



To: Charles Franklin
Assistant Superintendent of Technology and Information Services

From: Kim Bowlin
Assistant Director of Technology Support Services

Date: January 29, 2025

Re: CFISD Uninterruptible Power Supply (UPS) Project E-Rate, Request for Proposal
Contract ID: 25-03-7034R-RFP

* The following proposals were received and opened at 12:00 p.m., Friday, January 17, 2025, as advertised and specified in documents concerning proposal #25-03-7034R-RFP CFISD Uninterruptible Power Supply (UPS) Project E-Rate. The proposals received are located on pages 2 - 3.

Recommendation: Netsync Network Solutions

Funding: Multiple Funding Sources

Estimated Expenditure: \$6,233,008.03

Contract Term: July 1, 2025 to June 30, 2027

Optional Annual Renewals:	July 1, 2027 - June 20, 2028	Year 1
	July 1, 2028 - June 20, 2029	Year 2
	July 1, 2029 - June 20, 2030	Year 3
	July 1, 2030 - June 20, 2031	Year 4
	July 1, 2031 - June 20, 2032	Year 5

Bid Evaluation

RFP Close Date: January 18, 2024 at 11:00 AM
Service Description: #25-03-7034R-RFP CFISD Uninterruptible Power Supply (UPS) Project - E-Rate
Funding Year Base Contract: 2025 - 2027
Funding Year Optional Renewals: 2027 - 2032
School Name: Cypress-Fairbanks ISD

Average Score for Evaluators										
Factor(s)	Points									
		Advanced Networks of Texas	ConvergeOne	Electra Link, Inc.	Gruber Power Services	MGT Impact Solutions, LLC.	MGT Impact Solutions, LLC. (Alt.)	Netsync Network Solutions	NWN Corp.	SHI Government Solutions, Inc.
SPIN		143036711	143011994	143010187	143033880	143054314	143054314	143028685	143017706	143028315
Date bid was received		1/17/2025 11:51:05 AM (CT)	1/17/2025 11:59:58 AM (CT)	1/17/2025 11:56:15 AM (CT)	1/16/2025 05:10:30 PM (CT)	1/17/2025 11:29:47 AM (CT)	1/17/2025 11:29:47 AM (CT)	1/16/2025 05:22:16 PM (CT)	1/17/2025 11:47:49 AM (CT)	1/17/2025 11:44:09 AM (CT)
The purchase price of eligible goods and services a. Lowest proposal eligible cost / vendor's eligible cost * 30 (maximum points)	30	4.45	3.03	3.95	0.62	4.31	5.33	3.57	1.95	30.00
The reputation of vendor and of the vendor's goods and services: a. Evaluation of feedback from references regarding similar products and / or services purchased from vendor. b. Qualifications and experience c. Experiences in the performance of comparable engagements	10	5.33	6.00	6.67	8.00	8.00	8.00	10.00	10.00	6.33
The quality of the vendor's goods or services: a. Vendor is an authorized reseller of the proposed product. b. Number of staff and resources available for deployments; Number of deployment teams c. Experience / Consistency of staff available for deployments (full-time preferred over sub-contractors)	25	13.33	17.78	16.66	17.78	21.11	21.11	25.00	25.00	6.67
The extent to which the goods or services meet the District's needs: a. Compliance with general requirements and detailed information provided	25	16.51	19.23	17.14	17.47	19.55	19.55	19.71	19.71	14.58
The vendor's past relationship with the District a. Evaluation of experience the vendor has with delivering products or services to CFISD	5	0.00	3.00	0.00	0.00	3.00	3.00	3.00	3.00	3.00
Long Term cost to District a. Long-Term Costs Points = Lowest Proposed Price / Vendor's Proposal Price * 5 (weighted value). This will include ineligible costs.	5	4.65	5.00	3.38	1.74	4.82	4.84	3.44	2.74	1.39
Any other relevant factor specifically listed in the request for bids or proposals	0	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total Points	100	44.28	54.03	47.81	45.59	60.80	61.83	64.73	62.40	61.97
Winning Vendor	Netsync Network Solutions		Estimated Base Contract Total		\$1,780,859.44		Optional Renewal Total		\$4,452,148.59	

a - Vendor only proposed installation services and software. There was no UPS equipment proposed by the vendor.

School Name:

Cypress-Fairbanks ISD

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