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**To:**        **Darin Crawford**  
              **Assistant Superintendent for Support Services**

**From:**     **Suzy Hunter**  
              **Nutrition Services Director**

**Date:**      **May 14, 2025**

**Re:**        **Beverages for Nutrition Services**  
              **Annual Contract #25-07-3100**

The following bids were received and opened at 1:00 p.m., Friday, March 21, 2025, as advertised and specified in documents concerning **Annual Contract #25-07-3100 Beverages for Nutrition Services**. The bids received are located on page 2-3.

- <sup>a</sup> No award.
- <sup>b</sup> Overall best value to the District.
- <sup>c</sup> Does not meet District bid conditions.

**Recommendation:**        **Dr Pepper Bottling Company of Texas (The American Bottling Company)**  
                                     **Gold Star Foods**  
                                     **Kikkoman Sales USA Inc.**  
                                     **The Masters Distribution Systems Company**

**Estimated Expenditure:**    **\$566,430.00**

**Contract Term:**            **July 1, 2025 - June 30, 2026**

**Renewal:**                  **2 Years**

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<sup>a</sup> Line 1 Beverage, Caffeinated, Flavored, 16oz

<u>SUPPLIER</u>	<u>BRAND / PRODUCT CODE</u>	<u>QTY</u>	<u>UOM</u>	<u>CASE PRICE</u>	<u>PRICE PER EACH</u>
The Masters Distribution Systems Company	Talking Rain Sparkling Ice and Caffeine Plus (variety of flavors)	100	CS	\$16.00	\$1.3333

## Line 2 Beverage - Isotonic, Low-Calorie - 12oz

<u>SUPPLIER</u>	<u>BRAND / PRODUCT CODE</u>	<u>QTY</u>	<u>UOM</u>	<u>CASE PRICE</u>	<u>PRICE PER EACH</u>
<u>The Masters Distribution Systems Company</u>	<u>PepsiCo Gatorade G2 (variety of flavors)</u>	<u>20000</u>	<u>CS</u>	<u>\$18.58</u>	<u>\$0.7742</u>
Dr Pepper Bottling Company of Texas (The American Bottling Company)	Electrolit (variety of flavors)	20000	CS	\$21.00	\$0.8750

<sup>a</sup> Line 3 Beverage - Isotonic, No Calorie - 20oz

<u>SUPPLIER</u>	<u>BRAND / PRODUCT CODE</u>	<u>QTY</u>	<u>UOM</u>	<u>CASE PRICE</u>	<u>PRICE PER EACH</u>
The Masters Distribution Systems Company	PepsiCo Gatorade Zero (variety of flavors)	20000	CS	\$27.75	\$1.1563
Dr Pepper Bottling Company of Texas (The American Bottling Company)	Electrolit (variety of flavors)	20000	CS	\$19.00	\$1.5830

## Line 4 Beverage - Sparkling Water, Flavored

<u>SUPPLIER</u>	<u>BRAND / PRODUCT CODE</u>	<u>QTY</u>	<u>UOM</u>	<u>CASE PRICE</u>	<u>PRICE PER EACH</u>
<u>Dr Pepper Bottling Company of Texas (The American Bottling Company)</u>	<u>Polar (variety of flavors)</u>	<u>10000</u>	<u>CS</u>	<u>\$6.25</u>	<u>\$0.2600</u>
The Masters Distribution Systems Company	Primo Splash Refresher Sparkling Water (variety of flavors)	10000	CS	\$14.79	\$0.6163

## Line 5 Juice - 100% Juice, Cans

<u>SUPPLIER</u>	<u>BRAND / PRODUCT CODE</u>	<u>QTY</u>	<u>UOM</u>	<u>CASE PRICE</u>	<u>PRICE PER EACH</u>
<u>Dr Pepper Bottling Company of Texas (The American Bottling Company)</u>	<u>Snapple 100% Juice (variety of flavors)</u>	<u>11000</u>	<u>CS</u>	<u>\$11.73</u>	<u>\$0.4888</u>
The Masters Distribution Systems Company	Envy Non Carbonated (variety of flavors)	11000	CS	\$21.10	\$0.8792

<sup>a</sup> Line 6 Juice - 100% Juice, Sparkling, Cans

<u>SUPPLIER</u>	<u>BRAND / PRODUCT CODE</u>	<u>QTY</u>	<u>UOM</u>	<u>CASE PRICE</u>	<u>PRICE PER EACH</u>
The Masters Distribution Systems Company	Apple & Eve Switch (variety of flavors)	1000	CS	\$18.50	\$0.7708

## Line 7 20515 - Juice, 100% Fruit - 6oz

<u>SUPPLIER</u>	<u>BRAND / PRODUCT CODE</u>	<u>QTY</u>	<u>UOM</u>	<u>CASE PRICE</u>	<u>PRICE PER EACH</u>
<u>Gold Star Foods</u>	<u>Juicy Juice (variety of flavors)</u>	<u>100</u>	<u>CS</u>	<u>\$9.68</u>	<u>\$0.3025</u>
The Masters Distribution Systems Company	Country Pure Aseptic (variety of flavors)	100	CS	\$16.06	\$0.4015

## Line 8 Juice - 100% Fruit/Vegetable Juice, Carton - 4oz

<u>SUPPLIER</u>	<u>BRAND / PRODUCT CODE</u>	<u>QTY</u>	<u>UOM</u>	<u>CASE PRICE</u>	<u>PRICE PER EACH</u>
<u>Gold Star Foods</u>	<u>Juicy Juice 00066</u>	<u>100</u>	<u>CS</u>	<u>\$9.50</u>	<u>\$0.2375</u>
The Masters Distribution Systems Company	Country Pure VBlend (variety of flavors)	100	CS	\$12.36	\$0.2809
Cool Tropics	Cool Tropics (variety of flavors)	100	CS	\$36.75	\$0.0383

## Line 9 Juice - 100% Fruit/Vegetable Juice - 6oz

<u>SUPPLIER</u>	<u>BRAND / PRODUCT CODE</u>	<u>QTY</u>	<u>UOM</u>	<u>CASE PRICE</u>	<u>PRICE PER EACH</u>
<u>Gold Star Foods</u>	<u>Suncup (variety of flavors)</u>	<u>100</u>	<u>CS</u>	<u>\$12.20</u>	<u>\$0.3050</u>
The Masters Distribution Systems Company	Country Pure VBlend Aseptic (variety of flavors)	100	CS	\$15.96	\$0.3990

**Line 10 Milk - Soy or Other Plant Protein Milk, Enriched, Plain - 8oz**

<u>SUPPLIER</u>	<u>BRAND / PRODUCT CODE</u>	<u>QTY</u>	<u>UOM</u>	<u>CASE PRICE</u>	<u>PRICE PER EACH</u>	
<u>Kikkoman Sales USA Inc.</u>	<u>Kikkoman Pearl Unsweet Soy Milk 06183</u>	<u>14000</u>	<u>CS</u>	<u>\$19.20</u>	<u>\$0.8000</u>	b
The Masters Distribution Systems Company	Danone Silk Soy Milk Vanilla 136466	14000	CS	\$16.00	\$0.8889	
Gold Star Foods	Kikkoman International 06183/600125	14000	CS	\$22.56	\$0.9400	

<sup>a</sup> **Line 11 Tea - Flavored Tea, 12oz Bottles**

<u>SUPPLIER</u>	<u>BRAND / PRODUCT CODE</u>	<u>QTY</u>	<u>UOM</u>	<u>CASE PRICE</u>	<u>PRICE PER EACH</u>	
<u>The Masters Distribution Systems Company</u>	<u>Primo Pure Life 68274-43227</u>	<u>8000</u>	<u>CS</u>	<u>\$6.25</u>	<u>\$0.2604</u>	b
Gold Star Foods	Niagra Bottling NDW8OZ80PDRPBN	8000	CS	\$11.19	\$0.1399	c

**Line 13 Water, Bottled - 16oz**

<u>SUPPLIER</u>	<u>BRAND / PRODUCT CODE</u>	<u>QTY</u>	<u>UOM</u>	<u>CASE PRICE</u>	<u>PRICE PER EACH</u>	
<u>Gold Star Foods</u>	<u>Niagra Bottling NDW05L24PDRPBN</u>	<u>10000</u>	<u>CS</u>	<u>\$3.32</u>	<u>\$0.1383</u>	b
Robbins Sales Company Inc	Niagara NDW05L24PSP	10000	CS	\$3.37	\$0.1404	
Dr Pepper Bottling Company of Texas (The American Bottling Company)	Deja Blue 10000246	10000	CS	\$5.27	\$0.2190	
The Masters Distribution Systems Company	Primo Pure Life 68274-93471	10000	CS	\$6.75	\$0.2813	

**Line 14 Water, Bottled - 20oz**

<u>SUPPLIER</u>	<u>BRAND / PRODUCT CODE</u>	<u>QTY</u>	<u>UOM</u>	<u>CASE PRICE</u>	<u>PRICE PER EACH</u>	
<u>Dr Pepper Bottling Company of Texas (The American Bottling Company)</u>	<u>Deja Blue 10000252</u>	<u>15000</u>	<u>CS</u>	<u>\$6.12</u>	<u>\$0.2550</u>	b
The Masters Distribution Systems Company	Primo Pure Life 68274-44312	15000	CS	\$8.14	\$0.3392	



**Cypress-Fairbanks Independent School  
District**

**Nutrition Services Department**

11355 Perry Road  
Houston, Texas 77064  
281-897-4543

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TO: James Briscoe, Director of Procurement Services  
FROM: Suzy Hunter, Nutrition Services Director  
DATE: 5/14/2025  
RE: Beverages for Nutrition Services 25-07-3100

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The purpose of this memo is to explain the evaluation scoring for the Beverages for Nutrition Services 25-07-3100 bid. The vendor awarded has the highest scores per line based on the weighted criteria included in the solicitation. The weighted criteria were developed to maintain compliance with the United States Department of Agriculture regulations for federal programs.

Weighted criteria include purchase price, reputation of the vendor and vendor's goods or services, quality of the vendor's goods or services, extent to which the goods or services meet the needs of the District, and any other relevant factors specifically listed in the request for bid or proposal. The evaluating committee was comprised of our own internal procurement professionals and other relevant Nutrition Services staff.

If you have any questions, please contact the Nutrition Services Department.

Sincerely,

*Suzy Hunter*

Suzy Hunter

Nutrition Services Director