



Fayette County Public Schools Purchasing Department

205 LaFayette Avenue, LaFayette Educational Center,
Building A, Fayetteville, GA 30214

(770) 460-3535 ext. 1043 or purchasing@fcboe.org

Notice of Intent to Award

DropTech Headphones for Students (RFQ 262-002-073)

July 14, 2025

The Fayette County Public Schools Purchasing Department would like to thank all respondents who participated in this solicitation.

The intent of this notice is to communicate the preliminary results of the selection process performed by the Purchasing Department and end-users. This is not an acceptance of your response, nor is it a confirmation of a contract or order. Based on the dollar value of this solicitation, final approval may be required from the Superintendent or the Board of Education as required by policy.

Selected Respondent:

ProSys Information Systems

6025 The Corners Pkwy., Suite 120, Norcross, GA 30092

Award Term:

Through December 31, 2025; renewable until 2029

The following staff may be contacted for more information:

For project coordination including ordering and delivery:

Anthony Alfieri, Technology Services

770-460-3535 ext. 1402 or alfieri.anthony@fcboe.org

For contract/solicitation questions:

Matthew D. Roberts, Purchasing Manager

770-460-3535 ext. 1043 or roberts.matthew@fcboe.org

For accounts payable or billing information:

Finance Department, Accounts Payable

770-460-3535 or invoices.finance@fcboe.org

Attachments:

Tabulations

Tabulations (RFQ 26-002-073)

Respondent Name	Quote Included?	Solicitation Response Form?	Reference Form?	Sample If Alternate	Headphone Price	Additional Charges (Delivery)?	Anticipated Quantity?	Total Order Amount
ProSys Information Systems	YES	YES	YES	DropTech Proposed	\$10.90	\$2,500.00	11000	\$122,400.00
Concourse Tech, Inc.	YES	YES	YES	DropTech Proposed	\$12.01	\$0.00	11000	\$132,110.00
ProLogic ITS, LLC	YES	YES	YES	DropTech Proposed	\$12.64	\$0.00	11000	\$139,040.00
Virtucom, Inc.	YES	YES	YES	DropTech Proposed	\$12.95	\$0.00	11000	\$142,450.00
Tech Advanced Computers, Inc.	YES	YES	YES	DropTech Proposed	\$13.00	\$0.00	11000	\$143,000.00
Perimeter Office Products	YES	YES	YES	DropTech Proposed	\$13.65	\$0.00	11000	\$150,150.00
Southern Computer Warehouse	YES	YES	YES	DropTech Proposed	\$14.00	\$1,171.00	11000	\$155,171.00
RCN Communications, LLC	YES	YES	YES	DropTech Proposed	\$14.21	\$0.00	11000	\$156,310.00
Bit Direct, Inc.	YES	YES	YES	DropTech Proposed	\$14.69	\$0.00	11000	\$161,590.00
Howard Technology Solutions	YES	YES	YES	DropTech Proposed	\$14.85	\$135.00	11000	\$163,485.00
Clean Sweep 206, LLC	YES	YES	YES	DropTech Proposed	\$15.00	\$12,500.00	11000	\$177,500.00
Data Center Warehouse	YES	YES	YES	DropTech Proposed	\$18.32	\$0.00	11000	\$201,520.00
AGParts Worldwide, Inc.	YES	YES	YES	DropTech Proposed	\$18.75	\$0.00	11000	\$206,250.00
Siak Enterprise, LLC	YES	YES	YES	DropTech Proposed	\$22.54	\$0.00	11000	\$247,940.00
Archie Supply, LLC	YES	YES	YES	DropTech Proposed	\$23.06	\$0.00	11000	\$253,660.00
Rocky Tech, Inc.	YES	YES	YES	YES	\$6.85	\$0.00	11000	\$75,350.00
Data Center Warehouse	YES	YES	YES	YES	\$7.78	\$0.00	11000	\$85,580.00
Virtucom, Inc.	YES	YES	YES	YES	\$7.80	\$0.00	11000	\$85,800.00
Data Center Warehouse	YES	YES	YES	YES	\$9.44	\$0.00	11000	\$103,840.00
Virtucom, Inc.	YES	YES	YES	YES	\$9.45	\$0.00	11000	\$103,950.00
Vivacity Tech PBC	YES	YES	YES	YES	\$9.45	\$0.00	11000	\$103,950.00
NobleTec, LLC	YES	YES	YES	YES	\$9.97	\$0.00	11000	\$109,670.00
Encore Data Products, Inc.	YES	YES	YES	YES	\$9.98	\$0.00	11000	\$109,780.00
Data Center Warehouse	YES	YES	YES	YES	\$12.63	\$0.00	11000	\$138,930.00
School Specialty, LLC	YES	NO	YES	YES	\$15.00	\$0.00	11000	\$165,000.00
Vivacity Tech PBC	YES	YES	YES	YES	\$15.00	\$0.00	11000	\$165,000.00
Virtucom, Inc.	YES	YES	YES	YES	\$15.40	\$0.00	11000	\$169,400.00
Vivacity Tech PBC	YES	YES	YES	YES	\$16.00	\$0.00	11000	\$176,000.00
Elite Textile Trading, LLC	YES	YES	NO	NO	\$7.32	\$0.00	11000	\$80,520.00
Multimedia Solutions, Inc.	YES	YES	YES	NO	\$12.95	\$0.00	11000	\$142,450.00