Cost Proposal

Best Value Bid

Beaufort County School District

December 17, 2024

4.0.1.2 Cover Letter Continued – Offeror History

XXXXXXXXX of South Carolina has been in Beaufort for over 25 years. Our location is one mile from BCSD offices in Beaufort for unmatched responsiveness. XXXXXXXXX currently operates within the BCSD area and are able to fit services within existing routes.

We are the first hauler to resume operations after inclement weather. We operate out of our Beaufort, Hilton Head, Savannah, Brunswick, Vidalia, Waycross and/or Charleston offices after inclement weather to provide the necessary resources to operate business as usual as quickly as possible.

- 46 employees live within Savannah/Vidalia and the surrounding areas
- 25 years continuously serving the Beaufort area
- Reliable - 99.9% pickup rate
- Environmental Responsibility – over 3,000 CNG trucks nationwide
- Safer – 41% fewer incidents than industry average
- Simple Solutions – Customer App, My Resource™
- Sole recycling and solid waste services company in the world to be included on the first annual Barron's 100 Most Sustainable Companies list in 2023
- Only recycling and solid waste services company in the world to be included on both the Dow Jones Sustainability World and North America indices
- Named to the 2023 World's Most Ethical Companies List® by the Ethisphere® Institute for the six year in a row
- 93% of municipalities extend their current contracts with XXXXXXXXX because of our partnerships and local expertise offering Simple Solutions, Reliability and Environmental Responsibility.

[redacted]

[redacted]
Account Executive
[redacted]
E-mail Address:

[redacted]
Account Manager
Phone: [redacted]
E-mail Address:

[redacted]
Sales Manager
[redacted]
E-mail Address:

XXXXXXXXX of Hilton Head operates seven days a week with over fifty routes ran each day. Below is a list of our business hours.

Trucks
3:00am - 5:00pm Monday - Saturday
6:00am - 1:00am Sunday

Local Office
7:00am - 5:00pm Monday - Saturday
8:00am - 1:00pm Saturday

Call Center
7:00am – 8:00pm Monday
7:00am – 3:00pm Saturday

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Solicitation Documents

Beaufort County School District

Solicitation Number:	25-016
Date Printed	November 15, 2024
Date Issued:	December 3, 2024
Procurement Officer:	Kaylee Yinger, NIGP-CPP, CPPB
Phone:	843-322-2349
Email:	Kaylee.Yinger@beaufort.k12.sc.us

Best Value Bid (BVB)

DESCRIPTION:	**Solid Waste Collection, Disposal, and Recycling Services**
SUBMIT OFFER BY (Opening Date & Time):	**December 17, 2024, at 4:00 PM EST.**
QUESTIONS MUST BE RECEIVED BY:	**December 10, 2024, at 4:00 PM EST.**
NUMBER OF COPIES TO BE SUBMITTED:	**One (1) Original Signed; Six (6) Signed Copies and One (1) Redacted Version on USB**

Offers must be submitted in a sealed package. Solicitation Number & Opening Date must appear on the package exterior.

SUBMIT YOUR SEALED OFFER TO EITHER OF THE FOLLOWING ADDRESSES:

PHYSICAL ADDRESS:
Beaufort County School District
Procurement Office
2900 Mink Point Blvd
Beaufort, SC 29902

AWARDS & AMENDMENTS:
Award will be posted at the Physical Address stated above on or after December 17, 2024. The award, this solicitation, and any amendments will be posted at the following web address:
https://www.beaufortschools.net/community/working-with-the-district/finance.

You must submit a signed copy of this form with Your Offer. By submitting a proposal or bid, you agree to be bound by the terms of the Solicitation. You agree to hold Your Offer open for a minimum of ninety (90) calendar days after the Opening Date.

NAME OF OFFEROR: (Full legal name of business submitting the offer) [redacted]

ENTITY TYPE: Corporation

AUTHORIZED SIGNATURE (Person signing must be authorized to submit binding offer to enter contract on behalf of Offeror named above)

[redacted]

PRINTED NAME

TITLE: Account Executive

Instructions regarding Offeror's name: Any award issued will be issued to, and the contract will be formed with, the entity identified as the Offeror above. An offer may be submitted by only one legal entity. The entity named as the Offeror must be a single and distinct legal entity. Do not use the name of a branch office or a division of a larger entity if the branch or division is not a separate legal entity, i.e., a separate corporation, partnership, sole proprietorship, etc.

PAGE TWO

(Return Page Two with Your Offer)

HOME OFFICE ADDRESS (Address for Offeror's home office/ Principal place of business):	NOTICE ADDRESS (Address to which all procurement and contract related notices should be sent):
[redacted]	[redacted]
PHONE NUMBER: [redacted]	
EMAIL ADDRESS:	

PAYMENT ADDRESS (Address to which payments will be sent):	ORDER ADDRESS (Address to which all purchase orders will be sent):
[redacted]	[redacted]
☐ Payment Address Same as Home Office Address ☐ Payment Address Same as Home Notice Address (Check one only)	☐ Payment Address Same as Home Office Address ☐ Payment Address Same as Notice Address (check one only)

ACKNOWLEDGEMENT OF AMENDMENTS:	Amendment Number	Amendment Issue Date
Offeror acknowledges receipt of amendments by indicating amendment number and its date of issue.	Addendum No. 1 Addendum No. 2	12/05/2024 10:02 AM EST 12/13/2024 12:45 PM EST

MINORITY PARTICIPATION- Are you a Minority Business Enterprise: Yes ☐ No ☑
If yes, please include a copy of your certification.

Cost Proposal – Exhibit A

Beaufort County School District

EXHIBIT A BVB 25016 SOLID WASTE COLLECTION, DISPOSAL, AND RECYCLING SERVICE

Location	Containers Proposed			Cost per pull	# of Pulls/Week	Cost/Week	6 Month Total
	Waste	Recycle	Cubic Yard				
BEAUFORT							
Beaufort High School	2		8	$35.68	5	$356.80	$9,276.80
		2	6	$21.00	1	$42.00	$1,092.00
Beaufort Football	1		6	$26.76	3	$80.28	$2,087.28
Beaufort Middle School	2		8	$35.68	5	$356.80	$9,276.80
Mossy Oaks	1		8	$35.68	3	$107.04	$2,783.04
Lady's Island Middle School	2		8	$35.68	3	$214.08	$5,566.08
							$0.00
Lady's Island Elementary	2		6	$26.76	3	$160.56	$4,174.56
		1	6	$21.00	1	$21.00	$546.00
St. Helena Elementary	3		6	$26.76	3	$240.84	$6,261.84
Beaufort Elementary	2		4	$17.84	5	$178.40	$4,638.40
Coosa Elementary	2		6	$26.76	5	$267.60	$6,957.60
Port Royal Elementary	1		6	$26.76	5	$133.80	$3,478.80
Adult Education	1		1	$12.00	1	$12.00	$312.00
St. Helena ECC	2		8	$35.68	2	$142.72	$3,710.72
BATTERY CREEK							
Battery Creek High School	2		8	$35.68	5	$356.80	$9,269.66
Broad River Elementary	2		6	$26.76	5	$267.60	$6,952.25
Robert Smalls International Academy	2		8	$35.68	5	$356.80	$9,269.66
J S Shanklin Elementary	2		6	$26.76	5	$267.60	$6,952.25
District Educational Service Center	2		8	$35.68	2	$142.72	$3,707.87
Right Choices	1		6	$26.76	1	$26.76	$695.22
WHALE BRANCH							
Whale Branch Early College High School	2		8	$35.68	5	$356.80	$9,269.66
Whale Branch Middle School	2		8	$35.68	5	$356.80	$9,269.66
Whale Branch Elementary	2		6	$26.76	5	$267.60	$6,952.25
JJ Davis ECC	1		8	$35.68	5	$178.40	$4,634.83
	1		6	$26.76	5	$133.80	$3,476.12

Location	Containers Proposed			Cost per pull	# of Pulls/Week	Cost/Week	6 Month Total
	Waste	Recycle	Cubic Yard				
HILTON HEAD ISLAND							
Hilton Head Island High School	3		8	$35.68	5	$535.20	$13,915.20
		1	6	$21.00	1	$21.00	$546.00
Hilton Head Island Middle	2		8	$35.68	5	$356.80	$9,276.80
		1	6	$21.00	1	$21.00	$546.00
Hilton Head Island IB	2		8	$35.68	5	$356.80	$9,276.80
		2	6	$21.00	1	$42.00	$1,092.00
Hilton Head Island SCA	2		6	$26.76	5	$267.60	$6,957.60
		1	6	$21.00	1	$21.00	$546.00
Hilton Head Island ECC	1		8	$35.68	5	$178.40	$4,638.40
BLUFFTON GROUP							
Bluffton High School	2		8	$35.68	5	$356.80	$9,276.80
H.E. McCracken	2		8	$35.68	5	$356.80	$9,276.80
Bluffton Elementary	2		8	$35.68	5	$356.80	$9,276.80
Pritchardville Elementary	2		8	$35.68	5	$356.80	$9,276.80
Okatie Elementary	1		6	$26.76	5	$133.80	$3,478.80
Red Cedar Elementary	2		8	$35.68	5	$356.80	$9,276.80
		1	6	$21.00	1	$21.00	$546.00
M.C. Riley Elementary	1		8	$35.68	5	$178.40	$4,638.40
May River High School	2		8	$35.68	5	$356.80	$9,276.80
Bluffton Middle	2		8	$35.68	5	$356.80	$9,276.80
		1	6	$21.00	1	$21.00	$546.00
River Ridge Academy	2		8	$35.68	5	$356.80	$9,276.80
		1	6	$21.00	1	$21.00	$546.00
BCSD Annex - Bluffton	1		6	$26.76	1	$26.76	$695.76
MC Riley ECC	1		8	$35.68	5	$178.40	$4,638.40
Bluffton ECC	1		8	$35.68	5	$178.40	$4,638.40

BEAUFORT GROUP	$60,161.92
BATTERY CREEK GROUP	$29,894.66
WHALE BRANCH GROUP	$33,602.52
HILTON HEAD ISLAND GROUP	$46,794.80
BLUFFTON GROUP	$93,942.16
TOTAL	$264,396.06

Bidders may bid on one or more groups. Awards may be made to multiple bidders.
Recycling will be as needed per site, price will be reflected when awarded and final contract based on needs.

Costs Proposal Detail

- Costs include disposal, can rental and service.
- Inclusive of all fees.
- Waste will be taking to a permitted disposal site.
- Cardboard will be taken to Pratt Recycling In Savannah, Ga.
- Cans will be serviced within existing routes already in market.