

FARGO BOARD OF EDUCATION MEMO #50 – 2024-25

November 12, 2024

RE: RFP – Smart Building Technologies Integration and Facilities Modernization Project

FROM: James Hand, Director of Facilities
Jackie Gapp, Chief Financial Officer
Dr. Rupak Gandhi, Superintendent

BOARD FOCUS: Action Required

Background: The Request for Proposals (RFP) for Smart Building Technologies Integration and Facilities Modernization received submissions from three qualified firms. After a thorough evaluation process, including proposal reviews and interviews, Jones Lang LaSalle Americas, Inc. (JLL) is recommended by Administration for this project. JLL demonstrated a strong focus on operational efficiency, stakeholder engagement and scalability, aligning well with the goals of Fargo Public Schools to enhance operational performance through smart building technologies.

Scope of Work Summary: JLL's proposal includes the following key phases:

- **Current State Assessment:** a comprehensive evaluation of the existing infrastructure and systems across district facilities to identify opportunities for integration and improvement.
- **Future Vision and Strategy Development:** creation of a strategic vision that aligns with FPS's operational goals including development of a roadmap for integrating smart technologies to enhance energy management, security, and operational efficiency.
- **Implementation Planning:** a detailed implementation plan, outlining the steps required to achieve the future vision. This plan includes budgeting, phasing, and prioritizing initiatives based on impact and feasibility.

Fees: JLL's submission includes a total fixed fee of \$131,600 for the project, with travel expenses for in-person site visits billed separately, estimated at \$2,500 per trip.

Fee Comparison Table:

Firm	Total Fixed Fee
Jones Lang LaSalle Americas, Inc.	\$131,600
DLR Group, Inc.	\$495,000
Ameresco, Inc.	\$193,335

RECOMMENDATION: that the Fargo Board of Education accept the proposal from Jones Lang LaSalle America's, Inc. for the Smart Building Technologies Integration and Facilities Modernization project and to issue a contract accordingly.