NESDEC
New England School Development Council
28 Lord Road, Marlborough, MA 01752 ► Tel: 508-481-9444 ► www.nesdec.org

December 6, 2024

Alicia Johnson, Vice Chair, School Board
Falmouth Public Schools
51 Woodville Rd
Falmouth, ME 04105

Dear Ms. Johnson:

I am pleased to respond to your request for information regarding NESDEC's Executive Search Services. **As a NESDEC affiliate, Falmouth is entitled to a 20% discount on our search services.**

I hope this information will give you a high-level idea of the scope and breadth of a **NESDEC Search**. In deciding who might best provide assistance to your district, we hope you would consider that NESDEC is a comprehensive educational organization. We do much more than **Executive Searches**. NESDEC's **Professional Development** offerings attract many educators annually, our **Planning** work includes enrollment projections for nearly 300 school districts as well as many other facility, staffing and specialized studies across New England, and our **Research and Development** efforts have resulted in several national publications on the topic of improving student achievement.

NESDEC distinguishes itself in another important way. Headquartered in New England since 1946, NESDEC has gained a deep understanding of the advantages, challenges, and cultural demands associated with being an educational leader in the region. In addition, as a result of NESDEC's longtime association with the National School Development Council (NSDC), the firm has a well-developed capacity to network, recruit and attract talented applicants on a nationwide basis.

As you might expect, the actual cost of a NESDEC search depends upon the services requested by the client.

Search Outreach includes publicizing the executive vacancy through NESDEC's exclusive regional and national networks. These services are designed to enhance the district's own search activities. The cost of Search Outreach ranges from approximately $3,500 to $5,500.

Guided Search includes telephone and electronic access to an assigned search consultant as well as the Search Outreach services described above. The cost of a Guided Search ranges from approximately $7,500 to $9,500.

Comprehensive Search includes the broader scope of services typically requested by most of our clients. The cost of a Comprehensive Search ranges from approximately $12,000 to $20,000.

We hope that this information is helpful in the initial stages of planning. If we can be of assistance in some other way you plan for your superintendent search, or if you would like to request a formal proposal for any of these services, please feel free to contact NESDEC at your convenience. Either I or one of our knowledgeable consultants would be happy to help you.

Very truly yours,

David DeRuosi, Jr., Ed.D.
Executive Director