

**MEMORANDUM OF UNDERSTANDING #9**  
**between the**  
**FOLSOM CORDOVA UNIFIED SCHOOL DISTRICT**  
**and**  
**CALIFORNIA SCHOOL EMPLOYEES ASSOCIATION**  
**AND ITS AMERICAN RIVER CHAPTER No. 528 (CSEA)**

**Expanded Learning Site Lead Bench**  
**November 20, 2024**

This Memorandum of Understanding (“MOU”) is agreed to between the Folsom Cordova Unified School District (“District”) and the California School Employees Association (CSEA), and its American River Chapter No. 528. Collectively, the District and CSEA will be referred to as “the Parties.” The District and CSEA are parties to a collective bargaining agreement (“CBA”) which expires June 30, 2025.

The parties have negotiated all matters within the scope of representation and reached agreement on the Expanded Learning Site Lead bench to Range 12 on the Classified Comprehensive Salary Schedule (Attachment A).

**Rationale**

The Expanded Learning Site Lead position currently has its own salary schedule. Due to program changes the permits required for a site lead are no longer needed. Therefore, a separate salary schedule for Expanded Learning Site Leads is not necessitated.


**Proposal**


The District intends to grandfather existing Expanded Learning Site Leads and sunset the Expanded Learning Site Lead salary schedule. Existing Expanded Learning Site Leads will be benched on Range 12 of the Classified Comprehensive Salary Schedule. This is relatively comparable to the current salary range of the Expanded Learning Site Lead salary schedule (Attachment B).

**Fiscal Impact**

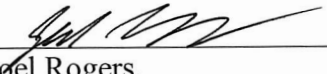
The estimated cost to the Expanded Learning fund for benching the current Expanded Learning Site Leads from the Expanded Learning Site Lead salary schedule to the Classified Comprehensive Salary Schedule at Range 12 is \$18,986.30.

This Expanded Learning Site Lead bench will be in effect July 1, 2025 once approved by the Board of Education.

By:   
Donald Ogden, Ed.D.,  
Associate Superintendent, HR

By:   
Rob Corn,  
President, Chapter 528

Date: 12-5-2024

By:   
Joel Rogers,  
Labor Relations Representative, Chapter 528

Date: 12/06/2024

Board Approved: 2/13/2025

CSEA Ratified: 01/22/2025



FOLSOM CORDOVA UNIFIED SCHOOL DISTRICT CLASSIFIED COMPREHENSIVE EMPLOYEE SALARY SCHEDULE KEY 2024-2025

**SPECIALISTS**

Occupational Therapist	45
Physical Therapist	45
Equity Leader II	43
Mental Health Specialist II	42
Student Data Analyst	41
Behavior Specialist	38
Community Schools Facilitator II	38
Mental Health Specialist I	38
Registered Nurse	38
School Social Worker I	38
Database Administrator	35
Network Administrator	35
Network Engineer	35
Applications Specialist – PowerSchool	33
Applications Specialist	33
Theater Production Specialist II	32
Systems Administrator	33
Community Schools Facilitator	29
Mental Health Specialist Associate	29
School Social Worker Associate	29
Data Administrator & CALPADS Specialist	28
Fiscal Data Analyst	28
ETIS Support Specialist II	27
Lead Printer II	27
Certified Occupational Therapist Assistant (COTA)	26
Equity Leader I	26
Facilities Planner	25
Lead Buyer	25
Risk Management Specialist	24
Centralized Tech Support Specialist	24
Child Welfare & Attendance Specialist	24
Classified Assistive Technology Specialist	24
Communications Specialist	24
Bilingual Community Safety Specialist	24
ETIS Support Specialist I	24
Technology Equipment Repair Technician	24
Workers' Compensation and Unemployment Analyst	23
Personnel Analyst	22
Speech Language Pathologist Assistant	22
Theater Production Specialist	22
Employee Benefits Specialist	17
Lead Printer	17
Personnel Technician	17
Buyer	15
Due Process Technician	15
Help Desk Technician	15
Help Desk Technician-Testing and Assessment	15
Licensed Vocational Nurse	15
Education Services Student Liaison	15
Special Education Applications Specialist	15
Instructional Materials Technician	15
<del>Expanded Learning Site Lead</del>	<del>12</del>
Restorative Specialist	12
Translator / Interpreter (Spanish)	12
Attendance Technician	11
Facilities Use Technician	11
Research Assistant II, Testing and Assessment	11
High School Library Media Assistant	10
Purchasing Specialist	10
Printer II	09
Categorical Program Assistant	08
Middle School Library Media Assistant	08
Research Assistant I	07
Expanded Learning Team Associate	03
Preschool Associate Teacher	03
Lead Campus Monitor	03
Campus Monitor	01
Expanded Learning Assistant	01

**INSTRUCTIONAL ASSISTANTS**

CTE Adult Education Welding	25
Lead Behavior Support Assistant	09
Behavior Support Assistant – General Education, Special Education	07
<del>Behavior Support Assistant – Severely Handicapped</del>	<del>02</del>
Mental Health Instructional Assistant	07
Transition Assistant II	07
Instructional Assistant Braille	04
Para Educator Mod Severe	04
Transition Assistant I	04
Computer Instructional Assistant	03
Elementary Intervention Program Assistant, (K-3) (4-6)	03

Instructional Assistant-Related Services	03
Instructional Signing Assistant DOH	03
Bilingual ESL Instructional Assistant	02
Elementary Paraeducator, (TK) (K-5)	01
Instructional Assistant Opportunity Class	01
Special Education Instructional Assistant	01
Instructional Assistant Adolescent Parent Program	01
Instructional Assistant – Preschool	01

**ADMINISTRATIVE SERIES**

Administrative Assistant III	12
Administrative Assistant (Comprehensive HS Middle School)	12
Administrative Assistant II	11
Administrative Assistant, Alternative Ed	11
Administrative Assistant, Fiscal Services	11
Administrative Assistant, Elementary School	10
Administrative Assistant I	08

**ACCOUNTING SERIES**

Lead Financial Accountant	33
Facilities Accountant	28
Financial Accountant	28
Lead Budget Technician	25
Payroll Accountant	18
Budget Technician	17
Categorical Administrative Technician	14
Central ASB Technician	14
Adult Education Account Technician	13
Categorical Account Technician II	12
Lead Account Clerk II	12
Facilities Account Technician	11
Categorical Account Technician I	10
Student Body Account Technician	09
Account Clerk II	08
Account Clerk I	06

**COORDINATORS**

Bilingual-Special Project Coordinator-Spanish	15
<del>Special Project Coordinator</del>	<del>15</del>
Parent Coordinator	01

**CLERICAL SERIES**

Academic and Career Advisor – Adult Education	09
Registrar (Comprehensive HS)	09
Athletic Clerk	08
College and Career Clerk	07
Registrar (Alternative Education)	07
Middle School Registrar	07
Medi-Cal SMAA/LEA Clerk	05
Clerk Typist III	04
Clerk Typist III, District Receptionist	04
Personnel Clerk II	04
Health Assistant	04
Elementary School Library Media Clerk	03
School Clerk, Elementary/Secondary	03
Clerk Typist II / I	02

**FOOD SERVICE SERIES**

Food Service Office Technician	15
Food Service Technician	14
Food Service Clerk	11
Food Service Worker II	06
Food Service Worker I	03

**MAINTENANCE & OPERATIONS SERIES**

Carpenter Hardware Technician	18
Equipment Repair Technician	18
Fire Intrusion Detection Technician	18
Grounds Maintenance Technician	18
Head Custodian III	18
Maintenance Electronics Technician Electrician	18
Maintenance HVAC	18
Maintenance Mechanic II	18
Maintenance Painter	18
Plumber Welder	18
Head Custodian/Trainer	16
Maintenance Mechanic I	13
Warehouse Person Maintenance Mechanic I	13
Head Custodian II	12
Head Custodian I	10
Building & Grounds Utility Worker	08
Lead Night Custodian	08
Delivery Driver (DMC)	07
Grounds Worker	07
Custodian	04

Board Approved 03/09/2023, 03/23/2023, 04/20/2023, 5/18/2023, 08/10/2023, 10/05/2023, 10/19/2023, 01/15/2024, 06/06/2024, 06/20/2024, 10/17/2024, 11/14/2024

096 FOLSOM CORDOVA UNIFIED  
Expanded Learning

SALARY PROJECTION SCATTERGRAM  
07 EXP LRN SITE LEAD + 2\$ 24-25

9.75 MONTHS (210 DAYS) X 8 HRS = 1,680 HOURS/YEAR

\STEP	1	2	3	4
RANGE				
0001	1.0000 42,087.00 - \$25.05/hr 16,738.64			
0002				1.0000 46,472.00 - \$27.66/hr 33,167.81
0004		1.0000 51,051.00 - \$30.38/hr 19,063.09		
0005	1.0000 51,415.00 - \$30.60 19,983.61			
0008		1.0000 \$31.14/hr 52,328.00 29,543.45	1.0000 54,574.00 - \$32.48/hr 30,769.52	
0009	1.0000 51,415.00 - \$30.60/hr 35,356.01			
0010			1.0000 56,336.00 - \$33.53/hr 30,880.04	
0011	1.0000 48,739.00 - \$29.01/hr 19,543.42		1.0000 56,336.00 - \$33.53/hr 31,418.00	
0014		1.0000 51,415.00 - \$30.60/hr 35,356.01		
0018			1.0000 58,097.00 - \$34.58/hr 32,084.30	
0024			1.0000 59,858.00 - \$35.62/hr 35,635.94	
*TOT	2.0000 90,826.00 36,282.06	3.0000 154,245.00 90,695.63	2.0000 103,379.00 48,606.54	6.0000 331,673.00 193,955.61