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**December 18, 2024, Board Meeting
Trustee Agenda Item Questions & Answers**

Agenda Item: C-20

Q: Please explain the pricing/rates for the services to be provided. I understand that the dollar amounts are likely an "up to" authorization that is being requested for Board approval, but that is such a large amount. How will administration monitor usage and ensure there are no cost over runs?

A: Each of the qualified vendors has a different pricing structure/model. The pricing structure varies depending on the vendor and is either a set monthly rate or flat annual rate based on enrollment.

For example, for one vendor, the estimated cost of 1.5 million per year is based on a rate of \$1.65 per enrolled student per month for 12 months, regardless of the number of students accessing the service. The total cost includes both the social-emotional app and after-hours hotline services. There are no additional costs and no risk of exceeding the contract amount.

Monthly analytic reports will demonstrate the service usage.