

Create / Abolish Support Position(s) 2025-2026

Position	Loc.	Create/ Abolish	UPC	FTE	Account Number
Paraprofessional (PreK)	TR	Abolish	20-45-P2 / ARI	1.0	20-218-100-106-00-00-060
Paraprofessional (Extraordinary)	TR	Abolish	20-45-EX / ARF	1.0	11-000-217-106-00-00-060
Paraprofessional (Extraordinary)	TR	Abolish	20-45-EX / AZO	1.0	11-000-217-106-00-00-060
Paraprofessional (Extraordinary)	TR	Abolish	20-45-EX/AQM	1.0	11-000-217-106-00-00-060
Paraprofessional (PreK Relief)	TR	Abolish	20-45-P2 / BBO	1.0	20-218-100-106-00-99-060
Non-Instr. (Cafeteria) Aide	TR	Abolish	20-45-NA/AOF	.58	11-000-262-107-00-00-060
Paraprofessional (Extraordinary)	Atco	Abolish	20-40-EX / AQH	1.0	11-000-217-106-00-00-040
Lead Custodian	WES	Abolish	21-50-C3 / AYS	1.0	11-000-262-110-00-00-100
TOTAL				(7.58)	
Paraprofessional (Extraordinary)	TR	Create	20-45-EX / BDB	0.67	11-000-217-106-00-00-060
Paraprofessional (Extraordinary)	TR	Create	20-45-EX / BDA	1.0	11-000-217-106-00-00-060
Paraprofessional (Extraordinary)	WES	Create	20-50-EX / BCZ	1.0	11-000-217-106-00-00-100
Paraprofessional (Extraordinary)	WES	Create	20-50-EX / ALB	1.0	11-000-217-106-00-00-100
Paraprofessional (Extraordinary)	WES	Create	20-50-EX / BDC	1.0	11-000-217-106-00-00-100
Paraprofessional (Extraordinary)	WES	Create	20-50-EX / BCY	1.0	11-000-217-106-00-00-100
Bus Driver	District	Create	50-10-TR / BDD	.83	11-000-270-161-0-00-000
TOTAL				+ 6.5	
NET				(1.08)	

RESOLUTION APPOINTING NUTRI-SERVE AS THE DISTRICT'S FOOD SERVICE MANAGEMENT COMPANY FOR THE 2025/2026 SCHOOL YEAR

WHEREAS, The Waterford Township School District desires to contract for Food Service Management Company (FSMC), and

WHEREAS, Nutri-Serve Food Management, Inc. was the successful contractor when the Waterford Township School District issued a Request for Proposals for the 2025/2026 School Year, and

WHEREAS, the law allows for the renewal of contracts for up to five years, and

WHEREAS, Nutri-serve Food Service Management have mutually agreed to a budget for the food service fund; now

THEREFORE, BE IT RESOLVED that the Board of Education of the Township of Waterford upon recommendation of the Superintendent and Business Administrator approves the of the FSMC base year contract with Nutri-Serve Food Service Management, Inc. for the 2025-2026 school year as follows:

- NSFM shall be paid from the Cafeteria Account for the services to be rendered based upon \$43,000.00 per annum per one school calendar year.
- Nutri-Serve DOES NOT guarantee that the bottom line on the operational financial report for the school year will be at a break even or no subsidy to the bottom line on the Waterford Township School District.
- The Total Cost of the Contract is \$348,832.34.

BE IT FURTHER RESOLVED that the paid rate for lunch be increased to \$3.45 per meal.

CERTIFYING STATEMENT

I certify the foregoing to be a true copy of the resolution adopted by the Board of Education of the Township of Waterford in the County of Camden, New Jersey at a meeting held on June 11, 2025.

Daniel J. Fox, Business Administrator/Board Secretary

Date

Proposal for Waterford Township School District

Created: April 29, 2025 / Not valid after: July 18, 2025

Meraki MR34 to MR44 Upgrade

Quote ID: 3045 v3

Prepared by:

Rob Walsh

rwalsh@dlctechnology.com

DLC Technology Solutions, Inc.

777 Route 70 E Suite G-104 Marlton, NJ 08053

856.983.2001

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Phone: 856-983-2001
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Prepared for Waterford Township School District
Ed Leypoldt
1106 Old White Horse Pike
Waterford, NJ 08089
United States

Phone: 8567688465
Email: eleyoldt@wtsd.org

Quote #	3045 v3
Date	April 29, 2025
Expires	July 18, 2025
Contact	Rob Walsh

ACCEPT QUOTE

Meraki MR34 to MR44 Upgrade

One-Time Fees

Item	Qty	Price	Total
Meraki Implementation Assistance	1	\$4,100.00	\$4,100.00

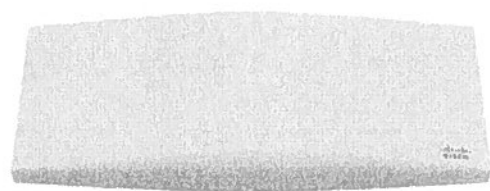
DLC will assist WTSD IT staff in the configuration of the replacement Meraki APs by providing the following services:

1. Receive the order for the 45 MR44 access points.
2. Add the access point order to WTSD dashboard so that APs can be configured. When done there is a 30 day grace period that begins during which the MR34 access points must be removed to maintain compliance with current licensing levels.
3. Name and configure new APs as direct replacements for all MR34 access points within the Meraki dashboard.
4. Label new access point boxes with their names and locations for deployment.
5. Connect access points to the internet so that they can download their configuration and functionality can be verified.
6. As access points are installed during the 30 day window we will remove the old MR34 access point from the dashboard and rename the replacement MR44 access point so that naming will be consistent with the pre-upgrade configuration

Item	Qty	Price	Total
Meraki MR44 802.11ax 2.93 Gbit/s Wireless Access Point	45	\$1,021.37	\$45,961.65

Meraki MR44 802.11ax 2.93 Gbit/s Wireless Access Point - 2.40 GHz, 5 GHz - MIMO Technology - 1 x Network (RJ-45) - 2.5 Gigabit Ethernet - Desktop, Ceiling Mountable, Wall Mountable

- Wireless Access Point is the single answer to all your wireless connectivity needs
- 2.93 Gbit/s wireless transmission speed is ideal for fast data transfer with maximum reliability
- 802.11ax wireless LAN standard ensures trouble-free and convenient connectivity
- 2.5 Gigabit Ethernet Ethernet technology for increasing efficiency with the quicker transfer and sharing of information
- Data Encryption provides reliable and enhanced data security and management
- Desktop form factor ensures maximum comfort and pain, fatigue-free usage



Hardware Installation	1	\$4,875.00	\$4,875.00
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Installation Services to replace existing MR34 APs with the new MR44 APs at each school
 Installation will be scheduled to occur at one school per day over a three day period.
 Installation may be performed by Profound AV, a DLC subcontractor.

Thank you for the opportunity to present you this proposal.
 Should you have any questions, please contact us directly.

Total One-Time	\$54,936.65 USD
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Comments
 Pricing is based off of Omnia contract R200803

ACCEPT QUOTE

Quote Attachments

 [DLC_Tech_Waterford_Township_School_District_Meraki_rev4.pdf](#) (106 KB)

Special/Additional Terms

Payment Terms: Due immediately upon approval

Proposal for Waterford Township School District

Created: April 30, 2025 / Not valid after: June 30, 2025

WG Firewall Cluster

Quote ID: 3060

Prepared by:

Rob Walsh
rwalsh@dlctechnology.com

DLC Technology Solutions, Inc.

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Prepared for Waterford Township School District
Ed Leypoldt
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Waterford, NJ 08089
United States

Phone: 8567688465
Email: eleyoldt@wtsd.org

Quote #	3060
Date	April 30, 2025
Expires	June 30, 2025
Contact	Rob Walsh

ACCEPT QUOTE

WG Firewall Cluster

One-Time Fees

Item	Qty	Price	Total
Firewall Cluster Implementation	1	\$10,500.00	\$10,500.00

Implementation of a WatchGuard firewall cluster for Waterford Township School District will consist of the following tasks:

1. Document the current configuration of the SonicWall nsa4600 currently in use
2. Activate and configure the new WatchGuard firewalls as a HA cluster
3. Create a configuration in the WatchGuard that includes the configured functionality of the SonicWall that is common between the two platforms
4. Install the new firewall cluster in the rack located at WES
5. Work with WTSD IT staff to create an environment that will allow functionality of the Watchguard firewall to be tested before being put into production
6. Once WTSD IT staff are comfortable with the Watchguard cluster's functionality a cutover will be scheduled to place the new firewall cluster into production

Firewall Cluster Hardware	1	\$30,806.31	\$30,806.31
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Trade up to WatchGuard Firebox M690 with 3-yr Total Security Suite

1

Trade up to WatchGuard Firebox M690 with 3-yr Total Security Suite - 10 Port - 10/100/1000Base-T, 10GBase-X, 10GBase-T - 10 Gigabit Ethernet - 10 x RJ-45 - 3 Total Expansion Slots - 3 Year Total Security Suite

- Up to 29.7 Gbps firewall throughput. Turn on all security scanning engines and still see an amazing 4.6 Gbps throughput.
- All logging and reporting functions included with purchase, with over 100 dashboards and reports including PCI and HIPAA
- Customize your port configuration to meet current needs, knowing you have the flexibility to adapt as the network evolves. This is how to future-proof your network and eliminate costly rip-and-replace scenarios.
- Redundant power supplies ensure maximum availability.
- Optional POE+ ports can be used to power WatchGuard Wi-Fi Access Points.



Item	Qty	Price	Total
WatchGuard Firebox M690 High Availability Firewall	1		
WatchGuard Firebox M690 High Availability Firewall - 10 Port - 10/100/1000Base-T, 10GBase-X, 10GBase-T - 10 Gigabit Ethernet - 10 x RJ-45 - 3 Total Expansion Slots - 3 Year Standard Support			



Thank you for the opportunity to present you this proposal.
Should you have any questions, please contact us directly.

Total One-Time **\$41,306.31 USD**

Comments

Pricing is based off of Omnia contract R200803

ACCEPT QUOTE

Quote Attachments

 [DLC_Tech_Waterford_Township_School_District_Watchguard.pdf](#) (106 KB)

Special/Additional Terms

Payment Terms: Due immediately upon approval