



**RFP 21250 Providing Commercial/Industrial Services, Supplies, and Related Materials  
for Repairs at Various Facilities**

**Pre-Proposal Meeting Agenda**

**June 12, 2018**

- I. Introductions**
  - a. CMSD
  - b. Other Guests
- II. Project Overview**
  - a. Background
- III. Procurement Process and Requirements**
- IV. Project Framework and Delivery**
  - a. Pre-Proposal Meeting #2: **June 19, 2018**
  - b. RFP Questions
    - i. Last Date for Questions: **June 20, 2018**
    - ii. Addenda Issue: **June 25, 2018**
  - c. **Proposal Responses Due: July 2, 2018, 1:00 PM**
  - d. RFP Communication to CMSD
    - i. Questions sent to: [Seletha.Thompson@clevelandmetroschools.org](mailto:Seletha.Thompson@clevelandmetroschools.org)
    - ii. Voice questions: not allowed.
    - iii. CMSD will upload and publish any information and/or answers to questions received via Addendum to the CMSD Website at [clevelandmetroschools.org/purchasing](http://clevelandmetroschools.org/purchasing).
- V. Project Overview**
  - a. Scope Of Work
    - i. Describe Expected Work
    - ii. Specifications
      - 1. Overall Criteria
      - 2. Descriptions
- VI. Questions and Answers**
- VII. Closing Remarks**
- VIII. Adjournment**

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| Name               | Company Name & Phone Number            | Email                           |
|--------------------|----------------------------------------|---------------------------------|
| ANDREW STARR       | CUMMINS 440-735-2447                   | ANDREW.STARR@CUMMINS.COM        |
| Adrian Griffin     | Popco 440-954-8733                     | agriffin@popco.net.com          |
| CHRIS MEYER        | MEYER DESIGN<br>(800) 543-9176         | CHRIS@MEYERDESIGN.COM           |
| Ronnie Perdue      | West Roofing Systems<br>216-401-1363   | ronnie@westroofingsystems.com   |
| Greg "Barney" HAAS | West Roofing Systems<br>216-401-5659   | barney@west Roofing Systems.com |
| Michael Ciani      | Drake Construction Co.<br>216-664-6500 | bhoves@drakeconstructionco.com  |

Will Popowski  
Popowski Paint & Paper, Inc  
216-527-9223

wpopowski@paintandpaper.net

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| Name                    | Company Name & Phone Number                               | Email                       |
|-------------------------|-----------------------------------------------------------|-----------------------------|
| Jennifer Besco          | Aurora Glass<br>810.623.7790                              | jbesco@auroraglassrio.com   |
| Joe Gazi<br>Linda Perlo | Aurora Glass<br>Industrial Energy Systems<br>216 267 9590 | iesrpf@steglobal.net        |
| Jackie Sutton           | Foundation Building<br>Materials (FBM)<br>216-265-8260    | Jackie.Sutton@FBMSALES.COM  |
| Nick Jones              | Grainger<br>(216) 339-0198                                | nicholas.jones@grainger.com |
| Wil Needham             | Com-One Sound<br>216 - 485-1555                           | comonesound@aol.com         |

Jeff Surilla  
Gorman - Laville  
(216) 857-0745  
Jeff.Surilla@gorman-laville.com<sup>1</sup>

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| Name            | Company Name & Phone Number                                                      | Email                                      |
|-----------------|----------------------------------------------------------------------------------|--------------------------------------------|
| Mark Mathews    | Lakeside Supply Company<br>716-941-2680 Ext 106                                  | mmathews@lakesidesupply.com                |
| Dennis Hoy      | RER Services, Inc<br>(216) 361-0022                                              | rcrservices@sbcglobal.net                  |
| Dennis Saunders | Package Boiler Systems<br>HVAC INC.<br>216-524-0300<br>DE WILLIAMS ELECTRIC, INC | PK6Boiler@aol.com                          |
| Raymond Lopez   | (416) 893-9891                                                                   | <del>RAYMOND.DEWILLIAMS@ELECTRIC.COM</del> |
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| Name           | Company Name & Phone Number                 | Email                    |
|----------------|---------------------------------------------|--------------------------|
| Thomas K. Frey | 440-842-9322<br>The Window King Company Inc | TheWindowKing@ATT.NET    |
| Tom MAPSELL    | 216-251-7400<br>Allied Glass Services       | Tom@AlliedGlassCLE.com   |
| Jason Barbara  | 216-251-7400<br>Allied Glass Services       | Jason@AlliedGlassCLE.com |
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| Name            | Company Name & Phone Number                   | Email                                     |
|-----------------|-----------------------------------------------|-------------------------------------------|
| Edward Madden   | <del>em painting LLC</del><br>EM Painting LLC | edd.e@empaintingllc.com<br>(216) 440-0900 |
| Adam Rini       | North Coast Concrete<br>216-642-1114          | arini@northcoastconcrete.com              |
| Andre T. Goosby | AGM Energy Services<br>216-904-2855           | AG00SEY@AGMENENERGYSERVICES.COM           |
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| Name            | Company Name & Phone Number                                | Email                           |
|-----------------|------------------------------------------------------------|---------------------------------|
| Jason Gilligan  | (440) 364-4489<br>Generations Painting                     | generationspaintingco@gmail.com |
| James Prochazka | John Prochazka<br>Plumbing & Heating, Inc.<br>216-831-5165 | johnprochazka1@hotmail.com      |
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| Name             | Company Name & Phone Number       | Email                |
|------------------|-----------------------------------|----------------------|
| ANTHONY MCNAMARA | ARKRA, INC                        | ARKRA@ATT.NET        |
| Herb Dowler      | Herb's Pumps Inc.<br>216-389-1889 | dowler1983@yahoo.com |
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| Name         | Company Name & Phone Number | Email                          |
|--------------|-----------------------------|--------------------------------|
| Bill Swadlow | WADSWORTH 216 970 6775      | bswadlow@wadsworthsolutions.co |
| Will West    | Argos 216-287-4679          | William.West@Argos.com         |
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