

CYPRESS FAIRBANKS

INDEPENDENT SCHOOL DISTRICT

To: Kay Alarcon
Assistant Director of Procurement Services

From: Norma Alvarez
Buyer

Date: March 18, 2025

Re: Acoustic Piano Services (Tuning and Repair)
Annual Contract #25-04-4535R-IB

The following proposals were received and opened at 10:00 a.m., Wednesday, February 26, 2025, as specified in documents concerning **Annual Contract #25-04-4535R-IB Acoustic Piano Services (Tuning and Repair)**. The proposals received are located on pages 2 - 3.

^a Bid price has been converted to percent off.

Recommendation: Fort Bend Music Center (Cochran & Floyd Ent. Inc.)
Jim Cannon, Registered Piano Technician (James D. Cannon)
KD Music & Arts LLC

Estimated Expenditure: \$30,000.00

Contract Term: April 1, 2025 - March 31, 2026

Renewal: 2 years

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Line 1 Tuning Fee - 7 ft. Grand Piano

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>PRICE</u>
<u>Jim Cannon, Registered Piano Technician (James D. Cannon)</u>	1	EA	<u>\$150.00</u>
<u>Fort Bend Music Center (Cochran & Floyd Ent. Inc.)</u>	1	EA	<u>\$165.00</u>
<u>KD Music & Arts LLC</u>	1	EA	<u>\$175.00</u>

Line 2 Tuning Fee - Upright Studio Piano

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>PRICE</u>
<u>Jim Cannon, Registered Piano Technician (James D. Cannon)</u>	1	EA	<u>\$150.00</u>
<u>Fort Bend Music Center (Cochran & Floyd Ent. Inc.)</u>	1	EA	<u>\$165.00</u>
<u>KD Music & Arts LLC</u>	1	EA	<u>\$175.00</u>

Line 3 Broken String Replacement - 7 ft. Grand Piano

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>PRICE</u>
<u>Jim Cannon, Registered Piano Technician (James D. Cannon)</u>	1	EA	<u>\$65.00</u>
<u>KD Music & Arts LLC</u>	1	EA	<u>\$175.00</u>
<u>Fort Bend Music Center (Cochran & Floyd Ent. Inc.)</u>	1	EA	<u>\$250.00</u>

Line 4 Broken String Replacement - Upright Studio Piano

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>PRICE</u>
<u>Jim Cannon, Registered Piano Technician (James D. Cannon)</u>	1	EA	<u>\$50.00</u>
<u>KD Music & Arts LLC</u>	1	EA	<u>\$150.00</u>
<u>Fort Bend Music Center (Cochran & Floyd Ent. Inc.)</u>	1	EA	<u>\$250.00</u>

Line 5 Repair Fee for Hammer Repair - 7 ft. Grand Piano

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>PRICE</u>
<u>Jim Cannon, Registered Piano Technician (James D. Cannon)</u>	1	EA	<u>\$45.00</u>
<u>Fort Bend Music Center (Cochran & Floyd Ent. Inc.)</u>	1	EA	<u>\$350.00</u>
<u>KD Music & Arts LLC</u>	1	EA	<u>\$395.00</u>

Line 6 Repair Fee for Hammer Repair - Upright Studio Piano

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>PRICE</u>
<u>Jim Cannon, Registered Piano Technician (James D. Cannon)</u>	1	EA	<u>\$40.00</u>
<u>KD Music & Arts LLC</u>	1	EA	<u>\$295.00</u>
<u>Fort Bend Music Center (Cochran & Floyd Ent. Inc.)</u>	1	EA	<u>\$350.00</u>

Line 7 Repair for other Minor Repairs - 7 ft. Grand Piano

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>PRICE</u>
<u>Jim Cannon, Registered Piano Technician (James D. Cannon)</u>	1	EA	<u>\$35.00</u>
<u>Fort Bend Music Center (Cochran & Floyd Ent. Inc.)</u>	1	EA	<u>\$100.00</u>
<u>KD Music & Arts LLC</u>	1	EA	<u>\$250.00</u>

Line 8 Repair Fee for other Minor Repairs - Upright Studio Piano

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>PRICE</u>
<u>Jim Cannon, Registered Piano Technician (James D. Cannon)</u>	1	EA	<u>\$30.00</u>
<u>Fort Bend Music Center (Cochran & Floyd Ent. Inc.)</u>	1	EA	<u>\$100.00</u>
<u>KD Music & Arts LLC</u>	1	EA	<u>\$175.00</u>

Line 9 Repair Fee for Keytop Replacement (Full Set) - 7ft Grand Piano

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>PRICE</u>
<u>Fort Bend Music Center (Cochran & Floyd Ent. Inc.)</u>	1	EA	<u>\$700.00</u>
<u>Jim Cannon, Registered Piano Technician (James D. Cannon)</u>	1	EA	<u>\$750.00</u>
<u>KD Music & Arts LLC</u>	1	EA	<u>\$3,500.00</u>

Line 10 Repair Fee for Keytop Replacement (Full Set) - Upright Studio Piano

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>PRICE</u>
<u>Fort Bend Music Center (Cochran & Floyd Ent. Inc.)</u>	1	EA	<u>\$565.00</u>
<u>Jim Cannon, Registered Piano Technician (James D. Cannon)</u>	1	EA	<u>\$750.00</u>
<u>KD Music & Arts LLC</u>	1	EA	<u>\$2,000.00</u>

Line 11 Miscellaneous Tuning and Repair Services

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>PERCENT OFF</u>
<u>Fort Bend Music Center (Cochran & Floyd Ent. Inc.)</u>	1	Percent Off	<u>10.0%</u> ^a
<u>Jim Cannon, Registered Piano Technician (James D. Cannon)</u>	1	Percent Off	<u>0.0%</u> ^a
<u>KD Music & Arts LLC</u>	1	Percent Off	<u>0.0%</u> ^a