July 18, 2025

AMERICAN RECLAMATION

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4560 Doran Street, Los Angeles, CA 90039

Response to Newport-Mesa Unified School District RFP #117-25, Solid Waste Disposal and Recycling Services

PREPARED FOR

Newport-Mesa Unified School District

ATTN: Newport-Mesa Unified School District

Jonathan Geiszler

Purchasing Department

2985 Bear Street, Building A

Costa Mesa, CA 92626







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4560 Doran Street • Los Angeles, CA • 90039-1006
(888) 999-9330 • FAX (818) 548-8814
www.americanreclamation.com

July 18, 2025

Jonathan Geiszler
Newport-Mesa Unified School District
2985 Bear St Bldg. A
Costa Mesa, CA 92626

Re: **RFP # 117-25, Solid Waste Disposal and Recycling Services**

Dear Mr. Geiszler & Newport-Mesa Unified School District Evaluation Committee,

Enclosed please find American Reclamation, Inc.'s formal response to RFP #117-25 for Solid Waste Disposal and Recycling Services. We are proud to submit this proposal and are enthusiastic about the opportunity to partner with Newport-Mesa Unified School District (NMUSD).

American Reclamation, Inc. is headquartered in Los Angeles, California, at 4560 Doran Street, Los Angeles, CA 90039, where we operate a full-service materials recovery and transfer facility. Strategically located in Southern California, we are well-positioned to provide responsive and efficient service to NMUSD. Furthermore, with the award of this contract, we intend to expand our operational footprint by establishing an additional facility in Orange County. This expansion will further enhance our service capabilities, reduce response times, and support the District with greater local resources and operational redundancy.

For over 39 years, American Reclamation has delivered comprehensive waste management solutions—including the collection and processing of refuse, recycling, and organic materials—to municipalities, government agencies, school districts, and colleges throughout the region. We are proud to note that we have never had a contract terminated due to non-performance and are widely recognized for our dependable service and exceptional customer support.

Over the past decade, American Reclamation has made significant advancements in sustainability and infrastructure. These include the permitting of a medium-volume compostable materials facility, the transition to electric-powered equipment, and the implementation of organic waste solutions in full compliance with Senate Bill 1383. These capabilities position us well to serve the needs of NMUSD, and our team is fully prepared to play an active role in executing and managing the proposed agreement.

Our operations, finance, and proposal teams have thoroughly reviewed every element of this procurement, including the RFP, bidder Q&A, draft agreement, and scope of work. We have no exceptions or objections to any of the terms and conditions outlined in the RFP, associated documents, or addenda. We are confident in our ability to not only meet but exceed the requirements and expectations of NMUSD, particularly in the areas of sustainability, diversion, and reliable collection services.

This proposal shall remain valid for a minimum of 90 days from the date of award. We sincerely thank the District for the opportunity to participate in this process. We are confident that a partnership between NMUSD and American Reclamation will support the District's goals for compliance, operational efficiency, and cost-effectiveness.

Should you have any questions or require additional information, please do not hesitate to contact us. Your primary point of contact during the evaluation period is:
Sincerely,

John R. Gasparian, Jr.
General Manager and Vice President
American Reclamation, Inc.

Cc: John R. Gasparian, Sr.
Alfred Young

Proposer's Checklist

Proposer's Checklist

Proposer Name American Reclamation, Inc.

Submit this Proposer's Checklist with your RFP document. Failure to submit this Checklist at RFP opening may deem your bid as non-responsive.

Required items:

✓	Proposer's Checklist (this form)	page 4
✓	RFP Evaluation Sheet	page 21
✓	Information Required of Proposer's	page 22
✓	Non-Collusion Declaration	page 25
✓	Fee Schedule for Waste and Recycling Services	page 28
✓	Workers Compensation Certificate	page 30
✓	Fingerprinting Certification	page 32

RFP Evaluation Sheet

NEWPORT-MESA UNIFIED SCHOOL DISTRICT
TRASH AND RECYCLING SERVICES - RFP EVALUATION

Evaluation of Firms: All responses will be scored using this evaluation sheet. A minimum score of 80% is required to qualify for the second round of evaluation that includes review by a panel. Up to 10 additional points may be awarded in the second round based on subjective determination of the Firm's ability to carry out the required work. N-MUSD will select the top-rated firm to be awarded the contract for these services.

Instructions: Fill in a response for each question in Sections 1-5 below. Each correlate to a required element in the RFQ Response Format.

Firm: American Reclamation, Inc.

1. Location/Accessibility	Write in:	Max. Pts.
Firm's location - Write in city and county of headquarters or local office, whichever is closest	4560 Doran St, Los Angeles, CA	5
2. Past Performance	**Write in:**	**Max. Pts.**
Identify the Firm's qualifications, certificates, and number of years in service.	39 years; for qualifications see response to questionnaire	10
At least four recent K12 clients in the last five years with references.	Yes, see response to questionnaire	5
Identify the vehicles that will be used to service this route, including any backups and ensure they are legally compliant and well maintained.	Yes	5
Employees are well trained, and the firm has an established safety and training program, and drug policy.	Yes	5
	Write in:	
Indicate the number of staff, managerial, technical, and support that will be assigned to this project. Include resumes for critical staff supporting the District.	2 Drivers, 2 Helpers, 1 Mechanic, 2 Managers, 1 Technical, 1 Support	5
3. Cost	**Write in cost:**	**Max. Pts.**
Total cost of daily trash pick-up (monthly Price)	$ 55,813.32	10
4. Claims, Lawsuits, Arbitrations	**Write in:**	**Max. Pts.**
Identify the number damage claims filed by Firm by a client in the past 3 years	0	5
Identify if you or any of your principals have been in litigation or arbitration or dispute of any kind on a question or questions relating to a public project during the past three years	No	5
Has your organization been terminated from a project in the last three years	No	5
5. Proposed Service Plan	**Write in:**	**Max. Pts.**
The service plan meets all statutory requirements for solid waste, recycling, and organic waste collection.	Yes, exceeding statutory requirements	5
Responses will also be evaluated on the following formatting and grammatical criteria.		
6. Completeness of Response	**Write in:**	**Max**
Response organized as outlined in Response Format section	Yes	1
Includes all items listed in Response Format section	Yes	1
All required elements within 15 sheets of paper	No, necessary information exceeded pages	1
Grammatical errors	Yes	5

I hereby certify that the above information is true and correct to the best of my knowledge. By signing below, I further acknowledge that should any of the information I provide be found to be false, the Firm's Response shall be considered nonresponsive and ineligible for consideration.

John R. Gasparian, Jr. — Printed Name

John R. Gasparian — Signature

07/17/2025 — Date

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3 Firm's Qualifications and Experience

a. Describe your firm's experience in provided waste, recycling, and organic services.

American Reclamation has been a franchised commercial waste hauler for the County of Los Angeles Department of Public Works since 2012 and an exclusive residential, multi-family and commercial waste franchise hauler for the County of Los Angeles Department of Public Works' Foothill Zone (encompassing the unincorporated communities of Altadena, La Crescenta and Montrose) since October 1st, 2022. American Reclamation successfully implemented a three-container system across the entire region, which was previously using a one-container system.

With a combined 39 years of industry experience, our leadership team brings deep expertise and proven operational excellence to every contract. Beyond our work with the County of Los Angeles, our clientele has included agencies of the State of California, numerous municipalities within Los Angeles and surrounding counties, the two largest school districts in Los Angeles County (Santa Monica-Malibu Unified School District and Long Beach Unified School District), the Burbank-Glendale-Pasadena Airport, as well as major manufacturers, wholesale distributors, and residential customers. The strength and continued expansion of our customer base is a testament to the quality, reliability, and satisfaction we deliver in every partnership.

b. Describe and provide at least four (4) K-12 California Public school district references/clients within the last five (5) years (identify the dates), as it relates to the services being proposed in this RFP. All references shall include full district name, address, phone number, management contact and description of the work completed. The District reserves the right to contact all references even if Bidder has provided the same type of service for Newport-Mesa Unified School District previously. Failure by the bidder to provide references with its submittal may result in rejection of the proposal by the District. The District reserves the right to obtain from any or all sources information concerning bidders which the District deems pertinent and to consider such information in evaluating the Bidder's proposal.

- **Long Beach Unified School District (LBUSD) | April 15, 2024 to Current**
  Address: 2201 E Market St, Long Beach, CA 90805
  Contact Person: John Tamura | Contracts Manager
  Phone No: (562) 663-3005
  Email Address: jtamura@lbschools.net
  Brief Description:
  Takeover of scheduled bin collection service of segregated trash and mixed recycling. Implementation of in-depth food waste and organics collection process at all school sites. Transitioned from the District collecting their own material, to AR being the exclusive service provider for the District. Roll-off container service on an as-needed basis for green waste and construction, demolition and inert materials. AR has conducted on-site employee trainings and comprehensive waste characterization for the District, in addition to consistent educational recycling support. AR also delivers monthly diversion reports and collection reports to the District.

- **Upland Unified School District (UUSD) | October 2, 2023 to Current**
  Address: 1428 W 9th St, Upland, CA 91786
  Contact Person: Robyn Wilson | Director of Maintenance, Operations, Transportation & Construction
  Phone No: (909) 949-7823
  Email Address: robyn_wilson@upland.k12.ca.us
  Brief Description:
  Takeover of scheduled bin collection service of segregated trash and mixed recycling and provide roll-off container service on an as-needed basis for green waste and construction, demolition and inert materials. AR has conducted

on-site employee trainings and comprehensive waste characterization for the District, in addition to consistent educational recycling support.

- **Santa Monica-Malibu Unified School District (SMMUSD) | July 1, 2019 to Current**
  Address: 2828 4th St, Santa Monica, CA 90405
  Contact Person: Jerry Gibson | Business Manager, Facilities Division
  Phone No: (424) 330-9025
  Email Address: jgibson@smmusd.org
  Brief Description:
  Takeover of scheduled bin collection service of segregated trash and mixed recycling. Implementation of in-depth food waste and organics collection process at all school sites. Roll-off container service on an as-needed basis for green waste and construction, demolition and inert materials. AR has conducted employee trainings and comprehensive waste characterizations for the District, in addition to consistent educational recycling support. AR also delivers monthly diversion reports and collection reports to the District.

- **Wiseburn Unified School District (WUSD) | June 21, 2024 to Current**
  Address: 201 N Douglas St, El Segundo, CA 90245
  Contact Person: Jason Hasty | Assistant Superintendent
  Phone No: (310) 725-2101, ext. 5204
  Email Address: jhasty@wiseburn.org
  Brief Description:
  Takeover of scheduled bin collection service of segregated trash and mixed recycling. Implementation of in-depth food waste and organics collection process at all school sites. Roll-off container service on an as-needed basis for green waste and construction, demolition and inert materials. AR has conducted employee trainings and comprehensive waste characterizations for the District, in addition to consistent educational recycling support. AR also delivers monthly diversion reports and collection reports to the District.

4 Proposed Service Plan

a. Describe a proposed service plan for waste services.

- Site-Specific Waste Assessment & Service Design
  American Reclamation will begin by conducting a detailed site survey of each NMUSD location to assess the volume, composition, and frequency of waste generation. This assessment will guide the optimal type, number, and size of containers, as well as an appropriate collection frequency for each location. This tailored approach ensures efficiency and minimizes both cost and contamination.

- Dedicated Collection Routes
  Recycling, organics, and landfill materials will be collected on separate trucks and routes to prevent cross-contamination and to allow for more accurate tracking and reporting of waste stream volumes. This segregation supports full compliance with AB 341 (Mandatory Commercial Recycling), AB 1826 (Mandatory Commercial Organics Recycling), and SB 1383 (Short-Lived Climate Pollutants – Organics Diversion).

- Education, Training & Outreach
  American Reclamation will provide ongoing in-person and virtual training sessions for NMUSD staff, faculty, and students to ensure full understanding of proper waste sorting. Bilingual signage, disposal guides, and handouts will be made available at all sites and for download via our website. These tools will help foster a culture of sustainability within the District.

- Monitoring, Reporting & Continuous Improvement
  American Reclamation refuse collection vehicles and drivers are equipped with fleet management software with satellite- and cellular-connected GPS tracking devices, front-imaging cameras as well as real-time communications with our dispatcher and operations manager to permit close control, verification of service delivery and expeditious response to customer inquiries by our customer service personnel. American Reclamation tracks pickup performance proactively so that any lapses in service are identified internally and corrected without needing to wait for customer input. Pickup performance is calculated internally as a score serving as a key performance metric (KPM) for drivers and dispatchers. For large contract customers such as NMUSD, American Reclamation officers make available their mobile phones and monitor their email inboxes so that services can be arranged outside of regular business hours.

- Commitment to Orange County Service Expansion
  With the award of this contract, American Reclamation intends to expand our operational footprint by establishing a facility in Orange County. This expansion will provide added service reliability, faster response times, and a localized base of operations to better serve NMUSD.

b. Describe a proposed service plan for recycling services. Include information on how your firm can assist the District to meet all waste handling requirements including, but not limited to, AB 341, AB 827, AB 1826, and SB 1383.

American Reclamation will enable NMUSD to grow its diversion rate through the implementation and provision of the following recycling programs:

Minimum 3-Container Collection System for All Locations

Each location will be provided at minimum 1 each of the following refuse containers:

- Blue Recycling Collection Bin or Cart for Mixed Recyclables (e.g.: loose cardboard, paper, CRV beverage containers, scrap plastics no.'s 1 – 5, empty aluminum/tin cans, empty plastic milk jugs/food containers, small pieces of scrap metal, glass jars and bottles)
- Green Organics Collection Bin or Cart for Mixed Compostables (e.g.: green waste, tree pruning's no bigger than 4 feet in length and 8 inches diameter, food-soiled paper and cardboard, post-consumer food waste)
- Black Trash/Landfill Bin for Non-Recyclable/Non-Compostable Solid Waste consisting of composites, laminates, residuals.

American Reclamation will survey each location to be serviced for its individual refuse collection needs to properly determine the correct type, number, size and collection frequency of collection containers for the site. This program will be directed at all NMUSD staff, teachers and students with American Reclamation offering on-site in-person and on-line training sessions for NMUSD personnel and students along with bilingual disposal instructions and handouts that will be available for downloading from our website.

We will collect blue recycling, green organics and black trash containers on separate routes and separate trucks to avoid commingling of waste streams. This will also permit our company to separately track, monitor and report daily tonnages collected for these waste streams to NMUSD (for compliance with California state laws AB 341, AB 1826 and SB 1383) and allow us to provide feedback to NMUSD such as contamination issues to be resolved or additional waste reduction improvements that can be made.

5 Cost

a. Cost of collection and disposal of SOLID WASTE per:

Bin Size	Quantity of pickups per week	Collection Schedule*	Year 1 Pricing Basis* (Monthly)	Year 1 Pricing Basis** (Annual)
3 Yard – Solid Waste	5	Monday thru Friday	$598.00 / month	$7,176.00 / year
4 Yard – Solid Waste	5	Monday thru Friday	$797.33 / month	$9,567.96 / year

b. Cost or credits, for collection and disposal of RECYCLING per:

Bin Size	Quantity of pickups per week	Collection Schedule*	Year 1 Pricing Basis* (Monthly)	Year 1 Pricing Basis** (Annual)
3 Yard – Recycling	1	Thursday	$101.40 / month	$1,216.80 / year
4 Yard – Recycling	1	Thursday	$135.20 / month	$1,622.40 / year

Each location will be provided at minimum 1 each of the following refuse containers:

- Blue Recycling Collection Bin or Cart for Mixed Recyclables (e.g.: loose cardboard, paper, CRV beverage containers, scrap plastics no.'s 1 – 5, empty aluminum/tin cans, empty plastic milk jugs/food containers, small pieces of scrap metal, glass jars and bottles)
- Green Organics Collection Bin or Cart for Mixed Compostables (e.g.: green waste, tree pruning's no bigger than 4 feet in length and 8 inches diameter, food-soiled paper and cardboard, post-consumer food waste)
- Black Trash/Landfill Bin for Non-Recyclable/Non-Compostable Solid Waste consisting of composites, laminates, residuals.

*All sites will be serviced after 7:00 AM. American Reclamation will not service any location during the drop-off and pick-up of students.
**Rates for services provided under this agreement will be subject to an annual adjustment of five percent (5%) or the Consumer Price Index (CPI) increase, whichever is greater. The CPI used for this adjustment will be based on the most recent 12-month average for the Los Angeles-Long Beach-Anaheim, CA region, All Urban Consumers (CPI-U), as published by the U.S. Bureau of Labor Statistics.

c. Cost or credits, for as NEEDED collection and disposal of 40 YARD bin for:
   i. Solid Waste
   $498.00 per haul, with an additional weight charge of $98.00 per ton

   ii. Green Waste
   $498.00 per haul, with an additional weight charge of $92.00 per ton

   iii. Metal Recycling
   $218.00 per haul, with rebate to NMUSD of $40.00 per ton

d. Cost or credits, for as NEEDED collection and disposal of 40 YARD bin for:
   i. Solid Waste
   $498.00 per haul, with an additional weight charge of $98.00 per ton

   ii. Green Waste
   $498.00 per haul, with an additional weight charge of $92.00 per ton

   iii. Metal Recycling
   $218.00 per haul, with rebate to NMUSD of $40.00 per ton

e. Cost or credits, for collection and disposal of ORGANIC WASTE per:

Cart Size	Quantity of pickups per week	Collection Schedule*	Year 1 Pricing Basis* (Monthly)	Year 1 Pricing Basis** (Annual)
64 Gallon – Organics	1	Tuesday	$122.00 / month	$1,464.00 / year

In support of SB 1383 compliance, American Reclamation will also provide bulk compost and mulch to the District at no cost. These materials can be delivered upon request to designated NMUSD sites and meet all regulatory standards for safety and quality. Additionally, we are happy to coordinate community compost giveaway events, where we deliver a 40-cubic-yard roll-off container of compost to a District location—ideal for pairing with student or PTA-led sustainability events.

NMUSD will be expected to ensure that custodial staff are equipped with and utilize internal totes or carts to efficiently collect and consolidate organic waste from classrooms, cafeterias, and other areas within each school site. These internal collection tools will support proper source separation and facilitate smooth transfer of materials to American Reclamation's designated external receptacles, helping to reduce contamination and improve diversion outcomes.

*All sites will be serviced after 7:00 AM. American Reclamation will not service any location during the drop-off and pick-up of students.

**Rates for services provided under this agreement will be subject to an annual adjustment of five percent (5%) or the Consumer Price Index (CPI) increase, whichever is greater. The CPI used for this adjustment will be based on the most recent 12-month average for the Los Angeles-Long Beach-Anaheim, CA region, All Urban Consumers (CPI-U), as published by the U.S. Bureau of Labor Statistics.

f. An a la carte menu of additional waste and recycling services available from the contractor that District may order at its discretion.

TEMPORARY BIN PRICING (A La Carte Menu)					
	32-Gallon Event Box	1 Yard	2 Yard	3 Yard	4 Yard
Price per Exchange**	$ 50.00	$ 325.00	$ 350.00	$ 375.00	$ 395.00
	7-15 Yard Lowboy	25 Yard	30 Yard	35 Yard	40 Yard
Price per Exchange**	$ 775.00	$ 888.00	$ 948.00	$ 978.00	$ 988.00

**Rates for services provided under this agreement will be subject to an annual adjustment of five percent (5%) or the Consumer Price Index (CPI) increase, whichever is greater. The CPI used for this adjustment will be based on the most recent 12-month average for the Los Angeles-Long Beach-Anaheim, CA region, All Urban Consumers (CPI-U), as published by the U.S. Bureau of Labor Statistics.

6 Ability to Perform

a. Provide a copy of your firm's Reviewed Financial Statement.

Please refer to 'Information Required of Submitters', #11, for our response.

b. Certification of approval for solid waste collection and disposal and recycling of material.





c. Current capacity and likelihood of the firm to accomplish the services herein for the duration of the time frame specified which include working during holidays, weekends, swing shifts, evening times, etc.

Please see below for a letter from our CPA firm:

ACCOUNTING OFFICES OF
DANIEL DUBOIS CPA & COMPANY INC.

July 16, 2025

RE: Corporate Financial Capability

To Whom It May Concern:

My office has been providing accounting services for American Reclamation, Inc for over 10 years. During these years, the Company has shown financial strength to execute all contracts they have been awarded and continue to show financial growth. The Company should be able to take on additional work (up to $12 million) without any problem. The Company is current with all tax filings and submits these tax filings in a timely manner.

Please feel free to contact our office if you have any questions.

Very Truly Yours,

Daniel Dubois
Certified Public Accountant - 41121

#6B Liberty, Suite 130 • Aliso Viejo, California 92656 • **(949) 380-0367** • Fax (949) 380-9374

d. Qualifications and experience of the proposed staff who will be supporting the Newport-Mesa USD account including the quality of the firm's professional personnel to be assigned to the District and the quality of the firm's management support personnel to be available for consultation, and the adequacy of the proposed staffing plan for various segments of the engagement and adequacy of analytical procedures.

- **John R. Gasparian, Jr.** | General Manager & Customer Liaison to NMUSD

John R. Gasparian, Jr. is responsible for business development activity, business systems and program implementation for American Reclamation. John has been with the company for 10+ years, a graduate of the University of Arizona, and has a True Advisor Zero Waste Management Certificate from the U.S. Green Building Business Council. John will serve as the company's business account manager and liaison to the NMUSD with responsibility for resolving any major business and solid-waste collection and recycling program issues NMUSD may have with the Company's provided services to the District.

- **Alfred Young** | Contract Compliance & Reporting

Alfred Young will oversee American Reclamation's contract compliance with the NMUSD and will ensure all contractual requirements are met including but not limited to, service implementation, billing, reporting, diversion goals, overall service performance, as well as vehicle & container specifications. Prior to joining American Reclamation, he accumulated over three years of consulting experience. He started as an Actuarial Consultant at EY, a Big 4 Accounting Firm, where he conducted complex actuarial valuations and assessed financial/compliance risks for retirement and benefit plans of Fortune 500 companies. Subsequently, he transitioned to Health and Benefits Consulting at Mercer, working on diverse client projects that encompassed strategy, plan design, and benefit program benchmarking, while also fostering relationships with carriers for quote gathering and rate negotiation. Alfred has 3+ years of experience with American Reclamation and has a B.S. degree in Actuarial Science from the University of Texas at Austin.

- **Craig Doerr** | Customer Service Manager

Craig Doerr is American Reclamation's Customer Service Manager responsible for overseeing the company's public outreach efforts and managing sales and customer service personnel. Craig is responsible for resolving reported customer service issues. He has worked for American Reclamation for 23+ years and has 40+ years of experience in the recycling and waste hauling industries. Craig will be the Company's Customer Service Manager assigned to overseeing daily inquiries from NMUSD.

- **Kyle Bogosian** | Recycling Coordinator

Kyle oversees the dedicated recycling collection routes within the NMUSD, ensuring efficient and timely service. As the Recycling Coordinator, he manages customer education and outreach initiatives, develops and distributes marketing materials, and works directly with residents and businesses to improve recycling practices. He is responsible for identifying and addressing material contamination issues, as well as tracking and resolving service delivery, billing, and contract-related

concerns. Kyle also coordinates public outreach activities in collaboration with the NMUSD, local nonprofits, and individual customers. He holds a True Advisor Zero Waste Management Certificate from the U.S. Green Building Business Council, a B.S. in Economics from Tulane University, and has completed graduate coursework in computer science at the University of Nebraska – Lincoln.

Margarita Reyes | Dispatcher & Route Manager
As American Reclamation's Dispatcher, Margarita supervises the company's drivers, refuse collection and scale house staff. She is responsible for developing the daily trash, recycling and organics collection routes, tracking bins, cart and roll-off container placements, and ensuring customer service level requirements are met. Margarita has 30+ years of working experience with American Reclamation. Margarita will be the Company's Collection Service Manager responsible for providing the operational services to NMUSD on a daily basis.

e. Provide a list of the vehicles that will be used for regular service. Include information such as the make and year, provide any information pertaining to safety devices installed on these vehicles to prevent vehicle accidents or injury.

Truck	***Model year***	***Route***	***Type of Fuel***
Mack Terra Pro 1M2TE7GC0KM001051	2019	Roll-Off	RNG
Peterbilt 379 3BPDL20X6LF109182	2020	Roll-Off	RNG
Isuzu 54DC4W1BXKS807939	2019	Delivery Truck	Gas
Peterbilt 520 3BPDX20X2NF112264	2022	FEL Bins	RNG
Peterbilt 520 3BPDX20X2NF112265	2022	FEL Bins	RNG
Peterbilt 520 Brand New	2025	FEL Bins	RNG
Ford Ranger 1FTER1EH4LLA69065	2020	Scout	Gas
Ford Ranger 1FTERIEH3KLA73350	2020	Scout	Gas

All collection vehicles will be equipped with navigation systems, GPS tracking, and tablet computers integrated with American Reclamation's automated routing, work order, and business management systems. For accountability and service verification, each vehicle will be fitted with both a forward-facing camera (positioned toward the curbside collection area) and a solid-waste-facing camera mounted above the compactor hopper to monitor and record collection activities. Trucks will also

feature billboard-style signage displaying American Reclamation's name, a toll-free customer service number, and rotating recycling education and outreach messages.

To ensure safety and compliance, all trucks will be equipped with rear-view and backup cameras, front and rear warning lights and flashers, backup alarms, fire extinguishers, and proper safety signage at the rear. Each vehicle will also carry a broom, shovel, and petroleum absorbents to address any spilled solid waste during daily collection operations.

7 Claims Lawsuits and Arbitrations

a. Have you or any of your principals been assessed for damages for any project in the past three years? Response must include information pertaining to principals' association outside of the firm bidding this Project.

   None

b. Identify if you or any of your principals have been in litigation or arbitration or dispute of any kind on a question or questions relating to a public project during the past three years.

   No

c. Have you or any of your principals ever been terminated from a project in the last three years?

   No

Information Required of Submitters

GENERAL INFORMATION

(1) Firm Name, address, and contact information

American Reclamation, Inc.
4560 Doran St
Los Angeles, CA 90039

(2) Telephone: **(888) 999-9330** Facsimile: **(818) 548-8814**
E-Mail Address: info@americanreclamation.com
Website Address: www.americanreclamation.com

(3) Type of firm: (check one)
__**X**__Individual Partnership Corporation
_____Subsidiary Government Entity

(4) Names and titles of all principles/officers of the firm (use additional sheet if necessary):

Name	John R. Gasparian, Sr.
Title	President and CEO
Phone Number	(888)) 999-9330

(5) Please list any applicable certifications and licenses and the associated numbers:

- California Corporation No. C1380416
- California DIR Contractor Registration No. 1000051002
- California Department of Motor Vehicles Motor Carrier Permit No. 0402844
- City of Los Angeles Hauler Permit No. PER-09-105
- City of Los Angeles Hauling Company Collection Permit No. 19-AS-0446
- City of Los Angeles Limited Volume Transfer Station Permit No. 19-AR-5606
- SWIS C&D Processing Permit No. 19-AR-1241
- SWIS Chipping and Grinding Permit No. 19-AR-1242
- Federal Employer Identification Number 95-4062148

Have you or any of your principals ever conducted similar services under a different name or certification or different license number? Yes

If Yes, give firm name, address and certification or license number.

(i) Name South Coast Fibers
(ii) Address 4560 Doran St, Los Angeles, CA 90039
(iii) License No. (if any) Federal Employer Identification Number 20-2833561

(6) How many years has your firm been in business under your present business name?
39

(7) How many years of experience does your firm have providing similar services?
39

(8) To how many public agencies has your firm provided similar services?
17

(9) Please list the public agencies, including School Districts, for which your firm has provided similar services:

Long Beach Unified School District
Santa Monica-Malibu Unified School District
Montebello Unified School District
Pasadena Unified School District
El Rancho Unified School District
Upland Unified School District
Lake Perris State Recreational Area
Mt. San Antonio College
California Science Center
CA Dept of Parks and Recreation Angeles District
CA Dept of Corrections & Rehabilitation
CA Dept of Transportation (Caltrans)
City of Compton
City of Ontario
County of Los Angeles
Rancho California Water District

(10) Please attach a brief history of the firm including whether it is local, a subsidiary (partially or wholly owned by another entity), national, or international as well as approximate number of employees. Also provide the number of firm offices and locations.

American Reclamation was incorporated in the State of California on July 14, 1986. We are a local entity, a family business wholly owned by our general manager and CEO, with two firm locations at 4560 Doran St, Los Angeles, CA 90039 and 5487 W San Fernando Rd, Los Angeles, CA 90039. Our employee count varies seasonally but typically exceeds 100.

(11) Please attach a copy of your firm's most recent reviewed financial statement or other financial instruments that would establish your firm's ability to complete its obligations under any agreement resulting from this RFP.

AMERICAN RECLAMATION
4560 Doran Street · Los Angeles, CA · 90039-1006
(818) 999-9330 · FAX (818) 548-8814
Website: www.americanreclamation.com

July 18, 2025

To Mr. Geiszler & Newport-Mesa Unified School District Evaluation Committee,

American Reclamation, Inc. is a privately owned waste collection and recycling business with operations throughout Southern California, established in 1986. John R. Gasparian, Sr. is the singular shareholder of American Reclamation and as such, we do not have audited financial statements, since we do not have multiple shareholders. American Reclamation does generate reviewed statements, which we would be happy to provide to Newport-Mesa Unified School District for inspection upon request and review of our proposal. As a privately held company, we consider our financial statements to contain proprietary information that we would not want to be subject to a California Public Records Act (CPRA) request. For this reason, we have elected to provide the statements upon request, with the understanding that they should not be subject to any CPRA disclosure.

In our 39 years of operation, American Reclamation has never filed for bankruptcy, and we continue to show consistent annual growth in excess of 15% year over year.

Please feel free to contact John R. Gasparian, Jr. or myself to schedule a time to review the financials in confidence or to further discuss the company's financial stability. We are fully prepared to engage in any necessary conversations with personnel deemed appropriate by NMUSD to establish our firm's financial viability.

Contact Information:

Alfred Young, Director of Finance
alfred@socoastrec.com
O: (747) 257-0558 | C: (562) 237-8119

John R. Gasparian, Jr., Vice President
johng@socoastrec.com
O: (747) 257-0352 | C: (213) 270-5958

Sincerely,

Alfred Young
Director of Finance

COLLECT • RECYCLE • DIVERT • REUSE

(12) Please attach or list below why your firm should be selected by the District to provide the solicited services.

American Reclamation has 39 years of experience as a full-service recycling services and waste hauling company supporting over 8,000 residential, multifamily, commercial and government agency customers within Los Angeles and adjacent counties. We strive to create value and make a difference in the communities where we do business. Our mission statement is as follows:

- Serve our customers with quality service at competitive pricing.
- Build long-term relationships with customers, employees, regulators and the community to ensure environmentally sustainable practices.
- Provide a safe workplace and job growth for our employees.
- Maintain a "Clean Air" fleet of vehicles and equipment that is fully compliant with California Air Quality Resources Board regulations.

American Reclamation vehicles will be powered by clean natural gas (CNG) minimizing adverse impacts to the air quality in NMUSD. American Reclamation refuse collection vehicles will be connected to vehicle tracking devices via OBD II ports, providing full live access and recording of safety data. American Reclamation's fleet management application automatically sends alerts to our operations team for review whenever a sudden slowdown, driving surpassing of the speed limit, impact, or other safety-relevant incident is detected. All vehicles are also equipped with both front- and rear-facing cameras which automatically capture video whenever the truck is in operation, for safety purposes.

All American Reclamation refuse collection personnel are required to wear blue and grey uniforms with reflective yellow safety stripes on pant legs and shirts. American Reclamation drivers are required to have successfully completed a commercial truck driver training program required to obtain a California Class A or Class B driver license and must have a minimum of 3 years of documented commercial truck driving experience as well as a clean driving record prior to being hired by the company. Additionally, criminal background checks and alcohol and drug testing are performed for all refuse collection personnel prior to hire date with American Reclamation with all employees subject to periodic random drug testing to ensure adherence to company safety policies. American Reclamation holds quarterly safety meetings for all personnel and the company actively maintains a workplace Injury and Illness Prevention Program (IIPP).

When encountering hazardous material (unboxed universal waste) in collection containers, American Reclamation collection will not pickup and dump the bin but instead put a Red Tag on the container and notify the Company's dispatcher and/or customer service personnel. The dispatcher and/or customer service personnel will then contact the customer within 24 hours to instruct them to remove the hazardous waste from the container and provide instructions on how such material should be disposed.

American Reclamation will ensure public safety at all times and will not impede access to the streets and alleys within the service area whenever possible. We will indemnify and hold harmless Newport Mesa

Unified School District from all claims of damages occasioned by such work or activity, whether done in compliance with the agreement and with permission or in violation of the Agreement and without permission. American Reclamation shall take ownership of all refuse, recyclables, organic waste, abandoned items and all other materials we collect within NMUSD during the term of the Agreement.

American Reclamation will provide reliable scheduled pickups and rapid on-call support for Newport Mesa Unified School District, continuing the long line of satisfied school districts with whom we have done business.

(13) Have you or any of your principals been in litigation or arbitration of any kind on a question or questions relating to similar services involving a school or community college district during the prior five (5) years?

No.

(14) Have you had a services agreement terminated for convenience or default in the prior five (5) years?

No.

(15) Is your firm, owners, and/or any principal or manager involved in or is your firm aware of any pending litigation regarding professional misconduct, bad faith, discrimination, or sexual harassment?

No.

(16) Is your firm, owners, and/or any principals or managers involved in or aware of any pending disciplinary action and/or investigation conducted by any local, state, or federal agency?

No.

(17) Will your firm comply with all District, local, State and Federal legal requirements, policies, rules, regulations, and laws?

Yes.

ADDITIONAL INFORMATION

Please provide any other information that may assist the District in ascertaining your qualifications, capability, and customer service under any resultant agreement.

Education, Outreach & Diversion Support Services

American Reclamation offers a robust suite of value-added services designed to significantly increase Newport-Mesa Unified School District's (NMUSD) diversion rates while fostering environmental awareness and long-term compliance with California's waste management regulations.

We provide comprehensive education and outreach programs aimed at promoting proper source separation and participation across all levels of the District—from facilities staff to students. Educational materials, including program literature, disposal instructions, and recycling tips, are distributed on at least a quarterly basis. These materials will cover mixed recyclables, green waste, food waste, and other organics, and are available in both English and Spanish.

To reinforce these messages, American Reclamation conducts training sessions in multiple formats. On-site, in-person training can be scheduled at key school sites for custodians, teachers, and administrators, while live Zoom sessions are available as a flexible alternative. These sessions focus on contamination prevention, regulatory requirements, and best practices for maximizing waste diversion.

In support of SB 1383 compliance, American Reclamation will also provide bulk compost and mulch to the District at no cost. These materials can be delivered upon request to designated NMUSD sites and meet all regulatory standards for safety and quality. Additionally, we are happy to coordinate community compost giveaway events, where we deliver a 40-cubic-yard roll-off container of compost to a District location—ideal for pairing with student or PTA-led sustainability events.

To support proper disposal of sensitive or confidential documents, American Reclamation can also facilitate secure paper shredding events for NMUSD. These events can be held at District sites and are designed to help schools responsibly manage paper waste while contributing to their overall diversion goals.

Above all, American Reclamation embraces a collaborative partnership model. We are committed to working closely with NMUSD to adapt services to the District's evolving needs and would be more than happy to incorporate ideas or suggestions from school administrators, custodial staff, and environmental program leaders. Whether through curriculum support, operational changes, or new pilot programs, we welcome any opportunity to enhance our impact and support the District's sustainability mission.

REFERENCES

REFERENCES

Have you ever had any direct or indirect business, financial or other connection with any official, employee or consultant of the District? Identify any conflict of interest in (a): **No**

(a) Please elaborate and discuss any potential, apparent or actual conflict of interest:

American Reclamation, Inc. has no potential, apparent or actual conlict of interest with any employees or consultant of Newport-Mesa Unified School District.

Each firm must include the following references:

(a) List at least four (4) clients for whom you have provided similar services. Show the names, addresses, and current telephone numbers of the persons who may be contacted. Information obtained through the references will be evaluated by the District. The Contractor recognizes that to ensure the effectiveness of the information review process, references must be able to speak frankly and openly. Contractors, therefore, release the organizations and individuals listed in this form from any claim or liability, because of responses given to requests for information by the District regarding the Contractors or the Contractor's performance of work.

Name	Address	Phone Number
Long Beach Unified School District (LBUSD) John Tamura	2201 E Market St Long Beach, CA 90805	(562) 663-3005
Upland Unified School District (UUSD) Robyn Wilson	1428 W 9th St Upland, CA 91786	(909) 949-7823
Santa Monica-Malibu Unified School District (SMMUSD) Jerry Gibson	2828 4th St Santa Monica, CA 90405	(424) 330-9025
Wiseburn Unified School District (WUSD) Jason Hasty	201 N Douglas St El Segundo, CA 90245	(310) 725-2101

I certify and declare under penalty of perjury under the laws of the State of California that the foregoing "Information Required of Contractor," is true and correct.

John R. Gasparian

Signature

John R. Gasparian, Jr.

Print Name

Vice President and GM

Title

07/18/2025

Dated

Non-Collusion Declaration

NONCOLLUSION DECLARATION
TO BE EXECUTED BY AND SUBMITTED WITH BID
(Public Contract Code Section 7106)

I, John R. Gasparian, Jr., declare that I am the party making the foregoing proposal, that the proposal is not made in the interest of, or on behalf of, any undisclosed person, partnership, company, association, organization, or corporation; that the proposal is genuine and not collusive or sham; that the proponent has not directly or indirectly induced or solicited any other proponent to put in a false or sham proposal and has not directly or indirectly colluded, conspired, connived, or agreed with any proponent or anyone else to put in a sham proposal, or that anyone shall refrain from responding; that the proponent has not in any manner, directly or indirectly, sought by agreement, communication, or conference with anyone to fix any overhead, profit, or cost element of the proposal price, or of that of any other proponent, or to secure any advantage against the public body awarding the Contract of anyone interested in proposed Contract; that all statements contained in the proposal are true, and, further, that the proponent has not, directly or indirectly, submitted his or her proposal price of any breakdown thereof, or the contents thereof, or divulged information or data relative thereto, or paid, and will not pay, any fee to any corporation, partnership, company association, organization, bid depository, or to any member or agent thereof to effectuate a collusive or sham bid.

I declare under penalty of perjury under the laws of the State of California that the foregoing is true and correct.

7/17/2025
Date

American Reclamation, Inc.
Name of Contractor

John R. Gasparian, Jr.
Printed name of Authorized Company Representative

John R. Gasparian
Signature of Authorized Company Representative

Worker's Compensation Certificate

WORKERS' COMPENSATION CERTIFICATE

Labor Code Section 3700

"Every employer except the state shall secure the payment of compensation in one or more of the following ways:

(a) By being insured against liability to pay compensation in one or more insurers duly authorized to write compensation insurance in this state.

(b) By securing from the Director of Industrial Relations a certificate of consent to self-insure either as an individual employer, or as one employer in a group of employers, which may be given upon furnishing proof satisfactory to the Director of Industrial Relations of ability to self-insure and to pay any compensation that may become due to his or her employee.

(c) For any county, city, city and county, municipal corporation, public district, public agency, or any political subdivision of the state, including each member of a pooling arrangement under a joint exercise of powers agreement (but not the state itself), by securing from the Director of Industrial Relations a certificate of consent to self- insure against workers' compensation claims, which certificate may be given upon furnishing proof satisfactory to the Director of ability to administer workers' compensation claims properly, and to pay workers' compensation claims that may become due to its employees. On or before March 31, 1979, a political subdivision of the state which, on December 31, 1978, was uninsured for its liability to pay compensation, shall file a properly completed and executed application for a certificate of consent to self-insure against workers' compensation claims. The certificate shall be issued and be subject to the provisions of Section 3702."

I am aware of the provisions of Section 3700 of the Labor Code which require every employer to be insured against liability for workers' compensation or to undertake self-insurance in accordance with the provisions of the code, and I will comply with such provisions before commencing the performance of the work of this contract.

American Reclamation, Inc.
(Contractor Name)

By John R. Gasparian, Jr.
(Signature of Authorized Signor)

Vice President / General Manager
(Title of Signor)

Fingerprinting Certification

FINGERPRINTING CERTIFICATION

To the Governing Board of the Newport-Mesa Unified School District

I John R. Gasparian, Jr., acknowledge and certify as follows:
(Name of Contractor)

1. I have carefully read and understand the Notice to Contractors Regarding Criminal Record Checks ("Notice") (Education Code section 45125.1) required by the passage of AB 1610, 1612, and 2102.

2. Due to the nature of the work to be performed, my employees and volunteers may have contact with students of the District.

3. My employees and volunteers who may have contact with District students must complete background checks with the California Department of Justice (DOJ).

4. None of the employees or volunteers who will be performing the work has been convicted of a violent or serious felony as defined in the Notice and in Penal Code sections 667.5 and 1192.7. This determination was made by a background check through the DOJI.

I declare under penalty of perjury that the foregoing is true and correct.

Executed at 4560 Doran St, Los Angeles, CA 90039, California, on 07 / 17 / 25

John R. Gasparian, Jr.
Typed or printed name

4560 Doran St, Los Angeles, CA 90039
Address

Vice President and General Manager
Title

(888) 999-9330
Telephone Number

John R. Gasparian
Signature