

**SWEET HOME CENTRAL SCHOOL DISTRICT
OF AMHERST AND TONAWANDA**

M E M O R A N D U M

TO: Michael V. Ginestre, Superintendent of Schools
FROM: Donald G. Feldmann, Assistant Superintendent for Finance & Plant Services
DATE: May 2, 2025
RE: Health Medical Supplies Bid 2025-26-17



Background:

Bid specifications for the Health Medical Supplies were developed by Erica Duerr, High School Nurse and Marcy Gerlach, Athletic Trainer. This bid listed the supplies for the nurse's office in each of our schools as well as our Athletic Department. These supplies include items such as bandages, reusable cold/hot packs, medicine cups and gloves.

After being posted in the Amherst and Ken-Ton Bee, a detailed listing of 243 items for bid were mailed out to twenty-one (21) vendors. Nine (9) vendors submitted bids as listed below.

Bid Tabulation:

Vendor	# of Items Bid	Total Bid Amount
Agni	165	\$29,488.30
BSN Sports, LLC	3	\$2,766.00
Collins Sports Medicine	212	\$33,514.60
Henry Schein	186	\$28,245.23
Medco	184	\$19,391.36
Pyramid	15	\$4,310.53
Quill	24	\$4,381.14
School Health Corp.	189	\$24,456.10
School Nurse	27	\$8,233.20

Bid Recommendation:

My recommendation is to split the bid between Agni, Collins Sports Medicine, Henry Schein, Medco, Pyramid, Quill, School Health and School Nurse **for a total amount of \$24,610.82.**

Vendor	Items Awarded	Total Award Amount
Agni	5	\$765.96
Collins Sports Medicine	41	\$2,611.78
Henry Schein	49	\$6,176.18
Medco	66	\$6,251.70
Pyramid	6	\$913.97
Quill	4	\$532.82
School Health	59	\$3,858.95
School Nurse	10	\$3,537.73

List of the award amounts for the last three years (Including the current year award):

Bid Year	Vendor	Total Award Amount	Items Awarded
2025-26	Agni, Collins Sports Medicine, Henry Schein, Medco, Pyramid, Quill, School Health, School Nurse	\$24,610.82	240
2024-25	Collins Sports Medicine, Henry Schein, Medco, Pyramid, Quill, School Health, School Nurse	\$29,993.82	249
2023-24	Collins Sports, Medco, Pyramid & School Health Corp.	\$16,018.70	244
2022-23	Medco, Collins Sports, Quill & School Health Corp	\$14,871.43	203