



SCHOOL BOARD OF DESOTO COUNTY, FLORIDA
PROFESSIONAL SERVICES SELECTION COMMITTEE
PRESENTATION EVALUATION SCORE SHEET

SOLICITATION #: RFP 2425-0024
SOLICITATION NAME: School Board Attorney

Solicitation Opening held on 4/21/25 @ 2:09pm Due to Holiday
Evaluation held on 4/24/25
Interviews on May 7, 2025.

PRESENTATIONS

	SOLICITATION #: RFP 2425-0024		SOLICITATION NAME: School Board Attorney	
	Solicitation Opening held on 4/21/25 @ 2:09pm Due to Holiday			
	Evaluation held on 4/24/25			
	Interviews on May 7, 2025.			
	RESPONDENT/COMPANY NAME			
Berg, Brewer, Kessler, & Mowry PLLC				
Weiss, Serota, Helfman, Cole & Bierman P.A.				

COMMITTEE					RANK
0-10	0-10	0-10	0-10	0-10	
x5	x5	x5	x5	x5	
Avg Overall					
A	B	C	D	D	
				4.74	4.74 1
				4.28	4.28 2

Final Scores tabulated by
Purchasing Specialist:

Michelle Sikes

COMMITTEE MEMBERS'
SIGNATURES:

Shawn T. Leonard

Dawn Chaney

Kelly Mercer

Michelle Sikes

Dr. Matt

NOTE: See attached pages for scoring breakdown and interview question and rubric.

Berg, Brewer, Kessler & Mowry							Total	avg score
Committee Member Kelly Mercer	Committee Member #2, Jami Schueneman	Committee Member #3, Karen Chaney	Committee Member #4, Dr. Sharon Goodman	Committee Member #5, Asera Mott				
Question 1	5	5	5	5	4	24	4.8	
Question 2	4	3	5	5	5	22	4.4	
Question 3	4	3	5	5	4	21	4.2	
Question 4	5	5	5	5	5	25	5	
Question 5	5	5	5	5	3	23	4.6	
Question 6	5	5	5	5	4	24	4.8	
Question 7	5	5	5	5	5	25	5	
Question 8	5	5	5	5	5	25	5	
Question 9	5	5	5	5	4	24	4.8	
Question 10	5	5	5	5	4	24	4.8	
Question 11	4	4	5	5	4	22	4.4	
Question 12	5	5	5	5	4	24	4.8	
Question 13	5	5	5	5	4	24	4.8	
Question 14	5	5	5	5	4	24	4.8	
Question 15	5	5	5	5	5	25	5	
Question 16	5	5	5	5	4	24	4.8	
Question 17	4	4	5	5	5	23	4.6	

4.74

avg

Weiss, Serota, Helfman, Cole & Biermann	Committee Member					Total	avg score
	Committee Member #1, Kelly Mercer	Committee Member #2, Jamil Schueneman	Committee Member #3, Karen Chancey	Committee Member #4, Dr. Sharon Goodman	Committee Member #5, Asena Mott		
Question 1	5	5	5	4	5	24	4.8
Question 2	5	5	5	5	4	24	4.8
Question 3	5	5	5	5	5	25	5
Question 4	3	5	3	4	1	16	3.2
Question 5	4	3	4	4	4	19	3.8
Question 6	4	5	5	4	4	22	4.4
Question 7	5	5	3	0	4	17	3.4
Question 8	4	1	3	4	3	15	3
Question 9	5	5	4	4	4	22	4.4
Question 10	5	4	5	4	4	22	4.4
Question 11	5	5	5	4	5	24	4.8
Question 12	5	5	4	4	4	22	4.4
Question 13	4	5	5	4	4	22	4.4
Question 14	5	5	5	4	5	24	4.8
Question 15	5	5	5	4	3	22	4.4
Question 16	5	5	5	4	4	23	4.6
Question 17	5	4	5	4	3	21	4.2
							4.28 avg

School Board Attorney Interview Questions

1. Please provide an overview of your firm and explain why your organization decided to respond to this RFP?
2. What experience do you have working with governmental entities?
3. Do you have experience working with School Boards? If so, please explain. If not, explain why you feel that your firm's experiences make your organization qualified to provide this support?
4. How do you envision your relationship with the Board and how will you foster trust and respect?
5. Communication is often cited as a critical element in a healthy Board/Attorney relationship. Explain how you plan to communicate with the Board as a whole and also with individual Board Members and keep them informed of current, new, and critical legal issues.
6. How will you/your organization work with our Board to ensure accurate interpretation of the statutes and ensure we make legally sound decisions?
7. How will your agency support the School Board? How many attorneys will be assigned? What are the qualifications of the attorney assigned, including years of experience? What makes this individual(s) the best choice for supporting the School Board?
8. Will an attorney be dedicated to attend all School Board Workshops and Meetings? Would this individual be physically present?
9. What is your strategy for reviewing meeting agendas? Will they be reviewed by you or another office staff member that would brief you?
10. Will the Board Attorney(s) provide general feedback as well as updates to legislation that impacts the district?
11. The School Board is presented with a variety of items for consideration. These items pertain to varying topics from Labor Law to Contract Law and always pertain to Florida Statutes. How is your firm qualified to support the School Board in these areas?
12. Will you be proactive in identifying issues that might not be before you or presented directly to you?
13. In addition to supporting the School Board, is your organization available to answer questions presented by the Superintendent or other District Administrators related to items that may potentially be submitted for School Board consideration?

School Board Attorney Interview Questions

14. (For those who do not have direct knowledge on school boards or school districts) When an issue arises that you are not sure of, what legal networking are you part of that you could lean on for assistance?
15. How would you manage a situation in which the board feels strongly about its position but you believe their position is not legally supportable?
16. As the School Board Attorney if there were a conflict between the Board and the Superintendent how would you view your role?
17. Please describe what fee structure you are proposing? How many hours will be allocated weekly/monthly to the district? If these hours are exceeded, what is the protocol?

School Board Attorney Interview Rubric

May 7, 2025

INTERVIEW EVALUATION INSTRUMENT	
Quality Indicator	Description
Exceeding expectations 5	The response is specific and comprehensive. There is complete, detailed, and clearly articulated information as to how the criteria are met. The ideas presented are innovative, well-conceived and thoroughly developed.
Highly meets expectations 4	The response is reasonably comprehensive and includes sufficient detail. It contains many of the characteristics of a response that is very good even though it may require additional specificity, support or elaboration in places.
Moderately meets expectations 3	The response is non-specific and lacks focus and detail. The response addresses some of the selection criteria, but not all. Some ideas presented are sound, but others are not responsive to the purpose of the interview question. Additional information is needed in order to be reasonably comprehensive and meet the criteria of a response that is good.
Somewhat meets expectations 2	The response does not meet many criteria; provides inaccurate information or provides information that requires substantial clarification as to how the criteria are met; lacks meaningful detail; demonstrates lack of preparation; or otherwise raises substantial concerns about the applicant's understanding of the issue in concept and/or ability to meet the requirement in practice.
Minimally meets expectations 1	The response does not address the criteria or simply re-states the question or criteria.
Does not meet expectations 0	There was no response to the question or criteria.

School Board Attorney Interview Scoring Form

May 7, 2025

Firm Name

Berg, Brewer, Kessler & Mowry, PLLC

Interviewer Name:

Kelly Mercer

Use this document to take notes during the interview process. For each interview question, please rate the candidate's response using the scale below. At the conclusion of the interview process, please total the scores and select a response to identify your recommendation.

Scale: 0 – Does not meet expectations 1 – Minimally meets expectations 2 – Somewhat meets expectations
3 – Moderately meets expectations 4 – Highly meets expectations 5 – Exceeding expectations

Interview Notes		Score				
1.	was attorney behind to step away. Interviewer place how to give the board his full support	0	1	2	3	4 5
2.	has 2 1/2 yrs experience with board - Brewer works with Sumner County (Kessler)	0	1	2	3 4	5
3.	yes. has experience	0	1	2	3 4	5
4.	will be available and transparent for all issues that arise	0	1	2	3 4	5
5.	members can call, text or email as needed. will update board on upcoming issues as he becomes aware	0	1	2	3 4	5
6.	will give sound legal advice and answer all questions can pull resources from partners or member organizations	0	1	2	3 4	5
7.	primary - Mr. Brewer if he is not available - another attorney will be present	0	1	2	3 4	5
8.	yes + be physically present	0	1	2	3 4	5

9. Primarily Mr. Brewer will review agenda, but will train other associates in case something arises	0	1	2	3	4	5
10. Will provide feedback + updates on legislation that will affect the board or the district	0	1	2	3	4	5
11. Item is well used	0	1	2	3	4	5
12. Regional board attorney association to be proactive with issues	0	1	2	3	4	5
13. Yes, available to Superintendent and District administration as needed for related items	0	1	2	3	4	5
14. can pull from member resources (organizations + other associates)	0	1	2	3	4	5
15. Will have objections noted + try you if wrong a give you direction for shall be going - full transparency	0	1	2	3	4	5
16. Role is Board Attorney - if not then Superintendent would have to try to find 'medium' - if this is working	0	1	2	3	4	5
17. Second with John's legal work if beyond then Board.	0	1	2	3	4	5
Total Rating Score						

Additional Notes / Comments

Dispersed

School Board Attorney Interview Scoring Form

May 7, 2025

Firm Name

Berg, Brewer, Kessler & Mowry, PLLC

Interviewer Name:

Jami Schueneman

Use this document to take notes during the interview process. For each interview question, please rate the candidate's response using the scale below. At the conclusion of the interview process, please total the scores and select a response to identify your recommendation.

Scale: 0 – Does not meet expectations 1 – Minimally meets expectations 2 – Somewhat meets expectations
3 – Moderately meets expectations 4 – Highly meets expectations 5 – Exceeding expectations

Interview Notes		Score				
1.	History w/ the district	0	1	2	3	4 5
2.	2 yrs w/ this Dist Berg over one area of Gov.	0	1	2 3	4	5
3.		0	1	2 3	4	5
4.	Direct contact	0	1	2	3	4 5
5.	Participates in a School Board Attorney Forum	0	1	2	3	4 5
6.		0	1	2	3	4 5
7.	Being Available	0	1	2	3	4 5
8.	Brewer is Primary office Svin shaw	0	1	2	3	4 5

9.	Self	0	1	2	3	4	5
10.		0	1	2	3	4	5
11.		0	1	2	3	4	5
12.		0	1	2	3	4	5
13.		0	1	2	3	4	5
14.		0	1	2	3	4	5
15.		0	1	2	3	4	5
16.	Role is based School Attorney	0	1	2	3	4	5
17.	* 5,800 20 hrs attorney work \$200/hr	0	1	2	3	4	5
Total Rating Score		79					

Additional Notes / Comments

Able to attend all meetings

School Board Attorney Interview Scoring Form

May 7, 2025

Firm Name

Berg, Brewer, Kessler & Mowry, PLLC

Interviewer Name:

Karen Cheney

Use this document to take notes during the interview process. For each interview question, please rate the candidate's response using the scale below. At the conclusion of the interview process, please total the scores and select a response to identify your recommendation.

Scale: 0 – Does not meet expectations 1 – Minimally meets expectations 2 – Somewhat meets expectations
3 – Moderately meets expectations 4 – Highly meets expectations 5 – Exceeding expectations

Interview Notes		Score				
1.	The response to all questions was specific and comprehensive - complete, detailed and clearly articulated.	0	1	2	3	4 5
2.	The group has a strong network and resource of information	0	1	2	3	4 5
3.	Impressed with the knowledge and experience the firm brings -	0	1	2	3	4 5
4.	My expectations were highly met that Cole would be among attorney and if absent there would be one of the associates present	0	1	2	3	4 5
5.	The feeling the board would be provided with the availability of a good to have attorney is very important to the board	0	1	2	3	4 5
6.	Pleased there is an in town attorney firm willing to be the Board attorney	0	1	2	3	4 5
7.	This firm brings a very strong litigation team if we need one -	0	1	2	3	4 5
8.	I feel very comfortable with this firm, its experience and not working team.	0	1	2	3	4 5

9. This Jun also brings experience working with governmental entities	0	1	2	3	4	5
10. I feel the relationship between this Jun and the board would be very respected -	0	1	2	3	4	5
11. The communication with the Attorney/attorneys and board would be well respected	0	1	2	3	4	5
12. This Jun also provides legislation issues and provides and open communication with the board	0	1	2	3	4	5
13. This Jun is willing to provide personal phone numbers and be readily available -	0	1	2	3	4	5
14. This Jun is aware of FL Statutes as applied to Education and Labor Laws	0	1	2	3	4	5
15. This Jun provided a very good oral Drawing then Jun	0	1	2	3	4	5
16. If all the Salary Plan is well in line	0	1	2	3	4	5
17. appreciate the willingness of this Jun to be the Board Attorney	0	1	2	3	4	5
Total Rating Score						

Additional Notes / Comments

Approved

School Board Attorney Interview Scoring Form

May 7, 2025

Firm Name

Berg, Brewer, Kessler & Mowry, PLLC

Interviewer Name:

Dr. Goodman

Use this document to take notes during the interview process. For each interview question, please rate the candidate's response using the scale below. At the conclusion of the interview process, please total the scores and select a response to identify your recommendation.

Scale: 0 – Does not meet expectations 1 – Minimally meets expectations 2 – Somewhat meets expectations
3 – Moderately meets expectations 4 – Highly meets expectations 5 – Exceeding expectations

Interview Notes	Score
1. Firm qualified; readily available to assist us.	0 1 2 3 4 5
2. 2 yrs. school bd. worked with pond before	0 1 2 3 4 5
3. worked with us previously	0 1 2 3 4 5
4. Always Available	0 1 2 3 4 5
5. school board attorney-frms / Board Attorney associations	0 1 2 3 4 5
6. Litigator team Entire time work	0 1 2 3 4 5
7. Available 24/7	0 1 2 3 4 5
8. yes	0 1 2 3 4 5

9.	Law firm will review -	0	1	2	3	4	5
10.	yes specific areas of concern	0	1	2	3	4	5
11.	yes	0	1	2	3	4	5
12.	yes	0	1	2	3	4	5
13.	yes available to all	0	1	2	3	4	5
14.	School Board Attorney Association	0	1	2	3	4	5
15.	objection would be noted, Boards decision	0	1	2	3	4	5
16.	School Bd.	0	1	2	3	4	5
17.	5600 hours	0	1	2	3	4	5
Total Rating Score		85					

Additional Notes / Comments

I am convinced that our having an attorney present at each meeting will be helpful to our board.

School Board Attorney Interview Scoring Form

May 7, 2025

Firm Name

Berg, Brewer, Kessler & Mowry, PLLC

Interviewer Name:

MB

Use this document to take notes during the interview process. For each interview question, please rate the candidate's response using the scale below. At the conclusion of the interview process, please total the scores and select a response to identify your recommendation.

Scale: 0 – Does not meet expectations 1 – Minimally meets expectations 2 – Somewhat meets expectations
3 – Moderately meets expectations 4 – Highly meets expectations 5 – Exceeding expectations

Interview Notes		Score				
1. Kessler does litigation Brewer - the 1 st Morgan does guardianship Berg - returning over		0	1	2	3	4 5
2. Kessler does case improvement also for Saravada		0	1	2	3	4 5
3. Yes - Cole did w/ Walton & then up for DeSoto on his own		0	1	2	3	4 5
4. Cole always available & Kessler here 1-2 days in town		0	1	2	3	4 5
5. Cole on SB team & Kessler pres. of bar assoc. in Saravada w/ 100+ attorney. SB		0	1	2	3	4 5
6. Jimm has additional resources		0	1	2	3	4 5
7. Office 5 min from district, Cole served prior		0	1	2	3	4 5
8. Always		0	1	2	3	4 5

9.	By the attorney Cole	0	1	2	3	4	5
10.	Yes	0	1	2	3	4	5
11.	Simon has varied experience	0	1	2	3	4	5
12.	Yes - Kessler also keeps up	0	1	2	3	4	5
13.	Yes - always	0	1	2	3	4	5
14.	Just aware, former for school Bob	0	1	2	3	4	5
15.	Dave discretion noted	0	1	2	3	4	5
16.	School Bd.	0	1	2	3	4	5
17.	\$5000/month. (20 hrs of legal time) + \$300/hr (which is \$50 less/hr than normal rate)	0	1	2	3	4	5
Total Rating Score		73					

Additional Notes / Comments

School Board Attorney Interview Scoring Form

May 7, 2025

Firm Name

Weiss Serota Helfman Cole & Bierman

Interviewer Name:

Kelly Mercer

Use this document to take notes during the interview process. For each interview question, please rate the candidate's response using the scale below. At the conclusion of the interview process, please total the scores and select a response to identify your recommendation.

Scale: 0 – Does not meet expectations 1 – Minimally meets expectations 2 – Somewhat meets expectations
3 – Moderately meets expectations 4 – Highly meets expectations 5 – Exceeding expectations

Interview Notes		Score				
1. Presentation overview - current + education law is important		0	1	2	3	4 5
2. Vast experience with government entities		0	1	2	3	4 5
3. vast experience with school boards		0	1	2	3	4 5
4. continue relationship he has built with the board - open communication lines		0	1	2	3 4	5
5. reach out once agenda is posted. Can email, call or text with questions will reach out to board with new updates - email individually		0	1	2	3 4	5
6. open communication - explain statutes and answer questions		0	1	2	3 4	5
7. Mr. Andrew promising multiple associates to reach out to		0	1	2	3	4 5
8. currently via Zoom, will return to meeting if board decides does not need for travel		0	1	2	3	4 5

9.	Mr. Hudak - reviews all agendas - emails to see if questions members reach out	0	1	2	3	4	5
10.	Mr. Hudak will update and provide feedback on expenditure updates	0	1	2	3	4	5
11.	The public members w/ vast array of knowledge	0	1	2	3	4	5
12.	Yes will be proactive (last case where worked with me to correct issue)	0	1	2	3	4	5
13.	Currently answering questions w/ Superintendent & Behrman	0	1	2	3	4	5
14.	Vast legal network	0	1	2	3	4	5
15.	Would not be objections, advice on legal options, give options & direction to move on	0	1	2	3	4	5
16.	Board attorney first Superintendent would need to seek additional Counsel	0	1	2	3	4	5
17.	5000/month 200/hr.	0	1	2	3	4	5
Total Rating Score							

Additional Notes / Comments

School Board Attorney Interview Scoring Form

May 7, 2025

Firm Name

Weiss Serota Helfman Cole & Bierman

Interviewer Name:

Jami Schueneman

Use this document to take notes during the interview process. For each interview question, please rate the candidate's response using the scale below. At the conclusion of the interview process, please total the scores and select a response to identify your recommendation.

Scale: 0 – Does not meet expectations 1 – Minimally meets expectations 2 – Somewhat meets expectations
3 – Moderately meets expectations 4 – Highly meets expectations 5 – Exceeding expectations

Interview Notes		Score
1.	- 85 attorneys on staff - 3 offices in South FL Education law wing 5 people David Dir of Board - Co chair of Ed wing (law)	0 1 2 3 4 5
2.		0 1 2 3 4 5
3.		0 1 2 3 4 5
4.	will travel to meetings - but states that 6 hrs round trip may not be best use of time	0 1 2 3 4 5
5.		0 1 2 3 4 5
6.		0 1 2 3 4 5
7.		0 1 2 3 4 5
8.		0 1 2 3 4 5

9.	Ryan Revers	0	1	2	3	4	5
10.	yes	0	1	2	3	4	5
11.		0	1	2	3	4	5
12.		0	1	2	3	4	5
13.		0	1	2	3	4	5
14.		0	1	2	3	4	5
15.		0	1	2	3	4	5
16.		0	1	2	3	4	5
17.	keeping contract the same \$5,000 305/hr 20hrs	0	1	2	3	4	5
Total Rating Score		77					

Additional Notes / Comments

- Helped in many areas, 504/1EP, HR etc.
- Not really able to be present in person due to travel time but willing to work with that

School Board Attorney Interview Scoring Form

May 7, 2025

Firm Name

Weiss Serota Helfman Cole & Bierman

Interviewer Name:

Waren Chenay

Use this document to take notes during the interview process. For each interview question, please rate the candidate's response using the scale below. At the conclusion of the interview process, please total the scores and select a response to identify your recommendation.

Scale: 0 - Does not meet expectations 1 - Minimally meets expectations 2 - Somewhat meets expectations
3 - Moderately meets expectations 4 - Highly meets expectations 5 - Exceeding expectations

Interview Notes		Score				
1.	<i>The response to all questions were complete, and articulated very well. Has almost almost 10 experience</i>	0	1	2	3	4 5
2.	<i>This firm has a large staff with available</i>	0	1	2	3	4 5
3.	<i>no doubt they bring a large amount of experience</i>	0	1	2	3	4 5
4.	<i>I prefer the opportunity to have someone readily available and the person at board meeting and workshop -</i>	0	1	2	3 4	5
5.	<i>Appropriate the experience of the communication - email, phone,</i>	0	1	2	3 4	5
6.	<i>Comfortable. We would always get a accurate interpretation of H. Statues</i>	0	1	2	3	4 5
7.	<i>Ryan primary attorney to Board - already has a relationship but doesn't work</i>	0	1	2	3 4	5
8.	<i>Would again a person attending workshops & meetings</i>	0	1	2	3 4	5

9.	Ryan reviews agenda - open to no communicating via phone re email with questions	0	1	2	3	4	5
10.	would provide feedback if notified any updates to regulation -	0	1	2	3	4	5
11.	Experienced in Labor Law & H-Statutes -	0	1	2	3	4	5
12.	proactive in identifying issues -	0	1	2	3	4	5
13.	Supervisors - School Board who attorney here for but available to assist Superintendent re any other staff -	0	1	2	3	4	5
14.	knows role as School Board attorney - Superintendent would have his own counsel in case of conflict	0	1	2	3	4	5
15.	Would note his position as per law on any Board issues	0	1	2	3	4	5
16.	would direct board according to law	0	1	2	3	4	5
17.	Keep contract as last years - Reduction 350-300	0	1	2	3	4	5
Total Rating Score							

Additional Notes / Comments

School Board Attorney Interview Scoring Form

May 7, 2025

Firm Name

Weiss Serota Helfman Cole & Bierman

Interviewer Name:

Dr. Goodman

Use this document to take notes during the interview process. For each interview question, please rate the candidate's response using the scale below. At the conclusion of the interview process, please total the scores and select a response to identify your recommendation.

Scale: 0 – Does not meet expectations 1 – Minimally meets expectations 2 – Somewhat meets expectations
3 – Moderately meets expectations 4 – Highly meets expectations 5 – Exceeding expectations

Interview Notes		Score				
1.	Founded in 1991 - 85 attorneys thru out Fl. Represent many districts.	0	1	2	3	4 5
2.	much experience	0	1	2	3	4 5
3.	much experience	0	1	2	3	4 5
4.	currently being done	0	1	2	3	4 5
5.	fully connected	0	1	2	3	4 5
6.	Informed	0	1	2	3	4 5
7.	not able to be at local mtgs	0	1	2	3	4 5
8.	able to do	0	1	2	3	4 5

9.	Personally reviews agenda	0	1	2	3	4	5
10.	yes	0	1	2	3	4	5
11.	yes	0	1	2	3	4	5
12.	yes	0	1	2	3	4	5
13.	yes	0	1	2	3	4	5
14.	connected	0	1	2	3	4	5
15.	board	0	1	2	3	4	5
16.	mediate	0	1	2	3	4	5
17.		0	1	2	3	4	5
Total Rating Score		66					

Additional Notes / Comments

School Board Attorney Interview Scoring Form

May 7, 2025

Firm Name

Weiss Serota Helfman Cole & Bierman

Interviewer Name:

met

Use this document to take notes during the interview process. For each interview question, please rate the candidate's response using the scale below. At the conclusion of the interview process, please total the scores and select a response to identify your recommendation.

Scale: 0 – Does not meet expectations 1 – Minimally meets expectations 2 – Somewhat meets expectations
3 – Moderately meets expectations 4 – Highly meets expectations 5 – Exceeding expectations

Interview Notes		Score				
1.	85 Attorneys would stay, subject matter experts in various areas. Per RTH "agreed 2 other attorneys recently"	0	1	2	3	4 5
2.	many nonmedical estimates are well. 6 School Boards in IL were as 1st attorney.	0	1	2	3 4	5
3.	you seen many w/ us	0	1	2	3 4	5
4.	will want to keep some lines of comm. can come to help in provide if needed	0	1	2	3 4	5
5.	keep comm. over	0	1	2	3 4	5
6.		0	1	2	3 4	5
7.	many things on staff - (no one else than 2 1/2 - 3 hrs)	0	1	2	3 4	5
8.		0	1	2	3 4	5

9.	Ryan reviews them	0	1	2	3	4	5
10.	Vg	0	1	2	3	4	5
11.		0	1	2	3	4	5
12.	Vg - Ex - Noda subscription	0	1	2	3	4	5
13.	Vg - do that - now	0	1	2	3	4	5
14.	Large in-house network	0	1	2	3	4	5
15.	Rtt - Go w/ legal basis - will push back, think of options for rep - "we advise, you decide"	0	1	2	3	4	5
16.	School Bd	0	1	2	3	4	5
17.	Monthly retainer \$5K/mo. Investments - 1-1.5 hr 20 hrs/mo + \$305/hr for patient care weekly - 1-1.5 hr Agenda Ex. sess other	0	1	2	3	4	5
Total Rating Score		100					

Additional Notes / Comments

DD - FL Bd cert. in Ed.
DD - Rtt + I talk 1-2x/wk.