



PROMOTING EXCELLENCE • CREATING THE FUTURE

RFP
MOBILE COMPUTING DEVICES
TABULATION SUMMARY AND RANKING
May 7, 2024

Respondent	Data Center Warehouse	Howard Industries Inc.	Southern Computer Warehouse
Proposer's Experience & References <i>30 Pts. Possible</i>	29.3	30.0	30.0
Qualifications of Service Delivery & Quality of Goods <i>10 Pts. Possible</i>	10.0	9.6	10.0
Proposal Price <i>60 Pts. Possible</i>	58.3	51.6	45.0
TOTAL POINTS	97.6	91.2	85.0
RANK	1	2	3

ADMINISTRATION RECOMMENDATION

The evaluation team below has reviewed all submittals for this offering, independently scored the submittals based on best value to the District, and based on the tabulation summary and rankings above is recommending the following vendor(s) for award pending Board approval:

Data Center Warehouse

Kevin Beatty
Director of Information Technology
Calallen ISD

David Burk
Network Administrator
Calallen ISD

Ventura Cruz
Information Technology Technician
Calallen ISD

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EVALUATION MATRIX
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The following Criteria were considered in evaluating the submitted proposals:

- I. Proposal Experience, Reputation, and Reference – 30 Pts. Possible
- II. Project Personnel & Qualifications – 10 Pts. Possible
- III. Proposal Price – 60 Pts. Possible

EVALUATOR	RESPONDENT	I.	II.	III.	TOTAL POINTS
Kevin Beatty	Data Center Warehouse	30	10	60	100
Kevin Beatty	Southern Computer Warehouse	30	10	50	90
Kevin Beatty	Howard Technology Solutions	30	10	55	95
Ventura Cruz	Data Center Warehouse	28	10	55	93
Ventura Cruz	Southern Computer Warehouse	30	10	45	95
Ventura Cruz	Howard Technology Solutions	30	9	50	89
David Burk	Data Center Warehouse	30	10	60	100
David Burk	Southern Computer Warehouse	30	10	40	80
David Burk	Howard Technology Solutions	30	10	50	90

MAIL LIST

MOBILE COMPUTING DEVICES

April 22, 2024

Data Center Warehouse

SHI

CDWG

Howard Industries

Dell Computers

Evergreen