



### **LEAD Magnet Academy**

Leadership-Entrepreneurship-Action-Design Streamwood High School

**Curriculum Proposals:** 

LEAD Launch
Business for Innovators

Implementation 2022-2023

#### **Presenters:**

Mitchell Briesemeister, Director of Educational Pathways
Tracy Stewart, Streamwood High School Assistant Principal of Innovation
Meagen Balzer, Streamwood High School Teacher
Doreen Roberts, Educational Pathways Teacher Leader











**Leadership** 



Entrepreneurship



Action

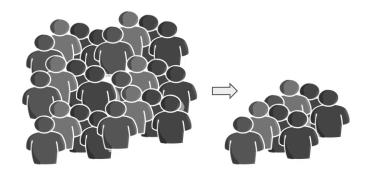


Design





### **Research and Rationale**



**Declining Enrollment** 



**2019 Hanover Research Survey** 





# Academy Call to Committee

Meagen Balzer, INCubator/ELA	Streamwood High School
Nicole Fernstrom, ELA	Streamwood High School
Don Guidon, Math	Streamwood High School
Clinton Hieber, Business	Streamwood High School
Cristina Sierra, Specialized Student Services	Streamwood High School
Ryan Sims, Social Studies	Streamwood High School
Melanee Stenstrom, ELA	Streamwood High School
Dr. Barbara Thomas, Business	Streamwood High School
Trena Valentine, Math	Streamwood High School
Nick Vassolo, Social Studies	Streamwood High School
Frank Waploe, AP of Innovation (former)	Streamwood High School
Tracy Stewart, AP of Innovation	Streamwood High School
Doreen Roberts, Teacher Leader	Educational Pathways









#### Student Achievement

Aspiration: We will educate the whole student by providing an enriched, high quality experience that empowers all graduates to be competitive members of the global society.

#### Effective & Engaged Staff

Aspiration: We will value, develop, and recruit a forward-thinking, highly qualified, and diverse workforce.

#### Community Engagement

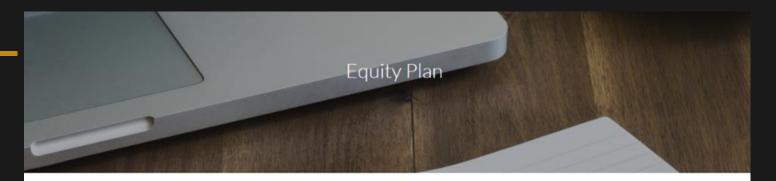
Aspiration: We will engage in meaningful and effective relationships with all families and the greater community.

#### Excellence, Efficiency & Accountabilty

Aspiration: We will advocate for and utilize systems and resources that promote operational excellence, efficiency and accountability.







School District U-46 is committed to the success of every student in every school. A primary objective of the District is that by graduation, all students will meet or exceed college and career ready standards and be fully prepared to become contributing members of society. It is our belief that it is the responsibility of this school District to give each student the opportunity and support to meet his or her highest potential.

In 2018, the District formed an Equity Committee to ensure these commitments are being met. The Committee aligned its work to the District Strategic Plan and created four subteams with the following goals:

- · Student Achievement: Close opportunity gaps for all subgroups to ensure they have equitable access to all academic systems and programs
- Effective and Engaged Staff: Value, develop, recruit and retain a forward-thinking, highly qualified, and diverse workforce
- Community Engagement: Ensure welcoming, safe, inclusive and equitable school environments for all
- Excellence, Efficiency, and Accountability: Communicate allocation of funds to ensure equitable access for all students throughout all structures and systems in U-46



### **Full Implementation 2025-2026**

Magnet Academy Courses

Can be offered in Dual Language (DL)

\*Indicates Choice

+Future Proposals

Content	Grade 9	Grade 10	Grade 11	Grade 12
Business (CTE)	Business for Innovators	Business for Entrepreneurs+	INCubatoredu™	ACCELeratoredu™* or Elective
Math	AIM 1+ DL	AIM 2+ DL	AIM 3+	AP Math or DC Math or 4th Yr Math
Magnet	LEAD Launch (Elective)	LEAD Discover+ (Social Studies)	World Issues/Business Law DL (Social Studies)+	Social Impact*+ or Elective
Language Arts	ACAD ELA 1	Acad ELA 2	ACD ELA 3 or AP Lang/Comp	ELA 4 or AP Lit/Comp or DC Eng 101/102
Dual Language	ALE 1	ALE 2 or AP SpanLang	ALE 2 or DC Spanish	AP SpanLit or DC Spanish or Latinx/a/o
Science	Biology DL	Chemistry or IPS	Physics	
Physical Education	PE	PE/Health	PE or Independent PE (Required for DL)	PE
Social Studies			US History	Civics/Econ DL
Lunch	Lunch	Lunch	Lunch	Lunch



### **LEAD Curriculum Writing Meetings**



### Program Design-LEAD Launch-Business for Innovators-Integrated Math 1\*

LEAD Academy is a Redesign of the Magnet Academy Program

- Work began before the COVID Pandemic
- Meeting dates included
  - Program Visioning
  - 4-Year Draft Course Layout
  - o Program Alignment to Streamwood High School Portrait of a Graduate
  - Professional Development
  - Research on College and Career Readiness
  - Research and Learning on Leadership, Entrepreneurship, and Design Cycles
  - Illinois State Board of Education Business and Finance/Entrepreneurial Pathway
- Curriculum Writing, Rewriting, and Revising
  - LEAD Launch
  - Business for Innovators
  - Academy Integrated Math 1\*



#### Unit 3: Introduction to Business Finances 5 weeks

#### Stage 1 Desired Results ESTABLISHED GOALS/Standards Transfer Students will be able independently use their learning to... NBEA Accounting Process 1.6 understand the finar tial health of a business. Explain and analyze how business transactions impact the accounting Meanina equation. ESSENTIAL OUESTIONS Students will understand that... → Why does inventory control NBEA Accounting VII.1.6 → Revenue is etermined by impact business? Describe the various financial various crit ria. → Why does understanding statements (e.g., income statement, → Expenses are determined by expenses impact business balance sheet, cash flow statement). decisions? various crieria. → Data from expenses, sales and → How does revenue control profit inform strategic business impact business decisions? decisions → How do financial documents aid → Appropri te software choice and in the success of business application is valued in ventures? successf l business and → How is data used in various financia management practices. business decisions? Acquisition Students will now... Students will be skilled at.. → The deinition and difference → Comparing and contrasting between revenue and expenses. revenue and expenses. → The d finition of profit.

Business for Innovators- Unit 3: Introduction to Business Finances (11/21)

**Desired Results: Standards** Goals **Understandings Ouestions** 

**Acquisition:** Knowledge **Learning Targets** (skills)

#### isition

Ac

#### Students will know..

- → The definition and difference between revenue and expenses.
- → The definition of profit.
- → Profit is impacted by revenue and expenses.
- → The definition of inventory control.
- → Executing application processes impacts various accounting measures to achieve desired
- → The role and purpose of a balance sheet in financial business decisions.
- → Appropriate use of accounting practices to achieve desired

#### Students will be skilled at...

- → Comparing and contrasting revenue and expenses.
- → Determining profitability by analyzing revenues and expenses.
- → Analyzing and communicating sales trends using visual representation.
- → Analyzing how sales trends impact inventory control.
- → Explaining the impact of inventory control on a business.
- → Explaining the importance of managing business expenses.
- → Applying basic functions of software applications.
- → Accurately inputting data into a spreadsheet.
- → Formatting spreadsheets.
- → Executing spreadsheet formulas
- to get their desired outcome. → Creating visual representation
- (graphs and tables) from data.
- → Describing balance sheets.

#### Stage 2 - Evidence

Business for Innovators- Unit 3: Introduction to Business Finances (11/21)

**Assessment: Rubrics Summatives Formatives** 

#### Stage 2 - Eviden

#### ent Evidence MANCE TASK(S)

emonade Stand

will include additional Summative Assessments, as needed, aligned to

Assessments to assess learning will connect the Learning Plan in Stage 3 to d Results in Stage 1. The teacher will utilize formative assessments to inform ning as students progress towards learning goals. These may include: ns, Exit Tickets, Quick Writes, Responses, Annotating, Conferencing, Graphic

s, Readers's and Writer's Responses.

#### ige 3 — Learning Plan

ey Learning Events and Instruction

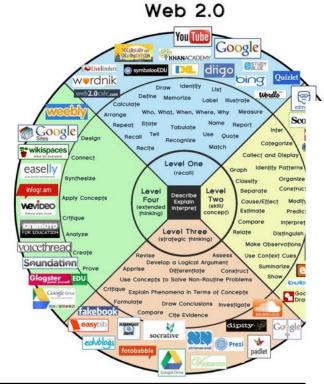
ruct Accordingly s in Stage 1. ded to this Stage

eachers of English Language Learners K-12

**Learning Plan: Day-to-Day Learning** 

Business for Innovators- Unit 3: Introduction to Business Finances (11/21)

### Webb's Depth of Knowledge &



#### Business for Innovators Unit Rubrics

Unit 3: Gains & Losses

Standard	4 - Mastery	3 - Proficiency	2 - Basic	1 - Below Basic	o - No Evidence
NBEA Accounting Process s.6 Explain and analyze how business transactions impact the accounting equation.	Explain and analyze how business transactions impact the accounting equation.	Explain how business transactions impact the accounting equation.	Define and graph how business transactions impact the accounting equation.	Define how business transactions impact the accounting equation.	There is no, or insufficient evidence to assess the standard at this time.
NBEA Accounting VII.1.6 Describe the various financial statements (e.g., income statement, balance sheet, cash flow statement).	Synthesize for analysis of various financial statements (e.g., income statement, balance sheet, cash flow statement).	Analyze the various financial statements (e.g., income statement, balance sheet, cash flow statement).	Distinguish between the various financial statements (e.g., income statement, balance sheet, cash flow statement).	Describe the various financial statements (e.g., income statement, balance sheet, cash flow statement).	There is no, or insufficient evidence to assess the standard at this time.



#### **Implementation and Curriculum Assessment**

From Curriculum Cycle

- Monitor Curriculum Implementation
  - Review Data with LEAD Team and Course Instructors
- Monitor Common Assessments
  - Collaboration/Analyzation of Data
  - Revisions
- Feedback to Inform Implementation/Revision
  - Staff
  - Students
  - Community
- Continued Professional Development
  - Report Assessment of Program, as Requested



### **LEAD Academy Timeline**

Hanover Research Study	Call to Committee	Team Professional Development	Vision and Concepts	Curriculum Writing Begins
Spring 2019	October 2019 April 2021	December 2019	December 2019 January 2020	February 2020





### **LEAD Launch**

**LEAD** Magnet Academy





### **Course Standards Sources**

College, Career, and Civic Life (C3) Framework for Social Studies State Standards

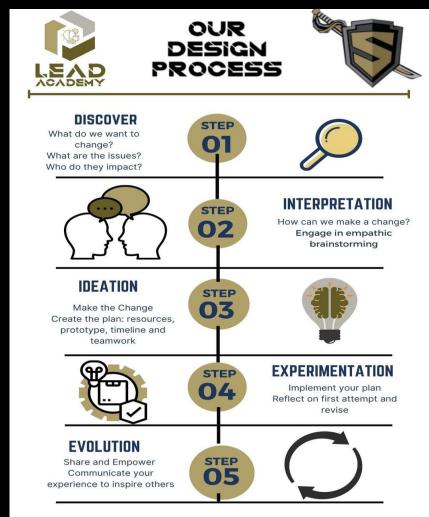
Common Core State Standards

International Society for Education in Technology Standards

National Business Education Association Standards



### Design Process



<u>Design Cycle Notes</u> and Resources

### **Backwards Planning**

ACCELeratoredu ™ Grade 12 INCubatoredu ™ Grade 11

LEAD Launch
Grade 9

**Company Formation** 

**Business Law** 

Leadership

**Customer Acquisition** 

**Market Traction** 

Accountability

Iterate and Scale

Sustainability

Problem-Solution Identification

Team Start-Ups

**Business Mentors** 

Customer and Idea

Exploration

Prototypes

Pitch for Real Funding

Communication

Leadership Styles

**Ideation Teams** 

**Goal Setting** 

Design Cycle

Scale

Strategy

Entrepreneurial Mindset

### **LEAD Launch Course**

Leadership Design Action **Entrepreneurship** Communication Empathy Inquiry Research Collaboration Problem-Solving Scale of Issues Opportunities Design Cycle Leadership Style Strategizing Management Functions **Ideation Teams** Collaborative Teams Technology Flexibility Common Goals **Action Plans** Evaluation/Reflection Businesses



### Launch Resources

ltem	Quantity	Unit Cost	Source	Total Cost
The Design Thinking Playbook	30	\$35	Wiley Publishing	\$1,050.00
Lead 4 Change	Online Resource	\$0	The Foundation for Impact on Literacy and Learning Inc.	-
<u>Leadership Book</u> <u>Classroom Library</u>	50 Books Approximately	*	Amazon	\$913.12
Youth Entrepreneurs	Online Resource	\$0	Youth Entrepreneurs	*
Total				\$1,963.12



# Launch Professional Development

ltem	Quantity	Unit Cost		Total Cost
Discover Design Thinking PD	4	\$750	Institute of Design Stanford University	\$3,000.00
Entrepreneurship Into Existing Courses (Uncharted Learning)	4	\$1,000	Uncharted Learning	\$4,000.00
The Design Thinking Toolbox	4	\$27.99	Wiley Publishing	\$111.96
Total				\$7,111.96

Total Investment: \$9,075.08

Updated Estimated cost per student per year for 6 years

(estimating 510 students): \$17.79



### **Business for Innovators**

LEAD Magnet Academy





#### **Common Core State Standards**

Reading-Science and Technical

### International Society for Technology in Education (ISTE) Standards

Course

Innovative Designer

**Standards** 

Creative Communicator

### Sources

#### **National Business Education Association Standards**

Entrepreneurship

Accounting

Marketing

Information Technology

#### <u>Social/Emotional Learning: Illinois State Board of Education</u> <u>Standards</u>

Communication



- Introductory magnet academy business course
- Establish foundational business knowledge
- Authentic application of business, math, and entrepreneurial concepts
- School-based business opportunities

### **Backwards Planning**

**Business for** ACCELeratoredu ™ INCubatoredu ™ Entrepreneurs\* Grade 12 **Grade 11 Grade 10 Company Formation** Problem-Solution Identification **Business Law** Team Start-Ups Leadership **Business Mentors Customer Acquisition** Customer and Idea Market Traction Exploration Revenue Accountability Prototypes Iterate and Scale Pitch for Real Funding Mindsets Sustainability

**Business for Innovators** Grade 9

Software Application (Excel and Adobe)

**Economic Impact** 

Principles of Accounting

Positioning

Promotion

Entrepreneurial

\*Future Proposal

### **Business for Innovators Course**

Unit 1: Building Classroom
Culture
2 weeks

Unit 2: Business in the Global Marketplace 5 weeks Unit 3: Introduction to Business Finances 5 weeks

**Unit 4: Marketing** 5 weeks

#### SEL 2C:

Use communication and social skills to interact effectively with others.

ISTE 1.4 Innovative Designer: Students use a variety of technologies within a design process to identify and solve problems by creating new, useful, or imaginative solutions.

Learning and using Adobe Cloud.

Design a personal logo.

NBEA Entrepreneurship.IV.1: Apply economic concepts when making decisions for an entrepreneurial venture.

ISTE 1.4 Innovative Designer: Students use a variety of technologies within a design process to identify and solve problems by creating new, useful, or imaginative solutions.

Designing and creating notepads for customers.

NBEA Accounting Process 1.6: Explain and analyze how business transactions impact the accounting equation.

NBEA Accounting VII.1.6: Describe the various financial statements (e.g., income statement, balance sheet, and cash flow statement).

Virtual lemonade stand and roller coaster construction.

NBEA Marketing Mix IV.1: Analyze the elements of the marketing mix, their interrelationships, how they are used in the marketing process, and their role in positioning.

NBEA MarketingPlan V.1: Describe the elements, design, and purposes of a marketing plan.

ISTE Creative Communicator 1.3.a: Students plan and employ effective research strategies to locate information and other resources for their intellectual or creative pursuits.

Customer logos and t-shirt business.

### **Business for Innovators Course**

### Unit 5: Succeeding in the Global Marketplace 5 weeks

### Intro to Entrepreneurship - Business in Action 9 weeks

#### NBEA Marketing Mix IV .1

Analyze the elements of the marketing mix, their interrelationships, how they are used in the marketing process, and their role in positioning.

#### NBEA Entrepreneurship V.1

Develop a marketing strategy to introduce a product or service.

#### CCSS.ELA-.RST.9-10.3

Follow precisely a complex multistep procedure when carrying out experiments, taking measurements, or performing technical tasks, attending to special cases or exceptions defined in the text.

Marketing plans and product production plans in collaboration with community to address specific issues.

#### NBEA Information Technology VII.1.15

Evaluate the effectiveness of applications to solve specific problems.

#### ISTE Creative Communicator 1.3.a

Students plan and employ effective research strategies to locate information and other resources for their intellectual or creative pursuits.

#### CCSS.ELA-.RST.9-10.3

Follow precisely a complex multistep procedure when carrying out experiments, taking measurements, or performing technical tasks, and attending to special cases or exceptions defined in the text

Marketing and design plan fruition and product production (bird houses, little libraries, corn hole boards).

### **Business for Innovators and Integrated Math 1\* Alignment**

Business for Innovators	<u>AIM 1*</u>
Unit 1: Build a community that can successfully work together towards a goal.	Unit 1: Use math concepts and skills to predict, evaluate, and solve for the outcome of situations in everyday life and business practices.
Unit 2: Identify and explain their role in the local, national, and global economies.	
Unit 3: Understand the financial health of a business.	Unit 2 and 3: Evaluate and model real-world situations using mathematical relationships and functions.
Unit 4: Utilize marketing as an essential skill in entrepreneurial endeavors.	Unit 4: Solve and model equations and inequalities relating to real-world situations, including business circumstances.

### **Business for Innovators and Integrated Math 1\* Alignment**

Business for Innovators	<u>AIM 1*</u>
Unit 5: Create marketing strategies for products or services.	Unit 5: Analyze and interpret data to predict future values and outcomes.
Unit 6: Utilize the design and development process in business and entrepreneurial endeavors.	Unit 6 and 7: Transform geometric figures using rigid motion and non-rigid motion.  Unit 8: prove geometric theorems algebraically using coordinates.

### Business for Innovators Resources



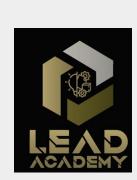
Item	Quantity	Unit Cost	Total Cost
Technology			
Laptops for the Adobe Suite and Microsoft Office	75-90 per student cohort.	\$1,631	\$122,325- \$146,790 Per year until 2026
Textbooks			
Adobe Illustrator Texts, Online Access	30 Text +Online Bundle	\$70.19 x 30	\$2105.70

### Business for Innovators Resources



Item	Quantity	Unit Cost	Total Cost
Printing Equipment:			
Sublimation Printer	1	\$1,484	\$1,484
Heat Press	4	\$749.95	\$2,999.80
Plotter Printer	1	\$3,245	\$3,245
Vinyl Cutter	1	\$4,200	\$4,200
Total			\$11,928.80

# Business for Innovators Resources Continued



Item	Quantity	Unit Cost	Provider	Total Cost
Shop Equipment:				
Table Saw	1	\$4234	Saw Stop	\$4234
Miter Saw	2	\$240	Amazon	\$480
Drill Press	1	\$2,079	Rockler	\$2,079
Router	6	\$188	Amazon	\$1,128
Bandsaw	1	\$1,769	Rockler	\$1,769
Sanders	6	\$80	Amazon	\$480
Hand Tools	Various		Menards	\$500
Safety Equipment	Various		Grainger	\$250
Total				<b>\$11,081</b> <sub>31</sub>

### **Business for Innovators**

Professional Development



Item	Quanti ty	Unit Cost	Provider	Total Cost
Adobe Training	4	\$1,495	American Graphics Institute	\$5,980
Microsoft Office Training	4	\$129.99	Udemy	\$519.96
Amped on Algebra	4	\$1695	Contextual Learning	\$6,780
Shop/ Safety Training	4	Х	U-46	Х
Total				\$13,279.96

Hourly rates for CTE teachers paid through CTEI Grant Funds

## Business for Innovators



Item	Quantity	Unit Cost	Provider	Total Cost
Laptops	75 1st year, 90 years 2-4	\$1,631		\$562,695.00
Textbooks	30	\$70.19		\$2105.70
Printing Equipment				\$11,928.80
Shop Equipment				\$11,081.00
Professional Development				\$13,279.96
Total for 6 Years				\$601,090.46
Cost Per Student				\$1,178.61

### 2021-2022 World Language and International Studies (WLISA)

Freshman	Sophomore	Junior	Senior
Acad World Language (Spanish, Japanese, Mandarin)	Acad World Language (Spanish, Japanese, Mandarin)	Acad World Language (Spanish, Japanese, Mandarin) or AP Spanish Lang/Cult	Acad World Language (Spanish, Japanese, Mandarin) or AP Spanish Lang/Cult
Acad ELA 1	Acad ELA 2	AP Lang/Comp	AP Lit/Comp
Acad Global Studies 1	Acad Global Studies 2	AP US History	AP Gov/AP Mac
	Acad Keyboarding/Marketing	INCubatoredu™	

2022-2023 LEAD and World Language and International Studies (WLISA)

Freshman	Sophomore	Junior	Senior
LEAD Launch	Acad World Language (Spanish, Japanese, Mandarin)	e Acad World Language (Spanish, Japanese, Mandarin) or AP Spanish Lang/Cult	Acad World Language (Spanish, Japanese, Mandarin) or AP Spanish Lang/Cult
Acad ELA 1 ALE 1	Acad ELA 2	AP Lang/Comp	AP Lit/Comp
Acad Integrated Math 1* Dual Language	Acad Global Studies 2	2 AP US History	AP Gov/AP Mac
Business for Innovators	Acad Keyboard/Marketing	INCubatoredu™	ACCELeratoredu™  *Future Proposa

2023-2024 **LEAD** and **World Language and International Studies (WLISA)** 

Freshman	Sophomore	Junior	Senior	
LEAD Launch	LEAD Discover*	Acad World Language (Spanish, Japanese, Mandarin) or AP Spanish Lang/Cult	Acad World Language (Spanish, Japanese, Mandarin) or AP Spanish Lang/Cult	
Acad ELA 1* ALE 1	<mark>Acad ELA 2</mark> ALE 2 or AP Span Lang	AP Lang/Comp	AP Lit/Comp	
Acad Integrated Math 1 Dual Language	Acad Integrated Math 2* Dual Language	AP US History	AP Gov/AP Mac	
Business for Innovators	Business for Entrepreneurs*	<mark>INCubatoredu™</mark>	ACCELeratoredu™	

2024-2025 **LEAD** and World Language and International Studies (WLISA)

Freshman	Sophomore	Junior	Senior	
LEAD Launch	LEAD Discover*	World Issues/Business Law* Dual Language	Acad World Language (Spanish, Japanese, Mandarin) or AP Spanish Lang/Cult	
Acad ELA 1 ALE 1	Acad ELA 2 ALE 2 or AP Span Lang	Acad ELA 3 or AP Lang/Comp ALE 2 or DC Spanish	AP Lit/Comp	
Acad Integrated Math 1* Dual Language	Acad Integrated Math 2* Dual Language	Acad Integrated Math 3*	AP Gov/AP Mac	
Business for Innovators	Business for Entrepreneurs*	INCubatoredu™	ACCELeratoredu™	1

2025-2026 LEAD Leadership, Entrepreneurship, Action, and Design

Freshman	Sophomore	Junior	Senior
LEAD Launch	LEAD Discover*	World Issues/Business Law* Dual Language	+Social Impact* or Elective
Acad ELA 1 ALE 1	Acad ELA 2 ALE 2 or AP Span Lang	Acad ELA 3 or AP Lang/Comp ALE 2 or DC Spanish	ELA 4 or AP Lit/Comp or DC Eng 101/102 AP Spanish Lit or DC Spanish or Latinx/a/o
Acad Integrated Math 1* Dual Language	Acad Integrated Math 2* Dual Language	Acad Integrated Math 3*	Math or AP Math Or DC Math
Business for Innovators	Business for Entrepreneurs*	INCubatoredu™	+ACCELeratoredu™ or Elective

<sup>+</sup>Social Impact or ACCELeratoredu™

<sup>\*</sup>Future Proposal

### **Recommendations:**

The Streamwood High School Magnet Academy Curriculum Committee recommends approval and adoption of the:

- Business for Innovators Course
  - LEAD Launch Course

Which are both to be offered in the fall of 2022 for the LEAD Magnet Academy Freshman class.

