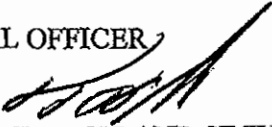


INTEROFFICE MEMORANDUM

TO: ELIO LONGO
CHIEF FINANCIAL OFFICER

FROM: TED HUNYADI 
DIRECTOR OF FACILITIES AND SECURITY

SUBJECT: BID # 25-006 BOE OPENING AND RECOMMENDATIONS
FOOD WASTE COMOSTING PROGRAM

DATE: MAY 12TH 2025


5/13/25

This memo is to inform you that Bid #25-006 BoE for the Food Waste Composting Program was officially opened on May 6, 2025. The bid covers food waste collection services for Westport Public Schools over a three-year period starting July 1, 2025, through June 30, 2028.

Four vendors submitted proposals:

1. All American Waste
2. Blue Earth Compost Inc.
3. Denali Water Solutions LLC
4. Natural Upcycling LLC

Upon evaluation of total bid amounts for all 3 years (2025-2028), the lowest responsible bidder is **All American Waste**.

For comparison:

- Blue Earth Compost Inc
- Denali Water Solutions LLC
- Natural Upcycling LLC

Based on the pricing and compliance with bid specifications, I recommend awarding the contract for the Food Waste Composting Program to **All American Waste** for the 3 year contract.

Please let me know if you would like additional analysis or a meeting to discuss this recommendation further.

**WESTPORT PUBLIC SCHOOLS
FOOD WASTE COMPOSTING PROGRAM
BID# 25-006 BOE
BID OPENING MAY 6, 2025**

E. Griffin 5/13/25

YEAR 1	CONTRACT PERIOD, July 1, 2025 to June 30, 2026 ALL AMERICAN WASTE					CONTRACT PERIOD, July 1, 2025 to June 30, 2026 BLUE EARTH COMPOST INC					CONTRACT PERIOD, July 1, 2025 to June 30, 2026 DENALI WATER SOLUTIONS LLC					CONTRACT PERIOD, July 1, 2025 to June 30, 2026 NATURAL UPCYCLING LLC				
SCHOOL	# CARTS PROPOSED	GALLON CART PROPOSED	PRICE PER WEEK	# WEEKS	TOTAL BID PER YEAR	# CARTS PROPOSED	GALLON CART PROPOSED	PRICE PER WEEK	# WEEKS	TOTAL BID PER YEAR	# CARTS PROPOSED	GALLON CART PROPOSED	PRICE PER WEEK	# WEEKS	TOTAL BID PER YEAR	# CARTS PROPOSED	GALLON CART PROPOSED	PRICE PER WEEK	# WEEKS	TOTAL BID PER YEAR
Coleytown Elementary	6	65 Gallons	\$ 57.50	38	\$ 2,185.00	5	35 Gallon	\$ 68.00	38	\$ 2,584.00	4	64 Gallon	\$ 175.00	38	\$ 6,650.00	4	32 Gallon	\$ 68.00	38	\$ 2,584.00
Greens Farms Elementary	6	65 Gallons	\$ 57.50	38	\$ 2,185.00	5	35 Gallon	\$ 68.00	38	\$ 2,584.00	4	64 Gallon	\$ 175.00	38	\$ 6,650.00	4	32 Gallon	\$ 68.00	38	\$ 2,584.00
Kings Highway School	6	65 Gallons	\$ 57.50	38	\$ 2,185.00	6	35 Gallon	\$ 75.00	38	\$ 2,850.00	4	64 Gallon	\$ 175.00	38	\$ 6,650.00	6	32 Gallon	\$ 102.00	38	\$ 3,876.00
Long Lots School	6	65 Gallons	\$ 57.50	38	\$ 2,185.00	6	35 Gallon	\$ 75.00	38	\$ 2,850.00	4	64 Gallon	\$ 175.00	38	\$ 6,650.00	4	32 Gallon	\$ 68.00	38	\$ 2,584.00
Saugatuck Elementary	6	65 Gallons	\$ 57.50	38	\$ 2,185.00	5	35 Gallon	\$ 68.00	38	\$ 2,584.00	4	64 Gallon	\$ 175.00	38	\$ 6,650.00	4	32 Gallon	\$ 68.00	38	\$ 2,584.00
Bedford Middle School	6	65 Gallons	\$ 57.50	38	\$ 2,185.00	5	35 Gallon	\$ 73.21	38	\$ 2,782.00	4	64 Gallon	\$ 175.00	38	\$ 6,650.00	3	32 Gallon	\$ 51.00	38	\$ 1,938.00
Coleytown Middle School	6	65 Gallons	\$ 57.50	38	\$ 2,185.00	7	35 Gallon	\$ 82.00	38	\$ 3,116.00	4	64 Gallon	\$ 175.00	38	\$ 6,650.00	7	32 Gallon	\$ 119.00	38	\$ 4,522.00
Staples High School	6	65 Gallons	\$ 115.00	38	\$ 4,370.00	5	35 Gallon	\$ 73.21	38	\$ 2,782.00	4	64 Gallon	\$ 175.00	38	\$ 6,650.00	3	32 Gallon	\$ 51.00	38	\$ 1,938.00

Total Price Collection Year 2025-2026 **\$ 19,665.00**

Total Price Collection Year 2025-2026 **\$ 22,132.00**

Total Price Collection Year 2025-2026 **\$ 53,200.00**

Total Price Collection Year 2025-2026 **\$ 22,610.00**

YEAR 2	CONTRACT PERIOD, July 1, 2026 to June 30, 2027 ALL AMERICAN WASTE					CONTRACT PERIOD, July 1, 2026 to June 30, 2027 BLUE EARTH COMPOST INC					CONTRACT PERIOD, July 1, 2026 to June 30, 2027 DENALI WATER SOLUTIONS LLC					CONTRACT PERIOD, July 1, 2026 to June 30, 2027 NATURAL UPCYCLING LLC				
SCHOOL	# CARTS PROPOSED	GALLON CART PROPOSED	PRICE PER WEEK	# WEEKS	TOTAL BID PER YEAR	# CARTS PROPOSED	GALLON CART PROPOSED	PRICE PER WEEK	# WEEKS	TOTAL BID PER YEAR	# CARTS PROPOSED	GALLON CART PROPOSED	PRICE PER WEEK	# WEEKS	TOTAL BID PER YEAR	# CARTS PROPOSED	GALLON CART PROPOSED	PRICE PER WEEK	# WEEKS	TOTAL BID PER YEAR
Coleytown Elementary	6	65 Gallons	\$ 60.38	38	\$ 2,294.44	5	35 Gallon	\$ 71.40	38	\$ 2,713.20	4	64 Gallon	\$ 183.75	38	\$ 6,982.50	4	32 Gallon	\$ 74.80	38	\$ 2,842.40
Greens Farms Elementary	6	65 Gallons	\$ 60.38	38	\$ 2,294.44	5	35 Gallon	\$ 71.40	38	\$ 2,713.20	4	64 Gallon	\$ 183.75	38	\$ 6,982.50	4	32 Gallon	\$ 74.80	38	\$ 2,842.40
Kings Highway School	6	65 Gallons	\$ 60.38	38	\$ 2,294.44	6	35 Gallon	\$ 78.75	38	\$ 2,992.50	4	64 Gallon	\$ 183.75	38	\$ 6,982.50	6	32 Gallon	\$ 112.20	38	\$ 4,263.60
Long Lots School	6	65 Gallons	\$ 60.38	38	\$ 2,294.44	6	35 Gallon	\$ 78.75	38	\$ 2,992.50	4	64 Gallon	\$ 183.75	38	\$ 6,982.50	4	32 Gallon	\$ 74.80	38	\$ 2,842.40
Saugatuck Elementary	6	65 Gallons	\$ 60.38	38	\$ 2,294.44	5	35 Gallon	\$ 71.40	38	\$ 2,713.20	4	64 Gallon	\$ 183.75	38	\$ 6,982.50	4	32 Gallon	\$ 74.80	38	\$ 2,842.40
Bedford Middle School	6	65 Gallons	\$ 60.38	38	\$ 2,294.44	5	35 Gallon	\$ 76.87	38	\$ 2,921.08	4	64 Gallon	\$ 183.75	38	\$ 6,982.50	3	32 Gallon	\$ 56.10	38	\$ 2,131.80
Coleytown Middle School	6	65 Gallons	\$ 60.38	38	\$ 2,294.44	7	35 Gallon	\$ 86.10	38	\$ 3,271.80	4	64 Gallon	\$ 183.75	38	\$ 6,982.50	7	32 Gallon	\$ 130.90	38	\$ 4,974.20
Staples High School	6	65 Gallons	\$ 120.76	38	\$ 4,588.88	5	35 Gallon	\$ 76.87	38	\$ 2,921.08	4	64 Gallon	\$ 183.75	38	\$ 6,982.50	3	32 Gallon	\$ 56.10	38	\$ 2,131.80

Total Price Collection Year 2026-2027 **\$ 20,649.96**

Total Price Collection Year 2026-2027 **\$ 23,238.56**

Total Price Collection Year 2026-2027 **\$ 55,860.00**

Total Price Collection Year 2026-2027 **\$ 24,871.00**

YEAR 3
SCHOOL

CONTRACT PERIOD, July 1, 2027 to June 30, 2028				
ALL AMERICAN WASTE				
# CARTS PROPOSED	GALLON CART PROPOSED	PRICE PER WEEK	# WEEKS	TOTAL BID PER YEAR

Coleytown Elementary
Greens Farms Elementary
Kings Highway School
Long Lots School
Saugatuck Elementary
Bedford Middle School
Coleytown Middle School
Staples High School

6	65 Gallons	\$ 63.40	38	\$ 2,409.20
6	65 Gallons	\$ 63.40	38	\$ 2,409.20
6	65 Gallons	\$ 63.40	38	\$ 2,409.20
6	65 Gallons	\$ 63.40	38	\$ 2,409.20
6	65 Gallons	\$ 63.40	38	\$ 2,409.20
6	65 Gallons	\$ 63.40	38	\$ 2,409.20
6	65 Gallons	\$ 63.40	38	\$ 2,409.20
6	65 Gallons	\$ 126.80	38	\$ 4,818.40

Total Price Collection Year 2027-2028 **\$ 21,682.80**

CONTRACT PERIOD, July 1, 2027 to June 30, 2028				
BLUE EARTH COMPOST INC				
# CARTS PROPOSED	GALLON CART PROPOSED	PRICE PER WEEK	# WEEKS	TOTAL BID PER YEAR

5	35 Gallon	\$ 74.97	38	\$ 2,848.86
5	35 Gallon	\$ 74.97	38	\$ 2,848.86
6	35 Gallon	\$ 82.69	38	\$ 3,142.13
6	35 Gallon	\$ 82.69	38	\$ 3,142.13
5	35 Gallon	\$ 74.97	38	\$ 2,848.86
5	35 Gallon	\$ 80.71	38	\$ 3,067.13
7	35 Gallon	\$ 90.41	38	\$ 3,435.39
5	35 Gallon	\$ 80.71	38	\$ 3,067.13

Total Price Collection Year 2027-2028 **\$ 24,400.49**

CONTRACT PERIOD, July 1, 2027 to June 30, 2028				
DENALI WATER SOLUTIONS LLC				
# CARTS PROPOSED	GALLON CART PROPOSED	PRICE PER WEEK	# WEEKS	TOTAL BID PER YEAR

4	64 Gallon	\$ 192.95	38	\$ 7,446.10
4	64 Gallon	\$ 192.95	38	\$ 7,446.10
4	64 Gallon	\$ 192.95	38	\$ 7,446.10
4	64 Gallon	\$ 192.95	38	\$ 7,446.10
4	64 Gallon	\$ 192.95	38	\$ 7,446.10
4	64 Gallon	\$ 192.95	38	\$ 7,446.10
4	64 Gallon	\$ 192.95	38	\$ 7,446.10
4	64 Gallon	\$ 192.95	38	\$ 7,446.10

Total Price Collection Year 2027-2028 **\$ 59,568.80**

CONTRACT PERIOD, July 1, 2027 to June 30, 2028				
NATURAL UPCYCLING LLC				
# CARTS PROPOSED	GALLON CART PROPOSED	PRICE PER WEEK	# WEEKS	TOTAL BID PER YEAR

4	32 Gallon	\$ 82.28	38	\$ 3,126.64
4	32 Gallon	\$ 82.28	38	\$ 3,126.64
6	32 Gallon	\$ 123.42	38	\$ 4,689.96
4	32 Gallon	\$ 82.28	38	\$ 3,126.64
4	32 Gallon	\$ 82.28	38	\$ 3,126.64
3	32 Gallon	\$ 61.71	38	\$ 2,344.98
7	32 Gallon	\$ 143.99	38	\$ 5,471.62
3	32 Gallon	\$ 61.71	38	\$ 2,344.98

Total Price Collection Year 2027-2028 **\$ 27,358.10**

DENOTE LOWER BIDDER