Gallagher

Insurance | Risk Management | Consulting

Beaumont ISD 2025 Medical RFP

Vendor Q&A

1. Can we get an updated census report?
    a. A new census has been uploaded through the ShareFile link.
2. Would you entertain a stand-alone HSA Quote?
    a. Yes
3. Are there currently assets under management?
    a. This would be the first year the group has an HSA plan for employees. They currently offer a HDHP with no HSA account.
4. Are we requesting stop loss proposals at this time?
    a. A stop loss RFP will be released later this year if BISD decides to move to a self-funded plan.
5. What is the requested ISD Deductible?
    a. Please do not quote stop loss at this time. That will be determined if BISD decides to move to a SF model.
6. How many employees are currently enrolled on the HDHP plan?
    a. There are currently 117 employees enrolled on the HDHP Plan.
7. Does the employer currently contribute to the HSA Plan?
    a. There is no HSA plan currently but if the employer moves forward with an HSA plan then there is potential for an employer seed.
8. Is Beaumont ISD interested in a carved-out pharmacy program?
    a. We are only interested in an integrated/carved-in pharmacy programs at this time.
9. Can we get a detailed pharmacy claims file?
    a. Due to the history of the group we are unable to provide any further claims information.
10. Can we provide historical invoices?
    a. We are unable to provide that at this time.
11. If said vendor is only providing a quote for HSA, is it appropriate to put “Disagree” within the Proposal Specifications if it does not apply to the lines in our proposal?
    a. You can leave sections blank on the RFP response if they do not apply to your proposal.
12. With the HSA being a new offering, do you have anticipated participation?
    a. Currently 117 are enrolled on the HDHP plan.
13. Will the client be offering an employer seed on the HSA plan?
    a. That has yet to be determined.
14. Where should we submit the proposals?
    a. Please send proposals to Gallagher but include Kristin Gentry at BISD.
15. Does the client have legal contracts that need to be reviewed by our team?
    a. That is yet to be determined.
16. Who is the client with for Ben Admin/HRIS/Payroll?
    a. They use the Hub through Higginbotham and payroll is with Front Line Teams.
17. I understand your request only asks for HSA administration, would the client be interested in also exploring FSA and COBRA administration?
    a. Please only quote what was asked for.
18. How many health plan options is the employer offering to employees?
    a. There are currently three health plan options.
19. Who is the producer, AM, and AE on this account from Gallagher?
    a. The producer is Brandon DeBar, the AM is Ben Magnusson.

© 2025 Arthur J. Gallagher & Co.