Edwin D. Smith
Certified Public Accountant

Senior Accounting Professional

Financial Management-Cost Accounting-Management Consulting

Seasoned financial and public accountant acknowledged for sound decision-making abilities, analytical skills, business acuity, professional and problem solving skills. Persuasive and concise communicator: experienced in dealing with all levels of management in varied industries, and coaching subordinates for greater productivity and understanding. Academic preparation includes Certified Public Accountant and B.S. in Accounting, Florida State University.

Areas of Expertise

- **Auditing**
- **Strategic Financial & Business Planning & Analysis**
- **Internal Control**
- **Project Management**
- **Budget Analysis**
- **Cost Allocation**
- **Tax Planning & Research**
- **International Experience**

Public Accounting/CPA

- **Provide auditing, financial consulting and accounting engagement services to business clients and non-profit organizations. Provide consulting, business planning and special projects assistance for business clients. Provide tax planning advice and corporate tax preparation services and financial statement preparation and analysis. Tax and accounting software experience includes ATX, Pro-Series, TaxWise, Turbo Tax, Lacerte, Quickbooks and Peachtree. Serviced as Financial/Business Consultant for the Catholic Church Archdiocese of Philadelphia.**

Corporate Accounting

- **Analysis of business operations and financial performance to identify strengths and weaknesses as they pertain to operations, management and profits. Quantify and validate the problems and calculate the profit opportunities available to the business if they correct the problems. Work with ownership to develop a plan to correct the problems and improve the company's bottom line.**

- **Served as Controller for All Crane Rentals. Supervised all accounting and related systems functions including audits, compliance, internal controls, planning & budgeting, inventory costing/control and human resources activities. Managed all accounts receivable, accounts payable, payroll, sales tax and cost accounting activities.**

- **Served as Controller for W & W Development group in Rockledge Florida. Managed all accounting functions for the organizations, which included cash management, project accounting and corporate tax preparation and consulting. Formulated business plans and budget control systems with monthly follow up at review meetings for prompt corrective actions. Provided forecast of monthly profitability, comparison of monthly results with forecast and analysis of variation with monthly profitability and business plan.**

Management/ Cost Accounting

- **Key member of senior management team for the Atlantic Richfield Oil Company. Held title as the Special Projects Manager and Manager of Joint Venture Auditing. Worked with business units to identify & research cost-savings opportunities for the organization. Developed management reports to track and manage company projects. Lead international projects and served as the lead international auditor and financial liaison for all joint venture projects.**

- **Served as Senior Cost Accountant for the Johnson & Johnson Company. The division manufactured consumer paper related products. Responsible for project costing and product cost analysis. Conducted feasibility studies and consulted on financial sustainability of projects. Worked directly with plant management to provide reports on cost allocation and variance analysis.**

- **Served as Senior Audit Analyst for Texas Instrument, Inc. This division was responsible for manufacturing radar detectors for fighter jets. Primary responsibility was to manage and present to senior management the cost analysis, review and provide explanation along with solutions for any variances. Prepared and tracked all financial budgets for related division projects.**

- **Served as Accounting Instructor for Cabrini College in Randor PA. Developed core curriculum for the general and cost accounting classes for the college. Taught all cost accounting and basic accounting classes.**

Edwin D. Smith,
Certified Public Accountant
Resume

404.216.2576

Experience

1997-Present — **Edwin D. Smith, CPA** — **Atlanta, GA**
CPA/Owner
• Auditing, business consulting, budgets, business plans and special projects.
• Income Tax planning and preparation for businesses and individuals, utilizing ATX, Pro-Series, Tax Wise, Lacerte and Turbo Tax software.
• Financial statement preparation and analysis, utilizing QuickBooks and Peachtree Accounting software.
• Business analysis and overview of operations and financial statements.

1997—2002 — **D. Smith Agency Inc.** — **Kennesaw, GA**
Sales/Owner — **Allstate Insurance Company**
• Managed and operated a full service insurance agency.
• Coordinated the sales of life insurance and P&C products.
• A top 50 agency in Metro Atlanta Territory.

1996—1997 — **All Crane Rentals Inc.** — **Austell, GA**
Controller
• Prepared financial statements, cost analysis, budgets and management reports.
• Managed accounts receivable, cost accounting, accounts payable, credit and payroll.

1992-1996 — **W & W Development Inc.** — **Rockledge, FL**
Controller
• Managed accounting function for a real estate development company. Responsible for cash management, project accounting and taxes.

1987—1992 — **Edwin D. Smith, CPA** — **Malvern, PA**
CPA/Owner
• Provided auditing, tax preparation, cost analysis, budgeting, business consulting and accounting services to businesses and individuals.

1980—1987 — **Atlantic Richfield Company** — **Philadelphia, PA**
Accounting Manager
• Managed budgets, special projects and international joint ventures.

1978—1980 — **Johnson and Johnson Products** — **Sherman, TX**
Sr. Cost Accountant

1976—1978 — **Texas Instruments** — **Dallas, TX**
Sr. Cost Analyst

Education

1973—1976 — **Florida State University** — **Tallahassee, FL**
• B.S., Accounting
• Certified Public Accountant- 1982