Corinth Managed Wireless Access
Request for Proposals
Corinth School District
1204 North Harper Road
Corinth, MS 38834
662-287-2425

GENERAL INFORMATION

The Corinth School District Managed Wireless Access Request for Proposal is designed to solicit bids to provide Managed Wireless Access, as well as associated hardware needed for the network, to the Corinth School District.

The Corinth School District presently has managed wireless access with 247 access points. These access points are located across four school campuses.

All services specified in this proposal must be available for District use on or before July 1, 2025, or damages will be assessed at the rate of $1000.00 a day.

The District will evaluate various time frame options considering that a longer contract may prove beneficial to the District. Preference may be given to previous successful telecommunications and managed wireless providers in the District.

The District reserves the right to consider discounts and past vendor performance in providing services to the Corinth Schools in selecting the lowest or best bid.

A mandatory walk-through will be held on March 5, 2025 at 10:00 AM, with John Frame, Corinth School District Technology Director. All prospective vendors should meet at the Corinth School District Central Office 1204 North Harper Road Corinth, MS. **Any bids received from a vendor that does not participate in the mandatory site visit will not be considered.**

All correspondence and inquiries regarding this Request for Proposal must be done via Email: bid@corinth.k12.ms.us

If a vendor does not receive a written response within 24 hours, it is the responsibility of the vendor to call the central office at 662-287-2425 to confirm the email was received. Please leave a message for John Frame if necessary.

The purchase of this service is dependent on the Corinth School District receiving approval through the Federal E-rate program.

Two copies of the proposal and two copies of any other required documentation and forms must be received in a sealed envelope clearly marked with the words “Corinth Managed Wireless Proposals”. Proposals must be mailed, hand delivered, or submitted electronically. Electronic

bids should be sent to bid@corinth.k12.ms.us. Sealed and hand delivered bids will be received and opened at the Corinth School District Central Office at 1204 North Harper Road, Corinth, MS 38834 on March 21, 2025, at 10:00 AM. Late bids will not be considered. Courier delays are not an acceptable excuse for deliveries made past the deadline.

Due to the nature of the proposal, the District reserves the right to determine which proposal provides the best option for the District. The evaluation process will not be complete until the Corinth School District has determined the best proposal based on all factors and the Board of Trustees has accepted the bids.

REQUIREMENTS FOR SUBMISSION:

- Signed "Requirements for Submission" page.
- All proposals must be submitted on the Corinth School District Proposal Form.
- Total bid will be the sum total of all location pricing
- Product substitutions must be made in equal quantities unless an adequate demonstration of the viability of the product can be shown. These must be made in advance by scheduling a demonstration with John Frame (jframe@corinth.k12.ms.us) before the mandatory walk-through. This project is based on receipt of E-Rate funding. Vendor agrees to all E-Rate requirements, invoicing and term payments.
- Vendors must be a certified partner with the manufacturer.
- Bids must include a warranty for the duration of the contract.
- All parts and materials must be new and should include technical support and access to regular firmware updates for the term of the agreement.
- All bids must be received by 10:00 AM on March 21, 2025.
- Bids must include all necessary related equipment to include but not limited to interconnects, licensing, shipping, delivery, etc.
- The RFP is dependent on E-Rate funding or Corinth School District Board of Trustees approval if E-Rate funding appears unlikely.

Having examined the specifications on the items described on the attached pages, my firm agrees that if my proposal is accepted by the Corinth School District Board of Trustees, my firm will accept an order at the price bid and these prices will remain in effect until the order is complete. Price bids are on items as specified, or of equal quality, unless so indicated. I understand that I may be required to remove items delivered to the school district at my cost and refund the cost of said items, if they do not meet specifications. I agree that, if I am the winning bidder, I will not submit invoices or requests for payments until the order and services are complete.

_____	_____
Signature	Company & E-Rate SPIN#
_____	_____
Name (Typed or printed) & Title	Street or P.O. Box
_____	_____
Phone Number	City, State, Zip

Scope of Work
The Respondent's RFP response must include the necessary labor and other associated services to develop the following scope and deliverables. Any vendor wishing to submit a bid must have completed the mandatory walk-through scheduled for March 5, 2025 at 10:00 AM.

Managed Wireless Access
The scope of work should address how the vendor can assist the Corinth School District in securing the most cost efficient and reliable design to successfully provide managed wireless Internet access to support up to 4000 simultaneous wireless connections and existing direct wired devices throughout the district.

The Corinth School District consists of four campuses and they are as follows:
Corinth Elementary
Corinth Middle
Corinth High School
Corinth High School - East Campus

Full managed wireless internet coverage is required for all 4 educational areas on the campuses of Corinth Elementary School, Corinth Middle School, Corinth High School, and Corinth High School - East Campus. The district would also like similar wireless solutions at the Administrative offices. Vendors should be prepared to offer pricing for one, two, three, four, and five years. All pricing must be submitted on the attached pricing sheet.

This request for proposal is NOT seeking quotes for a District owned network system, but rather for Managed Wireless Internet Access. The District does not seek to purchase, own, or maintain network equipment, but rather Managed Wireless Internet service that provides the most up-to-date wireless internet/network features and functionality as a hosted service with equipment ownership, maintenance, and service remaining with the service provider.

The proposer shall have certifications for all hardware and software proposed. The proposer shall conduct a site survey and provide a network design based upon customer requirements and facility layouts determined during the walk through. This is to include installation, activation, and initial configuration of all hardware provided within the network design.

Various types of devices will connect wirelessly to the network. These majority of devices in use are MacBooks, iPads, Apple TVs, interactive displays, and smart televisions. Proposed access points and switches must be compatible with equipment in use in the district.

Wireless access points should be adequately sized to support the number of connections anticipated based on location. These locations may include, but are not limited to: classrooms, laboratories, offices, libraries, media centers, STEM labs, career and technical education facilities, cafeterias, band and choral halls, auditoriums, gymnasiums, interior and exterior common areas, and hallways.

The type of wireless access point should be selected based on location, environment, mounting location, building materials, and any other considerations so that the best possible connections can be maintained by the users.

Proposed access points should offer the newest mainstream technology available: Wi-Fi 7 with support for 2.4 Ghz, 5Ghz, and 6Ghz traffic as well as IoT Bluetooth Low Energy devices.

Access points and switches should be able to be managed via an on-premise or cloud based system. This system should provide in a single web dashboard or application, the status of each access point and switch as well as each wireless or wired connection to the equipment. This device should also provide reporting to assist in troubleshooting and improving the end user experience. District technology staff should easily be able to create temporary and permanent networks, remotely reboot access points, and the ability to block devices from joining the network.

This system should also provide the following:

- Support for BYOD, guest and district owned devices including headless and IoT devices
- Visibility and control over devices on the network with the power to revoke access
- Self service portal for joining devices to the network using any of the following: Google Workspace credentials, RADIUS server, MAC authentication, or similar method that allows district staff to easily allow or restrict access to the network.
- Guest credentials generated via email, SMS, or printed vouchers
- Ability to define and manage policies to govern network access and the ability of a device to see other devices or traffic on the network through client isolation and guest device isolation

Network switches and optical connectors must be provided to power and connect access points to the network using connections within and between buildings and campus-to-central office connections. A main network switch shall be provided to connect these to the Internet. Connections between switches should be 10 Gbps where possible.

Service Provider Qualifications

The proposer must provide proof of registration with the Universal Service Administration Co. for the possibility of reimbursement under E-Rate guidelines for these services. If the Service Provider fails to file the appropriate forms for E-Rate then the Corinth School District will not be responsible for the discounted portion of the bill. Vendor shall possess a valid Mississippi Public Contractor's License. It is preferred that the Service Provider has been in business for at least 5 years. A legible copy of incorporation partners must be attached and noted.

References must include three (3) or more references for a project of equal size and scope that have been completed within the past three (3) years and it must include the following: job location, contact name and telephone number, date of contract, project description and equipment / service installed. References located in Mississippi are preferred.

CORINTH SCHOOL DISTRICT
MANAGED WIRELESS ACCESS
PROPOSAL FORM

Monthly Total for Managed Wireless Access _____

One time installation fees (if any) _____

Total Cost for the Term of Contract

One Year _____

Two Years _____

Three Years _____

Four Years _____

Five Years _____

Company Name _____

Company Address_____

City _____State_____Zip Code_____

Company Phone Number _____

Sales Contact _____Email Address_____

Support Phone Number_____

Authorized Signature _____

Printed Name of Authorized Signature_____

Title_____

Date_____

Bid Evaluation Matrix

All proposals submitted with be evaluated using the following matrix:

Factor	**Points Allocated**	**Vendor 1**	**Vendor 2**	**Vendor 3**	**Vendor 4**
Proof / Quality of Eligible Products and Services	50				
Relevant Vendor Certifications and Experience	25				
Prior Experience with Vendor	15				
Local or In-State Vendor	5				
Provider of Multiple / Coordinated Services to District	5				
TOTAL	**100**				