Technical Proposal

Best Value Bid

Beaufort County School District

December 17, 2024

4.0.1.2 Cover Letter Continued – Offeror History

XXXXXXXX of South Carolina has been in Beaufort for over 25 years. Our location is one mile from BCSD offices in Beaufort for unmatched responsiveness. XXXXXXXX currently operates within the BCSD area and are able to fit services within existing routes.

We are the first hauler to resume operations after inclement weather. We operate out of our Beaufort, Hilton Head, Savannah, Brunswick, Vidalia, Waycross and/or Charleston offices after inclement weather to provide the necessary resources to operate business as usual as quickly as possible.

- 46 employees live within Savannah/Vidalia and the surrounding areas
- 25 years continuously serving the Beaufort area
- Reliable - 99.9% pickup rate
- Environmental Responsibility – over 3,000 CNG trucks nationwide
- Safer – 41% fewer incidents than industry average

• Simple Solutions – Customer App, My Resource™
• Sole recycling and solid waste services company in the world to be included on the first annual Barron's 100 Most Sustainable Companies list in 2023
• Only recycling and solid waste services company in the world to be included on both the Dow Jones Sustainability World and North America indices
• Named to the 2023 World's Most Ethical Companies List® by the Ethisphere® Institute for the six year in a row
• 93% of municipalities extend their current contracts with XXXXXXXX because of our partnerships and local expertise offering Simple Solutions, Reliability and Environmental Responsibility.

[redacted]
[redacted]
[redacted]arolina 29906
(843) 524-1485

[redacted]
Account Executive
Phone: [redacted]
E-mail Address:

[redacted]
Account Manager
Phone: [redacted]
E-mail Address:

[redacted]
Sales Manager
Phone: [redacted]
Fax: [redacted]
E-mail Address:

XXXXXXXX of Hilton Head operates seven days a week with over fifty routes ran each day. Below is a list of our business hours.

Trucks
3:00am - 5:00pm Monday - Saturday
6:00am - 1:00am Sunday

Local Office
7:00am - 5:00pm Monday - Saturday
8:00am - 1:00pm Saturday

Call Center
7:00am – 8:00pm Monday
7:00am – 3:00pm Saturday

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Solicitation Documents

Beaufort County School District

Solicitation Number:	25-016
Date Printed	November 15, 2024
Date Issued:	December 3, 2024
Procurement Officer:	Kaylee Yinger, NIGP-CPP, CPPB
Phone:	843-322-2349
Email:	Kaylee.Yinger@beaufort.k12.sc.us

Best Value Bid (BVB)

DESCRIPTION:	**Solid Waste Collection, Disposal, and Recycling Services**
SUBMIT OFFER BY (Opening Date & Time):	**December 17, 2024, at 4:00 PM EST.**
QUESTIONS MUST BE RECEIVED BY:	**December 10, 2024, at 4:00 PM EST.**
NUMBER OF COPIES TO BE SUBMITTED:	**One (1) Original Signed; Six (6) Signed Copies and One (1) Redacted Version on USB**

Offers must be submitted in a sealed package. Solicitation Number & Opening Date must appear on the package exterior.

SUBMIT YOUR SEALED OFFER TO EITHER OF THE FOLLOWING ADDRESSES:

PHYSICAL ADDRESS:
Beaufort County School District
Procurement Office
2900 Mink Point Blvd
Beaufort, SC 29902

AWARDS & AMENDMENTS:
Award will be posted at the Physical Address stated above on or after December 17, 2024. The award, this solicitation, and any amendments will be posted at the following web address:
https://www.beaufortschools.net/community/working-with-the-district/finance.

You must submit a signed copy of this form with Your Offer. By submitting a proposal or bid, you agree to be bound by the terms of the Solicitation. You agree to hold Your Offer open for a minimum of ninety (90) calendar days after the Opening Date.

NAME OF OFFEROR: (Full legal name of business submitting the offer) [redacted]

ENTITY TYPE: Corporation

AUTHORIZED SIGNATURE (Person signing must be authorized to submit binding offer to enter contract on behalf of Offeror named above)

[redacted]

PRINTED NAME

TITLE: Account Executive

Instructions regarding Offeror's name: Any award issued will be issued to, and the contract will be formed with, the entity identified as the Offeror above. An offer may be submitted by only one legal entity. The entity named as the Offeror must be a single and distinct legal entity. Do not use the name of a branch office or a division of a larger entity if the branch or division is not a separate legal entity, i.e., a separate corporation, partnership, sole proprietorship, etc.

PAGE TWO

(Return Page Two with Your Offer)

HOME OFFICE ADDRESS (Address for Offeror's home office/ Principal place of business):	NOTICE ADDRESS (Address to which all procurement and contract related notices should be sent):
[redacted]	[redacted]
PHONE NUMBER: [redacted]	
EMAIL ADDRESS: [redacted]	

PAYMENT ADDRESS (Address to which payments will be sent):	ORDER ADDRESS (Address to which all purchase orders will be sent):
[redacted]	[redacted]
☐ Payment Address Same as Home Office Address ☐ Payment Address Same as Home Notice Address (Check one only)	☐ Payment Address Same as Home Office Address ☐ Payment Address Same as Notice Address (check one only)

ACKNOWLEDGEMENT OF AMENDMENTS:	Amendment Number	Amendment Issue Date
Offeror acknowledges receipt of amendments by indicating amendment number and its date of issue.	Addendum No. 1 Addendum No. 2	12/05/2024 10:02 AM EST 12/13/2024 12:45 PM EST

MINORITY PARTICIPATION- Are you a Minority Business Enterprise: Yes ☐ No ☑
If yes, please include a copy of your certification.

2.1 Special Instructions

2.1.1 Background Checks:

Safety is our top priority at XXXXXXXX to ensure the wellbeing of our employees and the communities in which we operate. Prior to hire, all potential candidates complete an extensive background check including driving record, criminal history, sex offender check and drug testing. Fit to work physicals, random drug testing and driving history are completed annually as well. Any employee in violation of the above is immediately removed from route and/or terminated by the company.

3.0.3 Recycling Collection and Processing

XXXXXXXX is an environmentally responsible company with simply solutions. If we say we are processing material as recycled, you can be sure it is. We take every precaution to ensure our recycling streams are free of waste and other contaminants. Cans are clearly marked as recycling and our trucks are equipped with cameras to monitor contaminants and overaged. Customers will be contacted if action is necessary to increase capacity, reduce contamination or prevent unsightly overflow. We offer corrugated cardboard pick-up two times per week; if school recycling demand increases, we can easily absorb the volume.

3.0.4.3 Billing / Reporting

a. XXXXXXXX Invoices are itemized, clearly separating each site, and showing number of cans, pick frequencies and total costs.

b. Electronic Billing can be set up through MyResources where customers can access services, invoices, make payments, and schedule additional services.

d. Monthly reports can be provided showing the total cans, lifts, and estimated yards services.

3.0.4.5 Equipment:

New Equipment shall be provided for this solicitation. The equipment follows standard operating industry and OSHA guidelines and requirements found within the solicitation requirements. Equipment can be purchased and delivered within 30 days notification of award.

Redacted Picture

4.0.1.4 Narrative on the Approach to the Scope of Work

a) XXXXXXXX understands the scope of work required for this solicitation. Including the following

- Site locations
- Container quantities and sizes
- Lifts per day/week/month
- Site hazards
- Service window prior to 10:00am
- Clearly marked cans differentiating waste from recycling
- Leaving a clean service area after each pickup
- Maintaining structurally sound and safe equipment
- Disposing at approved and permitted disposal sites
- Delivery and placement of cans at each site upon bid acceptance
- Maintaining cleanliness and safety equipment
- XXXXXXXX employees (zero subcontractors to perform work) will complete all work

b) **XXXXXXXX** Executive Summary

Our Promise to our Customers

We'll handle it from here™, our promise is backed by the details of this proposal submittal to you. In summary, we take pride in offering you a best-value partnership that consists of Simple Solutions, which are Reliable and Environmentally Responsible.

- **Simple Solutions** – We offer a wide range of tailored products to assist the community in the responsible recycling or disposal of unique waste streams that include electronics, universal waste, or household hazardous waste. Additionally, our investments in customer-facing web- and smartphone-based apps allow simple interaction between customers and XXXXXXXX, offering service details, alerts, as well as delivery schedules and billing information.

- **Reliability** – Our operations and performance metrics prove that we are your most reliable partner. Our 99.9% pickup reliability rate means that you face fewer calls from the community regarding service, and when callers reach out to us for any needs, we strive for first call resolution through our fully integrated customer resource centers. Our drivers are the safest in the industry, which means your residents are better off with our team on your streets.

- **Environmental Responsibility** – We are globally recognized as a leader in sustainability. Our investments in recycling infrastructure, compressed natural gas-powered trucks, and landfill gas-to-energy plants are all examples of how we drive to be a good neighbor in every municipality we partner with.

It is through these initiatives and recognitions that we reiterate our commitment to the Beaufort County School District. On behalf of the 35,000 employees at XXXXXXXX, we

appreciate the opportunity to earn your business through this submittal and look forward to a long and continued partnership for years to come.

Low-cost providers in the industry sacrifice one or more of these elements, translating to risk for our community. XXXXXXXX is your best-value partner, through our proven and demonstrated balance of these factors, while our more than 14million customers today.



Your Team

Your leadership team is knowledgeable of local collection and post-collection processing activities and is supported by the technical expertise and financial strength of our parent company XXXXXXXX, Inc.

Our in-house training, personnel advancement, recruitment programs, and work force development are some of the most comprehensive in the industry, which enables us to attract and retain the most highly qualified, dedicated, and experienced professionals in the business today.

Local Leadership

For 25 years, XXXXXXXX has partnered with municipalities, residents, and businesses in the Lowcountry to provide waste and recycling services.

XXXXXXXX is integrated in the community, employing approximately forty-six people within Beaufort and Jasper County all of whom live within the county limits.

Our local and area management teams have extensive industry experience in operating and managing solid waste companies and have substantial experience in your region. This allows

us to quickly respond and meet your needs. Our strong area management team allows us to effectively and efficiently drive initiatives that help ensure consistency across the organization. These teams have extensive authority, responsibility, and autonomy for operations within their geographic markets.

National Backing

Each of our local business operations is fully empowered and accountable for delivering on our commitments to our customers. They are also backed by the support and breadth of our area and corporate leadership teams, capable of massing expertise and corporate might to assist or respond to any challenge during the term of the contract. An example of this benefit to you is the response capabilities during times of crisis such as hurricanes, tornados, or other disasters.

Key Personnel

Our operations are run locally, by seasoned industry veterans who live in your community, and are backed by the experience and strength of their area and corporate leadership teams.

XXXXXXXX is structured along functional lines, which allows for local decision-making by managers with direct responsibility and experience relevant to the contract operations. They are knowledgeable of local collection and post-collection processing activities and are supported by the extensive resource recovery technical expertise and financial strength of our parent company, XXXXXXXX, Inc.

XXXXXXXX in-house training, personnel advancement, recruitment programs, and workforce development are some of the most comprehensive in the industry. This enables XXXXXXXX to attract and retain the most highly qualified, dedicated, and experienced professionals in the business today.

Key Personnel Bios

Your local team has been working together for years, serving businesses and municipalities in your area. The key positions and roles involved in the delivery of this contract and its services are listed below:

General Manager

[redacted] has been with XXXXXXXX since 2003 after numerous years in the industry in the Charleston area. He is a graduate of the Citadel and is responsible for leading the business unit in the Lowcountry, Costal Empire and South Georgia. Responsibilities include two hundred employees, 50 municipal contracts, 2 landfills and 2 transfer stations. He comes to XXXXXXXX with a wealth of management skills including operations, P&L management, risk management, customer relations and satisfaction, sales, and marketing management.

Business Unit Finance Manager

[redacted], a graduate of the University of South Carolina, has 26 years within the solid waste industry with XXXXXXXX s and is currently responsible for all administrative, accounting, and statistical reporting functions for Republic. She ensures that financial controls and records are maintained in accordance with company policy and legal

requirements. She is responsible for providing and reviewing financial statements and variance analyses, billing, and account reconciliation. In addition, [redacted] is responsible for providing analytical support and assistance for the division goals and action plans. She develops and coordinates the annual budget, negotiates contract rates for municipal bids, and manages and trains staff in the accounting department.

Operations Manager

[redacted] has 23 years of experience in municipal daily operations. He manages the daily operations for our Hilton Head hauling division and ensures maximum productivity and route management systems for commercial, roll-off and residential routes and establishes productivity improvement goals where needed. Responsibilities include the development of supervisory goals and objectives, management of labor hours, and disposal expenses. He directly manages the budget for the operations department, which includes approval of purchase orders and vendor pricing. He also interacts with customers and local, state, and federal government employees to resolve customer service concerns and ensure regulatory compliance standards are met.

Sales Manager

[redacted] has been with XXXXXXXX for over 14 years. She is a true local and went to Virginia Tech after finishing high school at Battery Creek. She is responsible for overseeing the sales team. [redacted] ensures that all customers have a responsible and reliable local point of contact for their waste needs. She works with the accounting, operations, and sales teams to provide our customers with the excellent service they deserve.

Operations Supervisor

[redacted] has been in the solid waste industry for over 34 years and with XXXXXXXX for the past nine years. He is responsible for district route maps, route restructuring and supervision of employees providing waste collection and disposal. He is responsible for developing work schedules to match staffing levels, initiating work assignments and monitoring progress to improve work efficiencies.

Account Manager

[redacted] has been with XXXXXXXX for over 13 years. He moved to Savannah after finishing school at Appalachian State. [redacted] works with customers in the Coastal Empire and Lowcountry areas. He manages service inquiries, retains existing accounts, and handles problem resolution relating to service issues. He works directly with management and operations to ensure Republic is providing their customers with the excellent service they have come to expect.

Operations

We exercise the utmost responsibility in our operations. This includes our fleet, our buildings, our landfill technology, and the day-to-day activities we conduct in our communities. We are working hard to understand and measure our impact on air, land, and water to minimize or eliminate any negative consequences, where possible.

Successful collection operations begin with a seasoned operations supervisor who knows the business as well as your community. Your local XXXXXXXX operations supervisor is responsible for the day-to-day collection operations, including development and evaluation

of routing (in conjunction with the general manager), training and oversight of drivers, and implementation and enforcement of safety procedures.

We ensure our operations supervisors are not overloaded, nor tied to a desk. On average, we maintain a 15:1 ratio of routes to supervisor, which means that items needing attention are dealt with immediately, and that the supervisor knows your community intimately.

In addition, our supervisors are out on the routes regularly. At least twice per week, they conduct ride-alongs with drivers on their routes. This creates great opportunities for driver mentoring, ensures quality control on the route, and keeps the supervisor directly aware and familiar with the nuances of the route and the community. Few, if any other, companies in the industry dedicate their operations staff to success in this manner.

Communication with the Community

In addition to the regular collaboration between the routing teams, our Operations Team can communicate with the residents and commercial customers easily using several forms of technology.

Our web and smartphone-based app, called My Resource™, enables customers to see their accounts, make service requests, or raise issues for resolution. This app also enables our operations team to offer alerts or emails to customers regarding changes in service for holidays or inclement weather, or even holidays.

We also employ a technology known as Call-Em-All, which is a phone-based capability for distributing operations updates when needed to customers on effected routes.

Holiday Schedules

XXXXXXXX will be closed on Thanksgiving and Christmas, if your service day falls on those holidays, we will service you the day before or the day after.

Safety

Safety is XXXXXXXX highest priority. We adhere to a strict policy of safety protocols with supporting infrastructure, where employees are trained to Think, Choose, Live® within a framework designed for safety.

Safety Overview

XXXXXXXX has an industry leading safety program that has been 41% better than the industry average for the past nine years, based on OSHA data. In addition, we have been recipients of 75% of industry Driver of the Year awards for the large truck category since 2009.

XXXXXXXX and its employees maintain strict compliance with all applicable OSHA and federal, state, and local safety requirements while performing all work-related functions. We recognize that a safe workforce is not simply a discussion with a new hire, but a dedicated plan to review, educate, and verify employee practices throughout their careers.

XXXXXXXX has the lowest occurrence of incidents and crashes in the industry due to its company-wide emphasis on safety, extensive employee training and on-going educational development programs. XXXXXXXXs requires all operations personnel to participate in extensive in-house (off truck) training and testing as well as on road auditing and policy reinforcement.

XXXXXXXX offers full-spectrum safety initiatives and award-winning safety training programs to all employees. We are an industry leader in safety, and we are very proud of our safety track record.

Our employees are our greatest asset, and our dedication to every employee's safety is second to none

- 51% Safer than the industry average, while maintaining the 7th largest vocational fleet in the United States
- Think, Choose, Live® embodies our company culture
- Winners of 75% of industry Driver of the Year awards since 2009

Think. Choose. Live®

Every day, drivers face a multitude of challenges and are required to make decisions that can impact their safety, as well as the safety of those in the communities we serve. We instituted a best-in-class driver training program that drives continual improvement for all our 15,000 drivers.

Our Think. Choose. Live® philosophy helps navigate these situations by encouraging employees to *Think* about their actions, *Choose* the safest approach and *Live* to go home to their families at the end of each day.

ReSOP Program

The XXXXXXXX Observation Program (ReSOP) is paramount to decreasing safety incidents. Supervisors are required to conduct a minimum of two in-person employee observations per week.

The purpose is to improve safety, customer experience and productivity. The employee and their leader work together towards excellence.

Safety Meetings & Training

XXXXXXXX provides weekly, monthly, and annual safety training for all of our employees.

Safety topics are developed based on subject matter required under OSHA regulation. XXXXXXXX prepares well-developed tailgate sessions, provides translators to engage all employees and encourages open discussion and participation.

Meeting topics may include:

- Injury and illness prevention/safety rules
- Back injury prevention
- Emergency response/fire safety
- Exposure control plan
- Drug and alcohol program
- Personal protective equipment
- Employee right-to-know
- Hearing conservation safety
- Lock out and tag out safety
- Slips, trips, and falls
- Confined space entry

Safety Recognition Program

The XXXXXXXX Dedicated to Safety and Dedicated to Excellence Programs are designed to identify, recognize, and reward safety-sensitive employees who are dedicated to safety and

excellence in their workplace. This program consists of two tiers that recognize and reward safety-sensitive employees who have excelled in key areas.

Employee safety and excellence is measured on six criteria including no preventable crashes or injuries, no unscheduled lost time, and no safety warning letters. Each employee who qualifies is recognized monthly, quarterly, and annually.

Focus 6

Our Focus 6 program provides employees with tips and techniques to reduce the frequency of our six most common types of serious incidents. This industry-leading program involves in-class training and practical skills course exercises that have helped to reduce crashes and injuries.

School Safety

We know how important safety is on a school campus. We have strict uniform policies for our operations team members including drivers, supervisors, and mechanics. Uniforms include high visibility reflective shirts and outerwear for varying weather conditions and steal toe boots. The unfirms include the drivers name as well as XXXXXXXX branding. Each driver has double the amount of uniform pieces required for weekly work schedule, all of which are professionally cleaned weekly to ensure professionalism and cleanliness is seen everyday by our community and customers. The uniforms are an absolute policy with no variations. Each of your regular routes will each have the same driver and truck each day so you will get to know the drivers and they will get to know you and the routes and possible hazards that exist at varying parts of the day.



4.0.1.5 Firm Information

Firm Name
XXXXXXXX of South Carolina

Firm Address
[redacted]

Proposal Contact
[redacted]
Sales Manager
Phone: [redacted]
E-mail Address:
[redacted]
Account Executive
Phone: [redacted]
E-mail Address:

Account Manager
[redacted]
Account Manager
Phone: [redacted]
E-mail Address:

4.0.1.6 Financial Strength:

Safety and Soundness

XXXXXXXX financial stability allows us to guarantee our commitments and obligations presented to BCSD in our proposal. XXXXXXXX does not use third party financing, meaning XXXXXXXX owns all assets used to perform the duties of this agreement. BCSD will not need to be concerned with the potential for adverse business or performance conditions affecting the ability of our company to perform or obtain financing.



Financial Statement

CONSOLIDATED STATEMENTS OF INCOME
(in millions, except per share data)



4.0.1.7 Account Servicing:

References

1. Georgia Ports Authority
[redacted]

[redacted]
Email - [redacted]
2020 – Present

2. Effingham County Board of Education
[redacted]
Email - [redacted]
2020 – Present

3. Marine Corps Air Station Beaufort
[redacted]
Email - [redacted]
1997 - Present

4. Beaufort County Convenient Sites/I2 Recycling
[redacted]
Email - [redacted]
2012 - Present

5. Beaufort-Jasper Water & Sewer Authority
[redacted]
Email - [redacted]
2019 - Present

6. Fripp Island Beach & Golf Resort
[redacted]
Email [redacted]
2012 - Present

7. Atlantic States Management
[redacted]
[redacted]-8500
Email - [redacted]
2011 - Present

Competitive Position and Future Commitment

We'll handle it from here™, our promise is backed by the details of this proposal submittal to you. In summary, we take pride in offering you a best-value partnership that consists of Simple Solutions, which are Reliable and Environmentally Responsible.

Each of our local business operations is fully empowered and accountable for delivering on our commitments to our customers. They are also backed by the support and breadth of our area and corporate leadership teams, capable of massing expertise and corporate might to assist or respond to any challenge during the term of the contract. An example of this benefit to you is the response capabilities during times of crisis such as hurricanes, tornados, or other disasters.

Sustainability contributes to a cleaner world, while also providing opportunities to improve brand awareness, increase customer loyalty, grow our business, motivate our employees, and differentiate XXXXXXXX from our competitors.

We believe we have a responsibility to regenerate our planet with the materials we are entrusted to handle every day by driving increased recycling, generating renewable energy, and helping our customers be more resourceful.

Additionally, we must lead by example, working diligently to improve our relationship with the environment and society through decreased vehicle emissions, innovative landfill technologies, use of renewable energy, community engagement and employee growth opportunities.

Our industry-leading sustainability platform is focused on increasing recycling, decreasing vehicle emissions, generating renewable energy, and enabling our customers to be more resourceful. In 2017, XXXXXXXX steadily built upon its sustainability achievements.

XXXXXXXX is the first North American environmental services provider with an emissions reduction goal approved by the Science Based Targets initiative (SBTi).

We offer technologically advanced solutions for all environmental, recycling and waste needs including large- and small- scale waste disposal including Electronics Recylcing, Bulbs & Batteries, Food & Organic Recycling and Medical disposal. We’re provide solutions that make businesses more efficient while taking care of the planet.

Our waste to energy initiatives will XXXXXXXX has plans to expand our gas-to-energy projects by launching a joint venture with Archaea Energy to develop 39 additional renewable natural gas projects by 2027, further contributing to our goal to increase beneficial reuse of biogas 50% by 2030.

See enclosed additional product information at the end of the bid documents.

Security and Disaster Recovery

XXXXXXXX can accommodate emergency requests called in before 1:00pm. We have over eighty routes running each day in our regional market to pull from. Several of our markets run on Saturdays and Sundays as well for weekend emergencies. In those markets that run on the weekend, we have

dispatch working until 1:00pm on Saturdays and a lead driver running on Sundays. You can also reach out to your Sales Rep and/or Operations Supervisor for extra unscheduled services. Any new requests that come in throughout the day are sent out to the drivers to complete. If it is an urgent request, it is filtered out to all drivers and the closest driver or driver who can most efficiently complete the work order will accept it, kind of like UBER.

XXXXXXXX is a nationwide company with divisions all over the United States. We are equipped and ready to handle almost anything. Safety is our number one priority, and the safety of our employees is of the utmost importance. We are an essential service, whether it be a health pandemic or hurricane, we must keep moving. When COVID hit, we continued operating without skipping a beat and continue to do so today. Because of our strong financial background and leadership, we allowed businesses to stop their services completely without financial penalty; we decreased and increased services as needed to accommodate the evolving needs of our customers. We relocated every office employee, including sales, to work from home and staggered shifts for locations who had more than one operations supervisor or dispatcher to work from home every other day. The company moved 6,000 employees to work from home in less than a week, keeping average call and response times the same. We also staggered the start times of our drivers and held all check in and check out huddles outside. By shifting the way, we operate so quickly, we reduced the risk to our essential drivers and maintenance team. XXXXXXXX gave out $11 million dollars in gift cards to front line employees to use at local business and restaurants during the pandemic to help mitigate stress from our families and to support and spend money at our local business. Additionally, we provided for our front lone employees, one time per week for six weeks, catered lunch from a local business and a take home family dinner to help ease the stress of the families as well. The responsible actions taken by XXXXXXXX helped mitigate the exposure to our employees, families and neighbors and helped support the businesses in our communities.

Implementation

We can implement services within 30 days of award notification.

5.1 Qualifications – Required Information

a) General History – Includes Information for a,c,d and e.

1. Georgia Ports Authority
[redacted]

[redacted]
[redacted]
Email - [redacted]
2020 – Present

- Provide all waste and recycling services for the Georgia Ports Savannah.
- They utilize a mix of front load, roll-off and recycling containers
- We currently provide and service over ninety sites for the air station.

2. Effingham County Board of Education

[redacted]
[redacted]
[redacted]
Email - [redacted]
2020 – Present

- Provide all trash collection for Effingham County School District.
- ECSD utilizes a mix of front load waste and roll-off containers.
- They plan to switch recycling to us as well.
- Some sites are on scheduled services while others are on-call.

3. Marine Corps Air Station Beaufort

[redacted]
[redacted]
[redacted]
Email - [redacted]
1997 - Present

- Provide all trash collection and recycling services for the air station
- MCAS currently utilizes a mix of front load, roll-off and recycling containers
- We currently provide and service eighty sites for the air station. Sites include offices, dining halls, construction sites, barracks etc.

4. Beaufort County Convenient Sites/I2 Recycling

[redacted]
[redacted]
[redacted]
Email - [redacted]
2012 - Present

- Provide all trash collection for the convenient sites located in Beaufort County
- We provide compactors and roll-offs for seven sites
- We have eleven dedicated drivers who manage and service the seventy compactors and roll-offs for both waste and recycling streams.

5. Beaufort-Jasper Water & Sewer Authority

[redacted]
[redacted]
[redacted]
Email - [redacted]
2019 - Present

- Provide all trash collection for treatment sites and offices in Beaufort County and parts of Hardeeville.
- We currently provide services for sixteen sites working with different site managers.
- Services frequently change to accommodate their needs. Some sites are on scheduled services while others are on-call.

b) Financial Position

CONSOLIDATED STATEMENTS OF INCOME
(in millions, except per share data)



b.2) Business Permits and Licenses

All licenses shown in the open bid.

d.2) Failures

- No failed projects, suspensions, debarments, or significant litigation.

f) Equipment

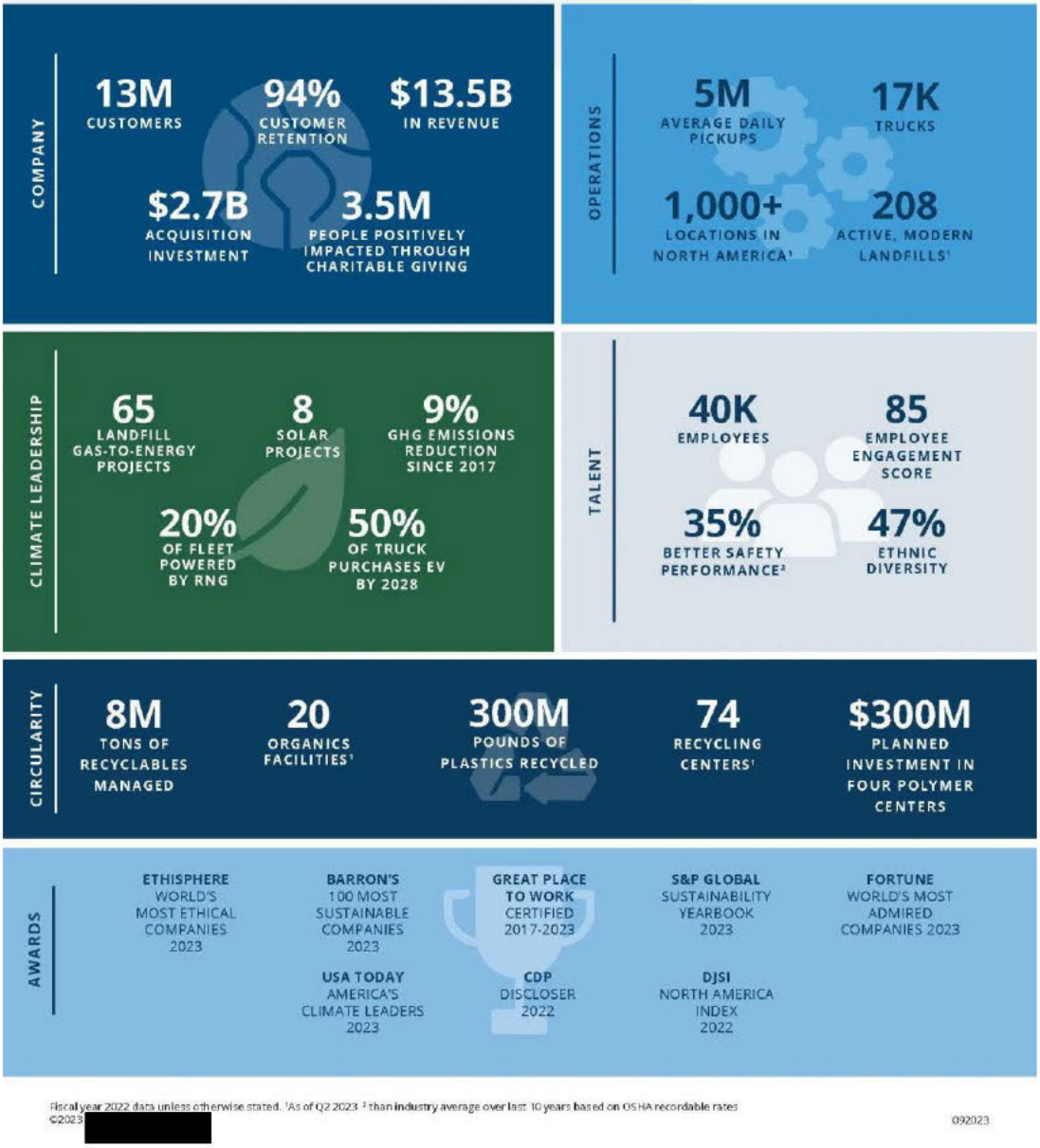
Redacted

Additional XXXXXXXX Information

[redacted]

Republic Services, Inc. is a leader in the U.S. environmental services industry. Our commitments to advance circularity, reduce emissions and decarbonize operations are helping deliver on our vision to partner with customers to create a more sustainable world.

[redacted]



Fiscal year 2022 data unless otherwise stated. ¹As of Q2 2023 ² than industry average over last 10 years based on OSHA recordable rates

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