



To: Darin Crawford
Assistant Superintendent for Support Services

From: James Briscoe
Director of Procurement Services

Date: October 25, 2024

Re: CTE Vocational Lab Supplies, Equipment & Housewares
Annual Contract #25-01-4300RFP

The following proposals were received and opened at 10:00 a.m., Monday, October 7, 2024, as advertised and specified in documents concerning **Annual Contract #25-01-4300RFP CTE Vocational Lab Supplies, Equipment and Housewares**. The proposals received and the final evaluation summary are located on pages 2-12.

Recommendation: Award contract to each of the suppliers listed at the discount noted.

Estimated Expenditure: \$2,500,000.00

Contract Term: January 1 , 2025 - December 31, 2025

Renewal: 2 Years

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Line 1 Automotive Supplies - Minimum % of Discount

SUPPLIER	PERCENT OFF
<u>Advance Auto Parts (Advance Stores Company, Inc)</u>	<u>50.0%</u>
<u>O'Reilly Auto Parts (O'Reilly Automotive Stores, INC)</u>	<u>41.0%</u>
<u>Kells Sewing Machine and Vac Repair</u>	<u>15.0%</u>
<u>AllTex Welding Supply, Inc</u>	<u>15.0%</u>
<u>Texas Pride Marketing</u>	<u>5.0%</u>
<u>ArcPoint Labs of Cypress</u>	<u>5.0%</u>
<u>Nextec Inc.</u>	<u>0.0%</u>
<u>Typing.com LLC dba EduTyping (Typing.com LLC)</u>	<u>0.0%</u>
<u>MTF Equipment Sales</u>	<u>0.0%</u>
<u>Delegard Tool of Texas, Inc.</u>	<u>0.0%</u>
<u>MAVICH</u>	<u>0.0%</u>
<u>Realityworks, Inc</u>	<u>0.0%</u>
<u>SDC Publications</u>	<u>0.0%</u>
<u>Mobile Industrial Safety Supplies</u>	<u>0.0%</u>
<u>INDUSTRIAL ABRASIVES CO INC</u>	<u>0.0%</u>
<u>Toolkit Technologies, Inc.</u>	<u>0.0%</u>

Line 2 Crafting Supplies - Minimum % of Discount

SUPPLIER	PERCENT OFF
<u>School Specialty, LLC</u>	<u>35.0%</u>
<u>Blick Art Materials (Blick Art Materials LLC)</u>	<u>20.0%</u>
<u>Kells Sewing Machine and Vac Repair</u>	<u>15.0%</u>
<u>Lakeshore Parent, LLC (Lakeshore Learning Materials, LLC)</u>	<u>5.0%</u>
<u>ArcPoint Labs of Cypress</u>	<u>5.0%</u>
<u>Nasco (Nasco Education LLC)</u>	<u>0.0%</u>
<u>Mobile Industrial Safety Supplies</u>	<u>0.0%</u>
<u>Acorn Naturalists (The Acorn Group Inc.)</u>	<u>0.0%</u>
<u>Nextec Inc.</u>	<u>0.0%</u>
<u>SDC Publications</u>	<u>0.0%</u>
<u>STEMfinity, LLC</u>	<u>0.0%</u>
<u>Typing.com LLC dba EduTyping (Typing.com LLC)</u>	<u>0.0%</u>
<u>Realityworks, Inc</u>	<u>0.0%</u>

Line 3 Floral Supplies - Minimum % of Discount

SUPPLIER	PERCENT OFF
<u>Blick Art Materials (Blick Art Materials LLC)</u>	<u>20.0%</u>
<u>Kells Sewing Machine and Vac Repair</u>	<u>15.0%</u>
<u>ArcPoint Labs of Cypress</u>	<u>5.0%</u>
<u>Southern Floral Company</u>	<u>0.0%</u>
<u>Nasco (Nasco Education LLC)</u>	<u>0.0%</u>
<u>SDC Publications</u>	<u>0.0%</u>
<u>Mobile Industrial Safety Supplies</u>	<u>0.0%</u>
<u>Typing.com LLC dba EduTyping (Typing.com LLC)</u>	<u>0.0%</u>
<u>Nextec Inc.</u>	<u>0.0%</u>
<u>Realityworks, Inc</u>	<u>0.0%</u>

Line 4 General Lab Equipment and Supplies - Minimum % of Discount

SUPPLIER	PERCENT OFF
<u>O'Reilly Auto Parts (O'Reilly Automotive Stores, INC)</u>	<u>41.0%</u>
<u>School Specialty, LLC</u>	<u>35.0%</u>
<u>AllTex Welding Supply, Inc</u>	<u>25.0%</u>
<u>Kells Sewing Machine and Vac Repair</u>	<u>15.0%</u>
<u>Unipak Corp.</u>	<u>14.0%</u>
<u>ArcPoint Labs of Cypress</u>	<u>10.0%</u>
<u>Steel Supply, LP</u>	<u>10.0%</u>
<u>Flinn Scientific Inc</u>	<u>10.0%</u>
<u>Mason's Mill and Lumber Co., Inc.</u>	<u>10.0%</u>
<u>Paxton/Patterson LLC</u>	<u>7.0%</u>
<u>Carolina Biological Supply Company</u>	<u>5.0%</u>
<u>MIDWEST TECHNOLOGY PRODUCTS (MIDWEST SHOP SUPPLIES INC)</u>	<u>5.0%</u>
<u>Texas Pride Marketing</u>	<u>5.0%</u>
<u>Pitsco Education</u>	<u>4.0%</u>
<u>Bio Corporation (Bio Company)</u>	<u>0.0%</u>
<u>Toolkit Technologies, Inc.</u>	<u>0.0%</u>
<u>miniPCR bio (Amplyus LLC)</u>	<u>0.0%</u>
<u>Nextec Inc.</u>	<u>0.0%</u>
<u>Edvotek</u>	<u>0.0%</u>
<u>SDC Publications</u>	<u>0.0%</u>
<u>INDUSTRIAL ABRASIVES CO INC</u>	<u>0.0%</u>
<u>CIRCLE SAW BUILDERS SUPPLY</u>	<u>0.0%</u>

Line 4 General Lab Equipment and Supplies - Minimum % of Discount

<u>SUPPLIER</u>	<u>PERCENT OFF</u>
<u>Typing.com LLC dba EduTyping (Typing.com LLC)</u>	<u>0.0%</u>
<u>MAVICH</u>	<u>0.0%</u>
<u>Teaching Systems, Inc</u>	<u>0.0%</u>
<u>Delegard Tool of Texas, Inc.</u>	<u>0.0%</u>
<u>Snap-on Industrial, a Division of IDSC Holdings LLC</u>	<u>0.0%</u>
<u>MTF Equipment Sales</u>	<u>0.0%</u>
<u>American Industrial Supply (Apel Enterprises, LLC)</u>	<u>0.0%</u>
<u>PENN STATE INDUSTRIES</u>	<u>0.0%</u>
<u>Mobile Industrial Safety Supplies</u>	<u>0.0%</u>
<u>Realityworks, Inc</u>	<u>0.0%</u>
<u>Lab Resources, Inc.</u>	<u>0.0%</u>

Line 5 Hand Tools - Minimum % of Discount

<u>SUPPLIER</u>	<u>PERCENT OFF</u>
<u>O'Reilly Auto Parts (O'Reilly Automotive Stores, INC)</u>	<u>41.0%</u>
<u>Advance Auto Parts (Advance Stores Company, Inc)</u>	<u>35.0%</u>
<u>School Specialty, LLC</u>	<u>35.0%</u>
<u>AllTex Welding Supply, Inc</u>	<u>25.0%</u>
<u>Kells Sewing Machine and Vac Repair</u>	<u>15.0%</u>
<u>Unipak Corp.</u>	<u>14.0%</u>
<u>Steel Supply, LP</u>	<u>10.0%</u>
<u>Paxton/Patterson LLC</u>	<u>7.0%</u>
<u>MIDWEST TECHNOLOGY PRODUCTS (MIDWEST SHOP SUPPLIES INC)</u>	<u>5.0%</u>
<u>Texas Pride Marketing</u>	<u>5.0%</u>
<u>ArcPoint Labs of Cypress</u>	<u>5.0%</u>
<u>Pitsco Education</u>	<u>4.0%</u>
<u>Lab Resources, Inc.</u>	<u>0.0%</u>
<u>Mobile Industrial Safety Supplies</u>	<u>0.0%</u>
<u>Snap-on Industrial, a Division of IDSC Holdings LLC</u>	<u>0.0%</u>
<u>American Industrial Supply (Apel Enterprises, LLC)</u>	<u>0.0%</u>
<u>MTF Equipment Sales</u>	<u>0.0%</u>
<u>Delegard Tool of Texas, Inc.</u>	<u>0.0%</u>
<u>Teaching Systems, Inc</u>	<u>0.0%</u>
<u>Realityworks, Inc</u>	<u>0.0%</u>
<u>Nextec Inc.</u>	<u>0.0%</u>
<u>Toolkit Technologies, Inc.</u>	<u>0.0%</u>
<u>MAVICH</u>	<u>0.0%</u>
<u>CIRCLE SAW BUILDERS SUPPLY</u>	<u>0.0%</u>
<u>INDUSTRIAL ABRASIVES CO INC</u>	<u>0.0%</u>
<u>SDC Publications</u>	<u>0.0%</u>
<u>Typing.com LLC dba EduTyping (Typing.com LLC)</u>	<u>0.0%</u>
<u>PENN STATE INDUSTRIES</u>	<u>0.0%</u>

Line 6 Housewares, Cookware - Minimum % of Discount

<u>SUPPLIER</u>	<u>PERCENT OFF</u>
<u>School Specialty, LLC</u>	<u>35.0%</u>
<u>Kells Sewing Machine and Vac Repair</u>	<u>15.0%</u>
<u>Ace Mart Restaurant Supply co</u>	<u>7.0%</u>
<u>ArcPoint Labs of Cypress</u>	<u>5.0%</u>
<u>SDC Publications</u>	<u>0.0%</u>
<u>Nasco (Nasco Education LLC)</u>	<u>0.0%</u>
<u>Mobile Industrial Safety Supplies</u>	<u>0.0%</u>
<u>Typing.com LLC dba EduTyping (Typing.com LLC)</u>	<u>0.0%</u>
<u>Nextec Inc.</u>	<u>0.0%</u>
<u>Realityworks, Inc</u>	<u>0.0%</u>

Line 7 Housewares, Gadgets - Minimum % of Discount

<u>SUPPLIER</u>	<u>PERCENT OFF</u>
<u>School Specialty, LLC</u>	<u>35.0%</u>
<u>Kells Sewing Machine and Vac Repair</u>	<u>15.0%</u>
<u>Ace Mart Restaurant Supply co</u>	<u>7.0%</u>
<u>ArcPoint Labs of Cypress</u>	<u>5.0%</u>
<u>Snap-on Industrial, a Division of IDSC Holdings LLC</u>	<u>0.0%</u>
<u>Realityworks, Inc</u>	<u>0.0%</u>
<u>Nasco (Nasco Education LLC)</u>	<u>0.0%</u>
<u>Mobile Industrial Safety Supplies</u>	<u>0.0%</u>
<u>Typing.com LLC dba EduTyping (Typing.com LLC)</u>	<u>0.0%</u>
<u>Nextec Inc.</u>	<u>0.0%</u>
<u>SDC Publications</u>	<u>0.0%</u>

Line 8 Housewares, Miscellaneous - Minimum % of Discount

SUPPLIER	PERCENT OFF
<u>School Specialty, LLC</u>	<u>35.0%</u>
<u>Unipak Corp.</u>	<u>21.0%</u>
<u>Kells Sewing Machine and Vac Repair</u>	<u>15.0%</u>
<u>Ace Mart Restaurant Supply co</u>	<u>7.0%</u>
<u>ArcPoint Labs of Cypress</u>	<u>5.0%</u>
<u>SDC Publications</u>	<u>0.0%</u>
<u>Nasco (Nasco Education LLC)</u>	<u>0.0%</u>
<u>Mobile Industrial Safety Supplies</u>	<u>0.0%</u>
<u>Typing.com LLC dba EduTyping (Typing.com LLC)</u>	<u>0.0%</u>
<u>Nextec Inc.</u>	<u>0.0%</u>
<u>Realityworks, Inc</u>	<u>0.0%</u>

Line 9 Housewares, Small Electrics - Minimum % of Discount

SUPPLIER	PERCENT OFF
<u>School Specialty, LLC</u>	<u>35.0%</u>
<u>Kells Sewing Machine and Vac Repair</u>	<u>15.0%</u>
<u>Ace Mart Restaurant Supply co</u>	<u>7.0%</u>
<u>ArcPoint Labs of Cypress</u>	<u>5.0%</u>
<u>SDC Publications</u>	<u>0.0%</u>
<u>Nasco (Nasco Education LLC)</u>	<u>0.0%</u>
<u>Mobile Industrial Safety Supplies</u>	<u>0.0%</u>
<u>Typing.com LLC dba EduTyping (Typing.com LLC)</u>	<u>0.0%</u>
<u>Nextec Inc.</u>	<u>0.0%</u>
<u>Realityworks, Inc</u>	<u>0.0%</u>

Line 10 Housewares, Storage - Minimum % of Discount

SUPPLIER	PERCENT OFF
<u>School Specialty, LLC</u>	<u>35.0%</u>
<u>Kells Sewing Machine and Vac Repair</u>	<u>15.0%</u>
<u>Ace Mart Restaurant Supply co</u>	<u>7.0%</u>
<u>ArcPoint Labs of Cypress</u>	<u>5.0%</u>
<u>SDC Publications</u>	<u>0.0%</u>
<u>Nasco (Nasco Education LLC)</u>	<u>0.0%</u>
<u>Mobile Industrial Safety Supplies</u>	<u>0.0%</u>
<u>Typing.com LLC dba EduTyping (Typing.com LLC)</u>	<u>0.0%</u>
<u>Nextec Inc.</u>	<u>0.0%</u>
<u>Realityworks, Inc</u>	<u>0.0%</u>

Line 11 Housewares, Tabletop - Minimum % of Discount

SUPPLIER	PERCENT OFF
<u>School Specialty, LLC</u>	<u>35.0%</u>
<u>Kells Sewing Machine and Vac Repair</u>	<u>15.0%</u>
<u>Ace Mart Restaurant Supply co</u>	<u>7.0%</u>
<u>ArcPoint Labs of Cypress</u>	<u>5.0%</u>
<u>SDC Publications</u>	<u>0.0%</u>
<u>Nasco (Nasco Education LLC)</u>	<u>0.0%</u>
<u>Mobile Industrial Safety Supplies</u>	<u>0.0%</u>
<u>Typing.com LLC dba EduTyping (Typing.com LLC)</u>	<u>0.0%</u>
<u>Nextec Inc.</u>	<u>0.0%</u>
<u>Realityworks, Inc</u>	<u>0.0%</u>

Line 12 Housewares, Textiles - Minimum % of Discount

SUPPLIER	PERCENT OFF
<u>School Specialty, LLC</u>	<u>35.0%</u>
<u>Unipak Corp.</u>	<u>21.0%</u>
<u>Kells Sewing Machine and Vac Repair</u>	<u>15.0%</u>
<u>Ace Mart Restaurant Supply co</u>	<u>7.0%</u>
<u>ArcPoint Labs of Cypress</u>	<u>5.0%</u>
<u>SDC Publications</u>	<u>0.0%</u>
<u>Nasco (Nasco Education LLC)</u>	<u>0.0%</u>
<u>Mobile Industrial Safety Supplies</u>	<u>0.0%</u>
<u>Typing.com LLC dba EduTyping (Typing.com LLC)</u>	<u>0.0%</u>
<u>Nextec Inc.</u>	<u>0.0%</u>

Line 13 Model Rockets and Supplies - Minimum % of Discount

<u>SUPPLIER</u>	<u>PERCENT OFF</u>
<u>School Specialty, LLC</u>	<u>35.0%</u>
<u>VWR Education, LLC d/b/a Wards Natural Science</u>	<u>18.0%</u>
<u>Kells Sewing Machine and Vac Repair</u>	<u>15.0%</u>
<u>Flinn Scientific Inc</u>	<u>10.0%</u>
<u>Paxton/Patterson LLC</u>	<u>7.0%</u>
<u>Carolina Biological Supply Company</u>	<u>5.0%</u>
<u>MIDWEST TECHNOLOGY PRODUCTS (MIDWEST SHOP SUPPLIES INC)</u>	<u>5.0%</u>
<u>Lakeshore Parent, LLC (Lakeshore Learning Materials, LLC)</u>	<u>5.0%</u>
<u>ArcPoint Labs of Cypress</u>	<u>5.0%</u>
<u>Pitsco Education</u>	<u>4.0%</u>
<u>Mobile Industrial Safety Supplies</u>	<u>0.0%</u>
<u>Nasco (Nasco Education LLC)</u>	<u>0.0%</u>
<u>Realityworks, Inc</u>	<u>0.0%</u>
<u>Typing.com LLC dba EduTyping (Typing.com LLC)</u>	<u>0.0%</u>
<u>SDC Publications</u>	<u>0.0%</u>
<u>STEMfinity, LLC</u>	<u>0.0%</u>
<u>Nextec Inc.</u>	<u>0.0%</u>
<u>Lab Resources, Inc.</u>	<u>0.0%</u>

Line 14 Photography and Visual Arts Lab Supplies - Minimum % of Discount

<u>SUPPLIER</u>	<u>PERCENT OFF</u>
<u>Blick Art Materials (Blick Art Materials LLC)</u>	<u>20.0%</u>
<u>Kells Sewing Machine and Vac Repair</u>	<u>15.0%</u>
<u>Armadillo Photo Supply, Inc.</u>	<u>5.0%</u>
<u>ArcPoint Labs of Cypress</u>	<u>5.0%</u>
<u>SDC Publications</u>	<u>0.0%</u>
<u>Realityworks, Inc</u>	<u>0.0%</u>
<u>Typing.com LLC dba EduTyping (Typing.com LLC)</u>	<u>0.0%</u>
<u>Nextec Inc.</u>	<u>0.0%</u>
<u>Mobile Industrial Safety Supplies</u>	<u>0.0%</u>

Line 15 Specialty Lumber, Woods and Plastics - Minimum % of Discount

<u>SUPPLIER</u>	<u>PERCENT OFF</u>
<u>Kells Sewing Machine and Vac Repair</u>	<u>15.0%</u>
<u>AllTex Welding Supply, Inc</u>	<u>15.0%</u>
<u>A & C Plastics Inc.</u>	<u>10.0%</u>
<u>Mason's Mill and Lumber Co., Inc.</u>	<u>10.0%</u>
<u>MIDWEST TECHNOLOGY PRODUCTS (MIDWEST SHOP SUPPLIES INC)</u>	<u>5.0%</u>
<u>ArcPoint Labs of Cypress</u>	<u>5.0%</u>
<u>SDC Publications</u>	<u>0.0%</u>
<u>PENN STATE INDUSTRIES</u>	<u>0.0%</u>
<u>Nextec Inc.</u>	<u>0.0%</u>
<u>Mobile Industrial Safety Supplies</u>	<u>0.0%</u>
<u>Realityworks, Inc</u>	<u>0.0%</u>
<u>Typing.com LLC dba EduTyping (Typing.com LLC)</u>	<u>0.0%</u>

Line 16 Welding and Industrial Supplies - Minimum % of Discount

<u>SUPPLIER</u>	<u>PERCENT OFF</u>
<u>O'Reilly Auto Parts (O'Reilly Automotive Stores, INC)</u>	<u>41.0%</u>
<u>School Specialty, LLC</u>	<u>35.0%</u>
<u>AllTex Welding Supply, Inc</u>	<u>27.0%</u>
<u>Kells Sewing Machine and Vac Repair</u>	<u>15.0%</u>
<u>Steel Supply, LP</u>	<u>10.0%</u>
<u>American Welding & Gas dba Coastal Welding Supply</u>	<u>10.0%</u>
<u>Paxton/Patterson LLC</u>	<u>7.0%</u>
<u>MIDWEST TECHNOLOGY PRODUCTS (MIDWEST SHOP SUPPLIES INC)</u>	<u>5.0%</u>
<u>Carolina Biological Supply Company</u>	<u>5.0%</u>
<u>Texas Pride Marketing</u>	<u>5.0%</u>
<u>ArcPoint Labs of Cypress</u>	<u>5.0%</u>
<u>Lab Resources, Inc.</u>	<u>0.0%</u>
<u>Snap-on Industrial, a Division of IDSC Holdings LLC</u>	<u>0.0%</u>
<u>Bio Corporation (Bio Company)</u>	<u>0.0%</u>
<u>Mobile Industrial Safety Supplies</u>	<u>0.0%</u>
<u>Teaching Systems, Inc</u>	<u>0.0%</u>
<u>INDUSTRIAL ABRASIVES CO INC</u>	<u>0.0%</u>
<u>Realityworks, Inc</u>	<u>0.0%</u>
<u>Delegard Tool of Texas, Inc.</u>	<u>0.0%</u>
<u>MAVICH</u>	<u>0.0%</u>
<u>CIRCLE SAW BUILDERS SUPPLY</u>	<u>0.0%</u>
<u>SDC Publications</u>	<u>0.0%</u>
<u>Toolkit Technologies, Inc.</u>	<u>0.0%</u>

Line 16 Welding and Industrial Supplies - Minimum % of Discount

SUPPLIER	PERCENT OFF
<u>Nextec Inc.</u>	<u>0.0%</u>
<u>Typing.com LLC dba EduTyping (Typing.com LLC)</u>	<u>0.0%</u>
<u>American Industrial Supply (Apel Enterprises, LLC)</u>	<u>0.0%</u>

Line 17 Electronics/Electrical Supplies - Minimum % of Discount

SUPPLIER	PERCENT OFF
<u>School Specialty, LLC</u>	<u>35.0%</u>
<u>Kells Sewing Machine and Vac Repair</u>	<u>15.0%</u>
<u>MIDWEST TECHNOLOGY PRODUCTS (MIDWEST SHOP SUPPLIES INC)</u>	<u>5.0%</u>
<u>ArcPoint Labs of Cypress</u>	<u>5.0%</u>
<u>MAVICH</u>	<u>0.0%</u>
<u>Toolkit Technologies, Inc.</u>	<u>0.0%</u>
<u>Nextec Inc.</u>	<u>0.0%</u>
<u>SDC Publications</u>	<u>0.0%</u>
<u>Typing.com LLC dba EduTyping (Typing.com LLC)</u>	<u>0.0%</u>
<u>Realityworks, Inc</u>	<u>0.0%</u>
<u>Mobile Industrial Safety Supplies</u>	<u>0.0%</u>
<u>STEMfinity, LLC</u>	<u>0.0%</u>
<u>Lab Resources, Inc.</u>	<u>0.0%</u>

Line 18 Robotics - Minimum % of Discount

SUPPLIER	PERCENT OFF
<u>School Specialty, LLC</u>	<u>35.0%</u>
<u>Kells Sewing Machine and Vac Repair</u>	<u>15.0%</u>
<u>Carolina Biological Supply Company</u>	<u>5.0%</u>
<u>MIDWEST TECHNOLOGY PRODUCTS (MIDWEST SHOP SUPPLIES INC)</u>	<u>5.0%</u>
<u>ArcPoint Labs of Cypress</u>	<u>5.0%</u>
<u>Pitsco Education</u>	<u>4.0%</u>
<u>Typing.com LLC dba EduTyping (Typing.com LLC)</u>	<u>0.0%</u>
<u>SDC Publications</u>	<u>0.0%</u>
<u>Toolkit Technologies, Inc.</u>	<u>0.0%</u>
<u>Lab Resources, Inc.</u>	<u>0.0%</u>
<u>Teaching Systems, Inc</u>	<u>0.0%</u>
<u>Mobile Industrial Safety Supplies</u>	<u>0.0%</u>
<u>Realityworks, Inc</u>	<u>0.0%</u>
<u>STEMfinity, LLC</u>	<u>0.0%</u>
<u>Nextec Inc.</u>	<u>0.0%</u>

Line 19 Agricultural Science - Minimum % of Discount

SUPPLIER	PERCENT OFF
<u>Kells Sewing Machine and Vac Repair</u>	<u>15.0%</u>
<u>Carolina Biological Supply Company</u>	<u>5.0%</u>
<u>ArcPoint Labs of Cypress</u>	<u>5.0%</u>
<u>Typing.com LLC dba EduTyping (Typing.com LLC)</u>	<u>0.0%</u>
<u>Nextec Inc.</u>	<u>0.0%</u>
<u>Nasco (Nasco Education LLC)</u>	<u>0.0%</u>
<u>Bio Corporation (Bio Company)</u>	<u>0.0%</u>
<u>Realityworks, Inc</u>	<u>0.0%</u>
<u>Teaching Systems, Inc</u>	<u>0.0%</u>
<u>Acorn Naturalists (The Acorn Group Inc.)</u>	<u>0.0%</u>
<u>Mobile Industrial Safety Supplies</u>	<u>0.0%</u>
<u>STEMfinity, LLC</u>	<u>0.0%</u>
<u>SDC Publications</u>	<u>0.0%</u>
<u>Toolkit Technologies, Inc.</u>	<u>0.0%</u>

Line 20 Family and Consumer Science Equipment and Supplies - Minimum % of Discount

SUPPLIER	PERCENT OFF
<u>School Specialty, LLC</u>	<u>35.0%</u>
<u>Fisher Science Education Business Unit (Fisher Scientific Co., LLC)</u>	<u>33.0%</u>
<u>VWR Education, LLC d/b/a Wards Natural Science</u>	<u>18.0%</u>
<u>Kells Sewing Machine and Vac Repair</u>	<u>15.0%</u>
<u>Carolina Biological Supply Company</u>	<u>5.0%</u>
<u>Pocket Nurse (Pocket Nurse Enterprises, Inc.)</u>	<u>5.0%</u>
<u>ArcPoint Labs of Cypress</u>	<u>5.0%</u>
<u>Nasco (Nasco Education LLC)</u>	<u>0.0%</u>
<u>Realityworks, Inc</u>	<u>0.0%</u>
<u>Acorn Naturalists (The Acorn Group Inc.)</u>	<u>0.0%</u>
<u>SDC Publications</u>	<u>0.0%</u>
<u>Mobile Industrial Safety Supplies</u>	<u>0.0%</u>
<u>Typing.com LLC dba EduTyping (Typing.com LLC)</u>	<u>0.0%</u>
<u>Nextec Inc.</u>	<u>0.0%</u>
<u>Bio Corporation (Bio Company)</u>	<u>0.0%</u>

Line 21 Cosmetology Equipment & Supplies - Minimum % of Discount

SUPPLIER	PERCENT OFF
<u>Seda Ventures</u>	<u>72.0%</u>
<u>School Specialty, LLC</u>	<u>35.0%</u>
<u>Kells Sewing Machine and Vac Repair</u>	<u>15.0%</u>
<u>The Burmax Co., Inc.</u>	<u>5.0%</u>
<u>ArcPoint Labs of Cypress</u>	<u>5.0%</u>
<u>Nextec Inc.</u>	<u>0.0%</u>
<u>Marianna Industries</u>	<u>0.0%</u>
<u>Typing.com LLC dba EduTyping (Typing.com LLC)</u>	<u>0.0%</u>
<u>Mobile Industrial Safety Supplies</u>	<u>0.0%</u>
<u>Realityworks, Inc</u>	<u>0.0%</u>
<u>SDC Publications</u>	<u>0.0%</u>
<u>Teaching Systems, Inc</u>	<u>0.0%</u>

Line 22 Sewing Equipment, Fabrics & Notions - Minimum % of Discount

SUPPLIER	PERCENT OFF
<u>Blick Art Materials (Blick Art Materials LLC)</u>	<u>20.0%</u>
<u>Kells Sewing Machine and Vac Repair</u>	<u>15.0%</u>
<u>ArcPoint Labs of Cypress</u>	<u>5.0%</u>
<u>Teaching Systems, Inc</u>	<u>0.0%</u>
<u>Typing.com LLC dba EduTyping (Typing.com LLC)</u>	<u>0.0%</u>
<u>Nasco (Nasco Education LLC)</u>	<u>0.0%</u>
<u>Realityworks, Inc</u>	<u>0.0%</u>
<u>SDC Publications</u>	<u>0.0%</u>
<u>Nextec Inc.</u>	<u>0.0%</u>
<u>Mobile Industrial Safety Supplies</u>	<u>0.0%</u>

Line 23 Health Science Equipment & Supplies - Minimum % of Discount

SUPPLIER	PERCENT OFF
<u>School Specialty, LLC</u>	<u>35.0%</u>
<u>Fisher Science Education Business Unit (Fisher Scientific Co., LLC)</u>	<u>33.0%</u>
<u>Medco Supply Company (Performance Health Supply)</u>	<u>25.0%</u>
<u>Unipak Corp.</u>	<u>21.0%</u>
<u>SUMMIT INTERNATIONAL INC.</u>	<u>20.0%</u>
<u>VWR Education, LLC d/b/a Wards Natural Science</u>	<u>18.0%</u>
<u>Kells Sewing Machine and Vac Repair</u>	<u>15.0%</u>
<u>Oaktree Products (Oaktree Products, Inc.)</u>	<u>10.0%</u>
<u>Flinn Scientific Inc</u>	<u>10.0%</u>
<u>Capital Microscope Services, Inc</u>	<u>10.0%</u>
<u>Carolina Biological Supply Company</u>	<u>5.0%</u>
<u>Pocket Nurse (Pocket Nurse Enterprises, Inc.)</u>	<u>5.0%</u>
<u>ArcPoint Labs of Cypress</u>	<u>5.0%</u>
<u>Nasco (Nasco Education LLC)</u>	<u>0.0%</u>
<u>Mobile Industrial Safety Supplies</u>	<u>0.0%</u>
<u>Realityworks, Inc</u>	<u>0.0%</u>
<u>SDC Publications</u>	<u>0.0%</u>
<u>Toolkit Technologies, Inc.</u>	<u>0.0%</u>
<u>Nextec Inc.</u>	<u>0.0%</u>
<u>miniPCR bio (Ampliyus LLC)</u>	<u>0.0%</u>
<u>Typing.com LLC dba EduTyping (Typing.com LLC)</u>	<u>0.0%</u>
<u>Edvotek</u>	<u>0.0%</u>
<u>Bio Corporation (Bio Company)</u>	<u>0.0%</u>

Line 24 CTE Curriculum Publications and Subscriptions - Minimum % of Discount

SUPPLIER	PERCENT OFF
<u>CareerSafe Online (K2Share)</u>	<u>46.0%</u>
<u>Labyrinth Learning</u>	<u>43.0%</u>
<u>School Specialty, LLC</u>	<u>35.0%</u>
<u>VWR Education, LLC d/b/a Wards Natural Science</u>	<u>18.0%</u>
<u>SUMMIT INTERNATIONAL INC.</u>	<u>15.0%</u>
<u>Kells Sewing Machine and Vac Repair</u>	<u>15.0%</u>
<u>Superior Text, LLC</u>	<u>10.0%</u>
<u>B.E. Publishing</u>	<u>10.0%</u>
<u>MIDWEST TECHNOLOGY PRODUCTS (MIDWEST SHOP SUPPLIES INC)</u>	<u>5.0%</u>
<u>Carolina Biological Supply Company</u>	<u>5.0%</u>
<u>Textbook Warehouse (Textbook Warehouse, LLC)</u>	<u>5.0%</u>
<u>Pioneer School of Real Estate (Pioneer School of Real Estate, LLC)</u>	<u>5.0%</u>
<u>ArcPoint Labs of Cypress</u>	<u>5.0%</u>
<u>The Certified Welding & Testing Company Inc.</u>	<u>0.0%</u>
<u>Realityworks, Inc</u>	<u>0.0%</u>
<u>Lab Resources, Inc.</u>	<u>0.0%</u>
<u>Bio Corporation (Bio Company)</u>	<u>0.0%</u>

Line 24 CTE Curriculum Publications and Subscriptions - Minimum % of Discount

<u>SUPPLIER</u>	<u>PERCENT OFF</u>
<u>Nasco (Nasco Education LLC)</u>	<u>0.0%</u>
<u>Teaching Systems, Inc</u>	<u>0.0%</u>
<u>Mobile Industrial Safety Supplies</u>	<u>0.0%</u>
<u>Acorn Naturalists (The Acorn Group Inc.)</u>	<u>0.0%</u>
<u>Brooks Duplicator Company</u>	<u>0.0%</u>
<u>Nextec Inc.</u>	<u>0.0%</u>
<u>Toolkit Technologies, Inc.</u>	<u>0.0%</u>
<u>eDynamic Learning (eDynamic Holdings LP)</u>	<u>0.0%</u>
<u>Rolling Hills Publishing (Michael Edmond Gray)</u>	<u>0.0%</u>
<u>SDC Publications</u>	<u>0.0%</u>
<u>National Healthcareer Association (Austin)</u>	<u>0.0%</u>
<u>Typing.com LLC dba EduTyping (Typing.com LLC)</u>	<u>0.0%</u>
<u>Certiport, a business of NCS Pearson, Inc. (NCS Pearson, Inc.)</u>	<u>0.0%</u>

Line 25 3D Printer Equipment and Supplies - Minimum % of Discount

<u>SUPPLIER</u>	<u>PERCENT OFF</u>
<u>Blick Art Materials (Blick Art Materials LLC)</u>	<u>20.0%</u>
<u>VWR Education, LLC d/b/a Wards Natural Science</u>	<u>18.0%</u>
<u>Kells Sewing Machine and Vac Repair</u>	<u>15.0%</u>
<u>School Specialty, LLC</u>	<u>14.0%</u>
<u>MIDWEST TECHNOLOGY PRODUCTS (MIDWEST SHOP SUPPLIES INC)</u>	<u>5.0%</u>
<u>ArcPoint Labs of Cypress</u>	<u>5.0%</u>
<u>Pitsco Education</u>	<u>4.0%</u>
<u>[ALT1] Brooks Duplicator Company</u>	<u>0.0%</u>
<u>STEMfinity, LLC</u>	<u>0.0%</u>
<u>Brooks Duplicator Company</u>	<u>0.0%</u>
<u>Mobile Industrial Safety Supplies</u>	<u>0.0%</u>
<u>Lab Resources, Inc.</u>	<u>0.0%</u>
<u>Nasco (Nasco Education LLC)</u>	<u>0.0%</u>
<u>Realityworks, Inc</u>	<u>0.0%</u>
<u>SDC Publications</u>	<u>0.0%</u>
<u>Toolkit Technologies, Inc.</u>	<u>0.0%</u>
<u>Nextec Inc.</u>	<u>0.0%</u>
<u>Typing.com LLC dba EduTyping (Typing.com LLC)</u>	<u>0.0%</u>
<u>Teaching Systems, Inc</u>	<u>0.0%</u>

Line 26 Audio Video Production Equipment & Supplies - Minimum % of Discount

<u>SUPPLIER</u>	<u>PERCENT OFF</u>
<u>Kells Sewing Machine and Vac Repair</u>	<u>15.0%</u>
<u>School Specialty, LLC</u>	<u>14.0%</u>
<u>ArcPoint Labs of Cypress</u>	<u>5.0%</u>
<u>Brooks Duplicator Company</u>	<u>0.0%</u>
<u>Lab Resources, Inc.</u>	<u>0.0%</u>
<u>Nextec Inc.</u>	<u>0.0%</u>
<u>Realityworks, Inc</u>	<u>0.0%</u>
<u>Armadillo Photo Supply, Inc.</u>	<u>0.0%</u>
<u>Mobile Industrial Safety Supplies</u>	<u>0.0%</u>
<u>SDC Publications</u>	<u>0.0%</u>
<u>Typing.com LLC dba EduTyping (Typing.com LLC)</u>	<u>0.0%</u>

Line 27 Career & Technical Education Certifications, Curriculum & Prep Materials & Supplies - Minimum % of Discount

<u>SUPPLIER</u>	<u>PERCENT OFF</u>
<u>CareerSafe Online (K2Share)</u>	<u>46.0%</u>
<u>Labyrinth Learning</u>	<u>43.0%</u>
<u>School Specialty, LLC</u>	<u>35.0%</u>
<u>RDA Prep LLC</u>	<u>33.0%</u>
<u>Nextec Inc.</u>	<u>30.0%</u>
<u>SUMMIT INTERNATIONAL INC.</u>	<u>15.0%</u>
<u>Kells Sewing Machine and Vac Repair</u>	<u>15.0%</u>
<u>B.E. Publishing</u>	<u>10.0%</u>
<u>Textbook Warehouse (Textbook Warehouse, LLC)</u>	<u>10.0%</u>
<u>Carolina Biological Supply Company</u>	<u>5.0%</u>
<u>Pioneer School of Real Estate (Pioneer School of Real Estate, LLC)</u>	<u>5.0%</u>
<u>ArcPoint Labs of Cypress</u>	<u>5.0%</u>
<u>Pitsco Education</u>	<u>4.0%</u>
<u>The Certified Welding & Testing Company Inc.</u>	<u>0.0%</u>
<u>National Healthcareer Association (Austin)</u>	<u>0.0%</u>
<u>SDC Publications</u>	<u>0.0%</u>
<u>Rolling Hills Publishing (Michael Edmond Gray)</u>	<u>0.0%</u>
<u>Toolkit Technologies, Inc.</u>	<u>0.0%</u>
<u>Realityworks, Inc</u>	<u>0.0%</u>

Line 27 Career & Technical Education Certifications, Curriculum & Prep Materials & Supplies - Minimum % of Discount

SUPPLIER	PERCENT OFF
<u>Typing.com LLC dba EduTyping (Typing.com LLC)</u>	<u>0.0%</u>
<u>Brooks Duplicator Company</u>	<u>0.0%</u>
<u>Cengage Learning, Inc.</u>	<u>0.0%</u>
<u>Mobile Industrial Safety Supplies</u>	<u>0.0%</u>
<u>Lab Resources, Inc.</u>	<u>0.0%</u>
<u>Teaching Systems, Inc</u>	<u>0.0%</u>
<u>Certiport, a business of NCS Pearson, Inc. (NCS Pearson, Inc.)</u>	<u>0.0%</u>

25-01-4300RFP CTE Vocational Lab Supplies, Equipment and Housewares

TEAM SCORE SUMMARY

Company/Vendor Name	Evaluator 1	Evaluator 2	Evaluator 3	Average Score	Ranking
A & C Plastics Inc.	98.80	98.80	88.80	95.47	10.00
Ace Mart Restaurant Supply co	98.50	98.50	88.80	95.27	15.00
Acorn Naturalists (The Acorn Group Inc.)	83.90	90.90	73.90	82.90	66.00
Advance Auto Parts (Advance Stores Company, Inc)	100.00	100.00	89.00	96.33	3.00
AllTex Welding Supply, Inc	99.10	99.10	89.10	95.77	6.00
American Industrial Supply (Apel Enterprises, LLC)	97.90	97.90	87.90	94.57	22.00
American Welding & Gas dba Coastal Welding Supply	84.80	91.80	87.80	88.13	56.00
ArcPoint Labs of Cypress	95.50	91.50	74.50	87.17	59.00
Armadillo Photo Supply, Inc.	84.50	91.50	87.50	87.83	57.00
B.E. Publishing	98.80	98.80	88.80	95.47	10.00
Bio Corporation (Bio Company)	97.90	97.90	87.90	94.57	22.00
Blick Art Materials (Blick Art Materials LLC)	99.10	99.10	89.10	95.77	6.00
Brooks Duplicator Company	97.90	97.90	87.90	94.57	22.00
Capital Microscope Services, Inc	84.80	98.80	88.80	90.80	40.00
CareerSafe Online (K2Share)	99.70	99.70	89.70	96.37	1.00
Carolina Biological Supply Company	98.50	98.50	88.50	95.17	16.00
Cengage Learning, Inc.	97.90	97.90	87.90	94.57	22.00
Certiport, a business of NCS Pearson, Inc. (NCS Pearson, Inc.)	97.90	97.90	90.90	95.57	9.00
CIRCLE SAW BUILDERS SUPPLY	97.90	97.90	78.90	91.57	33.00
Delegard Tool of Texas, Inc.	97.90	97.90	74.90	90.23	41.00
Edvotek	83.90	90.90	73.90	82.90	66.00
eDynamic Learning (eDynamic Holdings LP)	97.90	97.90	87.90	94.57	22.00
Fisher Science Education Business Unit (Fisher Scientific Co., LLC)	99.40	99.40	89.40	96.07	4.00
Flinn Scientific Inc	98.80	98.80	88.80	95.47	10.00
INDUSTRIAL ABRASIVES CO INC	97.90	97.90	73.90	89.90	42.00
Kells Sewing Machine and Vac Repair	89.80	91.80	87.90	89.83	48.00
Lab Resources, Inc.	97.90	97.90	87.90	94.57	22.00

25-01-4300RFP CTE Vocational Lab Supplies, Equipment and Housewares

TEAM SCORE SUMMARY

Company/Vendor Name	Evaluator 1	Evaluator 2	Evaluator 3	Average Score	Ranking
Labyrinth Learning	85.70	99.70	89.70	91.70	32.00
Lakeshore Parent, LLC (Lakeshore Learning Materials, LLC)	98.50	98.50	77.50	91.50	34.00
Marianna Industries	97.90	97.90	76.90	90.90	36.00
Mason's Mill and Lumber Co., Inc.	98.80	98.80	77.80	91.80	31.00
MAVICH	83.90	90.90	76.90	83.90	63.00
Medco Supply Company (Performance Health Supply)	99.10	92.10	75.10	88.77	54.00
MIDWEST TECHNOLOGY PRODUCTS (MIDWEST SHOP SUPPLIES INC)	98.50	98.50	77.50	91.50	34.00
miniPCR bio (Amplifyus LLC)	83.90	90.90	73.90	82.90	66.00
Mobile Industrial Safety Supplies	97.90	97.90	73.90	89.90	42.00
MTF Equipment Sales	97.90	97.90	73.90	89.90	42.00
Nasco (Nasco Education LLC)	97.90	97.90	87.90	94.57	22.00
National Healthcareer Association (Austin)	97.90	97.90	87.90	94.57	22.00
Nextec Inc.	99.40	92.40	75.40	89.07	52.00
Oaktree Products (Oaktree Products, Inc.)	84.80	91.80	74.80	83.80	64.00
O'Reilly Auto Parts (O'Reilly Automotive Stores, INC)	99.70	99.70	89.70	96.37	1.00
Paxton/Patterson LLC	98.50	98.50	88.50	95.17	16.00
PENN STATE INDUSTRIES	97.90	97.90	73.90	89.90	42.00
Pioneer School of Real Estate (Pioneer School of Real Estate, LLC)	98.50	98.50	88.50	95.17	16.00
Pitsco Education	98.20	98.20	88.20	94.87	21.00
Pocket Nurse (Pocket Nurse Enterprises, Inc.)	98.50	98.50	88.50	95.17	16.00
RDA Prep LLC	99.40	99.40	89.40	96.07	4.00
Realityworks, Inc	97.90	97.90	72.90	89.57	49.00
Rolling Hills Publishing (Michael Edmond Gray)	97.90	97.90	73.90	89.90	42.00
School Specialty, LLC	98.40	99.40	89.40	95.73	8.00
SDC Publications	97.90	97.90	76.90	90.90	36.00
Seda Ventures	94.00	93.00	79.00	88.67	55.00

25-01-4300RFP CTE Vocational Lab Supplies, Equipment and Housewares

TEAM SCORE SUMMARY

Company/Vendor Name	Evaluator 1	Evaluator 2	Evaluator 3	Average Score	Ranking
Snap-on Industrial, a Division of IDSC Holdings LLC	96.90	97.90	73.90	89.57	49.00
Southern Floral Company	97.90	97.90	87.90	94.57	22.00
Steel Supply, LP	98.80	98.80	88.80	95.47	10.00
STEMfinity, LLC	83.90	90.90	87.90	87.57	58.00
SUMMIT INTERNATIONAL INC.	85.10	92.10	75.10	84.10	62.00
Superior Text, LLC	84.80	91.80	74.80	83.80	64.00
Teaching Systems, Inc	97.90	97.80	76.90	90.87	39.00
Texas Pride Marketing	92.50	91.50	77.50	87.17	59.00
Textbook Warehouse (Textbook Warehouse, LLC)	97.80	91.80	77.80	89.13	51.00
The Burmax Co., Inc.	98.50	98.50	88.50	95.17	16.00
The Certified Welding & Testing Company Inc.	97.90	97.90	76.90	90.90	36.00
Toolkit Technologies, Inc.	97.90	90.90	77.90	88.90	53.00
Typing.com LLC dba EduTyping (Typing.com LLC)	83.90	97.90	87.90	89.90	42.00
Unipak Corp.	85.10	92.10	78.10	85.10	61.00
VWR Education, LLC d/b/a Wards Natural Science	98.80	98.80	88.80	95.47	10.00

Award Supplier(s) scoring 70.00 and above.

Memo:

To: Darin Crawford, *Assistant Superintendent for Support Services*

From: James Briscoe, *Director of Procurement Services*

Subject: Awarding of Contract 25-01-4300-RFP for CTE Vocational Lab Supplies, Equipment, and Housewares

Date: 10/23/2024

After a thorough evaluation of proposals, we recommend awarding Contract 25-01-4300-RFP for CTE Vocational Lab Supplies, Equipment, and Housewares to a selection of vendors that demonstrated the best value for Cypress-Fairbanks ISD. The contract term will begin on January 1, 2025, or upon board approval, and conclude on December 31, 2025. It includes an option for automatic renewal for up to two additional one-year terms, extending through December 31, 2027, with provisions for a month-to-month extension of up to six months based on mutual agreement.

This contract is expected to incur an estimated expenditure of \$2,500,000, reflecting an increase from the previous contract's \$2,200,000 due to additional supply needs for two new middle schools. This increase addresses the district's strategic growth and ensures our ability to support an expanding curriculum across multiple campuses. Selected vendors, including School Specialty, LLC, Kells Sewing Machine, and other approved vendors listed in the bid tabulation, were chosen based on criteria of competitive pricing, quality standards, and reliable logistical support.

Compared to the prior contract (22-01-4300-RFP), certain vendors have provided revised discount structures, enhancing cost efficiency across multiple product categories, such as lab equipment, hand tools, and crafting supplies. This expanded contract scope incorporates a more comprehensive selection of vocational and lab equipment to support the district's updated curriculum requirements in emerging fields, including robotics and health sciences. School Specialty, LLC, and other re-awarded vendors have proven logistical strengths and performance histories that will allow for prompt fulfillment, which is especially vital with the opening of new campuses.

In awarding this contract, CFISD is prioritizing resources that align with its commitment to quality education and operational excellence amid the district's growth. This new contract ensures our Career and Technical Education (CTE) programs remain well-supported with high-quality resources, equipping our new and existing schools to deliver an expanded range of instructional offerings. For any further details, please reach out to the Procurement Services Department.

Sincerely,

James Briscoe
Director of Procurement Services Cypress-Fairbanks ISD