# SUPERINTENDENT APPROVAL OF PURCHASE OR CONTRACT RENEWAL

**Request for Payment** ☐ **New Contract/Agreement** ☐

**Addendum/Amendment** ☑ **Annual/Renewal** ☐

**Specific description:**

BCSD Contract RFP #20-025 - three (3) year base term met. Service provider approved for one year contract extension to renew. Addendum includes district-wide square footage additions completed to-date and a two percent (2%) increase to the current contract price.

**Purpose/Outcome:**

BCSD Contract RFP #20-025 - Extension of Maintenance Services Management Contract for one year with ABM Industries Group, LLC.

**Term:**

July 1, 2023 - June 30, 2024 (1 yr. annual extension)

**Funding Source:**

General Fund 10025401-539502 (Contracted Service Maintenance)

**SPECIAL REVENUE INT:**_____ **CAPITAL/REFERENDUM/8% INT:**_____

**Costs:**

$186,775.54 (Total annual cost of increase and square footage additions)

****Over $619,275.00 Board Approval required** N/A

**Requested by:**

Brandy Majors Date: 7/5/23

**Approved by (Chief Officer):**

Date: 7/5/23

**Superintendent Approval** _____ **(Initial)** 7/6/23

Updated: KMY 07/22/2021

**STATE OF SOUTH CAROLINA** ) **ADDENDUM NUMBER THREE**
) **TO MAINTENANCE SERVICES**
**COUNTY OF BEAUFORT** ) **MANAGEMENT CONTRACT**

**THIS ADDENDUM NUMBER THREE** dated as of June 1, 2023, is entered into pursuant to the terms of the "Maintenance Management Services", dated July 1, 2020, and identified as RFP #20-025 ("Contract") between the Beaufort County School District ("District") and ABM Industries Group, LLC ("Contractor"), who constitute the Parties hereto.

**WHEREAS**, Paragraph 3 of the Contract referred to herein provides the opportunity to renew for two (2) additional one-year extensions;

**WHEREAS**, Section VII of the solicitation - Adjustments of Price or Time for Performance: If any such change increases or decreases the Contractor's cost of, or the time required for, performance of any part of the work under this contract, whether or not changed by the order, an adjustment shall be made in the contract price, the delivery schedule, or both, and the contract modified in writing accordingly Any cost associated with additions to the contract will be negotiated;

**THEREFORE**, in consideration of the promises herein contained and for other good and valuable consideration, the Parties hereto agree as follows:

1. The term of this Addendum Number Three shall be for an extension beginning on July 1, 2023 and ending on June 30, 2024.

2. The square footage additions as follows:
   Beaufort High School – Weight Room Addition (6,692 sq ft) = add $5,487.44
   Battery Creek High School – Academic Building Addition (15,085 sq ft) = add $12,369.70
   Whale Branch ECHS – Gym/PAC Additions (53,111 sq ft) = add $43,551.02
   Hilton Head Island ECC – Addition (7,674 sq ft) = add $6,292.68
   Hilton Head Middle School – Addition (9,500 sq ft) = add $7,790.00
   River Ridge Academy – Addition (26,203 sq ft) = add $21,486.46
   May River High School – Addition (25,664 sq ft) = add $21,044.48

   Total Sq Ft. Addition 143,929 sq ft = an annual increase of $118,021.78

3. The Contractor will be granted a two percent (2%) increase to the current contract price of $68,753.76 effective July 1, 2023. The total annual cost of the increase and square footage additions are $186,775.54. The new annual cost of the contract is $3,624,463.74.

4. All other terms and provisions of the Agreement dated June 1, 2020, as amended, shall remain in full force and affect.

**IN WITNESS WHEREOF**, the Parties hereto have entered into this ADDENDUM NUMBER THREE, the date first written above, effective as stated herein.

**ABM Industries Group, LLC.**

By: _____
Jonathan Romines
Senior Vice President, Education

**Beaufort County School District**

By: _____
Dr. Frank Rodriguez
Superintendent

**Exhibit A**

## PRICE SHEET
## FOR MAINTENANCE MANAGEMENT SERVICES

1. Cost of Management.....$308,238.68
2. Cost of Supervision.....$192,759.15
3. Cost of Maintenance Employees.....$2,148,118.91
4. Cost of Administrative Support.....$102,238.71
5. Benefit Cost Breakdown:

| | | |
|---|---|---|
| Healthcare | $182,634.46 | |
| Retirement | 12,219.17 | |
| | | $194,853.63 |

6. Uniform Costs..... $18,050.00
7. Overhead and profit.....$411,652.91
8. Total BCSD Yearly Costs.....$3,352,691.98
9. Monthly BCSD Costs.....$279,391.00
10. Total Yearly Cost for ACE only.....$23,220.00
11. Monthly Cost for ACE only.....$1,935.00

## UNIT COST FOR FUTURE FACILITIES

Annualized Estimated Square Footage Cost for Future Facilities*.....$0.82/SF
*The unit price is for budgeting purposes only. Negotiations between the Contractor and BCSD will determine cost of maintenance management services for future facilities.

# Exhibit 6
# Pricing Sheet
# for
# Maintenance Oversight

| | ABM Industry Groups, LLC | | | New Breakdown EFF 7/1/2023 | |
|---|---|---|---|---|---|
| 1 | Cost of Management | $ | 308,238.68 | $ | 326,425.42 |
| 2 | Cost of Supervision | $ | 192,759.15 | $ | 204,132.34 |
| 3 | Cost of Maintenance Employees | $ | 2,209,894.91 | $ | 2,340,283.39 |
| 4 | Cost of Administrative Support | $ | 102,238.71 | $ | 108,271.01 |
| 5 | Benefit Cost (Break this cost down) | $ | 194,853.63 | $ | 206,350.41 |
| 6 | Uniform Cost | $ | 18,050.00 | $ | 19,114.99 |
| 7 | Overhead and profit | $ | 411,652.91 | $ | 419,885.96 |
| 8 | **Total Yearly Cost *** | **$** | **3,437,687.98** | **$** | **3,624,463.52** |
| 9 | **Monthly Cost*** | **$** | **286,474.00** | **$** | **302,038.63** |

Contractor to provide a base cost for all current facilities plus a unit cost for future facilities. In addition, provide a unit cost for the position listed in Exhibit 4.

| | | |
|---|---|---|
| Current unit price per SqFt | $ | 0.82 |
| Future unit price per SqFt (subject to equipment density and sophistication) | $ | 0.82 |
| *Please note ACE coverage is included in the above pricing but can be shown as a separate line item on our **monthly** invoice. | $ | 1,935.00 |
| Additional annual cost for **Future Carpenter** from Exhibit 4 (not included above). This cost includes wages, payroll load, benefits, overhead and profit. | $ | 62,259.00 |
| Breakdown of Benefits from item 5 above | | |
| Healthcare | $ | 182,634.46 |
| Retirement | $ | 12,219.17 |