

East Ramapo Central School District  
105 South Madison Avenue  
Spring Valley, NY 10977

RFP-ER-1-26 Speech – Language Pathology Services

ADDENDUM 1

1. Is this a newly initiated project, or is it a continuation of an existing one?  
**Answer:** We are simply looking for additional therapists.
2. If it is ongoing, kindly provide the names of the current service providers/incumbent vendors?  
**Answer:** Not relevant to the participation of the RFP.
3. Could you provide details on the previous expenditure associated with this contract?  
**Answer:** Not relevant to the participation of the RFP.
4. Could you confirm if it is possible to obtain the proposals or pricing details of the incumbent vendors?  
**Answer:** An award was held on December 10, 2024, Board of Education Meeting.
5. Are there any specific challenges or issues currently being faced with the existing vendors?  
**Answer:** No
6. Can you clarify the expected number of awards for this solicitation?  
**Answer:** Based on the needs of the students and responses.
7. Is there any preference or priority given to local vendors for this contract?  
**Answer:** No
8. Could you please confirm if we have to provide resumes?  
**Answer:** As per the specifications and requirements written in the RFP. Please see Proposal Format.
9. Could you please clarify the No. of FTE required under this contract?  
**Answer:** Based on the needs of Students. Approx 4.

10. Are you seeking proposals from direct providers only, or are you seeking proposals from staffing agencies as well?

**Answer:** Anyone who can provide speech and language services.

11. What is the main cause or reason for sending this project to bid? (i.e. expiring contract, adding vendors to current vendor list, unsatisfied with current vendor, etc.)

**Answer:** Please refer to #1 above.

12. Can you please provide a list of incumbents and their bill rates?

**Answer:** Please # 4 above.

13. How long have the incumbents held this contract?

**Answer:** 2024-2025 was the first year for this type of RFP.

14. Have the current vendors been able to fill all your needs?

**Answer:** No

15. Are there any setbacks with the incumbents? (i.e. lack of on-time starts, credentialing issues, fill rate. etc.)

**Answer:** No

16. Will this be a single vendor award or multiple vendor award?

**Answer:** Can be multiple based on the needs of the district

17. What is the total spend/budget for the resulting contract?

**Answer:** Not relevant to the participation of the RFP.

18. Can you provide an estimated head count for the number of SLPs needed for the resulting contract?

**Answer:** 4.

19. Is the vendor required to supply the materials and equipment to perform services? (i.e. PPE, laptop, testing materials, etc.)

**Answer:** No

19. What is the expectation and frequency of per diem or on-call needs?

**Answer:** Need full-time support.

20. Is there a penalty (financial or otherwise) for not being able to fill an open need or provide a substitute for an absence?

**Answer:** No

21. Is there any expectation or requirement to be bilingual?

**Answer:** No but would be helpful

22. When is the anticipated award date?

**Answer:** Possibly April 2025.

23. Compared to recent RFP-ER-28-25 from November 2024, can you clarify if the district released another RFP because it still needed more providers?

**Answer :** Yes the district needs more providers.

24. Does the district require only on-site/in-person services for this new RFP, or would it consider virtual services?

**Answer:** On Site Only.

25. How many more SLPs (full-time and part-time) does the district anticipate needing to be fulfilled under this new RFP for the remainder of the 2024-25 SY and/or next year?

**Answer:** Depends on the student needs.

26. Does the district anticipate awarding more than one vendor for this new RFP?

**Answer:** It is possible depending on the student needs and the responses.

27. Does the district require only all-inclusive hourly rates for SLP services, or can the vendor offer alternative rate structures to break down rates and fees?

**Answer:** Hourly rates.

28. After the initial term for the remainder of the 2024-25 SY, can the vendor negotiate price increases for the 2025-26 SY and subsequent school year renewals with the district?

**Answer:** No