

## **Avon Community School Corporation**

### **Request for Proposals – Category 2 Components and Services**

Avon Community School Corporation (the “Applicant”) is seeking proposals for a project to supply network equipment at its eligible locations. Bidders are advised that this project will be contingent upon the successful obtaining of Category 2 E-Rate funding, and the contract agreement between the district and the successful bidder must recognize that contingency.

The Applicant seeks an agreement that allows it to work with the selected vendor to adjust quantities and/or scale back or cancel the project entirely as needed based upon funding availability and/or the best interests of the Applicant.

### **Project Scope**

The Applicant seeks eligible equipment as outlined in Appendix A. Equipment shall be new, factory-sealed equipment currently available from the manufacturer; the Applicant will not accept proposals of used, remanufactured, refurbished, “B stock,” returns, open-box, discontinued, “gray market,” or equipment in any other condition other than new and factory-sealed with all original manufacturer warranties.

No installation is needed.

### **Questions**

Any questions related to the technical aspects of this document should be directed to Jason Brames, Director of Technology, at [JRbrames@avon-schools.org](mailto:JRbrames@avon-schools.org) no later than 2:00pm EST on January, 31<sup>st</sup>. Answers to any written questions or any additional information, revisions, or clarifications to the RFP will be provided in the form of an addendum to be posted with the FCC Form 470 on the Universal Service (E-Rate) website. It is the sole responsibility of the Service Provider to check for any addenda that may be issued.

### **Response Format**

Responses should include the following, if applicable:

- Applicable items should include all related software and hardware components that enable the functionality of the equipment (including any necessary mounting brackets, software licenses, multi-year licenses, and basic maintenance).
- If applicable, vendor is to specify all fees, shipping charges, taxes, surcharges and contingency fees for eligible equipment.
- If applicable, vendor is to specify the manufacturer’s warranty provided as an integral part of an eligible component without separately identifiable cost.
- Any ongoing subscription pricing must be listed separately.

Your response **must** include the following information:

1. Line-item pricing for each item listed in Appendix A. Any discounting applied to your proposal must be reflected at the line-item level.

2. In the case of proposed equivalent products, a thorough technical description of how each product from the manufacturer being bid meets each of the required functionalities of the product listed herein.
3. Information outlining your company's certifications and connections regarding the manufacturer's equipment being bid, and length of time your company has provided equipment from the manufacturer being bid.
4. Two (2) reference sites where your company has performed a similar installation of the equipment being bid, including business name, contact name and contact information. It is preferable that at least one reference should be for a school corporation or library system within 90 miles of the Applicant.
5. Your E-Rate SPIN Number. (You must have a current SPAC form on file with USAC.)

The Applicant's review of information will be primarily focused on the substance of the details provided in response to the requirements herein including but not limited to technical details, pricing and terms, experience, references, and adherence to the response format provided. Per E-rate rules, the cost of eligible goods and services will be the most heavily weighted evaluation factor.

Proposals must be prepared with specificity with regard to the equipment and/or services listed herein. Bids merely listing a general menu of equipment and/or services available from a vendor, bids appearing to be automatically generated without specificity in relation to the requirements of this RFP, and bids missing substantial information but inviting the applicant to contact the bidder to refine the bid and/or discuss specifics will not be considered valid bid responses and will be disqualified from consideration. This includes any SPAM and/or robotic responses. For more information, please review the USAC E-Rate News Brief of February 15, 2024.

### **Proposal Delivery**

The School Corporation reserves the right to reject each and every bid, and to waive informalities, irregularities, and errors in the bidding to the extent permitted by law. This includes the right to extend the date and time for receipt of bids. In the event that a responsible bid is not received or if it is determined that the low bid received is too high, the bid received will be rejected and the project will be cancelled or re-bid.

Bids will be received at the Avon Community School Corporation Administration Building, 7203 East Us Hwy 36, Avon, IN 46123 until 1:00pm EST, on DATE TBD at which time they will be publicly opened and read aloud. Envelopes containing bids shall be plainly marked "Bids – E-Rate Category 2" and addressed to: Jason Brames, Director of Technology. Bids received after the designated time will be returned unopened.

An electronic copy of the proposal should also be sent to Jason Brames at [JRBrames@avon-schools.org](mailto:JRBrames@avon-schools.org). Note that FAXED bids are not acceptable and will be rejected as non-responsive.

## APPENDIX A

Below is a reference of the type of equipment and capacities (or their equivalent) to be supplied. Bidders should price separately and clearly indicate any ineligible costs for all services and equipment associated with this RFP. For any part numbers that have been updated or replaced by the manufacturer, bidders should offer the most similar current part.

Qty	Manu	Part Number	Description
2	Cisco	FPR3120-NGFW-K9	Cisco Secure Firewall 3120 NGFW Appliance, 1U
2	Cisco	CON-SSSNT-FPR3120N	SOLN SUPP 8X5XNBD Cisco Secure Firewall 3120 NGFW Appliance 5 year
2	Cisco	FPR3K-PWR-AC-400	Cisco Secure Firewall 3K Series 400W AC Power Supply
2	Cisco	FPR3K-PWR-AC-400	Cisco Secure Firewall 3K Series 400W AC Power Supply
4	Cisco	CAB-AC	AC Power Cord (North America), C13, NEMA 5-15P, 2.1m
2	Cisco	SF-F3K-TD7.2.8-K9	Threat Defense software v7.2.8 for 3100 Series appliances
2	Cisco	FPR3K-SSD900	Cisco Secure Firewall 3K Series 900GB
2	Cisco	FPR3K-SLIDE-RAILS	Cisco Secure Firewall 3100 Slide Rail Kit
2	Cisco	FPR3120-BSE	Cisco Secure Firewall 3120 Base Lic
4	Cisco	FPR3K-FAN	Cisco Secure Firewall 3K Series Fan Tray
2	Cisco	FPR3K-SSD-BLANK	Cisco Secure Firewall 3100 Series SSD Blank Slot Cover
2	Cisco	FPR3K-NM-BLANK	Cisco Secure Firewall 3100 Network Module Blank Slot Cover
2	Cisco	CAB-CONS-RJ45-DB9	Console Cable 6ft with RJ45 and DB9F
2	Cisco	FPR-EXCLUDE-SUBS	Cisco Firepower - Exclude Subscriptions
2	Cisco	C9500-48Y4C-A	Catalyst 9500 48-port x 1/10/25G + 4-port 40/100G, Advantage
2	Cisco	CON-SNT-C9504YA4	SNTC-8X5XNBD Catalyst 9500 48-port 25/100G only, Adva
2	Cisco	C9500-DNA-48Y4C-A	C9500 DNA Advantage, Term License
2	Cisco	C9500-DNA-A-3Y	Cisco Catalyst 9500 DNA Advantage 3 Year License
4	Cisco	CAB-9K12A-NA	Power Cord, 125VAC 13A NEMA 5-15 Plug, North America
2	Cisco	C9K-PWR-650WAC-R	650W AC Config 4 Power Supply front to back cooling
2	Cisco	C9K-PWR-650WAC-R/2	650W AC Config 4 Power Supply front to back cooling
2	Cisco	C9K-F1-SSD-BLANK	Cisco pluggable SSD storage
4	Cisco	C9K-T1-FANTRAY	Catalyst 9500 Type 4 front to back cooling Fan
2	Cisco	C9500-NW-A	C9500 Network Stack, Advantage
2	Cisco	S9500UK9-179	Cisco Catalyst 9500 XE 17.9 UNIVERSAL
2	Cisco	C9500-SSD-NONE	No SSD Card Selected
2	Cisco	C9500-RFID-NONE	No RFID Selected
2	Cisco	NETWORK-PNPLIC	Network Plug-n-Play Connect for zero-touch device deployment
6	Cisco	C9200CX-8UXG-2X-A	Catalyst 9000 Compact Switch 8 port UPoE with 4xmGig,240W,A
6	Cisco	C9200CX-DNA-A-	C9200CX Cisco DNA Advantage, 8-Port Term

		8	Licenses
6	Cisco	C9200CX-DNAA8-3Y	C9200CX Cisco DNA Advantage, 3Y Term License, 8P
6	Cisco	C9200CX-NW-A-8	C9200CX Network Advantage, 8-port license
6	Cisco	CAB-TA-NA	North America AC Type A Power Cable
6	Cisco	SCAT9200CXUK9-1712	Cisco Catalyst 9200CX XE 17.12 UNIVERSAL
6	Cisco	NETWORK-PNP-LIC	Network Plug-n-Play Connect for zero-touch device deployment
6	Cisco	RACKMNT-19-CMPACT	19 in Rackmount for 9200CX switches
12	Cisco	C9200CX-12P-2X2G-A	Catalyst 9000 Compact Switch 12 port PoE+, 240W, Adv
12	Cisco	C9200CX-DNA-A-12	C9200CX Cisco DNA Advantage, 12-Port Term Licenses
12	Cisco	C9200CX-DNAA12-3Y	C9200CX Cisco DNA Advantage, 3Y Term License, 12P
12	Cisco	C9200CX-NW-A-12	C9200CX Network Advantage, 12-port license
12	Cisco	CAB-TA-NA	North America AC Type A Power Cable
12	Cisco	SCAT9200CXUK9-1712	Cisco Catalyst 9200CX XE 17.12 UNIVERSAL
12	Cisco	NETWORK-PNP-LIC	Network Plug-n-Play Connect for zero-touch device deployment
12	Cisco	RACKMNT-19-CMPACT	19 in Rackmount for 9200CX switches
11	Cisco	CW9163E-B	Catalyst 9163E AP(W6E, tri-band 2x2,Outdoor) w/Reg-B
11	Cisco	NETWORK-PNP-LIC	Network Plug-n-Play Connect for zero-touch device deployment
11	Cisco	SW9163E-CAPWAP-K9	Capwap software for Catalyst 9163E
11	Cisco	CDNA-A-C9163	Wireless Cisco DNA On-Prem Advantage, 9163Tracking
11	Cisco	DNA-A-7Y-C9163	C9163 Cisco DNA On-Prem Advantage,7Y Term,Trk Lic
11	Cisco	AIR-DNA-A	Wireless Cisco DNA On-Prem Advantage, Term Lic
11	Cisco	AIR-DNA-A-7Y	Wireless Cisco DNA On-Prem Advantage, 7Y Term Lic
11	Cisco	AIR-DNA-A-T	Wireless Cisco DNA On-Prem Advantage, Term, Tracker Lic
11	Cisco	AIR-DNA-A-T-7Y	Wireless Cisco DNA On-Prem Advantage7Y Term, Tracker Lic
11	Cisco	AIR-DNANWSTACK-A	Wireless DNA Perpetual Network Stack - Advantage
11	Cisco	SPACES-EXT-T	Cisco Spaces Extend Term License for Cisco DNA Advantage
11	Cisco	SPACES-EXT-7Y	Cisco Spaces Extend for Cisco DNA Advantage
32	Cisco	CW-ANT-O1-NS-00	4/8/8 dBi Omni Dipole, N connector, Catalyst and Meraki
3	Cisco	CW-ANT-D1-NS-00	8/9/9 dBi Directional Patch, N connector,Catalyst and Meraki