



STANWOOD-CAMANO SCHOOL DISTRICT

TECHNOLOGY SERVICES DEPARTMENT

Ross Short, Interim Director

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To: Board of Directors
From: Ross Short, Interim Technology Director
Subject: 2024-25 E-Rate Purchase of Network Core and Switches
Date: August 5, 2025
Type: Action Required

The District relies on an expansive infrastructure to provide reliable internet across the district. The attached proposal replaces 13 network switches which are at end-of-life and includes a 3-year software license for each of those switches. This infrastructure hardware is essential to maintain the operation of our network and our data security.

It is important to note that this purchase will be processed through our E-Rate discount which provides a 60% discount for the attached quote. Of the \$80,936.42 cost of the project, the cost to the Stanwood-Camano School District will be \$32,374.57 with the remainder paid through the Federal E-Rate program.

Recommendation:

We recommend the board move to approve the purchase of the network switches from Ednetics per the attached quotes.



Cisco Products

Line	Part Number	Description	Price	Qty	Ext. Price
1	C9300L-48P-4X-EDU	Cisco Catalyst 9300L - Switch - L3 - managed - 48 x 10/100/1000 (PoE+) + 4 x 10 Gigabit SFP+ (uplink) - rack-mountable - PoE+ (505 W) - K-12 education	\$4,190.97	10	\$41,909.70
2	C9300L-DNA-E-48-3Y	C9300L CISCO DNA ESSENTIALS, 48-PORT, 3 YEAR TERM LICENSE	\$503.44	10	\$5,034.40
3	C9300L-24P-4X-EDU	Cisco Catalyst 9300L - Switch - L3 - managed - 24 x 10/100/1000 (PoE+) + 4 x Gigabit SFP (uplink) - rack-mountable - PoE+ (505 W) - K-12 education	\$2,850.89	3	\$8,552.67
4	C9300L-DNA-E-24-3Y	C9300L CISCO DNA ESSENTIALS, 24-PORT, 3 YEAR TERM LICENSE	\$274.19	3	\$822.57
5	C9300L-STACK-KIT=	CISCO C9300L-STACK-KIT= - Stack kit for Catalyst 9300L switches SKUs only: Two data stack adapters and one data stack cable	\$586.60	12	\$7,039.20
6	STACK-T3-3M=	Cisco Type 3 - Stacking cable - 10 ft - for Catalyst 9300L	\$155.08	3	\$465.24
7	PWR-C1-1100WAC-P=	FONTE DE) ALIMENTACAO 1100W AC 80+ platinum Config 1 Power Supply Sp - Input 115 to 240 VAC - Output -56 V - MTBF 1217904 hours - For Cisco Catalyst 9300 Series Switches	\$854.04	10	\$8,540.40
8	PWR-C1-715WAC-P=	715W AC 80+ platinum Config 1 Power Supply Spare - Input 100 to 240 VAC - Output -56 V - Input Connector IEC 320-C16(IEC60320-C16) - MTBF 1054881 hours	\$561.87	3	\$1,685.61
Cisco Products Subtotal					\$74,049.79

Pricing Section Summary

Cisco Products	\$74,049.79
Subtotal	\$74,049.79
Estimated Tax	\$6,886.63
Total	\$80,936.42