



RFP 25-107 questions

In the RFP document C9124AXE-B-EDU was requested, but no antenna packs have been specified, and the attached service description says internal Ant. Can you please advise which model, with Internal and External Antenna, would you prefer? **We wish to procure the model with the integrated internal antenna.**

If for C9124AXE-B-EDU you prefer model with external antenna, can you please advise on desired antenna type and quantities? **Not applicable as the district wishes to procure the model with an internal antenna.**

Cisco Smartnet has been requested with the Access Points, but no duration (1Y, 3Y, etc.) has been specified. Would you prefer it to be 1 Year? **The 1-year term is preferable.**

Is 3 Year Advantage DNA license for IW9167EH-B-STA Industrial APs acceptable, or would you prefer a different term (5Y, 7Y, etc.)? **A three-year term is acceptable. The District will entertain all bid responses.**

Please note that IW-ANT-PNL25610-R is included with the requested IW-9167EH-B-STA as a mandatory item, and it will be added in the offer as well. **The District will entertain all bid responses.**

Would you like for the offer to include IW-ACC-BRK1 (Articulating bracket for IW9167 with vert and horiz tilt) with the requested IW-9167EH-B-STA? **The District will entertain all bid responses.**

Please note that instead of the requested IW-9167EH-B-STA, we will be offering IW9167EH-B-STA, as this part number is available on the Cisco CCW. **The District will entertain all bid responses.**

Please note that instead of the requested IW-9167E-STA-K9, we will be offering SWIW9167-CAPWAP-K9, as this part number is available for the CAPWAP software on the Cisco CCW. **The District will entertain all bid responses.**

Are all the APs a direct replacement of an existing AP - No new cabling will be needed? **Correct - no new cabling needs are anticipated as part of this project.**

What controller is being used to control the APs or Embedded Wireless Controllers(EWC)?

- If EWC is being used, is the vendor required to set up the controller or are all APs joining existing deployments? **All APs will be joining an existing deployment.**
- If using a Wireless Lan Controller(WLC):
 - What version IOS XE is running on the hardware? **17.9.4a.**
 - Are DNA licenses being procured elsewhere? **For items without corresponding DNA licensing in the BOM, DNA licenses procured for existing hardware slated for replacement will be used.**

If offered in an EDU sku, should all hardware be -EDU? **Yes, the district would like to take advantage of any relevant EDU SKUs available for the requested equipment.**

- EDU SKUs come with:
 - Lifetime NBD advance replacement.
 - 3-years Basic Tac support.
 - Lifetime Operating system support via the Self-service download page.
 - Cisco.com access 3 years.

If the Hardware is offered in an EDU sku, do you still want the 8X5XNBD?

- How many years? **In the case that a product has an EDU SKU with 3 years included Basic Tac support and NBD advance replacement.**

What antenna will be used with the C9124AXE Access Point

The district wishes to use the C9124AXE with an integrated internal antenna.

What licensing will be used to support the Access Points (Optout is identified in the RFP)

The district is already in possession of DNA AP licensing procured to support the existing hardware.

What is the remaining life of any existing Access Point DNA licensing?

The existing DNA licensing for our APs is valid for 3 more years before needing renewal.

What is the existing Wireless LAN Controller?

The existing wireless controller is a Cisco Catalyst 9800-40.

What height are the AP's mounted?

APs are mounted at various heights ranging from 7 to over 20 feet high throughout our sites.

Is a lift truck required to reach any of the AP locations? (any AP's mounted above 12 ft)

Yes.

If required, does the District have a lift that can be used, or would a rental lift be required by the respondent? (additional cost)

The respondents will need to provide their own lift to reach some APs.