

## Questions answered for RFP – “Voice System Solution”

1. Is the district set on completely abandoning the Mitel solution? Would there be any interest in keeping the Mitel system with proper support?
  - The district invites vendors to propose a solution that closely adheres to the "List of Specifications and Considerations to Include." If the proposed solution happens to be Mitel, that is acceptable.
  
2. What are the reasons for moving away from the current Mitel solution? What are the current pain points of the Mitel that have spurred this RFB so that we may resolve these? Are there features being requested that Mitel was found incapable of providing?
  - Our current phone solution is over seven years old, and the district is seeking proposals for a replacement system. Vendors are invited to propose solutions that closely align with the "List of Specifications and Considerations to Include." If the proposed solution happens to be Mitel, it will be considered acceptable.
  
3. How many Mitel 6920 IP Phones are currently in use?
  - 1500
  
4. What is your current Emergency Notification system being used?
  - Currently, the district lacks an emergency notification system beyond the building intercoms. Over the next few years, all rooms will be equipped with Clear Touch Panels. The district is interested in exploring options for integrating emergency notifications from the proposed phone system with these panels. Specifically, we would like to know if it is possible to display messages or text directly on the panels without triggering an intercom notification.
  
5. For "Compatibility with Interactive Panels for Emergency Notifications", what integration is expected? Do you have an example of what you would like to happen?
  - Please refer to Question 4 for details.

6. How many analog line outputs are needed for the Three Sixty Galaxy intercom systems? Are these connections at a single site or are they required at other locations? If other locations, please list them.
  - Each school is equipped with an analog line. For further details, please refer to the list of buildings included in the RFP.
  
7. Please provide the "Pricing Tables" forms for submission.
  - Currently, the district is seeking proposals only. Once a system is selected that closely aligns with our "List of Specifications and Considerations," we will use the provided information to obtain the necessary SKUs and part numbers to facilitate a bidding process for the best pricing.
  
8. Will the district have staff that can place new phones with supervised instruction?
  - Yes
  
9. How many DIDs will the district need to transfer for a cloud-hosted installation?
  - 300
  
10. The PRI Statement is slightly ambiguous, "Currently using two 4 centralized PRI circuits". Please advise the number of locations with PRIs and how many PRIs are at each location.
  - The only location with PRIs is RSECC, which has a total of four PRIs.
  
11. Vendors must provide a certified cashier's check or bid bond in the amount of five (5%) of the lump sum proposal amount." – Is the bid bond a hard and fast requirement?
  - This Request for Proposal (RFP) invites vendors to develop an IP phone solution that closely adheres to the specifications and considerations outlined in items 1 through 7 of the RFP. Designs that best meet our requirements will be used as the foundation for creating the subsequent Request for Bid (RFB). Please note that pricing is not required at this stage and will be requested later in the process.

12. You state you are open to an on-premises or cloud solution. A bid bond is fine with the on-premises solution since there is hardware that has an outright purchase but a cloud solution most times is a monthly cost with no outright purchase so there is no real total to go off for a bid bond.

- The bid bond is not mandatory for this RFP

13. Out of your 1500 handsets/extensions/users, how many of those would you consider to be classrooms or a more basic seat license?

- 1300 classrooms

14. Do you intend to abandon the current phones?

- Yes, if the new solution requires it.