



INVITATION TO BID

**ITB# 202411SC3
Updated 12/2/2024**

eRate Category 2 Devices

**Deadline to Submit Bids:
Thursday, 1/9/2025 at 4 PM**

**Steve Cochran
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PROJECT

This Invitation to Bid (ITB) is being issued by SCS for USAC eRate purposes. Satsuma City Schools (SCS) requests bids for the following category 2 networking equipment to add to existing equipment under the ALJP’s Mini-Quote system. The network equipment in this request will be installed by district personnel. No setup or installation labor is required.

SCS is implementing a Meraki-based network infrastructure. Any solution or product must be 100% compatible and cannot affect warranty coverage of any other equipment. Integration with the Meraki Management Dashboard is highly desired and must include a 5-year enterprise license where applicable.

BILL OF MATERIALS

Equipment and quantities are listed in the tables below. Part numbers listed are representative of the desired equipment. Equivalent or better equipment can be proposed under eRate regulations but must meet all criteria of the ITB.

QTY	U/M	DESCRIPTION
130	ea	Meraki MR36 Wi-Fi 6 Indoor AP
2	ea	Meraki MR76 Wi-Fi 6 Outdoor AP
3	ea	Meraki MS130-48P-HW L2 Stck Cld-Mngd 48x GigE PoE Switch
1	ea	Meraki C9300-48S-M L3 Aggregation Switch
130	ea	Meraki MR36 Enterprise License and Support, 5 yr
2	ea	Meraki MR76 Enterprise License and Support, 5 yr
3	ea	Meraki MS130 Enterprise License and Support, 5 yr
1	ea	Meraki C9300 Enterprise License and Support, 5 yr
7	ea	Cable 1000 ft Blue Cat6

SCHEDULE OF EVENTS

EVENT	DATE	TIME
Release of ITB	11/21/2024	
ITB Updated	12/2/2024	
Last Date for Questions ¹	1/6/2025	
Bids Due	1/9/2025	4 PM

¹ All questions must be emailed to scochran@satsumaschools.com. All questions and answers will be posted at <https://aljp.alsde.edu>.

TERMS

1. Bids must be emailed to scochran@satsumaschools.com no later than **1/9/25, at 4 PM**. Any bids received after the due date will not be considered.
2. As with all eRate ITBs, the district will, at its sole discretion, decide whether a vendor/respondent award will result from this ITB. The issuance of this ITB does not oblige the district to make an award.
3. No invoice will be paid until all purchase order items have been delivered to the school district’s satisfaction.
4. Vendor must be an established business for a minimum of at least 5 continuous years and must have handled orders for the same or similar products.

5. Any agreement between SCS and the selected vendor will be contingent upon the availability of eRate and local funding, as well as board approval.
6. ALL awarded equipment should be delivered to the SCS Board of Education within 21 business days of the order being placed. Any delays in this timeline MUST be approved by the SCS District Director of Technology PRIOR to the order being placed by the awarded Vendor.
7. The aforementioned models or part numbers may be changed by SCS at any time AFTER Vendor is awarded a Mini-Quote if a different model will better serve the SCS network or if said Equipment will or could reach an End of Life (EOL) status within the current Academic School Year.
8. Vendor agrees not to "sell" or "sub out" any equipment or services contained within this mini quote once awarded.
9. Quote must include pricing for all hardware, licensing and other associated costs including a clearly stated Warranty.
10. This Mini-Quote is contingent upon award of eRate funds and SCS reserves the right to cancel and nullify any award if funds are not approved or local funding becomes unavailable.
11. Awarded Vendor agrees to wait for eRate match funds to be available.

EVALUATION

SCS will award based on the vendor submission that best meets the needs of the school system regarding the current Technology Plan, future growth, and ITB specifications, not necessarily the lowest price even though price will be a primary factor. SCS may elect to award all, some, or none of the services bid. SCS reserves the right to reject any or all of the bids or any items of any bids, to waive any informalities in bids received, and to waive technical errors in the best interest of SCS will thereby be promoted.

WAN Award Rubric		
Description	Weight	Notes
Price of Eligible Products and/or Services	40%	Based on all eRate <u>eligible</u> costs
Local or In State Vendor	25%	
Prior Experience with Vendor	25%	Prior experience within the past 5 years
Warranty/Maintenance/Support Features	10%	Management features for K-12 environments; Technical support services

ITB RESPONSE FORM

ALJP CONTRACT# _____

QTY	U/M	DESCRIPTION	UNIT PRICE	SUB TOTAL
130	ea	Meraki MR36 Wi-Fi 6 Indoor AP		
2	ea	Meraki MR76 Wi-Fi 6 Outdoor AP		
3	ea	Meraki MS125-48FP L2 Stck Cld-Mngd 48x GigE 740W PoE Switch		
1	ea	Meraki MS410-32 L3 Aggregation Switch		
130	ea	Meraki MR36 Enterprise License and Support, 5 yr		
2	ea	Meraki MR76 Enterprise License and Support, 5 yr		
3	ea	Meraki MS125 Enterprise License and Support, 5 yr		
1	ea	Meraki MS410 Enterprise License and Support, 5 yr		
7	ea	Cable 1000 ft Blue Cat5e		

TOTAL