

Ballston Spa CENTRAL SCHOOL DISTRICT

Educating Everyone Takes Everyone

Office of Business and Support Services
Kelly Lucarelli, Assistant Coordinator for Purchasing

(518) 884 - 7195 Ext. 1363
E-mail: klucarelli@bscsd.org

March 27, 2025

New England Security Film LLC
123 Bluebird Road
Moreau, NY 12828

RE: Ballston Spa Central School District
Award of Bid – Safety and Security Film with Installation

In accordance with the specifications relative to the above referenced bid, the Ballston Spa Central School District desires to extend the bid award for Safety & Security Film including installation for an additional 12-month period.

A copy of the bid award and Notice to Bidders from the March 12, 2024 original bid, is enclosed for your information and review.

Please complete and return this notice indicating your interest and availability, at your earliest convenience.

Please contact me at (518) 884-7195, extension 1363 if you have any questions or concerns.

Sincerely,

BALLSTON SPA CENTRAL SCHOOLS

Kelly Lucarelli
Assistant Coordinator for Purchasing



Yes, I am willing to extend the Safety and Security Film with Installation services for the Ballston Spa Central School District at the rates submitted on March 12, 2024, for an additional 12-month period.



No, I am not able to extend the Safety and Security Film with Installation services for Ballston Spa Central School District.


Signature

Michael Kelly - Owner/Manager
Print Name and Title

Enclosures

Ballston Spa CENTRAL SCHOOL DISTRICT

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Office of Business and Support Services
Brian A. Sirianni, Assistant Superintendent for Business

(518) 884 - 7195 Ext. 1320
E-mail: bsirianni@bscsd.org

TO: Kelly Lucarelli
FROM: Kate Mayer
RE: Board of Education – Award of Bid
Date: March 21, 2024

Below is the Resolution that was approved at the March 20, 2024 Board of Education Meeting:

Resolution #455 - Award of Bid – Safety and Security Film

BE IT RESOLVED, by the Board of Education of the Ballston Spa Central School District that the bid for Safety and Security Film with Installation for the 2023-2024 school year be awarded as follows, be and is hereby approved:

Vendor
New England Security Film LLC
123 Bluebird Road
Moreau, NY 12828

As always, please contact me should you have any questions or concerns.

**BOARD OF EDUCATION
BALLSTON SPA CENTRAL SCHOOLS
BALLSTON SPA, NEW YORK 12020**

BID ANALYSIS

ITEM BID: 2023-2024 Safety and Security Film with Installation

DATE ADVERTISED: **SARATOGIAN** 3/5/2024

DAILY GAZETTE 3/5/2024

DATE OF BID OPENING: 3/12/2024

NUMBER OF VENDORS CONTACTED: 5

NUMBER OF BIDS RECEIVED: 1

SOURCE OF FUNDS: _____

BIDDERS:

New England Security Film LLC

LOW BID: (indicate name and address)

New England Security Film LLC _____
123 Bluebird Road _____
Moreau, NY 12828 _____

RECOMMENDATION:

Award by item to the lowest responsible bidder as per attached

BOARD APPROVAL DATE: _____

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(518) 884 - 7195 Ext. 1361
E-mail: klucarelli@bscsd.org

BID FORM – BS1801C

Madico SafetyShield 800 Clear Security Film

Installed Square-Foot Cost – Security Film: \$ 11.00 /sq ft
(1 sq ft installed at prevailing wage rate)

Madico SafetyShield 800 RS 20 Tinted/Reflective

Installed Square-Foot Cost – Opaque Film: \$ 12.00 /sq ft
(1 sq ft installed at prevailing wage rate)

Madico SafetyShield 1500 Clear

Installed Square-Foot Cost – Opaque Film: \$ 25.00 /sq ft
(1 sq ft installed at prevailing wage rate)

Madico Frost Matte Privacy Film

Installed Square-Foot Cost – Opaque Film: \$ 11.00 /sq ft
(1 sq ft installed at prevailing wage rate)

Dow 995 or Gull Wing Frame Anchoring

Installed Linear-Foot Cost
(1 ln ft installed at prevailing wage rate) \$ 8.50 /ln ft

Price is to reflect per square foot with installation.

Installation Cost is at the Prevailing Wage Rate PRC# 2016012015

Note: The District will not pay for travel or any other expenses above or beyond those indicated in the Short Term Quotation Form submitted for each project. All prices offered must be totally inclusive of all costs incurred by the vendor. No additional costs may be added after award of the contract.

VENDOR CONTACT INFORMATION FOR EMERGENCY WORK: (including evenings, weekends, holidays)

Name Michael Kelly
Phone 518 - 744 - 7883