

**SWEET HOME CENTRAL SCHOOL DISTRICT
OF AMHERST AND TONAWANDA**

M E M O R A N D U M

TO: Michael V. Ginestre, Superintendent of Schools
FROM: Donald G. Feldmann, Assistant Superintendent for Finance & Plant Services
DATE: May 2, 2025
RE: Athletic and Physical Education Supplies Bid 2025-26-8



Background:

Bid specifications for Athletic and Physical Education Supplies Bid are developed from requests solicited from the Athletic Director and the Physical Education teachers for the High School, Middle School and elementary schools. Bid categories were as follows: adaptive PE, archery, badminton, balls, baseball, basketball, bocce, bowling, equipment, exercise bands, field hockey, fitness, flag football, football, games, hockey, lacrosse, soccer, softball, track and wrestling. In addition to being posted in the Amherst and KenTon Bee, bid documents containing a detail listing of 269 items for bid were mailed to 24 potential suppliers. Bids were received from eleven (11) vendors. No single vendor bid on all items requested and some items did not receive a bid from any vendor. Due to the specialized/unique nature of many of the items requested, multiple vendors have historically been required to meet the needs of the District.

Bid Tabulation:

The table below summarizes the bid results:

VENDOR	ITEMS BID	BID AMOUNT
BSN Sports	145	\$47,099.22
Lancaster Sporting Goods	10	\$5,369.75
Laux	161	\$48,496.90
Longstreth Sporting Goods, LLC	14	\$1,326.80
MFAC	10	\$1,719.00
Pyramid School Products	108	\$32,340.36
Riddell	24	\$11,592.38
S&S Worldwide	24	\$8,649.62
School Health Corp	66	\$16,885.53
Sportsman	115	\$35,236.70
Varsity	4	\$3,153.07

Bid Recommendation:

The bid results were forwarded to the Athletic Director and the Physical Education Departments for the selection of specific items based upon the lowest responsible bid price per item and quality of the product. Based upon such information, **it is recommended that the Athletic and Physical Education Supplies bid 2025-26-8 award of \$70,590.64** be split between the following bidders as follows:

VENDOR	ITEMS AWARDED	BID AMOUNT
BSN Sports	76	\$24,236.96
Lancaster Sporting Goods	9	\$4,775.81
Laux	62	\$21,702.27
Longstreth Sporting Goods, LLC	7	\$594.37
MFAC	1	\$295.00
Pyramid School Products	24	\$5,922.70
S&S Worldwide	9	\$2,361.44
School Health Corp	16	\$1,248.29
Sportsman	22	\$6,300.73
Varsity	4	\$3,153.07
Total	230	\$70,590.64

Below is a listing of the award amounts and total items awarded for the last three years (including the current year award). The number of items varies from year to year because the Athletic and Physical Education Departments select specific items and quantities, which differ from year to year.

Bid Year	Total Award Amount	Items Awarded
2025-26	\$70,590.64	230
2024-25	\$66,106.03	181
2023-24	\$73,789.14	253
2022-23	\$52,644.79	224