

| WILLIAMSVILLE CENTRAL SCHOOL DISTRICT<br>MUSIC INSTRUMENT & SUPPLIES BID #2024-14 | ILLOS<br>PIANO   | WEST<br>MUSIC | MUSIC IN<br>MOTION | TWIN<br>VILLAGE | TAYLOR<br>MUSIC | WASH.<br>MUSIC | THE TUBA EXCHANGE |                |              | SWEET<br>WATER    | MUSIC &<br>ARTS   | MONACO'S      | SHAR          | STRINGED<br>INST.SVC | MUSIC LOVERS SHOPPE |                |              | SOUTH<br>WEST<br>STRINGS |               |                |                  |                                                         |
|-----------------------------------------------------------------------------------|------------------|---------------|--------------------|-----------------|-----------------|----------------|-------------------|----------------|--------------|-------------------|-------------------|---------------|---------------|----------------------|---------------------|----------------|--------------|--------------------------|---------------|----------------|------------------|---------------------------------------------------------|
| Specification                                                                     | ALL QTY<br>PRICE | ALL QTY PRICE | ALL QTY<br>PRICE   | ALL QTY PRICE   | ALL QTY PRICE   | ALL QTY PRICE  | QTY OF 1<br>PRICE | DISC.<br>PRICE | DISC.<br>QTY | QTY OF 1<br>PRICE | QTY OF 1<br>PRICE | ALL QTY PRICE | ALL QTY PRICE | ALL QTY<br>PRICE     | QTY OF 1<br>PRICE   | DISC.<br>PRICE | DISC.<br>QTY | QTY OF 1<br>PRICE        | AWARD         | AWARD<br>PRICE | CATALOG ITEM#    | Alternate                                               |
| STRING INSTRUMENTS                                                                |                  |               |                    |                 |                 |                |                   |                |              |                   |                   |               |               |                      |                     |                |              |                          |               |                |                  |                                                         |
| CELLO OUTFIT - Samuel Shen Model SC-150 Size 4/4 with bow and case                |                  |               |                    |                 |                 |                |                   |                |              |                   | 945.00            | 839.95        |               | 1,050.00             | 890.00              |                |              |                          | Monaco's      | 839.95         |                  | No alternate, as per spec                               |
| CELLO OUTFIT - Samuel Shen Model SC-80 Size 1/2 with bow and case                 |                  |               |                    |                 |                 |                |                   |                |              |                   | 945.00            | 734.95        | 585.00        | 875.00               | 673.75              |                |              |                          | Monaco's      | 734.95         |                  | No alternate, as per spec                               |
| CELLO OUTFIT - Samuel Shen Model SC-80 Size 1/4 with bow and case                 |                  |               |                    |                 |                 |                |                   |                |              |                   | 945.00            | 734.95        | 585.00        | 875.00               | 673.75              |                |              |                          | Monaco's      | 734.95         |                  | No alternate, as per spec                               |
| CELLO OUTFIT - Samuel Shen Model SC-80 Size 3/4 with bow and case                 |                  |               |                    |                 |                 |                |                   |                |              |                   | 945.00            | 734.95        | 585.00        | 875.00               | 673.75              |                |              |                          | Monaco's      | 734.95         |                  | No alternate, as per spec                               |
| STRING BASS OUTFIT - Samuel Shen Model SB-150 Size 3/4 with case and bow          |                  |               |                    |                 |                 |                |                   |                |              |                   | 2,347.50          | 2,099.48      | 1,795.00      | 2,575.00             | 2,372.50            |                |              |                          | Monaco's      | 2,099.48       |                  | No alternate, as per spec                               |
| STRING BASS OUTFIT - Samuel Shen Model SB-80 Size 1/2 with case and bow           |                  |               |                    |                 |                 |                |                   |                |              |                   | 1,650.00          | 1,364.95      | 1,155.00      | 1,695.00             | 1,571.25            |                |              |                          | Monaco's      | 1,364.95       |                  | No alternate, as per spec                               |
| STRING BASS OUTFIT - Samuel Shen Model SB-80 Size 1/4 with case and bow           |                  |               |                    |                 |                 |                |                   |                |              |                   | 1,650.00          | 1,364.95      | 1,155.00      | 1,695.00             | 1,571.25            |                |              |                          | Monaco's      | 1,364.95       |                  | No alternate, as per spec                               |
| STRING BASS OUTFIT - Samuel Shen Model SB-80 Size 1/8 with case and bow           |                  |               |                    |                 |                 |                |                   |                |              |                   | 1,650.00          | 1,364.95      | 1,155.00      | 1,695.00             | 1,571.25            |                |              |                          | Monaco's      | 1,364.95       |                  | No alternate, as per spec                               |
| VIOLA OUTFIT - Samuel Shen Model SA-100 Size 12" with case and bow                |                  |               |                    |                 |                 |                |                   |                |              |                   | 525.00            | 499.00        | 190.00        | 615.00               | 372.50              |                |              |                          | Monaco's      | 499.00         |                  | No alternate, as per spec                               |
| VIOLA OUTFIT - Samuel Shen Model SA-100 Size 13" with case and bow                |                  |               |                    |                 |                 |                |                   |                |              |                   | 525.00            | 499.00        | 190.00        | 615.00               | 372.50              |                |              |                          | Monaco's      | 499.00         |                  | No alternate, as per spec                               |
| VIOLA OUTFIT - Samuel Shen Model SA-100 Size 14" with case and bow                |                  |               |                    |                 |                 |                |                   |                |              |                   | 525.00            | 499.00        | 190.00        | 615.00               | 372.50              |                |              |                          | Monaco's      | 499.00         |                  | No alternate, as per spec                               |
| VIOLA OUTFIT - Samuel Shen Model SA-100 Size 15" with case and bow                |                  |               |                    |                 |                 |                |                   |                |              |                   | 525.00            | 499.00        | 190.00        | 615.00               | 372.50              |                |              |                          | Monaco's      | 499.00         |                  | No alternate, as per spec                               |
| VIOLA OUTFIT - Samuel Shen Model SA-300 Size 16" with case and bow                |                  |               |                    |                 |                 |                |                   |                |              |                   | 840.00            | 899.00        | 385.00        | 1,100.00             | 897.50              |                |              |                          | Monaco's      | 899.00         |                  | No alternate, as per spec                               |
| VIOLA OUTFIT - Samuel Shen Model SA-300 Size 16.5" with case and bow              |                  |               |                    |                 |                 |                |                   |                |              |                   | 840.00            | 899.00        | 385.00        | 1,100.00             | 897.50              |                |              |                          | Monaco's      | 899.00         |                  | No alternate, as per spec                               |
| VIOLIN OUTFIT - Samuel Shen Model SV-100 Size 1/2 with case and bow               |                  |               |                    |                 |                 |                |                   |                |              |                   | 490.00            | 475.00        | 165.00        | 545.00               | 322.50              |                |              |                          | Monaco's      | 475.00         |                  | No alternate, as per spec                               |
| VIOLIN OUTFIT - Samuel Shen Model SV-100 Size 3/4 with case and bow               |                  |               |                    |                 |                 |                |                   |                |              |                   | 490.00            | 475.00        | 165.00        | 545.00               | 322.50              |                |              |                          | Monaco's      | 475.00         |                  | No alternate, as per spec                               |
| VIOLIN OUTFIT - Samuel Shen Model SV-100 Size 4/4 with case and bow               |                  |               |                    |                 |                 |                |                   |                |              |                   | 490.00            | 475.00        | 165.00        | 545.00               | 322.50              |                |              |                          | Monaco's      | 475.00         |                  | No alternate, as per spec                               |
| STRING INSTRUMENT SUPPLIES                                                        |                  |               |                    |                 |                 |                |                   |                |              |                   |                   |               |               |                      |                     |                |              |                          |               |                |                  |                                                         |
| BOWS:                                                                             |                  |               |                    |                 |                 |                |                   |                |              |                   |                   |               |               |                      |                     |                |              |                          |               |                |                  |                                                         |
| CELLO BOW - Size 1/2 Glasser fiberglass with white horsehair.                     |                  |               |                    |                 |                 |                |                   |                |              | 69.99             | 92.06             |               | 62.95         |                      | 80.00               | 55.00          | 4            | 74.05                    | Shar Products | 62.95          | F40212           | No alternate, as per spec                               |
| CELLO BOW - Size 1/2 Presto Carbon Fiber                                          |                  |               |                    |                 |                 |                |                   |                |              |                   | 68.40             |               | 55.00         |                      | 95.00               | 77.00          | 4            |                          | Shar Products | 55.00          | SF100C12         | Fusion Carbon Fiber (Presto not available in this size) |
| CELLO BOW - Size 1/2 Scherl & Roth Braided Carbon Fiber                           |                  |               |                    |                 |                 |                |                   |                |              | 122.00            |                   |               |               |                      | 150.00              | 135.00         | 4            |                          | Sweetwater    | 122.00         | SPC/SR5343 1/2   | No alternate, as per spec                               |
| CELLO BOW - Size 1/4 Glasser fiberglass with white horsehair.                     |                  |               |                    |                 |                 |                |                   |                |              | 69.99             | 92.06             |               | 62.95         |                      | 80.00               | 55.00          | 4            | 74.05                    | Shar Products | 62.95          | F40214           | No alternate, as per spec                               |
| CELLO BOW - Size 1/4 Presto Carbon Fiber                                          |                  |               |                    |                 |                 |                |                   |                |              |                   | 68.40             |               | 55.00         |                      | 95.00               | 77.00          | 4            |                          | Shar Products | 55.00          | SF100C14         | Fusion Carbon Fiber (Presto not available in this size) |
| CELLO BOW - Size 1/4 Scherl & Roth Braided Carbon Fiber                           |                  |               |                    |                 |                 |                |                   |                |              | 122.00            |                   |               |               |                      | 150.00              | 135.00         | 4            |                          | Sweetwater    | 122.00         | SPC/SR534BCVC114 | No alternate, as per spec                               |
| CELLO BOW - Size 3/4 Glasser fiberglass with white horsehair.                     |                  |               |                    |                 |                 |                |                   |                |              | 69.99             | 92.06             |               | 62.95         |                      | 80.00               | 55.00          | 4            | 74.05                    | Shar Products | 62.95          | F40234           | No alternate, as per spec                               |
| CELLO BOW - Size 3/4 Presto Carbon Fiber                                          |                  |               |                    |                 |                 |                |                   |                |              |                   | 68.40             |               | 75.00         |                      | 95.00               | 77.00          | 4            |                          | Shar Products | 75.00          | CPC120X34        | No alternate, as per spec                               |
| CELLO BOW - Size 3/4 Scherl & Roth Braided Carbon Fiber                           |                  |               |                    |                 |                 |                |                   |                |              | 122.00            |                   |               |               |                      | 150.00              | 135.00         | 4            |                          | Sweetwater    | 122.00         | SPC/SR534BCVC134 | No alternate, as per spec                               |
| CELLO BOW - Size 4/4 Glasser fiberglass with white horsehair.                     |                  |               |                    |                 |                 |                |                   |                |              | 65.00             | 92.06             |               | 62.95         |                      | 80.00               | 55.00          | 4            | 74.05                    | Shar Products | 62.95          | F40244           | No alternate, as per spec                               |
| CELLO BOW - Size 4/4 Presto Carbon Fiber                                          |                  |               |                    |                 |                 |                |                   |                |              |                   | 68.40             |               | 75.00         |                      | 95.00               | 77.00          | 4            |                          | Shar Products | 75.00          | CPC120X44        | No alternate, as per spec                               |
| CELLO BOW - Size 4/4 Scherl & Roth Braided Carbon Fiber                           |                  |               |                    |                 |                 |                |                   |                |              | 122.00            | 66.75             |               |               |                      | 150.00              | 135.00         | 4            |                          | Music & Arts  | 66.75          | 1468050          | No alternate, as per spec                               |
| STRING BASS BOW - Size 1/2 Glasser fiberglass French Style with white horsehair.  |                  |               |                    |                 |                 |                |                   |                |              | 84.99             | 100.18            |               | 83.95         |                      | 87.00               | 68.57          | 4            | 94.95                    | Shar Products | 83.95          | G502F12          | No alternate, as per spec                               |
| STRING BASS BOW - Size 1/4 Glasser fiberglass French Style with white horsehair.  |                  |               |                    |                 |                 |                |                   |                |              | 84.99             | 100.18            |               | 83.95         |                      | 87.00               | 68.57          | 4            | 94.95                    | Shar Products | 83.95          | G502F14          | No alternate, as per spec                               |
| STRING BASS BOW - Size 1/8 Glasser fiberglass French Style with white horsehair.  |                  |               |                    |                 |                 |                |                   |                |              |                   | 100.18            |               | 83.95         |                      | 87.00               | 68.57          | 4            | 94.95                    | Shar Products | 83.95          | G502F18          | No alternate, as per spec                               |
| STRING BASS BOW - Size 3/4 A.Schmidt German Style with white horsehair            |                  |               |                    |                 |                 |                |                   |                |              |                   | 71.91             |               | 79.95         |                      | 133.80              | 111.43         | 2            |                          | Music & Arts  | 71.91          | 1570161          | Howard Core Fiberglass German Bass Bow MFG# 1088DB-G2   |

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|-----------------------------------------------------------------------------------|------------------|---------------|--------------------|-----------------|-----------------|----------------|-------------------|----------------|--------------|-------------------|-------------------|---------------|---------------|----------------------|---------------------|----------------|--------------|--------------------------|---------------|----------------|-----------------------------|----------------------------|
| Specification                                                                     | ALL QTY<br>PRICE | ALL QTY PRICE | ALL QTY<br>PRICE   | ALL QTY PRICE   | ALL QTY PRICE   | ALL QTY PRICE  | QTY OF 1<br>PRICE | DISC.<br>PRICE | DISC.<br>QTY | QTY OF 1<br>PRICE | QTY OF 1<br>PRICE | ALL QTY PRICE | ALL QTY PRICE | ALL QTY<br>PRICE     | QTY OF 1<br>PRICE   | DISC.<br>PRICE | DISC.<br>QTY | QTY OF 1<br>PRICE        | AWARD         | AWARD<br>PRICE | CATALOG ITEM#               | Alternate                  |
| STRING BASS BOW - Size 3/4 French Style Presto Carbon Fiber                       |                  |               |                    |                 |                 |                |                   |                |              |                   | 142.62            |               | 145.00        |                      | 176.40              | 147.14         | 2            |                          | Shar Products | 145.00         | CPB120X34F                  | No alternate, as per spec  |
| STRING BASS BOW - Size 3/4 German Style Presto Carbon Fiber                       |                  |               |                    |                 |                 |                |                   |                |              |                   | 142.62            |               | 145.00        |                      | 176.40              | 147.14         | 2            |                          | Shar Products | 145.00         | CPB120X34G                  | No alternate, as per spec  |
| STRING BASS BOW - Size 3/4 Glasser fiberglass French Style with white horsehair.  |                  |               |                    |                 |                 |                | 84.99             |                |              | 100.18            |                   | 83.95         |               | 87.00                | 68.57               | 4              | 94.95        | Shar Products            | 83.95         | G502F34        | No alternate, as per spec   |                            |
| STRING BASS BOW - Size 3/4 Glasser German Style with white horsehair              |                  |               |                    |                 |                 |                | 84.99             |                |              | 100.18            |                   | 83.95         |               | 87.00                | 68.57               | 4              | 94.95        | Shar Products            | 83.95         | G502G34        | No alternate, as per spec   |                            |
| STRING BASS BOW - Size 3/4 Scherl & Roth French Braided Carbon Fiber              |                  |               |                    |                 |                 |                |                   |                |              | 142.00            |                   |               |               | 647.00               |                     |                |              |                          | Sweetwater    | 142.00         | SRCFDBD34                   | No alternate, as per spec  |
| STRING BASS BOW - Size 3/4 Scherl & Roth German Braided Carbon Fiber              |                  |               |                    |                 |                 |                |                   |                |              | 142.00            |                   |               |               | 647.00               |                     |                |              |                          | Sweetwater    | 142.00         | SRCFDBG34                   | No alternate, as per spec  |
| VIOLA BOW - Full Size Glasser fiberglass with white horsehair                     |                  |               |                    |                 |                 |                | 59.99             |                |              | 51.45             |                   | 42.45         |               | 58.20                | 45.71               | 6              | 51.25        | Shar Products            | 42.45         | E30216         | No alternate, as per spec   |                            |
| VIOLA BOW - Full Size Presto Carbon Fiber                                         |                  |               |                    |                 |                 |                |                   |                |              | 60.00             |                   | 65.00         |               | 85.80                | 71.43               | 4              |              | Shar Products            | 65.00         | CPA120X44      | No alternate, as per spec   |                            |
| VIOLIN BOW - Size 1/2 Glasser fiberglass with white horsehair                     |                  |               |                    |                 |                 |                | 42.99             |                |              | 48.74             |                   | 40.85         |               | 51.00                | 40.00               | 5              | 47.45        | Shar Products            | 40.85         | C20212         | No alternate, as per spec   |                            |
| VIOLIN BOW - Size 1/2 Presto Carbon Fiber                                         |                  |               |                    |                 |                 |                |                   |                |              | 57.60             |                   | 55.00         |               | 82.20                | 68.57               | 4              |              | Shar Products            | 55.00         | CPV120X12      | No alternate, as per spec   |                            |
| VIOLIN BOW - Size 1/4 Glasser fiberglass with white horsehair                     |                  |               |                    |                 |                 |                | 44.99             |                |              | 48.74             |                   | 40.85         |               | 51.00                | 40.00               | 5              | 47.45        | Shar Products            | 40.85         | C20214         | No alternate, as per spec   |                            |
| VIOLIN BOW - Size 1/4 Presto Carbon Fiber                                         |                  |               |                    |                 |                 |                |                   |                |              | 57.60             |                   | 65.00         |               | 82.20                | 68.57               | 4              |              | Shar Products            | 65.00         | CPV120X14      | No alternate, as per spec   |                            |
| VIOLIN BOW - Size 3/4 Glasser fiberglass with white horsehair                     |                  |               |                    |                 |                 |                | 49.99             |                |              | 48.74             |                   | 40.85         |               | 51.00                | 40.00               | 5              | 47.45        | Shar Products            | 40.85         | C20234         | No alternate, as per spec   |                            |
| VIOLIN BOW - Size 3/4 Presto Carbon Fiber                                         |                  |               |                    |                 |                 |                |                   |                |              | 57.60             |                   | 65.00         |               | 82.20                | 68.57               | 4              |              | Shar Products            | 65.00         | CPV120X34      | No alternate, as per spec   |                            |
| VIOLIN BOW - Size 4/4 Glasser fiberglass with white horsehair                     |                  |               |                    |                 |                 |                | 39.99             |                |              | 48.74             |                   | 40.85         |               | 51.00                | 40.00               | 5              | 47.45        | Shar Products            | 40.85         | C20244         | No alternate, as per spec   |                            |
| VIOLIN BOW - Size 4/4 Presto Carbon Fiber                                         |                  |               |                    |                 |                 |                |                   |                |              | 57.60             |                   | 65.00         |               | 82.20                | 68.57               | 4              |              | Shar Products            | 65.00         | CPV120X44      | No alternate, as per spec   |                            |
| CASES:                                                                            |                  |               |                    |                 |                 |                |                   |                |              |                   |                   |               |               |                      |                     |                |              |                          |               |                |                             |                            |
| BASS - Size 1/2, soft case, black color (please specify brand)                    |                  |               |                    |                 |                 |                |                   |                |              |                   | 93.95             |               | 84.95         |                      | 109.26              |                |              | 67.50                    | Shar Products | 84.95          | HBB42012                    | Heritage Bass Bag 5mm Foam |
| BASS - Size 1/4, soft case, black color (please specify brand)                    |                  |               |                    |                 |                 |                |                   |                |              |                   | 93.95             |               | 84.95         |                      | 99.00               |                |              | 67.50                    | Shar Products | 84.95          | HBB42014                    | Heritage Bass Bag 5mm Foam |
| BASS - Size 1/8, soft case, black color (please specify brand)                    |                  |               |                    |                 |                 |                |                   |                |              |                   | 93.95             |               | 84.95         |                      | 192.86              |                |              | 67.50                    | Shar Products | 84.95          | HBB42018                    | Heritage Bass Bag 5mm Foam |
| BASS - Size 3/4, soft case, black color (please specify brand)                    |                  |               |                    |                 |                 |                |                   |                |              |                   | 93.95             |               | 84.95         |                      | 135.00              |                |              | 67.50                    | Shar Products | 84.95          | HBB42034                    | Heritage Bass Bag 5mm Foam |
| CELLO - Size 1/2, soft case, black color (please specify brand)                   |                  |               |                    |                 |                 |                |                   |                |              | 43.61             |                   | 39.95         |               | 77.10                | 69.95               | 3              | 45.00        | Shar Products            | 39.95         | HCB32012       | Heritage Cello Bag 5mm Foam |                            |
| CELLO - Size 3/4, soft case, black color (please specify brand)                   |                  |               |                    |                 |                 |                | 59.99             |                |              |                   | 59.99             | 39.95         |               | 88.19                | 79.95               | 3              | 45.00        | Shar Products            | 39.95         | HCB32034       | Heritage Cello Bag 5mm Foam |                            |
| CELLO - Size 4/4, soft case, black color (please specify brand)                   |                  |               |                    |                 |                 |                | 59.99             |                |              |                   | 59.99             | 39.95         |               | 94.97                | 89.95               | 3              | 45.00        | Shar Products            | 39.95         | HCB32044       | Heritage Cello Bag 5mm Foam |                            |
| VIOLA CASE - 15" (Toshira Light)                                                  |                  |               |                    |                 |                 |                |                   |                |              | 48.99             |                   | 24.95         |               | 78.90                |                     |                | 55.45        | Shar Products            | 24.95         | TAC66XBLU15    | No alternate, as per spec   |                            |
| VIOLA CASE - 16" (Toshira Light)                                                  |                  |               |                    |                 |                 |                |                   |                |              | 48.99             |                   | 24.95         |               | 72.83                |                     |                | 55.45        | Shar Products            | 24.95         | TAC66XBLU16    | No alternate, as per spec   |                            |
| VIOLIN CASE - 1/2 (MBT Model 124)                                                 |                  |               |                    |                 |                 |                |                   |                |              | 49.99             | 99.00             | 49.95         |               | 102.21               |                     |                | 71.96        | Shar Products            | 49.95         | 105C12         | No alternate, as per spec   |                            |
| VIOLIN CASE - 1/2 (Toshira Light)                                                 |                  |               |                    |                 |                 |                |                   |                |              | 42.11             |                   | 23.95         |               | 63.95                |                     |                | 51.75        | Shar Products            | 23.95         | TC66XBLU12     | No alternate, as per spec   |                            |
| VIOLIN CASE - 3/4 (MBT Model 134)                                                 |                  |               |                    |                 |                 |                |                   |                |              | 49.99             | 99.00             | 49.95         |               | 102.21               |                     |                | 71.96        | Shar Products            | 49.95         | 105C34         | No alternate, as per spec   |                            |
| VIOLIN CASE - 3/4 (Toshira Light)                                                 |                  |               |                    |                 |                 |                |                   |                |              | 42.11             |                   | 23.95         |               | 66.76                |                     |                | 51.75        | Shar Products            | 23.95         | TC66XBLU34     | No alternate, as per spec   |                            |
| VIOLIN CASE - 4/4 (MBT Model 144)                                                 |                  |               |                    |                 |                 |                |                   |                |              | 49.99             | 99.00             | 49.95         |               | 102.21               |                     |                | 71.96        | Shar Products            | 49.95         | 105C44         | No alternate, as per spec   |                            |
| VIOLIN CASE - 4/4 (Toshira Light)                                                 |                  |               |                    |                 |                 |                |                   |                |              | 42.11             |                   | 23.95         |               | 51.40                |                     |                | 51.72        | Shar Products            | 23.95         | TC66XBLU44     | No alternate, as per spec   |                            |
| STRINGS:                                                                          |                  |               |                    |                 |                 |                |                   |                |              |                   |                   |               |               |                      |                     |                |              |                          |               |                |                             |                            |
| Bass 1/2 HELICORE SET of Strings                                                  |                  |               |                    |                 |                 |                |                   |                |              |                   | 163.05            |               | 118.55        |                      | 157.00              |                |              | 170.99                   | Shar Products | 118.55         | 785S12M                     | No alternate, as per spec  |
| Bass 1/4 HELICORE SET of Strings                                                  |                  |               |                    |                 |                 |                |                   |                |              |                   | 163.05            |               | 118.55        |                      | 157.00              |                |              | 170.99                   | Shar Products | 118.55         | 785S14M                     | No alternate, as per spec  |
| Bass 1/8 D'Addario Prelude SET of Strings                                         |                  |               |                    |                 |                 |                |                   |                |              |                   | 94.99             |               | 60.64         |                      | 95.00               |                |              | 170.99                   | Shar Products | 60.64          | 794S18M                     | No alternate, as per spec  |

| WILLIAMSVILLE CENTRAL SCHOOL DISTRICT<br>MUSIC INSTRUMENT & SUPPLIES BID #2024-14 | ILLOS<br>PIANO   | WEST<br>MUSIC | MUSIC IN<br>MOTION | TWIN<br>VILLAGE | TAYLOR<br>MUSIC | WASH.<br>MUSIC | THE TUBA EXCHANGE |                |              | SWEET<br>WATER    | MUSIC &<br>ARTS   | MONACO'S      | SHAR          | STRINGED<br>INST.SVC | MUSIC LOVERS SHOPPE |                |              | SOUTH<br>WEST<br>STRINGS |               |                |                |                                             |
|-----------------------------------------------------------------------------------|------------------|---------------|--------------------|-----------------|-----------------|----------------|-------------------|----------------|--------------|-------------------|-------------------|---------------|---------------|----------------------|---------------------|----------------|--------------|--------------------------|---------------|----------------|----------------|---------------------------------------------|
| Specification                                                                     | ALL QTY<br>PRICE | ALL QTY PRICE | ALL QTY<br>PRICE   | ALL QTY PRICE   | ALL QTY PRICE   | ALL QTY PRICE  | QTY OF 1<br>PRICE | DISC.<br>PRICE | DISC.<br>QTY | QTY OF 1<br>PRICE | QTY OF 1<br>PRICE | ALL QTY PRICE | ALL QTY PRICE | ALL QTY<br>PRICE     | QTY OF 1<br>PRICE   | DISC.<br>PRICE | DISC.<br>QTY | QTY OF 1<br>PRICE        | AWARD         | AWARD<br>PRICE | CATALOG ITEM#  | Alternate                                   |
| Bass 3/4 BELCANTO SET of Strings                                                  |                  |               |                    |                 |                 |                |                   |                |              |                   |                   |               | 253.91        |                      | 342.40              |                |              | 356.20                   | Shar Products | 253.91         | B600           | No alternate, as per spec                   |
| Bass 3/4 HELICORE SET of Strings                                                  |                  |               |                    |                 |                 |                |                   |                |              |                   | 163.05            |               | 118.55        |                      | 157.00              |                |              | 170.99                   | Shar Products | 118.55         | 785S34M        | No alternate, as per spec                   |
| Bass 3/4 THOMASTIK SPIROCORE SET of Strings                                       |                  |               |                    |                 |                 |                |                   |                |              |                   | 247.57            |               |               |                      | 295.00              |                |              | 283.05                   | Music & Arts  | 247.57         | 1051900        | No alternate, as per spec                   |
| Cello 3/4 HELICORE Set of Strings                                                 |                  |               |                    |                 |                 |                |                   |                |              |                   | 154.24            |               | 112.14        |                      | 148.71              |                |              | 151.99                   | Shar Products | 112.14         | 775S34M        | No alternate, as per spec                   |
| Cello 4/4 HELICORE SET of Strings                                                 |                  |               |                    |                 |                 |                |                   |                |              |                   | 154.24            |               | 112.14        |                      | 148.71              |                |              | 151.99                   | Shar Products | 112.14         | 775S44M        | No alternate, as per spec                   |
| Cello 4/4 KAPLAN SET of Strings                                                   |                  |               |                    |                 |                 |                |                   |                |              |                   | 152.67            |               | 113.20        |                      | 141.24              |                |              | 170.04                   | Shar Products | 113.20         | K804S44M       | No alternate, as per spec                   |
| Viola 12" D'Addario Prelude SET of Strings                                        |                  |               |                    |                 |                 |                |                   |                |              |                   |                   |               | 23.11         |                      | 32.99               | 29.84          | 5            | 31.34                    | Shar Products | 23.11          | 590S13M        | No alternate, as per spec                   |
| Viola 13"-14" HELICORE SET of Strings                                             |                  |               |                    |                 |                 |                |                   |                |              |                   | 63.20             |               | 45.96         |                      | 72.75               | 65.94          | 6            | 71.24                    | Shar Products | 45.96          | 765S14M        | No alternate, as per spec                   |
| Viola 14" D'Addario Prelude SET of Strings                                        |                  |               |                    |                 |                 |                |                   |                |              |                   | 28.61             |               | 23.11         |                      | 32.99               | 29.84          | 5            | 31.34                    | Shar Products | 23.11          | 590S14M        | No alternate, as per spec                   |
| Viola 14" DOMINANT SET of Strings                                                 |                  |               |                    |                 |                 |                |                   |                |              |                   | 111.07            |               |               |                      |                     | 129.95         | 6            | 129.15                   | Music & Arts  | 111.07         | 1543987        | No alternate, as per spec                   |
| Viola 15" DOMINANT SET of Strings                                                 |                  |               |                    |                 |                 |                |                   |                |              |                   | 111.07            |               | 91.34         |                      |                     | 129.95         | 6            | 129.15                   | Shar Products | 91.34          | D141SM         | No alternate, as per spec                   |
| Viola 15" HELICORE SET of Strings                                                 |                  |               |                    |                 |                 |                |                   |                |              |                   | 63.20             |               | 45.96         |                      | 72.75               | 65.94          | 6            | 71.24                    | Shar Products | 45.96          | 765S15M        | No alternate, as per spec                   |
| Viola 16" DOMINANT SET of Strings                                                 |                  |               |                    |                 |                 |                |                   |                |              |                   | 111.07            |               | 91.34         |                      |                     | 129.95         | 6            | 129.15                   | Shar Products | 91.34          | D141SM         | No alternate, as per spec                   |
| Viola 16" HELICORE SET of Strings                                                 |                  |               |                    |                 |                 |                |                   |                |              |                   | 63.20             |               | 45.96         |                      | 72.75               | 65.94          | 6            | 71.24                    | Shar Products | 45.96          | 765S16M        | No alternate, as per spec                   |
| Viola 16.5" DOMINANT SET of Strings                                               |                  |               |                    |                 |                 |                |                   |                |              |                   | 111.07            |               | 91.34         |                      |                     | 129.95         | 6            | 129.15                   | Shar Products | 91.34          | D141SM         | No alternate, as per spec                   |
| Viola 16.5" HELICORE SET of Strings                                               |                  |               |                    |                 |                 |                |                   |                |              |                   | 63.20             |               | 45.96         |                      | 72.75               | 65.94          | 6            | 71.24                    | Shar Products | 45.96          | 765S16M        | No alternate, as per spec                   |
| Violin 1/2 D'Addario Prelude Set of Strings                                       |                  |               |                    |                 |                 |                |                   |                |              |                   | 18.24             |               | 14.89         |                      | 24.95               | 19.99          | 10           | 52.24                    | Shar Products | 14.89          | 585S12M        | No alternate, as per spec                   |
| Violin 3/4 D'Addario Prelude Set of Strings                                       |                  |               |                    |                 |                 |                |                   |                |              |                   | 18.24             |               | 14.89         |                      | 24.95               | 19.99          | 10           | 52.24                    | Shar Products | 14.89          | 585S34M        | No alternate, as per spec                   |
| Violin 4/4 DOMINANT Set of Strings                                                |                  |               |                    |                 |                 |                |                   |                |              |                   | 69.28             |               | 52.14         |                      |                     | 76.95          | 6            | 52.24                    | Shar Products | 52.14          | D129SB44M      | No alternate, as per spec                   |
| STRING INSTRUMENT CHIN RESTS:                                                     |                  |               |                    |                 |                 |                |                   |                |              |                   |                   |               |               |                      |                     |                |              |                          |               |                |                |                                             |
| Viola Chinrest (Wittner-Hypoallergenic)                                           |                  |               |                    |                 |                 |                |                   |                |              |                   | 30.89             |               | 22.95         |                      |                     |                |              | 23.70                    | Shar Products | 22.95          | 1223V          | No alternate, as per spec                   |
| Violin 1/4-1/2 Chinrest (Wittner-Hypoallergenic)                                  |                  |               |                    |                 |                 |                |                   |                |              |                   | 30.17             |               | 22.95         |                      | 31.39               |                |              | 22.75                    | Shar Products | 22.95          | 122312         | No alternate, as per spec                   |
| Violin 3/4 Chinrest (Wittner-Hypoallergenic)                                      |                  |               |                    |                 |                 |                |                   |                |              |                   | 30.17             |               | 22.95         |                      | 31.39               |                |              | 22.75                    | Shar Products | 22.95          | 122334         | No alternate, as per spec                   |
| Violin 4/4 Chinrest (Wittner-Hypoallergenic)                                      |                  |               |                    |                 |                 |                |                   |                |              |                   | 30.17             |               | 22.95         |                      | 33.06               |                |              | 22.75                    | Shar Products | 22.95          | 122344         | No alternate, as per spec                   |
| STRING INSTRUMENT SHOULDER RESTS:                                                 |                  |               |                    |                 |                 |                |                   |                |              |                   |                   |               |               |                      |                     |                |              |                          |               |                |                |                                             |
| Viola 15"-16" Shoulder Rest - Kun Collapsible                                     |                  |               |                    |                 |                 |                |                   |                |              | 28.89             | 30.75             |               | 27.95         |                      | 41.79               | 36.56          | 10           | 33.96                    | Shar Products | 27.95          | 1314C          | No alternate, as per spec                   |
| Violin 1/2-3/4 Shoulder Rest - Kun Collapsible                                    |                  |               |                    |                 |                 |                |                   |                |              | 25.99             | 30.75             |               | 25.45         |                      | 37.29               | 32.63          | 10           | 26.13                    | Shar Products | 25.45          | 1313CJ         | No alternate, as per spec                   |
| Violin 1/4 Shoulder Rest - Kun Collapsible                                        |                  |               |                    |                 |                 |                |                   |                |              | 25.20             | 25.50             |               | 21.95         |                      | 32.14               | 28.13          | 10           | 27.08                    | Shar Products | 21.95          | 1313MC         | No alternate, as per spec                   |
| Violin 4/4 Shoulder Rest - Kun Collapsible                                        |                  |               |                    |                 |                 |                |                   |                |              | 28.75             | 28.75             |               | 26.75         |                      | 39.86               | 34.88          | 10           | 28.74                    | Shar Products | 26.75          | 1313C          | No alternate, as per spec                   |
| STRING INSTRUMENT SUPPLIES:                                                       |                  |               |                    |                 |                 |                |                   |                |              |                   |                   |               |               |                      |                     |                |              |                          |               |                |                |                                             |
| Bass Endpin Stop (Sure Stop)                                                      |                  |               |                    |                 |                 |                |                   |                |              |                   |                   |               | 3.95          |                      | 11.36               | 9.47           | 10           | 5.65                     | Shar Products | 3.95           | 1143           | No alternate, as per spec                   |
| Bass Humidifier (Dampit)                                                          |                  |               |                    |                 |                 |                |                   |                |              |                   | 20.23             |               |               |                      | 12.49               | 8.93           | 10           | 17.05                    | Music Lovers  | 12.49 / 8.93   | Humitron1500BH | Humitron Humidifiers. Same design as Dampit |
| Bass Mute (Tourte)                                                                |                  |               |                    |                 |                 |                |                   |                |              | 6.89              | 5.85              |               | 4.85          |                      | 11.06               | 9.22           | 10           | 6.41                     | Shar Products | 4.85           | 1228           | No alternate, as per spec                   |
| Bass Tuning Peg Winder                                                            |                  |               |                    |                 |                 |                |                   |                |              |                   | 6.25              |               | 5.95          |                      |                     |                |              | 6.60                     | Shar Products | 5.95           | HSW            | No alternate, as per spec                   |
| Bass Wolf Eliminator                                                              |                  |               |                    |                 |                 |                |                   |                |              | 27.95             | 8.65              |               | 7.95          |                      |                     |                |              | 8.50                     | Shar Products | 7.95           | 2111BB         | No alternate, as per spec                   |
| Carlsson Bass Rosin                                                               |                  |               |                    |                 |                 |                |                   |                |              | 24.91             | 22.18             |               | 8.95          |                      | 25.00               |                |              | 17.05                    | Shar Products | 8.95           | CSR            | No alternate, as per spec                   |

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|-----------------------------------------------------------------------------------------------------------------------|------------------|---------------|--------------------|-----------------|-----------------|----------------|-------------------|----------------|--------------|-------------------|-------------------|---------------|---------------|----------------------|---------------------|----------------|--------------|--------------------------|-------------------|----------------|----------------|-----------------------------------------------------------------------|
| Specification                                                                                                         | ALL QTY<br>PRICE | ALL QTY PRICE | ALL QTY<br>PRICE   | ALL QTY PRICE   | ALL QTY PRICE   | ALL QTY PRICE  | QTY OF 1<br>PRICE | DISC.<br>PRICE | DISC.<br>QTY | QTY OF 1<br>PRICE | QTY OF 1<br>PRICE | ALL QTY PRICE | ALL QTY PRICE | ALL QTY<br>PRICE     | QTY OF 1<br>PRICE   | DISC.<br>PRICE | DISC.<br>QTY | QTY OF 1<br>PRICE        | AWARD             | AWARD<br>PRICE | CATALOG ITEM#  | Alternate                                                             |
| Cello Endpin Anchor (Xeros)                                                                                           |                  |               |                    |                 |                 |                |                   |                |              | 12.99             | 22.99             |               | 8.95          |                      | 28.80               | 24.00          | 5            | 14.20                    | Shar Products     | 8.95           | 1147           | No alternate, as per spec                                             |
| Cello Endpin Stop (Sure Stop)                                                                                         |                  |               |                    |                 |                 |                |                   |                |              |                   | 7.63              |               | 3.95          |                      | 11.36               | 9.47           | 10           | 5.65                     | Shar Products     | 3.95           | 1141           | No alternate, as per spec                                             |
| Cello Humidifier (Dampit)                                                                                             |                  |               |                    |                 |                 |                |                   |                |              |                   | 17.99             |               |               |                      | 11.49               | 9.58           | 10           | 16.10                    | Music Lovers      | 11.49 / 9.58   | Humitron1300CH | Humitron Humidifiers. Same design as Dampit                           |
| Cello Mute (Tourte)                                                                                                   |                  |               |                    |                 |                 |                |                   |                |              | 5.57              | 2.85              |               | 3.15          |                      | 6.30                | 5.25           | 10           | 4.28                     | Music & Arts      | 2.85           | 0143352        | No alternate, as per spec                                             |
| Cello Wolf Eliminator                                                                                                 |                  |               |                    |                 |                 |                |                   |                |              |                   | 7.48              |               | 5.95          |                      | 14.50               | 12.08          | 5            | 6.60                     | Shar Products     | 5.95           | 2111CB         | No alternate, as per spec                                             |
| Kolstein Bass Rosin                                                                                                   |                  |               |                    |                 |                 |                |                   |                |              | 18.00             | 11.15             |               | 10.55         |                      |                     |                |              | 16.14                    | Shar Products     | 10.55          | SK3UAW         | No alternate, as per spec                                             |
| Pirastro Cello Rosin                                                                                                  |                  |               |                    |                 |                 |                |                   |                |              |                   | 14.14             |               | 11.95         |                      | 25.00               |                |              | 13.43                    | Shar Products     | 11.95          | PR17           | No alternate, as per spec                                             |
| POPS Bass Rosin                                                                                                       |                  |               |                    |                 |                 |                |                   |                |              | 12.95             | 12.26             |               | 8.95          |                      | 15.66               | 13.05          | 10           | 11.35                    | Shar Products     | 8.95           | 1184           | No alternate, as per spec                                             |
| Violin/Viola Humidifier (Dampit)                                                                                      |                  |               |                    |                 |                 |                |                   |                |              |                   | 6.85              |               |               |                      | 10.49               | 8.75           | 10           | 14.20                    | Music & Arts      | 6.85           | 1021526        | Glaesel GL-3862 Violin/Viola Humidifier MFG# GL3862                   |
| Violin/Viola Mute (Tourte-single hole)                                                                                |                  |               |                    |                 |                 |                |                   |                |              |                   | 1.43              |               | 1.25          |                      | 4.00                | 3.00           | 20           | 1.80                     | Shar Products     | 1.25           | 1305           | No alternate, as per spec                                             |
| Violin/Viola Rosin (wood block-dark) FULL BLOCK                                                                       |                  |               |                    |                 |                 |                |                   |                |              |                   | 4.54              |               | 1.45          |                      | 4.42                | 3.68           | 40           | 2.80                     | Shar Products     | 1.45           | 1196D          | No alternate, as per spec                                             |
| Violin/Viola Rosin (wood block-light) FULL BLOCK                                                                      |                  |               |                    |                 |                 |                |                   |                |              |                   | 4.54              |               | 1.45          |                      | 4.42                | 3.68           | 40           | 2.80                     | Shar Products     | 1.45           | 1196L          | No alternate, as per spec                                             |
| WIND/PERCUSSION INSTRUMENTS                                                                                           |                  |               |                    |                 |                 |                |                   |                |              |                   |                   |               |               |                      |                     |                |              |                          |                   |                |                |                                                                       |
| BARITONE SAXOPHONE Yamaha Model YBS52 with mouthpiece and case                                                        |                  |               |                    | 4,802.00        | 4,833.00        | \$ 4,837.00    |                   |                |              | 5,199.00          | 5,919.37          |               |               |                      | 3,194.35            |                |              |                          | Twin Village      | 4,802.00       | YBS-480        | YBS-52 Disc Replaced By YBS-480                                       |
| BARITONE SAXOPHONE Yamaha Model YBS62 with mouthpiece and case                                                        |                  |               |                    | 7,777.00        | 7,797.00        | \$ 7,830.65    |                   |                |              | 8,425.00          | 9,112.17          |               |               |                      | 5,112.50            |                |              |                          | Twin Village      | 7,777.00       |                | No alternate, as per spec                                             |
| BASS CLARINET Leblanc Model 60 with case                                                                              |                  |               |                    | 6,002.00        | 6,111.00        | \$ 6,065.00    |                   |                |              | 6,497.00          | 7,403.92          |               |               |                      |                     |                |              |                          | Twin Village      | 6,002.00       |                | No alternate, as per spec                                             |
| BASS CLARINET Yamaha YCL 221 with case                                                                                |                  |               |                    | 1,989.00        | 2,000.00        | \$ 2,000.95    |                   |                |              | 2,152.00          | 2,448.66          |               |               |                      |                     |                |              |                          | Twin Village      | 1,989.00       |                | No alternate, as per spec                                             |
| BASS DRUM Adams 36 x 18 Free Suspended 36" x 18" Gen II Concert Bass Drum with height adjustable Free Suspended Stand |                  |               |                    |                 | 2,777.00        |                |                   |                |              | 2,899.00          | 3,153.07          |               |               |                      |                     |                |              |                          | Taylor Music      | 2,777.00       | ABDS3618       | No alternate, as per spec                                             |
| BASS TROMBONE Bach Model 50B3O with mouthpiece and case                                                               |                  |               |                    | 4,592.00        | 4,626.00        | \$ 4,640.05    |                   |                |              | 4,979.00          | 5,664.38          |               |               |                      | 3,221.25            |                |              |                          | Taylor Music      | 4,626.00       | 50B3O          | No alternate, as per spec                                             |
| BASSOON Fox Renard Model 220 with cork tenons, bocals and case                                                        |                  |               |                    | 8,578.00        | 8,511.00        | \$ 8,747.50    |                   |                |              | 8,684.00          | 9,877.44          |               |               |                      |                     |                |              |                          | Taylor Music      | 8,511.00       | 220            | No alternate, as per spec                                             |
| BASSOON Fox Renard Model 41 with cork tenons, bocals and case                                                         |                  |               |                    | 5,741.00        | 5,696.00        | \$ 5,814.20    |                   |                |              | 5,772.00          | 6,565.24          |               |               |                      |                     |                |              |                          | Taylor Music      | 5,696.00       | 41             | No alternate, as per spec                                             |
| BASSOON Fox Renard Model 51 with cork tenons, bocals and case                                                         |                  |               |                    | 5,496.00        | 5,444.00        | \$ 5,552.30    |                   |                |              | 5,512.00          | 6,269.51          |               |               |                      |                     |                |              |                          | Taylor Music      | 5,444.00       | 51             | No alternate, as per spec                                             |
| BELL KIT Yamaha Model SPK-285                                                                                         |                  |               |                    | 271.00          |                 |                |                   |                |              | 286.00            | 342.96            |               |               |                      | 389.99              |                |              |                          | Twin Village      | 271.00         |                | No alternate, as per spec                                             |
| BELLS Musser Model M-645                                                                                              |                  |               |                    | 1,142.00        | 1,222.00        | \$ 1,170.45    |                   |                |              | 1,255.00          | 1,693.14          |               |               |                      |                     |                |              |                          | Twin Village      | 1,142.00       |                | No alternate, as per spec                                             |
| CHIMES Musser Classic Chrome Finish M635C                                                                             |                  |               |                    | 4,260.00        | 4,422.00        | \$ 4,289.65    |                   |                |              | 4,599.00          | 4,920.22          |               |               |                      |                     |                |              |                          | Twin Village      | 4,260.00       |                | No alternate, as per spec                                             |
| EUPHONIUM King Model 2280SP 4 valve with mouthpiece and case                                                          |                  |               |                    | 2,942.00        | 2,949.00        | \$ 2,972.95    |                   |                |              | 3,190.00          | 3,629.29          |               |               |                      | 2,253.99            |                |              |                          | Twin Village      | 2,942.00       |                | No alternate, as per spec                                             |
| EUPHONIUM Tuba Exchange Model 1150S 4 valve with mouthpiece and case                                                  |                  |               |                    |                 |                 |                | 1,295.00          | 1,195.00       | 4            | 1,220.00          | 1,534.67          |               |               |                      |                     |                |              | 1,473.53                 | The Tuba Exchange | 1,295.00       | TE-1150L       | Silver is no longer available. Pricing entered is for lacquer finish. |
| EUPHONIUM Yamaha Model YEP-201 3 valve with mouthpiece and case                                                       |                  |               |                    | 1,571.00        | 1,588.00        | \$ 1,580.45    |                   |                |              | 1,699.00          | 1,934.08          |               |               |                      | 1,293.45            |                |              |                          | Twin Village      | 1,571.00       |                | No alternate, as per spec                                             |
| EUPHONIUM Yamaha Model YEP-321 4 valve with mouthpiece and case                                                       |                  |               |                    | 2,013.00        | 2,025.00        | \$ 2,026.05    |                   |                |              | 2,180.00          | 2,479.42          |               |               |                      | 1,473.53            |                |              |                          | Twin Village      | 2,013.00       |                | No alternate, as per spec                                             |
| EUPHONIUM Yamaha Model YEP-642 4 valve with mouthpiece and case                                                       |                  |               |                    | 5,546.00        | 5,585.00        | \$ 5,580.35    |                   |                |              | 6,708.00          | 6,829.03          |               |               |                      | 4,095.11            |                |              |                          | Twin Village      | 5,546.00       |                | No alternate, as per spec                                             |
| FRENCH HORN Conn Model 6D with mouthpiece and case                                                                    |                  |               |                    | 3,147.00        | 3,161.00        | \$ 3,178.05    |                   |                |              | 3,410.00          | 3,879.62          |               |               |                      | 3,157.13            |                |              |                          | Twin Village      | 3,147.00       |                | No alternate, as per spec                                             |
| FRENCH HORN Conn Model 7D with mouthpiece and case                                                                    |                  |               |                    | 3,147.00        | 3,161.00        | \$ 3,178.05    |                   |                |              | 3,410.00          |                   |               |               |                      | 3,157.13            |                |              |                          | Twin Village      | 3,147.00       |                | No alternate, as per spec                                             |
| FRENCH HORN Conn Model 8D with mouthpiece and case                                                                    |                  |               |                    | 4,392.00        | 4,433.00        | \$ 4,458.85    |                   |                |              | 4,785.00          | 5,443.19          |               |               |                      | 4,131.58            |                |              |                          | Twin Village      | 4,392.00       |                | No alternate, as per spec                                             |

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|-----------------------------------------------------------------------------------------------|------------------|---------------|--------------------|-----------------|-----------------|----------------|-------------------|----------------|--------------|-------------------|-------------------|---------------|---------------|----------------------|---------------------|----------------|--------------|--------------------------|------------------|----------------|------------------------------------|-------------------------------------------------------|
| Specification                                                                                 | ALL QTY<br>PRICE | ALL QTY PRICE | ALL QTY<br>PRICE   | ALL QTY PRICE   | ALL QTY PRICE   | ALL QTY PRICE  | QTY OF 1<br>PRICE | DISC.<br>PRICE | DISC.<br>QTY | QTY OF 1<br>PRICE | QTY OF 1<br>PRICE | ALL QTY PRICE | ALL QTY PRICE | ALL QTY<br>PRICE     | QTY OF 1<br>PRICE   | DISC.<br>PRICE | DISC.<br>QTY | QTY OF 1<br>PRICE        | AWARD            | AWARD<br>PRICE | CATALOG ITEM#                      | Alternate                                             |
| FRENCH HORN Holton H179 Farkas Model with mouthpiece and case                                 |                  |               |                    | 4,392.00        | 4,433.00        | \$ 4,458.85    |                   |                |              | 4,785.00          | 5,443.19          |               |               |                      | 4,131.58            |                |              |                          | Twin Village     | 4,392.00       |                                    | No alternate, as per spec                             |
| FRENCH HORN Yamaha Model YHR-314II single horn with mouthpiece and case                       |                  |               |                    | 1,730.00        | 1,747.00        | \$ 1,740.90    |                   |                |              | 1,873.00          | 2,130.45          |               |               |                      | 1,273.96            |                |              |                          | Twin Village     | 1,730.00       |                                    | No alternate, as per spec                             |
| MARIMBA Musser Model M245 with cover                                                          |                  |               |                    | 7,067.00        |                 | \$ 7,110.90    |                   |                |              | 7,631.00          | 8,186.37          |               |               |                      |                     |                |              |                          | Twin Village     | 7,067.00       |                                    | No alternate, as per spec                             |
| OBOE Fox Model 330 with Low Bb Vent Key and case                                              |                  |               |                    | 3,636.00        | 3,696.00        | \$ 3,719.00    |                   |                |              | 3,725.00          | 4,199.39          |               |               |                      |                     |                |              |                          | Twin Village     | 3,636.00       |                                    | No alternate, as per spec                             |
| OBOE Fox Model 333 with case                                                                  |                  |               |                    | 3,108.00        | 3,131.00        | \$ 3,137.60    |                   |                |              | 3,144.00          | 3,542.87          |               |               |                      |                     |                |              |                          | Twin Village     | 3,108.00       |                                    | No alternate, as per spec                             |
| OBOE Fox Renard Model 335 Artist Oboe with case                                               |                  |               |                    | 3,981.00        | 3,944.00        | \$ 3,877.45    |                   |                |              | 4,042.00          | 4,542.44          |               |               |                      |                     |                |              |                          | Twin Village     | 3,981.00       | 330G                               | 335 new model # is 330G                               |
| OBOE Selmer Model 120B with case                                                              |                  |               |                    | 2,676.00        | 2,772.00        | \$ 2,701.50    |                   |                |              | 2,898.00          | 3,297.85          |               |               |                      |                     |                |              |                          | Twin Village     | 2,676.00       |                                    | No alternate, as per spec                             |
| OBOE Selmer Model 123FB with case                                                             |                  |               |                    | 2,280.00        | 2,333.00        | \$ 2,301.70    |                   |                |              | 2,470.00          | 2,809.82          |               |               |                      |                     |                |              |                          | Twin Village     | 2,280.00       |                                    | No alternate, as per spec                             |
| PICCOLO Gemeinhardt Model 4SP with case and cleaning rod                                      |                  |               |                    |                 | 888.00          |                |                   |                |              | 685.00            |                   |               |               |                      | 948.75              |                |              |                          | Sweetwater       | 685.00         | JPC700                             | SUB Jupiter JPC700                                    |
| PICCOLO Yamaha Model YPC-62 with case and cleaning rod                                        |                  |               |                    | 1,703.00        | 1,722.00        | \$ 1,714.80    |                   |                |              | 1,845.00          | 2,098.51          |               |               |                      | 2,064.29            |                |              |                          | Twin Village     | 1,703.00       |                                    | No alternate, as per spec                             |
| PRACTICE PAD & STAND KIT. Remo Model RT-0008-ST Remo 8" tunable drum pad and stand.           |                  |               |                    |                 | 96.00           |                |                   |                |              | 161.00            | 77.59             |               |               |                      | 121.43              | 104.09         | 8            |                          | Taylor Music     | 96.00          | RT-0008-ST pad with ST100010 stand |                                                       |
| SNARE DRUM Ludwig Model LM400 with stand                                                      |                  |               |                    |                 |                 |                |                   |                |              | 504.00            | 549.29            |               |               |                      |                     |                |              |                          | Sweetwater       | 504.00         | SPC/LAS2255                        | LAS2255                                               |
| TENOR SAXOPHONE Yamaha Model YTS 200AD with mouthpiece and case                               |                  |               |                    | 1,232.00        | 1,277.00        | \$ 1,252.50    |                   |                |              | 1,275.00          | 2,725.47          |               |               |                      | 1,280.24            |                |              |                          | Twin Village     | 1,232.00       |                                    | No alternate, as per spec                             |
| TENOR SAXOPHONE Selmer Model TS44 with mouthpiece and case                                    |                  |               |                    | 2,308.00        |                 | \$ 2,329.20    |                   |                |              | 2,499.00          | 1,256.96          |               |               |                      | 2,003.39            |                |              |                          | Twin Village     | 2,308.00       | STS711                             | TS44 new model # is STS711                            |
| TENOR SAXOPHONE Yamaha Model YTS-62III with mouthpiece and case                               |                  |               |                    | 2,720.00        | 2,744.00        | \$ 2,737.50    |                   |                |              | 2,945.00          | 3,182.55          |               |               |                      | 2,971.95            |                |              |                          | Twin Village     | 2,720.00       |                                    | No alternate, as per spec                             |
| TENOR SAXOPHONE Yamaha Model YTS-875EX Custom - Lacquer Finish with mouthpiece and case       |                  |               |                    | 4,196.00        | 4,244.00        | \$ 4,221.25    |                   |                |              | 4,542.00          | 5,165.84          |               |               |                      | 3,916.94            |                |              |                          | Twin Village     | 4,196.00       |                                    | No alternate, as per spec                             |
| TENOR SAXOPHONE Yanagisawa Professional Model TW01 with mouthpiece and case                   |                  |               |                    | 3,265.00        | 3,311.00        | \$ 3,300.10    |                   |                |              |                   | 5,599.65          |               |               |                      | 2,971.95            |                |              |                          | Twin Village     | 3,265.00       |                                    | No alternate, as per spec                             |
| TIMPANI, Ludwig Model LKP505FG Complete Set of 5 Timpani Fiberglass Bowls w/ Pro Tuning Gauge |                  |               |                    |                 | 11,777.00       |                |                   |                |              | 12,061.00         | 18,473.60         |               |               |                      |                     |                |              |                          | Taylor Music     | 11,777.00      | LTS405FG                           | This is now LTS405FG (5 pc fiberglass with Pro guage) |
| TROMBONE Bach Model 42BO with mouthpiece and case                                             |                  |               |                    | 2,969.00        | 977.00          | \$ 2,992.00    |                   |                |              | 3,210.00          | 3,652.49          |               |               |                      | 2,441.25            |                |              |                          | Washington Music | \$ 2,992.00    | 42BO                               | No alternate, as per spec                             |
| TROMBONE Bach Model TB200 with mouthpiece and case                                            |                  |               |                    |                 |                 | \$ 1,232.20    |                   |                |              | 1,321.00          | 594.16            |               |               |                      | 528.43              |                |              |                          | Washington Music | \$ 1,232.20    | TB200                              | No alternate, as per spec                             |
| TROMBONE Yamaha YSL-354 with mouthpiece and case                                              |                  |               |                    | 547.00          | 566.00          | \$ 550.70      |                   |                |              | 560.00            | 621.89            |               |               |                      | 528.43              |                |              |                          | Twin Village     | 547.00         | YSL-200AD                          | Same Trombone - Better Case                           |
| TUBA St. Petersburg Model 202 4/4 rotary valve BBb Tuba                                       |                  |               |                    |                 |                 |                | 4,590.00          | 4,375.00       | 4            | 3,875.00          | 4,317.27          |               |               |                      |                     |                |              |                          | Sweetwater       | 3,875.00       | SPC/Model202                       | No case, no mouthpiece                                |
| TUBA Tuba Exchange Model TE-680L BBb 3/4 size with mouthpiece and case                        |                  |               |                    |                 |                 |                | 2,150.00          | 1,995.00       | 4            | 2,050.00          |                   |               |               |                      |                     |                |              |                          | Sweetwater       | 2,050.00       | SPC/TE-680L                        | No alternate, as per spec                             |
| TUBA Tuba Exchange Model TE-818R4 BBb 4/4 size with mouthpiece and case                       |                  |               |                    |                 |                 |                | 3,045.00          | 2,895.00       | 4            | 2,869.00          | 2,517.15          |               |               |                      |                     |                |              |                          | Music & Arts     | 2,517.15       | 1335095                            | No alternate, as per spec                             |
| TUBA Yamaha Model YBB-105WC 3 valve 3/4 size tuba with mouthpiece and case                    |                  |               |                    | 3,141.00        | 3,166.00        | \$ 3,159.90    |                   |                |              | 3,399.00          | 3,866.99          |               |               |                      | 2,998.13            |                |              |                          | Twin Village     | 3,141.00       |                                    | No alternate, as per spec                             |
| TUBA Yamaha Model YBB-621 4 valve 3/4 size tuba with mouthpiece and case                      |                  |               |                    | 7,012.00        | 7,097.00        | \$ 7,055.40    |                   |                |              | 7,590.00          | 8,634.18          |               |               |                      | 5,738.65            |                |              |                          | Twin Village     | 7,012.00       |                                    | No alternate, as per spec                             |
| TUBA Yamaha Model YBB-641 4 valve rotary with mouthpiece and case                             |                  |               |                    | 7,074.00        | 7,111.00        | \$ 7,118.25    |                   |                |              | 7,658.00          | 8,711.08          |               |               |                      | 5,903.70            |                |              |                          | Twin Village     | 7,074.00       |                                    | No alternate, as per spec                             |
| VIBRAPHONE Adams 3.1 Octave soloist vibrphone with motor, gold bars and voyager frame         |                  |               |                    |                 | 4,333.00        |                |                   |                |              | 4,619.00          | 4,961.67          |               |               |                      |                     |                |              |                          | Taylor Music     | 4,333.00       | VSWA31G                            | New Apex Frame Soloist 3.1 vibe w/motor/gold bars     |
| VIBRAPHONE Musser Model M55                                                                   |                  |               |                    | 5,402.00        | 5,488.00        | \$ 5,435.90    |                   |                |              | 5,833.00          | 6,257.95          |               |               |                      |                     |                |              |                          | Twin Village     | 5,402.00       |                                    | No alternate, as per spec                             |
| XYLOPHONE Musser Model LMXYO Xylophone Kit                                                    |                  |               |                    | 633.00          | 644.00          |                |                   |                |              | 705.00            | 736.34            |               |               |                      |                     |                |              |                          | Twin Village     | 633.00         | LMXYLO2                            | LMXLO new model # is LMXLO2                           |
| XYLOPHONE Musser Model M51 with concert frame and cover                                       |                  |               |                    | 2,586.00        | 2,666.00        | \$ 2,601.70    |                   |                |              |                   | 2,853.25          |               |               |                      |                     |                |              |                          | Twin Village     | 2,586.00       |                                    | No alternate, as per spec                             |
| WIND/PERCUSSION INSTRUMENT SUPPLIES                                                           |                  |               |                    |                 |                 |                |                   |                |              |                   |                   |               |               |                      |                     |                |              |                          |                  |                |                                    |                                                       |
| WOODWIND LIGATURES                                                                            |                  |               |                    |                 |                 |                |                   |                |              |                   |                   |               |               |                      |                     |                |              |                          |                  |                |                                    |                                                       |

| WILLIAMSVILLE CENTRAL SCHOOL DISTRICT<br>MUSIC INSTRUMENT & SUPPLIES BID #2024-14     | ILLOS<br>PIANO   | WEST<br>MUSIC | MUSIC IN<br>MOTION | TWIN<br>VILLAGE | TAYLOR<br>MUSIC | WASH.<br>MUSIC | THE TUBA EXCHANGE |                |              | SWEET<br>WATER    | MUSIC &<br>ARTS   | MONACO'S      | SHAR          | STRINGED<br>INST.SVC | MUSIC LOVERS SHOPPE |                |              | SOUTH<br>WEST<br>STRINGS |              |                |                       |                                           |
|---------------------------------------------------------------------------------------|------------------|---------------|--------------------|-----------------|-----------------|----------------|-------------------|----------------|--------------|-------------------|-------------------|---------------|---------------|----------------------|---------------------|----------------|--------------|--------------------------|--------------|----------------|-----------------------|-------------------------------------------|
| Specification                                                                         | ALL QTY<br>PRICE | ALL QTY PRICE | ALL QTY<br>PRICE   | ALL QTY PRICE   | ALL QTY PRICE   | ALL QTY PRICE  | QTY OF 1<br>PRICE | DISC.<br>PRICE | DISC.<br>QTY | QTY OF 1<br>PRICE | QTY OF 1<br>PRICE | ALL QTY PRICE | ALL QTY PRICE | ALL QTY<br>PRICE     | QTY OF 1<br>PRICE   | DISC.<br>PRICE | DISC.<br>QTY | QTY OF 1<br>PRICE        | AWARD        | AWARD<br>PRICE | CATALOG ITEM#         | Alternate                                 |
| Alto Saxophone Ligatures                                                              |                  |               |                    |                 | 3.99            |                |                   |                |              |                   | 7.20              |               |               |                      | 8.99                | 6.97           | 10           |                          | Taylor Music | 3.99           | Selmer student SASL   | gold color                                |
| Bari Sax Rovner to fit Selmer C*                                                      |                  |               |                    |                 | 19.99           |                |                   |                |              | 25.99             | 22.10             |               |               |                      | 38.66               |                |              |                          | Taylor Music | 19.99          | 3R                    | No alternate, as per spec                 |
| Bass clarinet standard to fit Hite and Selmer C*                                      |                  |               |                    |                 | 6.99            |                |                   |                |              |                   | 22.10             |               |               |                      | 13.94               |                |              |                          | Taylor Music | 6.99           | 531N                  | No alternate, as per spec                 |
| Tenor Sax (Yamaha Standard) - YAC1611 TS                                              |                  |               |                    |                 | 5.99            |                |                   |                |              | 9.99              | 8.03              |               |               |                      |                     |                |              |                          | Taylor Music | 5.99           | YAC-1611              | No alternate, as per spec                 |
| Tenor Sax Rovner to fit Selmer C*                                                     |                  |               |                    |                 | 19.99           |                |                   |                |              | 23.99             | 22.10             |               |               |                      | 38.66               |                |              |                          | Taylor Music | 19.99          | 2R                    | No alternate, as per spec                 |
| WOODWIND MOUTHPIECES                                                                  |                  |               |                    |                 |                 |                |                   |                |              |                   |                   |               |               |                      |                     |                |              |                          |              |                |                       |                                           |
| Alto Saxophone Mouthpiece                                                             |                  |               |                    |                 | 166.00          |                |                   |                |              | 39.99             |                   |               |               |                      | 24.30               | 20.25          | 10           |                          | Music Lovers | 20.25 / 24.30  | J&DHiteAPM2334M       | No alternate, as per spec                 |
| Bari Sax Selmer C*                                                                    |                  |               |                    |                 | 266.00          |                |                   |                |              | 272.00            | 348.00            |               |               |                      | 441.43              |                |              |                          | Taylor Music | 266.00         | S405C1                | BL3 for "Bari" (AL3 is alto sax not Bari) |
| Bari Sax VanDoren AL3                                                                 |                  |               |                    |                 | 233.00          |                |                   |                |              | 232.00            |                   |               |               |                      | 312.90              |                |              |                          | Sweetwater   | 232.00         | VAOptBL3              | No alternate, as per spec                 |
| Bari Sax: Meyer 7M (hard rubber)                                                      |                  |               |                    |                 | 244.00          |                |                   |                |              |                   | 233.82            |               |               |                      |                     |                |              |                          | Music & Arts | 233.82         | 0060534               | No alternate, as per spec                 |
| Bass clarinet Selmer C*                                                               |                  |               |                    |                 | 288.00          |                |                   |                |              | 275.00            |                   |               |               |                      |                     |                |              |                          | Sweetwater   | 275.00         | FocusBCLMpc           | No more C*, Focus Bass Clarinet MPC       |
| Forbes Debut Student Clarinet Mouthpiece                                              |                  |               |                    |                 | 28.00           |                |                   |                |              | 29.89             | 29.08             |               |               |                      |                     |                |              |                          | Taylor Music | 28.00          | Debut                 | No alternate, as per spec                 |
| Soprano Sax Selmer C*                                                                 |                  |               |                    |                 | 133.00          |                |                   |                |              | 133.00            | 160.00            |               |               |                      | 216.43              |                |              |                          | Taylor Music | 133.00         | S401C1                | No alternate, as per spec                 |
| Tenor Sax Selmer C*                                                                   |                  |               |                    |                 | 194.00          |                |                   |                |              | 195.00            | 242.00            |               |               |                      | 311.43              |                |              |                          | Taylor Music | 194.00         | S404C1                | This is TL3 "Tenor" (AL3 is for alto sax) |
| Tenor Sax VanDoren AL3                                                                |                  |               |                    |                 | 137.00          |                |                   |                |              | 138.00            |                   |               |               |                      | 198.64              |                |              |                          | Taylor Music | 137.00         | SM721 TL3             | No alternate, as per spec                 |
| Tenor Sax: Meyer 6M and 7M (hard rubber)                                              |                  |               |                    |                 | 166.00          |                |                   |                |              |                   | 120.25            |               |               |                      | 207.10              |                |              |                          | Music & Arts | 120.25         | 0025394               | No alternate, as per spec                 |
| Tenor Sax: Vandoren V5 Classic Series Model T35                                       |                  |               |                    |                 | 166.00          |                |                   |                |              | 138.00            | 165.14            |               |               |                      | 198.64              |                |              |                          | Sweetwater   | 138.00         | VAV5T35               | No alternate, as per spec                 |
| WOODWIND NECK STRAPS                                                                  |                  |               |                    |                 |                 |                |                   |                |              |                   |                   |               |               |                      |                     |                |              |                          |              |                |                       |                                           |
| Alto Saxophone Neck Strap                                                             |                  |               |                    |                 | 28.00           |                |                   |                |              | 7.99              | 12.43             |               |               |                      | 3.90                |                |              |                          | Music Lovers | 3.90           | FT.BryanStrapsATS16BK | No alternate, as per spec                 |
| Bari Sax Neotech harness strap                                                        |                  |               |                    |                 | 28.00           |                |                   |                |              |                   | 32.82             |               |               |                      | 40.50               |                |              |                          | Taylor Music | 28.00          | Neotech               | No alternate, as per spec                 |
| Bass clarinet strap                                                                   |                  |               |                    |                 | 16.00           |                |                   |                |              |                   | 18.23             |               |               |                      | 11.55               |                |              |                          | Music Lovers | 11.55          | LMStrapsIA24          | No alternate, as per spec                 |
| Tenor/Bari Sax Neotech                                                                |                  |               |                    |                 | 22.00           |                |                   |                |              |                   | 18.23             |               |               |                      |                     |                |              |                          | Music & Arts | 18.23          | 0011597               | No alternate, as per spec                 |
| REEDS                                                                                 |                  |               |                    |                 |                 |                |                   |                |              |                   |                   |               |               |                      |                     |                |              |                          |              |                |                       |                                           |
| Alto Saxophone Reeds Size 2.5                                                         |                  |               |                    |                 | 49.00           |                |                   |                |              | 22.99             | 53.44             |               |               |                      | 12.00               | 11.60          | 10           |                          | Sweetwater   | 22.99          | RIAS2.5               | Rico 10 pack                              |
| Alto Saxophone Reeds Size 3                                                           |                  |               |                    |                 | 49.00           |                |                   |                |              | 22.99             | 53.44             |               |               |                      | 12.00               | 11.60          | 10           |                          | Sweetwater   | 22.99          | RIAS3                 | Rico 10 pack                              |
| Alto Saxophone Reeds Size 3.5                                                         |                  |               |                    |                 | 49.00           |                |                   |                |              | 22.99             | 53.44             |               |               |                      |                     |                |              |                          | Sweetwater   | 22.99          | RIAS3.5               | Rico 10 pack                              |
| D'Addario Classic Bb Clarinet Reeds 2 1/2 (box of 10) (formerly Rico Reserve Classic) |                  |               |                    |                 | 28.00           |                |                   |                |              |                   | 27.37             |               |               |                      | 30.99               | 26.34          | 10           |                          | Music & Arts | 27.37          | 1581734               | No alternate, as per spec                 |
| D'Addario Classic Bb Clarinet Reeds 3 (box of 10) (formerly Rico Reserve Classic)     |                  |               |                    |                 | 28.00           |                |                   |                |              |                   | 27.37             |               |               |                      | 30.99               | 26.34          | 10           |                          | Music & Arts | 27.37          | 1581765               | No alternate, as per spec                 |
| Jones Bassoon Reeds Medium                                                            |                  |               |                    |                 | 16.00           |                |                   |                |              | 12.99             | 12.86             |               |               |                      | 22.00               | 20.25          | 5            |                          | Music & Arts | 12.86          | 0027497               | No alternate, as per spec                 |
| LaVoz Bari Sax Med (box of 10)                                                        |                  |               |                    |                 | 19.00           |                |                   |                |              |                   | 20.29             |               |               |                      | 30.42               | 26.07          | 10           |                          | Taylor Music | 19.00          | RLC05MD               | NOTE THIS IS BOX OF 5 (NOT 10)            |
| LaVoz Bari Sax Med Hard (box of 10)                                                   |                  |               |                    |                 | 19.00           |                |                   |                |              |                   | 20.29             |               |               |                      | 30.42               | 26.07          | 10           |                          | Taylor Music | 19.00          | RLC05MH               | NOTE THIS IS BOX OF 5 (NOT 10)            |
| LaVoz Tenor Sax Med (box of 10)                                                       |                  |               |                    |                 | 22.00           |                |                   |                |              |                   | 16.46             |               |               |                      | 24.67               | 21.14          | 10           |                          | Music & Arts | 16.46          | 1537376               | Boxes of 5                                |
| LaVoz Tenor Sax Med Hard (box of 10)                                                  |                  |               |                    |                 | 22.00           |                |                   |                |              |                   | 16.46             |               |               |                      | 24.67               | 21.14          | 10           |                          | Music & Arts | 16.46          | 1564775               | Boxes of 5                                |
| Rico Bari Sax 2 1/2 (box of 25)                                                       |                  |               |                    |                 | 83.00           | \$ 86.30       |                   |                |              | 93.94             | 95.38             |               |               |                      | 105.99              | 99.99          | 3            |                          | Taylor Music | 83.00          | RLA2525               | No alternate, as per spec                 |
| Rico Bari Sax 3 (box of 25)                                                           |                  |               |                    |                 | 83.00           | \$ 86.30       |                   |                |              | 93.94             | 95.38             |               |               |                      | 105.99              | 99.99          | 3            |                          | Taylor Music | 83.00          | RLA2530               | No alternate, as per spec                 |
| Rico Bass Clarinet 2 1/2 (box of 25)                                                  |                  |               |                    |                 | 68.00           | \$ 68.95       |                   |                |              | 68.94             | 75.87             |               |               |                      | 86.99               | 73.21          | 3            |                          | Taylor Music | 68.00          | REA2525               | No alternate, as per spec                 |

| WILLIAMSVILLE CENTRAL SCHOOL DISTRICT<br>MUSIC INSTRUMENT & SUPPLIES BID #2024-14 | ILLOS<br>PIANO   | WEST<br>MUSIC | MUSIC IN<br>MOTION | TWIN<br>VILLAGE | TAYLOR<br>MUSIC | WASH.<br>MUSIC | THE TUBA EXCHANGE |                |              | SWEET<br>WATER    | MUSIC &<br>ARTS   | MONACO'S      | SHAR          | STRINGED<br>INST.SVC | MUSIC LOVERS SHOPPE |                |              | SOUTH<br>WEST<br>STRINGS |                  |                |               |                                          |
|-----------------------------------------------------------------------------------|------------------|---------------|--------------------|-----------------|-----------------|----------------|-------------------|----------------|--------------|-------------------|-------------------|---------------|---------------|----------------------|---------------------|----------------|--------------|--------------------------|------------------|----------------|---------------|------------------------------------------|
| Specification                                                                     | ALL QTY<br>PRICE | ALL QTY PRICE | ALL QTY<br>PRICE   | ALL QTY PRICE   | ALL QTY PRICE   | ALL QTY PRICE  | QTY OF 1<br>PRICE | DISC.<br>PRICE | DISC.<br>QTY | QTY OF 1<br>PRICE | QTY OF 1<br>PRICE | ALL QTY PRICE | ALL QTY PRICE | ALL QTY<br>PRICE     | QTY OF 1<br>PRICE   | DISC.<br>PRICE | DISC.<br>QTY | QTY OF 1<br>PRICE        | AWARD            | AWARD<br>PRICE | CATALOG ITEM# | Alternate                                |
| Rico Bass Clarinet 3 (box of 25)                                                  |                  |               |                    |                 | 68.00           | \$ 68.95       |                   |                |              | 68.94             | 75.87             |               |               |                      | 86.99               | 73.21          | 3            |                          | Taylor Music     | 68.00          | REA2530       | No alternate, as per spec                |
| Rico Reserve Classic Bass Clarinet Reeds, Size 3, box of 5                        |                  |               |                    |                 | 26.00           |                |                   |                |              |                   | 20.22             |               |               |                      | 26.99               | 23.44          | 5            |                          | Music & Arts     | 20.22          | 1581737       | No alternate, as per spec                |
| Rico Tenor Sax 2 1/2 (box 25)                                                     |                  |               |                    |                 | 66.00           | \$ 68.10       |                   |                |              | 73.94             | 75.13             |               |               |                      | 83.99               | 79.17          | 3            |                          | Taylor Music     | 66.00          | RKA2525       | No alternate, as per spec                |
| Rico Tenor Sax 3 (box of 25)                                                      |                  |               |                    |                 | 66.00           | \$ 68.10       |                   |                |              | 73.94             | 75.13             |               |               |                      | 83.99               | 79.17          | 3            |                          | Taylor Music     | 66.00          | RKA2530       | No alternate, as per spec                |
| VanDoren Alto Clarinet 3                                                          |                  |               |                    |                 | 30.00           | \$ 29.25       |                   |                |              | 38.00             | 34.04             |               |               |                      | 51.75               | 44.36          | 2            |                          | Washington Music | \$ 29.25       | CR143         | No alternate, as per spec                |
| VanDoren Alto Clarinet 3.5                                                        |                  |               |                    |                 | 30.00           | \$ 29.25       |                   |                |              | 38.00             | 34.04             |               |               |                      | 51.75               | 44.36          | 2            |                          | Washington Music | \$ 29.25       | CR1435        | No alternate, as per spec                |
| VanDoren Bari Sax 2 1/2 (box of 5)                                                |                  |               |                    |                 | 39.00           | \$ 36.65       |                   |                |              | 41.57             | 42.68             |               |               |                      |                     |                |              |                          | Washington Music | \$ 36.65       | SR2425        | No alternate, as per spec                |
| VanDoren Bari Sax 3 (box of 5)                                                    |                  |               |                    |                 | 39.00           | \$ 36.65       |                   |                |              | 41.57             | 42.68             |               |               |                      |                     |                |              |                          | Washington Music | \$ 36.65       | SR243         | No alternate, as per spec                |
| VanDoren Bari Sax 3 1/2 (box of 5)                                                |                  |               |                    |                 | 39.00           | \$ 36.65       |                   |                |              | 41.57             | 42.68             |               |               |                      |                     |                |              |                          | Washington Music | \$ 36.65       | SR2435        | No alternate, as per spec                |
| VanDoren Bari Sax 4 (box of 5)                                                    |                  |               |                    |                 | 39.00           | \$ 36.65       |                   |                |              | 41.57             | 42.68             |               |               |                      |                     |                |              |                          | Washington Music | \$ 36.65       | SR244         | No alternate, as per spec                |
| VanDoren Bass Clarinet 2 1/2                                                      |                  |               |                    |                 | 22.00           | \$ 20.55       |                   |                |              | 23.99             | 23.92             |               |               |                      |                     |                |              |                          | Washington Music | \$ 20.55       | CR1225        | No alternate, as per spec                |
| VanDoren Bass Clarinet 3 (box of 5)                                               |                  |               |                    |                 | 22.00           | \$ 20.55       |                   |                |              | 23.99             | 23.92             |               |               |                      | 36.38               | 31.19          | 2            |                          | Washington Music | \$ 20.55       | CR123         | No alternate, as per spec                |
| VanDoren Bass Clarinet 3 1/2 (box of 5)                                           |                  |               |                    |                 | 22.00           | \$ 20.55       |                   |                |              | 23.99             | 23.92             |               |               |                      | 36.38               | 31.19          | 2            |                          | Washington Music | \$ 20.55       | CR1235        | No alternate, as per spec                |
| VanDoren Blass Clarinet 2 1/2 (box of 5)                                          |                  |               |                    |                 | 22.00           | \$ 20.55       |                   |                |              | 23.99             | 23.92             |               |               |                      | 36.38               | 31.19          | 2            |                          | Washington Music | \$ 20.55       | CR1225        | No alternate, as per spec                |
| VanDoren ContraBass Clarinet 3                                                    |                  |               |                    |                 | 51.00           | \$ 49.30       |                   |                |              | 59.00             | 57.47             |               |               |                      | 87.38               |                |              |                          | Washington Music | \$ 49.30       | CR153         | No alternate, as per spec                |
| VanDoren Soprano Sax 2 1/2 (box of 10)                                            |                  |               |                    |                 | 23.00           | \$ 21.80       |                   |                |              | 25.73             | 25.41             |               |               |                      | 38.63               |                |              |                          | Washington Music | \$ 21.80       | SR2025        | No alternate, as per spec                |
| VanDoren Soprano Sax 3 (box of 10)                                                |                  |               |                    |                 | 23.00           | \$ 21.80       |                   |                |              | 25.73             | 25.41             |               |               |                      | 38.63               |                |              |                          | Washington Music | \$ 21.80       | SR203         | No alternate, as per spec                |
| VanDoren Soprano Sax 3 1/2 (box of 10)                                            |                  |               |                    |                 | 23.00           | \$ 21.80       |                   |                |              | 25.73             | 25.41             |               |               |                      | 38.63               |                |              |                          | Washington Music | \$ 21.80       | SR2035        | No alternate, as per spec                |
| VanDoren Soprano Sax 4 (box of 10)                                                |                  |               |                    |                 | 23.00           | \$ 21.80       |                   |                |              | 25.73             | 25.41             |               |               |                      | 38.63               |                |              |                          | Washington Music | \$ 21.80       | SR204         | No alternate, as per spec                |
| VanDoren Tenor Sax 2 1/2 (box of 5)                                               |                  |               |                    |                 | 22.00           | \$ 20.55       |                   |                |              | 24.95             | 23.92             |               |               |                      | 36.38               | 31.19          | 3            |                          | Washington Music | \$ 20.55       | SR2225        | No alternate, as per spec                |
| VanDoren Tenor Sax 3 (box of 5)                                                   |                  |               |                    |                 | 22.00           | \$ 20.55       |                   |                |              | 24.95             | 23.92             |               |               |                      | 36.38               | 31.19          | 3            |                          | Washington Music | \$ 20.55       | SR223         | No alternate, as per spec                |
| VanDoren Tenor Sax 3 1/2 (box of 5)                                               |                  |               |                    |                 | 22.00           | \$ 20.55       |                   |                |              | 24.95             | 23.92             |               |               |                      | 36.38               | 31.19          | 3            |                          | Washington Music | \$ 20.55       | SR2235        | No alternate, as per spec                |
| VanDoren Tenor Sax 4 (box of 5)                                                   |                  |               |                    |                 | 22.00           | \$ 20.55       |                   |                |              | 24.95             | 23.92             |               |               |                      | 36.38               | 31.19          | 3            |                          | Washington Music | \$ 20.55       | SR224         | No alternate, as per spec                |
| BRASS SUPPLIES                                                                    |                  |               |                    |                 |                 |                |                   |                |              |                   |                   |               |               |                      |                     |                |              |                          |                  |                |               |                                          |
| Cleaning snake (trombone)                                                         |                  |               |                    |                 |                 |                |                   |                |              |                   | 5.77              |               |               |                      | 6.75                | 5.79           | 6            |                          | Music & Arts     | 5.77           | 1499617       | No alternate, as per spec                |
| Mouthpiece Brush                                                                  |                  |               |                    |                 |                 |                |                   |                |              | 2.25              | 2.10              |               |               |                      | 2.35                | 1.77           | 20           |                          | Music & Arts     | 2.10           | 0194909       | No alternate, as per spec                |
| Mouthpiece cleaner - Roche Thomas MI-T-Mist Economy Size 8 oz.                    |                  |               |                    |                 |                 |                |                   |                |              | 9.92              | 9.12              |               |               |                      | 9.38                | 8.04           | 6            |                          | Music & Arts     | 9.12           | 0008151       | No alternate, as per spec                |
| Mouthpiece cleaner - Sterisol 8oz. Premixed Germicide Spray                       |                  |               |                    |                 |                 |                |                   |                |              | 4.99              | 5.00              |               |               |                      | 6.73                | 5.77           | 6            |                          | Sweetwater       | 4.99           | SterisolSpry  | No alternate, as per spec                |
| Rotor Oil - Conn                                                                  |                  |               |                    |                 |                 |                |                   |                |              | 8.94              | 4.59              |               |               |                      |                     |                |              |                          | Music & Arts     | 4.59           | 0042799       | Superslick Key and Rotor Oil MFG# KRO-SS |
| Slide Eze 3288 (LeBlanc) Box of 24                                                |                  |               |                    |                 |                 |                |                   |                |              |                   |                   |               |               |                      |                     |                |              |                          | No Bids          | 0.00           |               |                                          |
| Superslick Trombone Spray Bottle - SB1-1317-SS                                    |                  |               |                    |                 |                 |                |                   |                |              | 4.99              | 2.13              |               |               |                      | 3.30                | 2.36           | 15           |                          | Music & Arts     | 2.13           | 0008126       | No alternate, as per spec                |
| Trombone Slide-O-Mix - Classic Set                                                |                  |               |                    |                 |                 |                |                   |                |              | 12.41             | 17.03             |               |               |                      | 23.33               | 20.00          | 10           |                          | Sweetwater       | 12.41          | SlideOMix     | No alternate, as per spec                |
| Trombone Slide-O-Mix - Rapid Comfort                                              |                  |               |                    |                 |                 |                |                   |                |              | 7.99              | 10.45             |               |               |                      | 13.33               | 11.43          | 10           |                          | Sweetwater       | 7.99           | SlideOMixRC   | No alternate, as per spec                |
| Valve Oil - AI Cass                                                               |                  |               |                    |                 |                 |                |                   |                |              | 5.95              | 8.17              |               |               |                      | 6.58                | 5.84           | 10           |                          | Sweetwater       | 5.95           | AICass        | No alternate, as per spec                |
| Valve Oil - Blue Juice                                                            |                  |               |                    |                 |                 |                |                   |                |              | 4.99              | 5.59              |               |               |                      | 6.08                | 5.21           | 10           |                          | Sweetwater       | 4.99           | BlueJuice2oz  | 2 oz                                     |
| Yamaha Trombone Slide Lubricant - YAC 1021P                                       |                  |               |                    |                 |                 |                |                   |                |              | 8.99              | 10.99             |               |               |                      |                     |                |              |                          | Sweetwater       | 8.99           | YAC1021P      | No alternate, as per spec                |

| WILLIAMSVILLE CENTRAL SCHOOL DISTRICT<br>MUSIC INSTRUMENT & SUPPLIES BID #2024-14        | ILLOS<br>PIANO   | WEST<br>MUSIC | MUSIC IN<br>MOTION | TWIN<br>VILLAGE | TAYLOR<br>MUSIC | WASH.<br>MUSIC | THE TUBA EXCHANGE |                |              | SWEET<br>WATER    | MUSIC &<br>ARTS   | MONACO'S      | SHAR          | STRINGED<br>INST.SVC | MUSIC LOVERS SHOPPE |                |              | SOUTH<br>WEST<br>STRINGS |                  |                |               |                                                                    |
|------------------------------------------------------------------------------------------|------------------|---------------|--------------------|-----------------|-----------------|----------------|-------------------|----------------|--------------|-------------------|-------------------|---------------|---------------|----------------------|---------------------|----------------|--------------|--------------------------|------------------|----------------|---------------|--------------------------------------------------------------------|
| Specification                                                                            | ALL QTY<br>PRICE | ALL QTY PRICE | ALL QTY<br>PRICE   | ALL QTY PRICE   | ALL QTY PRICE   | ALL QTY PRICE  | QTY OF 1<br>PRICE | DISC.<br>PRICE | DISC.<br>QTY | QTY OF 1<br>PRICE | QTY OF 1<br>PRICE | ALL QTY PRICE | ALL QTY PRICE | ALL QTY<br>PRICE     | QTY OF 1<br>PRICE   | DISC.<br>PRICE | DISC.<br>QTY | QTY OF 1<br>PRICE        | AWARD            | AWARD<br>PRICE | CATALOG ITEM# | Alternate                                                          |
| BRASS MOUTHPIECES                                                                        |                  |               |                    |                 |                 |                |                   |                |              |                   |                   |               |               |                      |                     |                |              |                          |                  |                |               |                                                                    |
| French Horn Mouthpiece Holton Farkas Medium Deep Cup                                     |                  |               |                    |                 | 55.00           |                |                   |                |              | 59.00             | 61.64             |               |               |                      | 81.67               | 70.00          | 3            |                          | Taylor Music     | 55.00          | H2850MDC      | No alternate, as per spec                                          |
| Trombone Mouthpiece 6 1/2 AL (Bach)                                                      |                  |               |                    |                 | 67.00           |                |                   |                |              | 74.00             | 78.20             |               |               |                      | 90.00               | 80.00          | 2            |                          | Taylor Music     | 67.00          | 3506HAL       | No alternate, as per spec                                          |
| Trombone Mouthpiece 6 1/2 AL Large Shank (Bach)                                          |                  |               |                    |                 | 67.00           |                |                   |                |              | 74.00             | 78.20             |               |               |                      | 90.00               | 80.00          | 2            |                          | Taylor Music     | 67.00          | 3416HAL       | No alternate, as per spec                                          |
| Tuba Mouthpiece Bach Size 18                                                             |                  |               |                    |                 | 85.00           |                |                   |                |              | 89.00             | 100.28            |               |               |                      | 109.00              | 100.00         | 2            |                          | Taylor Music     | 85.00          | 33518         | No alternate, as per spec                                          |
| Tuba Mouthpiece Helleberg Silver Standard                                                |                  |               |                    |                 | 77.00           |                |                   |                |              | 78.94             | 88.88             |               |               |                      | 102.00              | 94.00          | 2            |                          | Taylor Music     | 77.00          | 120S          | No alternate, as per spec                                          |
| MALLETS AND STICKS                                                                       |                  |               |                    |                 |                 |                |                   |                |              |                   |                   |               |               |                      |                     |                |              |                          |                  |                |               |                                                                    |
| Beater, Bass Drum Vic Firth Tom Gauger TG01                                              |                  |               |                    |                 |                 |                |                   |                |              |                   | 71.29             |               |               |                      | 18.00               | 14.16          | 6            |                          | Music Lovers     | 14.16 / 18.00  |               | No alternate, as per spec                                          |
| Mallets, Suspended Cymal Vic Firth Becken                                                |                  |               |                    |                 |                 |                |                   |                |              |                   | 37.01             |               |               |                      | 43.13               | 37.99          | 3            |                          | Music & Arts     | 37.01          | 0029963       | No alternate, as per spec                                          |
| Mallets, Timpani Ludwig Payson L304 Ultra Soft                                           |                  |               |                    |                 |                 | \$ 27.90       |                   |                |              |                   | 35.43             |               |               |                      |                     |                |              |                          | Washington Music | \$ 27.90       | L304          | No alternate, as per spec                                          |
| Mallets, Timpani Ludwig Payson L305 Soft                                                 |                  |               |                    |                 |                 | \$ 27.90       |                   |                |              |                   | 35.43             |               |               |                      | 48.33               |                |              |                          | Washington Music | \$ 27.90       | L305          | No alternate, as per spec                                          |
| Mallets, Timpani Ludwig Payson L306 Medium                                               |                  |               |                    |                 |                 | \$ 27.90       |                   |                |              |                   | 35.43             |               |               |                      | 48.33               |                |              |                          | Washington Music | \$ 27.90       | L306          | No alternate, as per spec                                          |
| Mallets, Timpani Ludwig Payson L307 Hard                                                 |                  |               |                    |                 |                 | \$ 27.90       |                   |                |              |                   | 35.43             |               |               |                      |                     |                |              |                          | Washington Music | \$ 27.90       | L307          | No alternate, as per spec                                          |
| Mallets, Timpani Vic Firth T3 Staccato                                                   |                  |               |                    |                 |                 | \$ 38.25       |                   |                |              | 37.94             | 36.31             |               |               |                      | 42.99               |                |              |                          | Music & Arts     | 36.31          | 0009880       | No alternate, as per spec                                          |
| PIANOS AND KEYBOARDS                                                                     |                  |               |                    |                 |                 |                |                   |                |              |                   |                   |               |               |                      |                     |                |              |                          |                  |                |               |                                                                    |
| PIANO, ACOUSTIC Kawai Upright Model UST-9, black satin finish with bench, lock and cover | 9,740.00         |               |                    |                 |                 |                |                   |                |              |                   |                   |               |               |                      |                     |                |              |                          | Illos Piano      | 9,740.00       |               | New Baldwin B-243 upright (Spec Sheet in bid packet)               |
| PIANO, ACOUSTIC Yamaha Upright Model U1, satin ebony finish, with bench, lock and cover  | 7,745.00         |               |                    |                 |                 |                |                   |                |              |                   |                   |               |               |                      |                     |                |              |                          | Illos Piano      | 7,745.00       |               | Used Yamaha U1 #TBD c. 1980-1982 (Spec Sheet in bid packet)        |
| PIANO, DIGITAL, Yamaha Model DGX 660B black finish with stand and bench                  | 1,949.00         |               |                    |                 |                 |                |                   |                |              | 749.94            | 769.38            |               |               |                      |                     |                |              |                          | Sweetwater       | 749.94         | DGX670BKEssBn | 670 replaced 660, includes bench, stand, and pedal                 |
| CLASSROOM MUSIC INSTRUMENTS                                                              |                  |               |                    |                 |                 |                |                   |                |              |                   |                   |               |               |                      |                     |                |              |                          |                  |                |               |                                                                    |
| Alto Glockenspiel (Sonor GA GB)                                                          |                  | 117.09        | 162.99             |                 |                 |                |                   |                |              | 107.00            | 135.30            |               |               |                      |                     |                |              |                          | Sweetwater       | 107.00         | AGGB          | AG, not GA                                                         |
| Alto Metallophone (Sonor MA GB DE)                                                       |                  | 402.94        | 556.92             |                 |                 |                |                   |                |              | 366.00            | 490.00            |               |               |                      |                     |                |              |                          | Sweetwater       | 366.00         | MAGB          | no DE                                                              |
| Alto Xylophone (Sonor AX GB)                                                             |                  | 432.01        | 667.24             |                 |                 |                |                   |                |              | 393.00            | 587.85            |               |               |                      |                     |                |              |                          | Sweetwater       | 393.00         | AX-GBF        | add F                                                              |
| Alto Xylophone (Studio 49 Series 1600 AX Rosewood)                                       |                  | 605.63        | 795.60             |                 |                 |                |                   |                |              |                   | 730.00            |               |               |                      |                     |                |              |                          | West Music       | 605.63         | 202164        | No alternate, as per spec                                          |
| Bahia Buffalo Drum (Remo 16")                                                            |                  | 84.75         |                    |                 |                 |                |                   |                |              | 92.00             | 57.71             |               |               |                      |                     |                |              |                          | Sweetwater       | 92.00          | E1-1316-BE    |                                                                    |
| Bass Metallophone (Sonor MGB GB DE)                                                      |                  | 663.77        | 981.24             |                 |                 |                |                   |                |              | 647.00            | 823.20            |               |               |                      |                     |                |              |                          | Sweetwater       | 647.00         | SPC/MGBGB     | no DE                                                              |
| Bass Metallophone (Studio 49 Series 1000 BM)                                             |                  | 868.06        | 1,140.36           |                 |                 |                |                   |                |              |                   | 1,046.33          |               |               |                      |                     |                |              |                          | West Music       | 868.06         | 204524        | No alternate, as per spec                                          |
| Bass Xylophone (Sonor GBX GB)                                                            |                  | 690.41        | 1,272.96           |                 |                 |                |                   |                |              | 627.00            | 1,124.67          |               |               |                      |                     |                |              |                          | Sweetwater       | 627.00         | GBX-GBF       | add F                                                              |
| Djembe (Remo 14")                                                                        |                  | 379.49        | 134.59             |                 |                 |                |                   |                |              | 341.00            | 408.21            |               |               |                      | 605.00              | 500.00         | 4            |                          | Music in Motion  | 134.59         | 2220          | Remo Rainforest Djembe 15" x 6"                                    |
| Gankogui, large (Remo)                                                                   |                  | 25.68         |                    |                 |                 |                |                   |                |              |                   | 71.87             |               |               |                      |                     |                |              |                          | West Music       | 25.68          | 200012        | No alternate, as per spec                                          |
| Gankogui, medium (Remo)                                                                  |                  | 20.09         |                    |                 |                 |                |                   |                |              |                   |                   |               |               |                      |                     |                |              |                          | West Music       | 20.09          | 200011        | No alternate, as per spec                                          |
| Guiro (Remo)                                                                             |                  | 12.07         |                    |                 |                 |                |                   |                |              |                   | 22.50             |               |               |                      | 65.63               |                |              |                          | West Music       | 12.07          | 207126        | Alternate Bid = Rhythm Band RB1211 12" Wood Guiro w/ Scraper       |
| Maracas, pair (Remo)                                                                     |                  | 11.27         | 22.79              |                 |                 |                |                   |                |              |                   | 23.40             |               |               |                      | 26.00               |                |              |                          | West Music       | 11.27          | 201014        | Alternate Bid = West Music WM4330 Medium Wood Hand-Painted Maracas |
| Orff Set of 15 Instruments (Sonor Global Beat GBWEST-15)                                 |                  | 5,742.13      | 10,166.12          |                 |                 |                |                   |                |              |                   |                   |               |               |                      |                     |                |              |                          | West Music       | 5,742.13       | 203829        | No alternate, as per spec                                          |
| Shekere (Remo)                                                                           |                  | 33.06         |                    |                 |                 |                |                   |                |              |                   | 46.37             |               |               |                      | 196.88              |                |              |                          | West Music       | 33.06          | 202547        | Alternate Bid = Overseas Connection G-522A Shekere                 |
| Soprano Glockenspiel (Sonor GS GB)                                                       |                  | 113.05        | 154.22             |                 |                 |                |                   |                |              | 103.00            | 156.80            |               |               |                      |                     |                |              |                          | Sweetwater       | 103.00         | SGGB          |                                                                    |
| Soprano Metallophone (Sonor MS GB DE)                                                    |                  | 331.08        | 464.91             |                 |                 |                |                   |                |              | 298.00            | 401.33            |               |               |                      |                     |                |              |                          | Sweetwater       | 298.00         | SPC/MSGGB     | no DE                                                              |
| Soprano Xylophone (Sonor SX GB)                                                          |                  | 377.91        | 529.78             |                 |                 |                |                   |                |              | 343.00            | 448.00            |               |               |                      |                     |                |              |                          | Sweetwater       | 343.00         | SX-GBF        | add F                                                              |
| Soprano Xylophone (Studio 49 Series 1600 SX Rosewood)                                    |                  | 444.13        | 583.44             |                 |                 |                |                   |                |              |                   | 452.60            |               |               |                      |                     |                |              |                          | West Music       | 444.13         | 202163        | No alternate, as per spec                                          |
| Standing Ngoma (Remo 14"x40")                                                            |                  | 543.41        |                    |                 |                 |                |                   |                |              | 511.00            |                   |               |               |                      |                     |                |              |                          | Sweetwater       | 511.00         | AK4014-AH     |                                                                    |

| WILLIAMSVILLE CENTRAL SCHOOL DISTRICT<br>MUSIC INSTRUMENT & SUPPLIES BID #2024-14                                                                                                | ILLOS<br>PIANO   | WEST<br>MUSIC | MUSIC IN<br>MOTION | TWIN<br>VILLAGE | TAYLOR<br>MUSIC | WASH.<br>MUSIC | THE TUBA EXCHANGE |                |              | SWEET<br>WATER    | MUSIC &<br>ARTS   | MONACO'S      | SHAR          | STRINGED<br>INST.SVC | MUSIC LOVERS SHOPPE |                |              | SOUTH<br>WEST<br>STRINGS |                 |                |               |                                           |
|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------|---------------|--------------------|-----------------|-----------------|----------------|-------------------|----------------|--------------|-------------------|-------------------|---------------|---------------|----------------------|---------------------|----------------|--------------|--------------------------|-----------------|----------------|---------------|-------------------------------------------|
| Specification                                                                                                                                                                    | ALL QTY<br>PRICE | ALL QTY PRICE | ALL QTY<br>PRICE   | ALL QTY PRICE   | ALL QTY PRICE   | ALL QTY PRICE  | QTY OF 1<br>PRICE | DISC.<br>PRICE | DISC.<br>QTY | QTY OF 1<br>PRICE | QTY OF 1<br>PRICE | ALL QTY PRICE | ALL QTY PRICE | ALL QTY<br>PRICE     | QTY OF 1<br>PRICE   | DISC.<br>PRICE | DISC.<br>QTY | QTY OF 1<br>PRICE        | AWARD           | AWARD<br>PRICE | CATALOG ITEM# | Alternate                                 |
| Talking Drum (Remo 8"x16")                                                                                                                                                       |                  | 282.59        | 133.52             |                 |                 |                |                   |                |              |                   |                   |               |               |                      |                     |                |              |                          | Music in Motion | 133.52         | 2230          | Music in Motion Talking Drum Large 8"x20" |
| Tubano (Remo 10")                                                                                                                                                                |                  | 242.21        | 176.90             |                 |                 |                |                   |                |              | 227.00            | 282.99            |               |               |                      | 310.00              |                |              |                          | Music in Motion | 176.90         | 2787          | Remo Rainforest Tubano 10"x22.5"          |
| Tubano (Remo 12")                                                                                                                                                                |                  | 266.44        |                    |                 |                 |                |                   |                |              | 252.00            | 318.15            |               |               |                      | 350.00              |                |              |                          | Sweetwater      | 252.00         | TU-1112-PM    |                                           |
| Tubano (Remo 14")                                                                                                                                                                |                  | 314.89        |                    |                 |                 |                |                   |                |              | 298.00            | 380.99            |               |               |                      | 420.00              |                |              |                          | Sweetwater      | 298.00         | TU-1114-PM    |                                           |
| World Music Drumming Pack (Remo Package A #PP-WMDC-AA)                                                                                                                           |                  | 6,375.98      |                    |                 |                 |                |                   |                |              |                   | 7,612.18          |               |               |                      |                     |                |              |                          | West Music      | 6,375.98       | 201086        | No alternate, as per spec                 |
| Wood Claves, pair (Remo)                                                                                                                                                         |                  | 8.03          | 7.94               |                 |                 |                |                   |                |              |                   | 23.40             |               |               |                      |                     |                |              |                          | Music in Motion | 7.94           | 4518          | Music in Motion Wood claves 9 inch        |
|                                                                                                                                                                                  |                  |               |                    |                 |                 |                |                   |                |              |                   |                   |               |               |                      |                     |                |              |                          |                 |                |               |                                           |
| Discount:                                                                                                                                                                        | 0.0%             | 8.0%          | 6.0%               | 0.0%            | 0.0-60.0%       | 0.0-60.0%      |                   | 0.0%           |              | 3.0%              | 0.0-60.0%         | 0.0%          | 10.0%         | 0.0%                 |                     | 15.0%          |              | 0.0%                     |                 |                |               |                                           |
| Exclusions to Discount?                                                                                                                                                          | N/A              | YES           | YES                | N/A             | YES             | YES            |                   | N/A            |              | No                | YES               | N/A           | YES           | N/A                  |                     | NO             |              | N/A                      |                 |                |               |                                           |
|                                                                                                                                                                                  |                  |               |                    |                 |                 |                |                   |                |              |                   |                   |               |               |                      |                     |                |              |                          |                 |                |               |                                           |
| Shaded prices indicate alternates that did not meet spec, did not provide info or rejected for admin cost of issuing numerous po's to multiple vendors for small dollar amounts. |                  |               |                    |                 |                 |                |                   |                |              |                   |                   |               |               |                      |                     |                |              |                          |                 |                |               |                                           |
|                                                                                                                                                                                  |                  |               |                    |                 |                 |                |                   |                |              |                   |                   |               |               |                      |                     |                |              |                          |                 |                |               |                                           |
| Delivery Terms: FOB Destination, No Shipping Charges, No Fuel Surcharges with an authorized PO                                                                                   |                  |               |                    |                 |                 |                |                   |                |              |                   |                   |               |               |                      |                     |                |              |                          |                 |                |               |                                           |
| CONTRACT TERM: From JULY 1, 2024 through JUNE 30, 2025                                                                                                                           |                  |               |                    |                 |                 |                |                   |                |              |                   |                   |               |               |                      |                     |                |              |                          |                 |                |               |                                           |
|                                                                                                                                                                                  |                  |               |                    |                 |                 |                |                   |                |              |                   |                   |               |               |                      |                     |                |              |                          |                 |                |               |                                           |
|                                                                                                                                                                                  |                  |               |                    |                 |                 |                |                   |                |              |                   |                   |               |               |                      |                     |                |              |                          |                 |                |               |                                           |
|                                                                                                                                                                                  |                  |               |                    |                 |                 |                |                   |                |              |                   |                   |               |               |                      |                     |                |              |                          |                 |                |               |                                           |