

## Montessori de Terra Linda

2023-2024 Annual Report



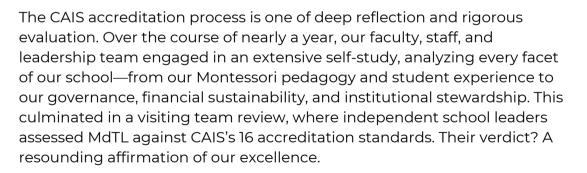


# **Thank You!**

Dear Montessori de Terra Linda Community,

As we reflect on the 2023-24 school year, I am filled with gratitude for the incredible community that makes Montessori de Terra Linda the special place it is. Our success is built on the dedication of our faculty, the enthusiasm of our students, and the unwavering support of our families, volunteers, and donors. Whether through gifts of time, resources, or expertise, your contributions help sustain and enrich our programs, ensuring that MdTL continues to thrive as a beacon of Montessori excellence. This year, your generosity and commitment were more important than ever, as we embarked on the rigorous accreditation process.

It is with immense pride and gratitude that I share a milestone achievement in our school's history—Montessori de Terra Linda has been awarded an unqualified seven-year accreditation by the California Association of Independent Schools (CAIS). This is the longest accreditation term possible and a recognition granted to only two other Montessori schools in California. This extraordinary accomplishment is a testament to the unwavering dedication, passion, and excellence that define our community.



Throughout their report, the CAIS visiting team praised MdTL's deep commitment to authentic Montessori education, the strength of our faculty and staff, the warmth of our community, and the exceptional learning environment we provide for our students. They noted that our school culture is one where students thrive, faculty feel valued, and families are engaged partners in their children's education.





While this accreditation is a moment to celebrate, it also serves as a compass for continued growth. The CAIS report highlighted areas where we can deepen our impact—including refining our approach to student assessment, continuing to build on our enrichment offerings, and ensuring long-term financial sustainability to secure MdTL's future for generations to come.

In that spirit, we have already launched our Mission Refresh project in the 2024-25 school year, which will culminate in Spring 2025, followed by a new strategic planning process to chart the next chapter of MdTL's future.

MdTL has long been a hidden gem in Marin County, but this achievement firmly establishes our place among the best independent schools in the state. It reflects not just our commitment to Montessori education, but the strength of our community—our faculty and staff, our families, and most importantly, our students, who inspire us every day.

Thank you for being part of this journey. Here's to the next seven years—and beyond!

With gratitude,

Jayen Flynn

Jaye Flynn Head of School Montessori de Terra Linda



## 2023-2024 Annual Fund

Thank you to our families, faculty, staff, board of trustees, alumni families, grandparents, matching gift companies, and community supporters for helping us raise \$143,884 in our 2023-2024 Annual Fund!

Laurin Abramson\*+ Daniel Barajas-Ramirez & Nadina Olmedo The Bautista Family The Borghini Muro Family Adolfo Castellon & Laura Yamaguchi The Chavez Family Jake & Maggie Coin The Corbett Family David and Renee Cullinan+ Norm & Mahshid D'Amours The de Pedis Family Kate Ferini\* The Fetterman-Riggle Family+ Jave Flynn\*+ Mark & Katie Fox Bryan & Meredith Gendron Isaac, David, and Kajal Goff Monica Goren Brad & Kira Haas The Henner Family The Johnson Family Sid Kaw & Mona Ferrer-Kaw The Kim Family Michael & Lindsay Kruger Kim Lichtenecker Hendrik Lies & Sasha Desvaux De Marigny Jeanne Lipsey Rosenblum+^ Daniel & Brittany Madow Rob & Kristin Maguire The Moya-Hoberg Family The Muir Family The Nazem Family The Neely Kefalides Family Yuri & Diana Panchenko Debra Polucci\*





Sachin Ranchod & Kelly Watkins Mae Rodriguez\*+ The Rosskopf Family Jean Sandoval\* Paul & Kristin Schiefer The Scott Bormann Family Colin & Michelle Sebastian\*+ Joel & Joybell Silverman The Spread Family Vitaly & Sara Tyurin Chris & Lindsay Vriavas Lisheng Wang & Haowei Song James Williams & Carol Lieske Williams The Wu Family Michael & Suzanne Wychocki+ Jamie & Jen Young Perlman The Zahir Family Anonymous (16)

\*Faculty & Staff +Alumni Family ^Grandparent

#### Matching Gifts

Baird Foundation IEQ Capital LLC PG&E Salesforce (2) Verisk Analytics

## 2024 MdTL Together

Thank you to everyone who made the 2024 MdTL Together Auction a huge success (and a celebration to remember)—your enthusiastic participation helped raise over \$93,000! Your generosity means the world to us!



### **Auction Volunteers**

Auction Committee Co-Chairs: Meredith Gendron Kira Haas Lindsay Kruger Lilly Manno

**Online Auction Baskets** Joybell Silverman

**Primary Class Art Project Volunteers Aspen** Laura Yamaguchi

**Maple** Travis Marceau

**Sequoia** Leigh Rypma

**Themed Class Basket Volunteers Bay Laurel** Mark Neely Jennifer Balestrieri

**Cypress** Katie Louderback Jennifer Rodriguez

**Redwood** Jessica Brezzo Jenny Collins

#### Willow

Carol Lieske Williams Christine Neuenburg Brent Segura-Bowers

## **Auction Item Donors**

101 Surf Sports A Child's Delight AC Swim Club Amy's Drive Thru **Baked Blooms Bales** Orthodontics Bay Area Discovery Museum **Beauty Heroes Bricoleur Vineyards** Cafe del Soul Cal Skate of Rohnert Park Camp K-9 of Marin Celine's Sweets Chestnut Hill LLC Chris Miller Code Zone - Petaluma Escape Room Comforts Cooper Alley Salon **Crumbl** Cookies Dance Arts Ballroom & Fitness Dave Fromer Soccer de Young - Legion of Honor Fine Arts Museums Dillon Beach Resort Dine-In Marin DiPietro Todd Salon Dollface Beauty Elan Health & Fitness Center Exploratorium F45 Training San Rafael **Five Little Monkeys** Gaspare's Pizzeria **Gloria Ferrer** Great Clips Hand & Stone Massage and Facial Spa Hog Island Oyster Co. House of Air Il Davide International Orange Jacuzzi Family Vineyards Joybell Silverman **Kay Hendricks** Kira Haas **Kruger Interiors** LaunchPad





Legarza Sports Legends Baseball & Softball Love2Dance Luther Burbank Center for the Arts MacRostie Winery Marin Ace Hardware Marin Symphony Marin Theatre Company Marinitas Marinwood CSD Matt & Jeff's Car Wash & Detail Center Matthiasson Wines Metta Yoga Modern Sailing School & Club Monk's Kettle Terra Linda North Bay Basketball Academy Oakland Athletics Oakland Zoo Perry's Pig in a Pickle Play-Well TEKnologies Activity Center Point Reyes Farmstead Cheese Co. Poppy Bank Epicenter Presidio Bowl Red Dragon Yoga **Resonance Spa River Bend Resort Russian River Vineyards** Rustic Bakery Sachin Ranchod - All Hands Club Scandia Family Fun Center Scoma's Sausalito Scribe Winery Sea Trek Kayak & SUP Center

SF MOMA Shannon Chiminiello Photography Sierra Smith Silbermann's Ice Cream Silverwork Studios SK8 Gym - Marko Kosta Skate Escape Skin Spirit Skyler Maire Photography Snoopy's Home Ice Sol Food Sonoma Train Town Railroad Sorella Caffe Steve & Kate's Camp StretchLab Novato The Cheesecake Factory The Children's Museum of Sonoma County The Marine Mammal Center The San Francisco Zoological Society The Williams Family Transcendence Theatre Company **Tuttimelon Novato** Yardzen

**Sign-Up Party Hosts** Kate Alioto & Meredith Gendron Lindsay & Michael Kruger

**Wine Donors** Maggie & Jake Coin - Copper Six

Auction Underwriting John & Ellen Kruger

## MdTL Together Fund-a-Need: Literacy Without Limits

Our 2024 Fund-a-Need raised \$51,726 for professional development, refreshed classroom books, new community Little Free Library, and the creation of MdTL's first school library. With our *Literacy Without Limits* Fund-a-Need initiative, MdTL reinforces our values and seeks to champion a healthy childhood in every way possible!



## 2024 Fund-a-Need Donors

Daniel Barajas-Ramirez & Nadina Olmedo Catherine Beltrami Adam Bormann & Elena Scott Travis Bradley & Danielle DeFriese Albi Calaj & Kara Maddalena Sean Callagy & Claire Hunsaker Carolina & Veronica Campos-Acosta Jake & Maggie Coin David & Renee Cullinan Pamela Daittillio Rvan & Jennifer Edwards Ruchira Fernando Tiffany Fetterman & Shelly Riggle Jave Flynn Brendan & Amanda Foster-O'Reilly Bryan & Meredith Gendron Josh & Natalie Graber Susan Gulbranson Brad & Kira Haas Ari Haley-Redstone & Leslie Ann Redstone John Halliwell Jessica Harvey Nathaniel Henry & Blake Walsh Aaron & Paula Herbick Ben Hieger & Briana Nix Bob Holt & Penelope Grill Dongwoo Kim & Gail Gutierrez-Kim Seth Kroschel Michael & Lindsay Kruger Brigette Lank Rob & Kristin Maguire James & Lilly Manno Ben Mason & Rebecca Albright

Caroline Mellott **Rick & Chris Miller** Christian & Tonia Misvaer Glenn & Marlyn Morimoto Andrew Muir & Alicia Jovais Ali Nazem & Sabrina D'Angelo-Nazem Mark Neely & Paul Kefalides Debra Polucci Justin Quinton & Katie Louderback **Richard Rabinek** Trey & Ashley Rabinek Sachin Ranchod & Kelly Watkins Chris Robb & Galen Bepler Rocco & Jennifer Rodriguez Mae Rodriguez Michael & Reena Rosskopf Sam Shapiro Shmuel & Jessica Silverman Joel & Joybell Silverman Jeff Sinclair & Laura Perusco Richard & Sierra Smith David & Bonnie Spitz Ryan & Shashi Starling **Emily Strand** Jason & Verona Tanihara Brian Titterington & Paulina Janus-Titterington Jasper Van Woudenberg & Kristy Vermeulen Neil Vangala & Mary Gossel Lisheng Wang & Haowei Song Margaret Tcheng Ware Michael Williams James Williams & Carol Lieske Williams Thomas Yopes & Neha Rajan Jamie & Jen Young Perlman



#### **BOARD OF TRUSTEES**

Brad Haas, President Katie Louderback, Vice President Parth Banker, Secretary Shelly Riggle, Treasurer David Cullinan Jaye Flynn, Head of School Meredith Gendron Mark Neely Joybell Silverman

#### **Finance Committee**

Shelly Riggle, Treasurer/Chair Jaye Flynn, Head of School Brad Haas, Board President David Cullinan, Board of Trustees member Meredith Gendron, Board of Trustees member Kate Ferini, Director of Human Resources Michelle Sebastian, Business Manager Rich Bronstein, Member-at-large Lisheng Wang, Member-at-large Atima Shahi, EdOps PARENT ASSOCIATION Parent Association Chairs Laura Perusco Joybell Silverman

#### **Halloween Festival** Kira Haas Reena Rosskopf

Yearbook Committee Mark Neely & Andrea Torrey

#### **Green Committee**

Reena Rosskopf, Chair Jordan Mills Mae Rodriguez



ROOM PARENTS Acorn Emily Machalow

**Aspen** Sarah Freitas

**Maple** Natalie Graber Jackie Pitera

**Sequoia** Rebecca Albright Jen Young Perlman

**Bay Laurel** Jennifer Balestrieri Mark Neely

**Redwood** Jessica Brezzo Jenny Collins

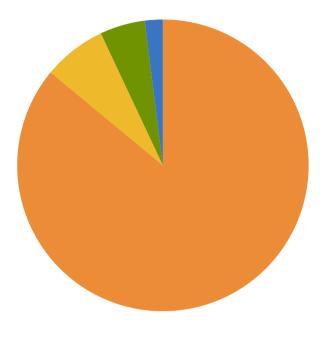
**Willow** Carol Lieske Williams Christine Neuenburg

**Cypress** Katie Louderback Jennifer Rodriguez

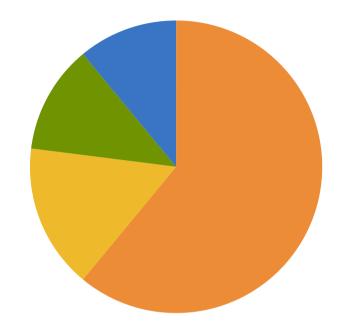
## **Financials**

As of June 30, 2024

### Revenue



## Expenses



Total Revenue	\$4,460,017	
Other Revenue	\$91,595	2%
Special Programs	\$230,659	5%
Fundraising	\$305,407	7%
2023-24 Tuition & Fees	\$3,832,356	86%

Total Expenses	\$4,544,891*	
General & Administrative	\$514,853	11%
Tuition Assistance	\$548,763	12%
Facilities & Occupancy	\$724,232	16%
Salaries & Benefits	\$2,757,043	61%

• Financials include depreciation

## **Restricted Gifts: \$69,976**

	# of Donors	Amount Raised
Fund-a-Need: Literacy Without Limits	64	\$51,726
Kira & Bradley Haas Faculty, Staff & Board Professional Development	1	\$6,250
John & Ellen Kruger MdTL Together Underwriting	1	\$12,000