



DESIGN, INSTALL AND SERVICE
DATA ■ VOICE ■ IPTV ■ CCTV SYSTEMS
10-F Greenwood Avenue, Woodbury, NJ 08096
Phone 856-686-0888 ■ Fax 856-686-0889

RFP Solutions, Inc. Standard Labor Rates or Non Prevailing Wage Rates

Description	Rates	Initial Fee	Minimum Fee	Travel
Installation	\$135.00	\$75.00	\$135.00	\$75.00
Consultation	No Charge	No Charge	No Charge	No Charge
Engineer	\$150.00	\$75.00	\$150.00	\$75.00

RFP Solutions, Inc. Prevailing Wage Labor Rates

All prevailing wage labor rates are expressed as a percentage mark-up on all prevailing wage trades on a per County basis

DPMC Classification: Electrical

County	Journeyman	Apprentice	Foreman
Atlantic	40%	40%	40%
Bergen	40%	40%	40%
Burlington	40%	40%	40%
Camden	40%	40%	40%
Cape May	40%	40%	40%
Cumberland	40%	40%	40%
Essex	40%	40%	40%
Gloucester	40%	40%	40%
Hudson	40%	40%	40%
Hunterdon	40%	40%	40%
Mercer	40%	40%	40%
Middlesex	40%	40%	40%
Monmouth	40%	40%	40%
Morris	40%	40%	40%
Ocean	40%	40%	40%
Passaic	40%	40%	40%
Salem	40%	40%	40%
Somerset	40%	40%	40%
Sussex	40%	40%	40%
Warren	40%	40%	40%

Discount Levels Authorized

When permitted by certain manufacturers special incentive discounts may be available at certain times of the year. Discounts will be clearly listed by line item number and listed on any proposal.

Line Item	Discount Amount
DISC02	2% Discount off total price
DISC03	3% Discount off total price
DISC04	4% Discount off total price
DISC05	5% discount off total price
DISC06	6% Discount off total price
DISC07	7% Discount off total price
DISC08	8% Discount off total price
DISC09	9% Discount off total price
DISC10	10% Discount off total price

It is clearly understood that any discount offered is also available to other members who purchase identical equipment at the same time period the discount is being offered.