## FINANCING DISCUSSION

## Raymond James Public Finance

PREPARED BY: Elizabeth Hennessy, Managing Director



PREPARED FOR

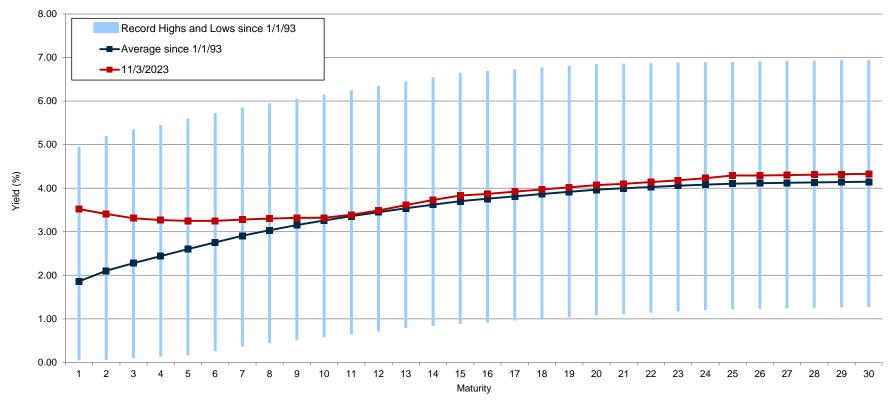
Elgin SD U-46

**Finance Committee** 

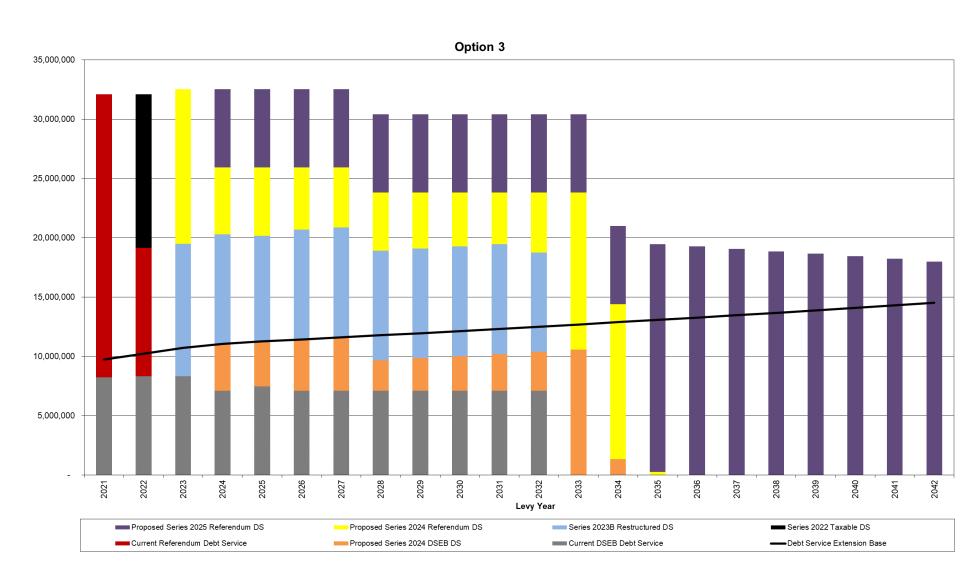
Cook, DuPage and Kane Counties, Illinois

December 4, 2023

• The graph below shows the range between the record highs and lows of AAA MMD at each maturity since 1993, along with average rates over this time frame and the current rates.



| Current (06/16/17)       | 1    | 5    | 10   | 15   | 20   | 25   | 30   |
|--------------------------|------|------|------|------|------|------|------|
| Record Low since 1/1/93  | 0.05 | 0.16 | 0.58 | 0.88 | 1.08 | 1.22 | 1.27 |
| Record High since 1/1/93 | 4.95 | 5.60 | 6.15 | 6.65 | 6.85 | 6.90 | 6.95 |
| Average since 1/1/93     | 1.87 | 2.61 | 3.26 | 3.70 | 3.97 | 4.10 | 4.15 |
| Current (11/03/23)       | 3.52 | 3.25 | 3.32 | 3.83 | 4.07 | 4.29 | 4.33 |



|                          | Negotiated Sale  | Competitive Sale  |  |
|--------------------------|--|---|--|
| Investor Characteristics |  |   |  |
| Type of Investor         | Retail and institutional; local retail investors in and around Elgin and U-46 boundaries and surrounding areas may be specifically targeted; the District may advertise locally in the newspaper and on District website; local meetings may be held to educate investors on the purchase of bonds; allows the District to "give back" to community that supported the referendum. | Primarily Institutional investors   |  |
| Underwriter              |  |   |  |
|                          | District decides on underwriters; can target underwriter who specialize in selling bonds to local retail investors as well as minority underwriting firms that reflect the make up of the community.   | No say in underwriter decision  |  |
| Market Conditions        |  |   |  |
| Bond Market              | In volatile markets, sale date may be changed if poor conditions exist.  | Sale date is set, not flexible. If poor bids are received District must reject all bids and start over. |  |

TIMELINE UPDATE PUBLIC FINANCE

| Date  | Activity  |
|---|---|
| October 2, 2023 BOE Meeting(Done)                                 | Review Facility Committee recommendations and scope and timing of projects; Approve construction manager and architects   |
| October 23, 2023<br>BOE Meeting (Done)                            | Discuss bond issuance plan including working cash fund bonds  |
| November 6, 2023 Finance Committee Meeting and BOE Meeting (Done) | Review Unite-46 construction funding plan including use of fund balance, issue of referendum bonds, working cash fund bonds and debt certificates. Review resolution of intent. |
| November 13, 2023<br>BOE Meeting (Done)                           | Review of resolution of intent to issue \$35M non-referendum working cash bonds; review parameters bond resolutions   |
| November 20, 2023<br>BOE Meeting (Done)                           | Second reading of parameters bond resolution  |
| December 4, 2023 Finance Committee Meeting                        | Discuss method of sale for Series 2024 bond issue; Discuss fund balance policy  |
| December 13 and 15  | Review/present rating agency presentation to Standard & Poor's  |
| December 18th, 2023<br>BOE Meeting                                | Approve parameters resolutions for the issuance of \$62M referendum approved bonds; review abatement resolution   |
| January 2024  | Sell bonds assuming appropriate market conditions   |
| No later than February 26, 2024                                   | Close bond issues, invest bond proceeds   |

The information contained herein is solely intended to facilitate discussion of potentially applicable financing applications and is not intended to be a specific buy/sell recommendation, nor is it an official confirmation of terms. Any terms discussed herein are preliminary until confirmed in a definitive written agreement. While we believe that the outlined financial structure or marketing strategy is the best approach under the current market conditions, the market conditions at the time any proposed transaction is structured or sold may be different, which may require a different approach.

The analysis or information presented herein is based upon hypothetical projections and/or past performance that have certain limitations. No representation is made that it is accurate or complete or that any results indicated will be achieved. In no way is past performance indicative of future results. Changes to any prices, levels, or assumptions contained herein may have a material impact on results. Any estimates or assumptions contained herein represent our best judgment as of the date indicated and are subject to change without notice. Examples are merely representative and are not meant to be all-inclusive.

Raymond James shall have no liability, contingent or otherwise, to the recipient hereof or to any third party, or any responsibility whatsoever, for the accuracy, correctness, timeliness, reliability or completeness of the data or formulae provided herein or for the performance of or any other aspect of the materials, structures and strategies presented herein. This Presentation is provided to you for the purpose of your consideration of the engagement of Raymond James as an underwriter and not as your financial advisor or Municipal Advisor (as defined in Section 15B of the Exchange Act of 1934, as amended), and we expressly disclaim any intention to act as your fiduciary in connection with the subject matter of this Presentation. The information provided is not intended to be and should not be construed as a recommendation or "advice" within the meaning of Section 15B of the above-referenced Act. Any portion of this Presentation which provides information on municipal financial products or the issuance of municipal securities is only given to provide you with factual information or to demonstrate our experience with respect to municipal markets and products. Municipal Securities Rulemaking Board ("MSRB") Rule G-17 requires that we make the following disclosure to you at the earliest stages of our relationship, as underwriter, with respect to an issue of municipal securities: the underwriter's primary role is to purchase securities with a view to distribution in an arm's-length commercial transaction with the issuer and it has financial and other interests that differ from those of the issuer.

Raymond James does not provide accounting, tax or legal advice; however, you should be aware that any proposed transaction could have accounting, tax, legal or other implications that should be discussed with your advisors and/or legal counsel.

Raymond James and affiliates, and officers, directors and employees thereof, including individuals who may be involved in the preparation or presentation of this material, may from time to time have positions in, and buy or sell, the securities, derivatives (including options) or other financial products of entities mentioned herein. In addition, Raymond James or affiliates thereof may have served as an underwriter or placement agent with respect to a public or private offering of securities by one or more of the entities referenced herein.

This Presentation is not a binding commitment, obligation, or undertaking of Raymond James. No obligation or liability with respect to any issuance or purchase of any Bonds or other securities described herein shall exist, nor shall any representations be deemed made, nor any reliance on any communications regarding the subject matter hereof be reasonable or justified unless and until (1) all necessary Raymond James, rating agency or other third party approvals, as applicable, shall have been obtained, including, without limitation, any required Raymond James senior management and credit committee approvals, (2) all of the terms and conditions of the documents pertaining to the subject transaction are agreed to by the parties thereto as evidenced by the execution and delivery of all such documents by all such parties, and (3) all conditions hereafter established by Raymond James for closing of the transaction have been satisfied in our sole discretion. Until execution and delivery of all such definitive agreements, all parties shall have the absolute right to amend this Presentation and/or terminate all negotiations for any reason without liability therefor.