


**REQUEST FOR PROPOSALS**  
**E-Rate Eligible Category 2 Products and Services**  
**Funding Year 2025: 7/1/2025 – 6/30/2026**  
**PART 2 – SPECIFIC INFORMATION**

	Applicant	Cupertino Union School District
	Billed Entity Number	144278
	Establishing Form 470	250001620 (Nickname: cusdk8_2025_470_c2)
	CUSDK8 RFP #	25-B10-01

*Submit **QUESTIONS** about this RFP or associated Form 470 by email to:*

[\*\*erate.cusdk8@learningtech.org\*\*](mailto:erate.cusdk8@learningtech.org)

Unless indicated elsewhere (e.g., by amendment to this RFP), the deadline for submission of **QUESTIONS** is **12pm PST, 20 calendar days from the Certified Date** shown on the associated Form 470.

***SEALED BIDS ARE REQUIRED***

***Submit SEALED PROPOSALS, including Signature Page and Pricing Form, to:***

**Attn: Purchasing Department, RFP #25-B10-01**

**Cupertino Union School District**

**Purchasing Department, Door #10**

**10301 Vista Drive, Cupertino, CA 95014**

**Delivery Days/Hours: M-F 8am – 4pm (PT)**

Unless indicated elsewhere (e.g., by amendment to this RFP), the deadline for submission of **PROPOSALS** is **12pm local time, 35 calendar days from the Certified Date** shown on the associated Form 470.

**All documents for SEALED BIDS must be provided on a USB drive as well.**

***MANDATORY Vendor Walk Through***

**All 5 sites will be visited on Monday 11/25/24, starting at 8:30am at Eaton Elementary. Any modifications or special instructions (e.g., parking, sign in requirements) will be announced via RFP Amendment**

**1650 S Bernardo Ave, Sunnyvale, CA 94087**

## PART 2 – SPECIFIC INFORMATION

This REQUEST FOR PROPOSALS consists of TWO (2) sections:

1. GENERAL INFORMATION, TERMS AND CONDITIONS
2. SPECIFIC INFORMATION, TERMS AND CONDITIONS

Together, the GENERAL and SPECIFIC sections constitute the full REQUEST FOR PROPOSALS.

**PLEASE NOTE** (per <https://www.usac.org/e-rate/applicant-process/competitive-bidding/>):

### **Requests for Proposal**

The entity filing an FCC Form 470 can issue a request for proposal (RFP) in addition to the FCC Form 470. In general, an RFP is a formal bidding document that describes the project and requested services in sufficient detail so that potential bidders understand the scope, location, and any other requirements. However, we use “RFP” or “RFP document” generically to refer to any bidding document that describes your project and requested services in more detail than in the fields provided on the FCC Form 470.

**Thus, a formal response to each paragraph of this RFP is neither required nor desired.**

The GENERAL INFORMATION, TERMS AND CONDITIONS section is uploaded to the Universal Service Administrative Company [USAC] E-Rate Productivity Center [EPC] for the associated Form 470, and is included with this SPECIFIC INFORMATION, TERMS AND CONDITIONS document by reference. The GENERAL section instructs the respondent about general information, and general terms and conditions.

This SPECIFIC section provides:

- Applicant specific details (e.g., Name, Billed Entity Number [BEN], entity address(es), Form 470 number, background about current situation and desired solutions)
- Proposal submission details:
  - Questions email and deadline
  - Submission mechanism and deadline
  - Vendor meeting dates and times (if applicable)
- Description of Products and Services Sought, with minimum requirements for:
  - Relevant technical specifications
  - Quantities of products/services sought
- Evaluation criteria
- Other specifics (if applicable)

If conflict exists between SPECIFIC and GENERAL sections of this REQUEST FOR PROPOSALS, the SPECIFIC section overrides the GENERAL document.

**All critical dates** (e.g., deadline for submission of questions, site walks (if any), deadline for submission of proposals) **are noted on the first page of the SPECIFIC document.**

## SPECIFIC INFORMATION, TERMS AND CONDITIONS

### A. Applicant Background

The following background information about the Applicant may be helpful in preparing a responsive bid.

Any resulting contract will be with:

<b>Applicant Name</b>	<b>Cupertino Union School District</b>
Applicant Authorized Signer	Mahmoud Abed, Chief Technology Officer 408-252-3000 x61338, <a href="mailto:abed_mahmoud@cusdk8.org">abed_mahmoud@cusdk8.org</a> <b>ALWAYS</b> cc: <a href="mailto:erate.cusdk8@learningtech.org">erate.cusdk8@learningtech.org</a>
Applicant Implementation Contact	Khoa Nguyen, Network Manager 408-252-3000 X61330, <a href="mailto:nguyen_khoa@cusdk8.org">nguyen_khoa@cusdk8.org</a> <b>ALWAYS</b> cc: <a href="mailto:erate.cusdk8@learningtech.org">erate.cusdk8@learningtech.org</a>
<b>REMINDER 1</b>	<b>Do NOT contact these individuals directly until an award has been made to your organization</b>
<b>REMINDER 2</b>	<b>The E-Rate consultant is NOT the Customer</b>

### General Description

Cupertino Union School District [CUSDK8] is a district in California with 26 sites: 18 elementary schools, 5 middle schools, 0 annexes, 3 NIFs (District Office, Maintenance and Operations, Meyerholz), and serves approximately 13,580 students.

### Network Topology

CUSDK8 currently uses a hub and spoke topology:

- Santa Clara County Office of Education [SCCOE] (1290 Riddler Park Drive, San Jose) provides 10 Gbps dark fiber WAN to CUSDK8's hub, the Data Center (10301 Vista Drive, Cupertino). SCCOE's Internet is via CENIC
- From the Data Center hub (aka Maintenance & Operations) CUSDK8 has:
  - 1 Gbps WAN connections to 1 NIF (Meyerholz)
  - 10 Gbps WAN connections to each of 5 Middle Schools
  - 1 Gbps WAN connection to the District Office (1309 S Mary Avenue, Sunnyvale)

Total number of circuits is 28.

### Entities/Sites

Entities included in this RFP are listed below; bidders should rely on this RFP list of entities as the definitive list of entities participating in this RFP. (Note that due to EPC data discrepancies, the Form 470 **Billed Entity** or **Recipients of Service** or **Number of Eligible Entities** sections may differ from those listed below).

**Cupertino Union School District**  
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#	Site Name Address	BEN
	<b>Cupertino Union School District</b> 10301 Vista Drive, Cupertino, CA 95014	144278
1	<b>CUSD District Office</b> 1309 S. Mary Avenue, Stes 150 & 250, Sunnyvale, CA 94087	16077332
2	<b>Meyerholz</b> 6990 Melvin Dr, San Jose, CA 95129	17034930
3	<b>Blue Hills Elementary School</b> 12300 De Sanka Ave, Saratoga, CA 95070	109926
4	<b>Collins Elementary School</b> 10300 N. Blaney Ave, Cupertino, CA 95014	109718
5	<b>Cupertino Middle School</b> 1650 S Bernardo Ave, Sunnyvale, CA 94087	108112
6	<b>De Vargas Elementary School</b> 5050 Moorpark Ave, San Jose, CA 95129	110189
7	<b>Dilworth Elementary School</b> 1101 Strayer Dr, San Jose, CA 95129	110197
8	<b>Eaton Elementary School</b> 20220 Suisun Dr, Cupertino, CA 95014	202011
9	<b>Eisenhower Elementary School</b> 277 Rodonovan Dr, Santa Clara, CA 95051	109878
10	<b>Faria Elementary School</b> 10155 Barbara Ln, Cupertino, CA 95014	109721
11	<b>Garden Gate Elementary School</b> 10500 Ann Arbor Ave, Cupertino, CA 95014	109717
12	<b>Hyde Middle School</b> 19325 Bollinger Rd, Cupertino, CA 95014	109728
13	<b>Kennedy Middle School</b> 821 Bubb Rd, Cupertino, CA 95014	109729
14	<b>Lawson Middle School</b> 10401 Vista Drive, Cupertino, CA 95014	16035825
15	<b>Lincoln Elementary School</b> 21710 McClellan Rd, Cupertino, CA 95014	109726
16	<b>McAuliffe School (K-8)</b> 12211 Titus Ave, Saratoga, CA 95070	109927
17	<b>Miller Middle School</b> 6151 Rainbow Dr, San Jose, CA 95129	110196
18	<b>Montclair Elementary School</b> 1160 St. Joseph Ave, Los Altos, CA 94024	107932
19	<b>Muir Elementary School</b> 6560 Hanover Dr, San Jose, CA 95129	110195
20	<b>Murdock-Portal Elementary School</b> 1188 Wunderlich Dr, Cupertino, CA 95129	109720
21	<b>Nimitz Elementary School</b> 545 Cheyenne Dr, Sunnyvale, CA 94087	108111
22	<b>Sedgwick Elementary School</b> 19200 Phil Ln, Cupertino, CA 95014	109725
23	<b>Stevens Creek Elem School</b> 10300 Ainsworth Dr, Cupertino, CA 95014	109716
24	<b>Stocklmeir Elementary School</b> 592 Dunholme Way, Sunnyvale, CA 94087	108107
25	<b>West Valley Elementary School</b> 1635 Belleville Way, Sunnyvale, CA 94087	108109
26	<b>CUSD Maintenance and Operations</b> 10301 Vista Drive, Cupertino, CA 95014	16077331

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**Project Overview**

CUSDK8 has five school sites that need cabling:

- Eaton Elem - partial re-cabling
- Miller MS - complete re-cabling
- Cupertino MS - partial re-cabling
- Montclair Elem - complete re-cabling
- Stevens Creek Elem - only Fiber

#	Name	Address	Fiber Runs	Related Fiber	Cat6 Drops	Related Copper	Racks/Cabinets	Fiber Patch	Copper Patch
1	Eaton Elementary School	20220 Suisun Dr Cupertino, CA 95014	10	1,000	219	21,900	8	20	219
		<i>Feet</i>	<i>7,000</i>		<i>72,270</i>			<i>60</i>	<i>219</i>
2	Miller Middle School	6151 Rainbow Dr San Jose, CA 95129	24	2,400	471	47,100	21	48	471
		<i>Feet</i>	<i>13,600</i>		<i>155,430</i>			<i>240</i>	<i>471</i>
3	Cupertino Middle School	1650 S Bernardo Ave Sunnyvale, CA 94087	16	1,600	268	26,800	7	32	268
		<i>Feet</i>	<i>11,000</i>		<i>88,440</i>			<i>160</i>	<i>268</i>
4	Montclair Elementary School	1160 St. Joseph Ave Los Altos, CA 94024	5	500	279	27,900	6	10	300
		<i>Feet</i>	<i>3,200</i>		<i>92,070</i>			<i>30</i>	<i>900</i>
5	Stevens Creek Elementary School	10300 Ainsworth Dr Cupertino, CA 95014	16	1,600	0	0	0	32	0
		<i>Feet</i>	<i>6,500</i>					<i>96</i>	
<b>Total Units</b>			<b>71</b>	<b>7,100</b>	<b>1,237</b>	<b>123,700</b>	<b>42</b>	<b>142</b>	<b>1,258</b>
<i>Total Feet</i>			<i>41,300</i>		<i>408,210</i>			<i>586</i>	<i>1,858</i>

**Following are the preferred specifications.**

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**B. Products And Services Sought**

Vendors may bid on the entire RFP or on any numbered group of this section.

In the event that alternative technologies, topologies or pathways would improve functionality or reduce cost, bidders are encouraged to propose recommended alternatives *in addition to* estimating as indicated in this RFP.

**Category 2 (Internal Connections, MIBS, BMIC)**

For reference, a typical school network will have the following:

- a. One MDF per entity, ideally located at the Minimum Point of Entry [MPOE], plus multiple IDFs
- b. MDF to contain: router (if needed), firewall, switches, patch panels, appropriately sized UPS
- c. IDFs to contain: patch panel, switches, appropriately sized UPS
- d. All IDF and MDF equipment mounted on standard 19-inch racks

**B.1 Category 2, Internal Connections – Cabling for Eaton Elementary School**

	470 Function	Cabling
	471 Type of Product	Cabling (Fiber Cabling Runs)
Qty	Specifications (Equivalent Make and Model is acceptable)	
<b>7,000</b>	<b>Fiber Runs (feet)</b>	
	Qty of runs of 9/125 Single mode fiber	10
	Termination connectors SC, LC, ST, FC, MTP/MPO?	LC
	Qty of <b>feet</b> per 9/125 Single mode fiber run	700
	Total feet of 9/125 Single mode fiber	<b>7,000</b>
	Total Qty of fiber runs	<b>10</b>
	A to-scale floor plan of campus is available upon formal request Y/N?	Floor plan available, not to scale
	Other Notes	Qty 9 12-strand @ 700 ft Qty 1 24-strand @ 700 ft
	Vendor to perform Installation and Initial Configuration	√
	12 strands/run or better	√
	All multimode fiber of appropriate lengths should be 10 Gbps-rated or better	√
	Bids to include removal and disposal of obsolete wiring (separate subtotal)	√

	470 Function	Antennas, connectors, and related components
	471 Type of Product	Related Components
Qty	Specifications (Equivalent Make and Model is acceptable)	
<b>1,000</b>	<b>Qty of all items needed for a complete and working system (e.g., faceplates, conduit, raceways, mounting/junction boxes, j-hooks, mounting hardware).</b>	<b>1,000</b>
	Bids should include necessary quantity of appropriate patch panels, rated to match cabling, with sufficient quantity of ports to connect all new wiring with modest (20%) spare capacity	√

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	<b>470 Function</b>	<b>Cabling</b>
	<b>471 Type of Product</b>	<b>Cabling (Fiber Patch Cables)</b>
<b>Qty</b>	<b>Specifications (Equivalent Make and Model is acceptable)</b>	
<b>60</b>	<b>Fiber Patch Cables</b>	
	Qty of 9/125 Single mode fiber patch cables	20
	Termination connectors SC, LC, ST, FC, MTP/MPO?	LC
	Color of cables	no preference
	Qty of <b>feet</b> per 9/125 Single mode fiber patch cable	3
	Total feet of 9/125 Single mode fiber patch cables	<b>60</b>
	Other Notes	
	Terminated with connectors on all strands on each end	√

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470 Function		Cabling
471 Type of Product		Cabling (Copper Cabling)
Qty	Specifications (Equivalent Make and Model is acceptable)	
72,270	<b>Copper Cabling</b>	
	Category of copper cable	CAT6a or better
	Qty of specified Category of wall drops	192
	Qty of specified Category of ceiling drops	27
	Total qty of specified Category of drops	219
	Qty of feet per drop	330
	Total feet of copper cabling	72,270
	Use <b>existing</b> raceways, boxes, etc. where possible, or <b>all new</b> ?	Use existing
	Use existing pathways when available Y/N?	Yes
	Drop ceilings exist in all buildings Y/N?	No
	A to-scale floor plan of campus is available upon formal request Y/N?	Floor plan available, not to scale
	Other Notes	
	Vendor to perform Installation and Initial Configuration	√
	Where required by applicable codes, plenum cable shall be used	√
	Each classroom should have 1-2 PoE+ enabled drop at ceiling level for APs. Larger rooms (gym, multipurpose room, school library, etc.) may need additional drops for adequate wireless coverage.	√
	Wall/other drops should be located near A/C power outlets available for end-user equipment	√
	All copper wiring must be in compliance with TIA/EIA 568/569-D standards. (This is not to be confused with T568A and T568B termination punch order standards.)	√
	Certified Refurbished components are NOT acceptable	√
	Parts, installation, and activation required	√
	All wiring, including patch panels and face plates, must be labeled on both ends and tested, with wiring maps supplied. Wiring test results and wire maps are to be supplied to the Applicant in electronic format (in source form, preferably Visio)	√
	All necessary racks, cabinets, patch panels, patch cables, raceways, surface mount boxes, junction boxes, and similar items needed for a complete and working system should be included in cabling bids	√
	All runs should be properly terminated at both patch panels and wall plates, unless otherwise indicated	√
	Bid should include all components needed to make system operational	√
	Bids to include removal and disposal of obsolete wiring (separate subtotal)	√

470 Function		Antennas, connectors, and related components
471 Type of Product		Related Components
Qty	Specifications (Equivalent Make and Model is acceptable)	
21,900	Qty of all items needed for a complete and working system (e.g., faceplates, conduit, raceways, mounting/junction boxes, j-hooks, mounting hardware).	21,900
	Bids should include necessary quantity of appropriate patch panels, rated to match cabling, with sufficient quantity of ports to connect all new wiring with modest (20%) spare capacity	√



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	470 Function	Racks
	471 Type of Product	Racks
Qty	Specifications (Equivalent Make and Model is acceptable)	
<b>8</b>	<b>Make/Model</b>	Chatsworth 13050-X12 26"H x 26"W x 8.5"D, 4U
	2/4 post, Floor/wall?	Wall
	Lockable Y/N?	Yes
	Windowed Door Y/N?	No
	Minimum Height (units)?	4U
	Maximum Height (units)?	4U
	Minimum depth (inches)?	8.5"
	Maximum depth (inches)?	no preference
	Weight capacity (lbs)?	no preference
	Vendor to perform Installation and Initial Configuration? Y/N <b>Installation should be quoted separately</b>	Yes
	Additional configuration required? Y/N	No
	Other Notes	
	URL of datasheet of the exact make/series/model requested	<a href="https://www.chatsworth.com/en-us/documents/installation-instructions/13050_iis-pdf">https://www.chatsworth.com/en-us/documents/installation-instructions/13050_iis-pdf</a>
	Width = 19 inches	√

	470 Function	Cabling
	471 Type of Product	Cabling (Copper Patch Cables)
Qty	Specifications (Equivalent Make and Model is acceptable)	
<b>219</b>	<b>Copper Patch Cables (auto-calculated in feet)</b>	
	Category of copper cable	CAT6a or better
	Qty of copper patch cables	219
	Color of cables	White
	Qty of <b>feet</b> per copper patch cable	1
	Total feet of copper patch cables	<b>219</b>
	Other Notes	
	Terminated with RJ45 connectors on each end	√

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**B.2 Category 2, Internal Connections – Cabling for Miller Middle School**

	470 Function	Cabling
	471 Type of Product	Cabling (Fiber Cabling Runs)
Qty	Specifications (Equivalent Make and Model is acceptable)	
13,600	<b>Fiber Runs (feet)</b>	
	Qty of runs of 9/125 Single mode fiber	24
	Termination connectors SC, LC, ST, FC, MTP/MPO?	LC
	Qty of <b>feet</b> per 9/125 Single mode fiber run	566 average
	Total feet of 9/125 Single mode fiber	<b>13,600</b>
	Total Qty of fiber runs	<b>24</b>
	A to-scale floor plan of campus is available upon formal request Y/N?	Floor plan available, not to scale
	Other Notes	Qty 4 12-strand @ 400 ft Qty 7 6-strand @ 400 ft Qty 6 6-strand @ 600 ft Qty 3 12-strand @ 800 ft Qty 4 6-strand @ 800 ft
	Vendor to perform Installation and Initial Configuration	√
	12 strands/run or better	√
	All multimode fiber of appropriate lengths should be 10 Gbps-rated or better	√
	Bids to include removal and disposal of obsolete wiring (separate subtotal)	√

	470 Function	Antennas, connectors, and related components
	471 Type of Product	Related Components
Qty	Specifications (Equivalent Make and Model is acceptable)	
2,400	Qty of all items needed for a complete and working system (e.g., faceplates, conduit, raceways, mounting/junction boxes, j-hooks, mounting hardware).	2,400
	Bids should include necessary quantity of appropriate patch panels, rated to match cabling, with sufficient quantity of ports to connect all new wiring with modest (20%) spare capacity	√

	470 Function	Cabling
	471 Type of Product	Cabling (Fiber Patch Cables)
Qty	Specifications (Equivalent Make and Model is acceptable)	
240	<b>Fiber Patch Cables</b>	
	Qty of 9/125 Single mode fiber patch cables	48
	Termination connectors SC, LC, ST, FC, MTP/MPO?	LC
	Color of cables	no preference
	Qty of <b>feet</b> per 9/125 Single mode fiber patch cable	5
	Total feet of 9/125 Single mode fiber patch cables	<b>240</b>
	Other Notes	
	Terminated with connectors on all strands on each end	√

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470 Function		Cabling
471 Type of Product		Cabling (Copper Cabling)
Qty	Specifications (Equivalent Make and Model is acceptable)	
155,430	<b>Copper Cabling</b>	
	Category of copper cable	CAT6a or better
	Qty of specified Category of wall drops	408
	Qty of specified Category of ceiling drops	63
	Total qty of specified Category of drops	471
	Qty of feet per drop	330
	Total feet of copper cabling	155,430
	Use <b>existing</b> raceways, boxes, etc. where possible, or <b>all new</b> ?	Use existing
	Use existing pathways when available Y/N?	Yes
	Drop ceilings exist in all buildings Y/N?	No
	A to-scale floor plan of campus is available upon formal request Y/N?	Floor plan available, not to scale
	Other Notes	
	Vendor to perform Installation and Initial Configuration	√
	Where required by applicable codes, plenum cable shall be used	√
	Each classroom should have 1-2 PoE+ enabled drop at ceiling level for APs. Larger rooms (gym, multipurpose room, school library, etc.) may need additional drops for adequate wireless coverage.	√
	Wall/other drops should be located near A/C power outlets available for end-user equipment	√
	All copper wiring must be in compliance with TIA/EIA 568/569-D standards. (This is not to be confused with T568A and T568B termination punch order standards.)	√
	Certified Refurbished components are NOT acceptable	√
	Parts, installation, and activation required	√
	All wiring, including patch panels and face plates, must be labeled on both ends and tested, with wiring maps supplied. Wiring test results and wire maps are to be supplied to the Applicant in electronic format (in source form, preferably Visio)	√
	All necessary racks, cabinets, patch panels, patch cables, raceways, surface mount boxes, junction boxes, and similar items needed for a complete and working system should be included in cabling bids	√
	All runs should be properly terminated at both patch panels and wall plates, unless otherwise indicated	√
	Bid should include all components needed to make system operational	√
	Bids to include removal and disposal of obsolete wiring (separate subtotal)	√

470 Function		Antennas, connectors, and related components
471 Type of Product		Related Components
Qty	Specifications (Equivalent Make and Model is acceptable)	
47,100	Qty of all items needed for a complete and working system (e.g., faceplates, conduit, raceways, mounting/junction boxes, j-hooks, mounting hardware).	47,100
	Bids should include necessary quantity of appropriate patch panels, rated to match cabling, with sufficient quantity of ports to connect all new wiring with modest (20%) spare capacity	√

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	470 Function	Racks
	471 Type of Product	Racks
Qty	Specifications (Equivalent Make and Model is acceptable)	
<b>7</b>	<b>Make/Model</b>	Chatsworth 13050-X12 26"H x 26"W x 8.5"D, 4U
	Weight capacity (lbs)?	no preference
	Vendor to perform Installation and Initial Configuration? Y/N <b>Installation should be quoted separately</b>	Yes
	Additional configuration required? Y/N	No
	Other Notes	
	URL of datasheet of the exact make/series/model requested	<a href="https://www.chatsworth.com/en-us/documents/installation-instructions/13050_iis-pdf">https://www.chatsworth.com/en-us/documents/installation-instructions/13050_iis-pdf</a>
	Width = 19 inches	√

	470 Function	Racks
	471 Type of Product	Racks / Enclosures
Qty	Specifications (Equivalent Make and Model is acceptable)	
<b>13</b>	<b>Make/Model</b>	Hoffman ASE18X18X8NK Screw-Cover Enclosure, NEMA 1, No Knockouts, 18x18x8, Steel, Gray
	2/4 post, Floor/wall?	Wall mounted 18"x18"x8"
	Lockable Y/N?	No
	Windowed Door Y/N?	No
	Minimum depth (inches)?	8"
	Maximum depth (inches)?	8"
	Weight capacity (lbs)?	no preference
	Vendor to perform Installation and Initial Configuration? Y/N <b>Installation should be quoted separately</b>	Yes
	Additional configuration required? Y/N	No
	Other Notes	<a href="https://marselectric.com/products/hoffman-ase18x18x8nk-screw-cover-enclosure-nema-1-no-knockouts-18x18x8-steel-gray/3430">https://marselectric.com/products/hoffman-ase18x18x8nk-screw-cover-enclosure-nema-1-no-knockouts-18x18x8-steel-gray/3430</a>
	Width = 19 inches	√

	470 Function	Racks
	471 Type of Product	Racks
Qty	Specifications (Equivalent Make and Model is acceptable)	
<b>1</b>	<b>Make/Model</b>	(for MDF)
	2/4 post, Floor/wall?	2-post Floor
	Lockable Y/N?	No
	Windowed Door Y/N?	No
	Minimum Height (units)?	42U
	Maximum Height (units)?	45U
	Minimum depth (inches)?	42"
	Maximum depth (inches)?	no preference
	Weight capacity (lbs)?	no preference
	Vendor to perform Installation and Initial Configuration? Y/N <b>Installation should be quoted separately</b>	Yes
	Additional configuration required? Y/N	No
	Width = 19 inches	√

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470 Function	Cabling
471 Type of Product	Cabling (Copper Patch Cables)
Qty	Specifications (Equivalent Make and Model is acceptable)
<b>471</b>	<b>Copper Patch Cables (auto-calculated in feet)</b>
	Category of copper cable
	CAT6 or better
	Qty of copper patch cables
	471
	Color of cables
	no preference
	Qty of <b>feet</b> per copper patch cable
	1
	Total feet of copper patch cables
	471
	Other Notes
	Terminated with RJ45 connectors on each end
	√

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**B.3 Category 2, Internal Connections – Cabling for Cupertino Middle School**

	470 Function	Cabling
	471 Type of Product	Cabling (Fiber Cabling Runs)
Qty	Specifications (Equivalent Make and Model is acceptable)	
11,000	<b>Fiber Runs (feet)</b>	
	Qty of runs of 9/125 Single mode fiber	16
	Termination connectors SC, LC, ST, FC, MTP/MPO?	LC
	Qty of <b>feet</b> per 9/125 Single mode fiber run	688 average
	Total feet of 9/125 Single mode fiber	<b>11,000</b>
	Total Qty of fiber runs	<b>16</b>
	A to-scale floor plan of campus is available upon formal request Y/N?	Floor plan available, not to scale
	Other Notes	Qty 7 12-strand @ 500 ft Qty 5 12-strand @ 700 ft Qty 4 12-strand @ 1000 ft
	Vendor to perform Installation and Initial Configuration	✓
	12 strands/run or better	✓
	All multimode fiber of appropriate lengths should be 10 Gbps-rated or better	✓
	Bids to include removal and disposal of obsolete wiring (separate subtotal)	✓

	470 Function	Antennas, connectors, and related components
	471 Type of Product	Related Components
Qty	Specifications (Equivalent Make and Model is acceptable)	
1,600	Qty of all items needed for a complete and working system (e.g., faceplates, conduit, raceways, mounting/junction boxes, j-hooks, mounting hardware).	1,600
	Bids should include necessary quantity of appropriate patch panels, rated to match cabling, with sufficient quantity of ports to connect all new wiring with modest (20%) spare capacity	✓

	470 Function	Cabling
	471 Type of Product	Cabling (Fiber Patch Cables)
Qty	Specifications (Equivalent Make and Model is acceptable)	
160	<b>Fiber Patch Cables</b>	
	Qty of 9/125 Single mode fiber patch cables	32
	Termination connectors SC, LC, ST, FC, MTP/MPO?	LC
	Color of cables	no preference
	Qty of <b>feet</b> per 9/125 Single mode fiber patch cable	5
	Total feet of 9/125 Single mode fiber patch cables	<b>160</b>
	Other Notes	
	Terminated with connectors on all strands on each end	✓

**Cupertino Union School District**  
**FY2025 E-Rate Request for Proposals**

470 Function		Cabling
471 Type of Product		Cabling (Copper Cabling)
Qty	Specifications (Equivalent Make and Model is acceptable)	
88,440	<b>Copper Cabling</b>	
	Category of copper cable	CAT6a or better
	Qty of specified Category of wall drops	219
	Qty of specified Category of ceiling drops	49
	Total qty of specified Category of drops	268
	Qty of feet per drop	330
	Total feet of copper cabling	88,440
	Use <b>existing</b> raceways, boxes, etc. where possible, or <b>all new</b> ?	Use existing
	Use existing pathways when available Y/N?	Yes
	Drop ceilings exist in all buildings Y/N?	No
	A to-scale floor plan of campus is available upon formal request Y/N?	No
	Other Notes	
	Vendor to perform Installation and Initial Configuration	√
	Where required by applicable codes, plenum cable shall be used	√
	Each classroom should have 1-2 PoE+ enabled drop at ceiling level for APs. Larger rooms (gym, multipurpose room, school library, etc.) may need additional drops for adequate wireless coverage.	√
	Wall/other drops should be located near A/C power outlets available for end-user equipment	√
	All copper wiring must be in compliance with TIA/EIA 568/569-D standards. (This is not to be confused with T568A and T568B termination punch order standards.)	√
	Certified Refurbished components are NOT acceptable	√
	Parts, installation, and activation required	√
	All wiring, including patch panels and face plates, must be labeled on both ends and tested, with wiring maps supplied. Wiring test results and wire maps are to be supplied to the Applicant in electronic format (in source form, preferably Visio)	√
	All necessary racks, cabinets, patch panels, patch cables, raceways, surface mount boxes, junction boxes, and similar items needed for a complete and working system should be included in cabling bids	√
	All runs should be properly terminated at both patch panels and wall plates, unless otherwise indicated	√
	Bid should include all components needed to make system operational	√
	Bids to include removal and disposal of obsolete wiring (separate subtotal)	√

470 Function		Antennas, connectors, and related components
471 Type of Product		Related Components
Qty	Specifications (Equivalent Make and Model is acceptable)	
26,800	Qty of all items needed for a complete and working system (e.g., faceplates, conduit, raceways, mounting/junction boxes, j-hooks, mounting hardware).	26,800
	Bids should include necessary quantity of appropriate patch panels, rated to match cabling, with sufficient quantity of ports to connect all new wiring with modest (20%) spare capacity	√

**Cupertino Union School District**  
 FY2025 E-Rate Request for Proposals

	470 Function	Racks
	471 Type of Product	Racks
Qty	Specifications (Equivalent Make and Model is acceptable)	
<b>7</b>	<b>Make/Model</b>	Chatsworth 13050-X12 26"H x 26"W x 8.5"D, 4U
	2/4 post, Floor/wall?	Wall
	Lockable Y/N?	Yes
	Windowed Door Y/N?	No
	Minimum Height (units)?	4U
	Maximum Height (units)?	4U
	Minimum depth (inches)?	8.5"
	Maximum depth (inches)?	no preference
	Weight capacity (lbs)?	no preference
	Vendor to perform Installation and Initial Configuration? Y/N	Yes
	<b>Installation should be quoted separately</b>	
	Additional configuration required? Y/N	No
	Other Notes	
	URL of datasheet of the exact make/series/model requested	<a href="https://www.chatsworth.com/en-us/documents/installation-instructions/13050_iis-pdf">https://www.chatsworth.com/en-us/documents/installation-instructions/13050_iis-pdf</a>
	Width = 19 inches	√

	470 Function	Cabling
	471 Type of Product	Cabling (Copper Patch Cables)
Qty	Specifications (Equivalent Make and Model is acceptable)	
<b>268</b>	<b>Copper Patch Cables (auto-calculated in feet)</b>	
	Category of copper cable	CAT6a or better
	Qty of copper patch cables	268
	Color of cables	no preference
	Qty of <b>feet</b> per copper patch cable	1
	Total feet of copper patch cables	<b>268</b>
	Other Notes	
	Terminated with RJ45 connectors on each end	√



**Cupertino Union School District**  
 FY2025 E-Rate Request for Proposals

**B.4 Category 2, Internal Connections – Cabling for Montclair Elementary School**

	470 Function	Cabling
	471 Type of Product	Cabling (Fiber Cabling Runs)
Qty	Specifications (Equivalent Make and Model is acceptable)	
<b>3,200</b>	<b>Fiber Runs (feet)</b>	
	Qty of runs of 9/125 Single mode fiber	5
	Termination connectors SC, LC, ST, FC, MTP/MPO?	LC
	Qty of feet per 9/125 Single mode fiber run	640 average
	Total feet of 9/125 Single mode fiber	<b>3200</b>
	Total Qty of fiber runs	<b>5</b>
	A to-scale floor plan of campus is available upon formal request Y/N?	Floor plan available, not to scale
	Other Notes	IDF Qty 3 12-strand @ 400 ft IDF Qty 2 12-strand @ 1000 ft
	Vendor to perform Installation and Initial Configuration	✓
	12 strands/run or better	✓
	All multimode fiber of appropriate lengths should be 10 Gbps-rated or better	✓
	Bids to include removal and disposal of obsolete wiring (separate subtotal)	✓

	470 Function	Antennas, connectors, and related components
	471 Type of Product	Related Components
Qty	Specifications (Equivalent Make and Model is acceptable)	
<b>500</b>	Qty of all items needed for a complete and working system (e.g., faceplates, conduit, raceways, mounting/junction boxes, j-hooks, mounting hardware).	<b>500</b>
	Bids should include necessary quantity of appropriate patch panels, rated to match cabling, with sufficient quantity of ports to connect all new wiring with modest (20%) spare capacity	✓

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**FY2025 E-Rate Request for Proposals**

470 Function		Cabling
471 Type of Product		Cabling (Copper Cabling)
Qty	Specifications (Equivalent Make and Model is acceptable)	
92,070	<b>Copper Cabling</b>	
	Category of copper cable	CAT6a or better
	Qty of specified Category of wall drops	118
	Qty of specified Category of ceiling drops	161
	Total qty of specified Category of drops	279
	Qty of feet per drop	330
	Total feet of copper cabling	92,070
	Use <b>existing</b> raceways, boxes, etc. where possible, or <b>all new</b> ?	Use existing
	Use existing pathways when available Y/N?	Yes
	Drop ceilings exist in all buildings Y/N?	No
	A to-scale floor plan of campus is available upon formal request Y/N?	Floor plan available, not to scale
	Other Notes	
	Vendor to perform Installation and Initial Configuration	✓
	Where required by applicable codes, plenum cable shall be used	✓
	Each classroom should have 1-2 PoE+ enabled drop at ceiling level for APs. Larger rooms (gym, multipurpose room, school library, etc.) may need additional drops for adequate wireless coverage.	✓
	Wall/other drops should be located near A/C power outlets available for end-user equipment	✓
	All copper wiring must be in compliance with TIA/EIA 568/569-D standards. (This is not to be confused with T568A and T568B termination punch order standards.)	✓
	Certified Refurbished components are NOT acceptable	✓
	Parts, installation, and activation required	✓
	All wiring, including patch panels and face plates, must be labeled on both ends and tested, with wiring maps supplied. Wiring test results and wire maps are to be supplied to the Applicant in electronic format (in source form, preferably Visio)	✓
	All necessary racks, cabinets, patch panels, patch cables, raceways, surface mount boxes, junction boxes, and similar items needed for a complete and working system should be included in cabling bids	✓
	All runs should be properly terminated at both patch panels and wall plates, unless otherwise indicated	✓
	Bid should include all components needed to make system operational	✓
	Bids to include removal and disposal of obsolete wiring (separate subtotal)	✓

470 Function		Antennas, connectors, and related components
471 Type of Product		Related Components
Qty	Specifications (Equivalent Make and Model is acceptable)	
27,900	Qty of all items needed for a complete and working system (e.g., faceplates, conduit, raceways, mounting/junction boxes, j-hooks, mounting hardware).	27,900
	Bids should include necessary quantity of appropriate patch panels, rated to match cabling, with sufficient quantity of ports to connect all new wiring with modest (20%) spare capacity	✓

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	470 Function	Racks
	471 Type of Product	Racks
Qty	Specifications (Equivalent Make and Model is acceptable)	
1	<b>Make/Model</b>	Panduit 19" rack
	2/4 post, Floor/wall?	2-post Floor
	Lockable Y/N?	No
	Windowed Door Y/N?	No
	Minimum Height (units)?	42U
	Maximum Height (units)?	45U
	Minimum depth (inches)?	42"
	Maximum depth (inches)?	no preference
	Weight capacity (lbs)?	no preference
	Vendor to perform Installation and Initial Configuration? Y/N <b>Installation should be quoted separately</b>	Yes
	Additional configuration required? Y/N	No
	Other Notes	(for MDF)
	URL of datasheet of the exact make/series/model requested	
	Width = 19 inches	√

	470 Function	Racks
	471 Type of Product	Racks
Qty	Specifications (Equivalent Make and Model is acceptable)	
5	<b>Make/Model</b>	Chatsworth 13050-X12 26"H x 26"W x 8.5"D, 4U
	2/4 post, Floor/wall?	Wall
	Lockable Y/N?	No
	Windowed Door Y/N?	No
	Minimum Height (units)?	4U
	Maximum Height (units)?	264U
	Minimum depth (inches)?	8.5"
	Maximum depth (inches)?	8.5"
	Weight capacity (lbs)?	54
	Vendor to perform Installation and Initial Configuration? Y/N <b>Installation should be quoted separately</b>	Yes
	Additional configuration required? Y/N	No
	Other Notes	IDFs
	URL of datasheet of the exact make/series/model requested	<a href="https://www.chatsworth.com/en-us/documents/installation-instructions/13050_iis-pdf">https://www.chatsworth.com/en-us/documents/installation-instructions/13050_iis-pdf</a>
	Width = 19 inches	√

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	470 Function	Cabling
	471 Type of Product	Cabling (Fiber Patch Cables)
Qty	Specifications (Equivalent Make and Model is acceptable)	
<b>30</b>	<b>Fiber Patch Cables</b>	
	Qty of 9/125 Single mode fiber patch cables	10
	Termination connectors SC, LC, ST, FC, MTP/MPO?	LC
	Color of cables	no preference
	Qty of <b>feet</b> per 9/125 Single mode fiber patch cable	3
	Total feet of 9/125 Single mode fiber patch cables	<b>30</b>
	Other Notes	
	Terminated with connectors on all strands on each end	√

	470 Function	Cabling
	471 Type of Product	Cabling (Copper Patch Cables)
Qty	Specifications (Equivalent Make and Model is acceptable)	
<b>900</b>	<b>Copper Patch Cables (auto-calculated in feet)</b>	
	Category of copper cable	CAT6a or better
	Qty of copper patch cables	300
	Color of cables	280 White & 20 Yellow
	Qty of <b>feet</b> per copper patch cable	3
	Total feet of copper patch cables	<b>900</b>
	Other Notes	
	Terminated with RJ45 connectors on each end	√

**Cupertino Union School District**  
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**B.5 Category 2, Internal Connections – Cabling for Stevens Creek Elementary School**

	470 Function	Cabling
	471 Type of Product	Cabling (Fiber Cabling Runs)
Qty	Specifications (Equivalent Make and Model is acceptable)	
6,500	<b>Fiber Runs (feet)</b>	
	Qty of runs of 9/125 Single mode fiber	16
	Termination connectors SC, LC, ST, FC, MTP/MPO?	LC
	Qty of <b>feet</b> per 9/125 Single mode fiber run	406 average
	Total feet of 9/125 Single mode fiber	6,500
	Total Qty of fiber runs	16
	A to-scale floor plan of campus is available upon formal request Y/N?	Yes
	Other Notes	IDF Qty 5 12-strand @ 400 ft Qty 5 6-strand @ 300 Qty 3 6-strand @ 200 Qty 2 12-strand @ 1000 IDF Qty 1 24-strand @ 400 ft
	Vendor to perform Installation and Initial Configuration	√
	12 strands/run or better	√
	All multimode fiber of appropriate lengths should be 10 Gbps-rated or better	√
	Bids to include removal and disposal of obsolete wiring (separate subtotal)	√

	470 Function	Antennas, connectors, and related components
	471 Type of Product	Related Components
Qty	Specifications (Equivalent Make and Model is acceptable)	
1,600	Qty of all items needed for a complete and working system (e.g., faceplates, conduit, raceways, mounting/junction boxes, j-hooks, mounting hardware).	1,600
	Bids should include necessary quantity of appropriate patch panels, rated to match cabling, with sufficient quantity of ports to connect all new wiring with modest (20%) spare capacity	√

	470 Function	Cabling
	471 Type of Product	Cabling (Fiber Patch Cables)
Qty	Specifications (Equivalent Make and Model is acceptable)	
96	<b>Fiber Patch Cables</b>	
	Qty of 9/125 Single mode fiber patch cables	32
	Termination connectors SC, LC, ST, FC, MTP/MPO?	LC
	Color of cables	no preference
	Qty of <b>feet</b> per 9/125 Single mode fiber patch cable	3
	Total feet of 9/125 Single mode fiber patch cables	96
	Other Notes	
	Terminated with connectors on all strands on each end	√

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**Other Procurement Info:**

- **Bids must include removal and disposal of obsolete wiring, old network racks and enclosures, and thorough cleanup of work spaces (separate subtotal)**
- Bids may include contingency fees, to address mid-project discoveries (separate subtotal)
- The District may make one or multiple awards
- State Master Contracts and/or Purchasing Consortia contracts may be considered
- Sealed Bids are required *including an electronic version on flash drive*

Sealed bids should be addressed to:	
Name	Attn: RFP #25-B10-01
Title	Purchasing Department
Address	Cupertino Union School District Purchasing Department, Door #10 10301 Vista Drive, Cupertino, CA 95014
Delivery Days/Hours (Winter Break, scheduled for 12/23/24 – 1/3/25)	TARGET = by 12/13/24, M-F 8am – 4pm (PT) Final deadline to be announced via RFP Amendment

- **MANDATORY Vendor Walk Throughs** will be included in the procurement process. All 5 sites will be visited on Monday 11/25/24, starting at 8:30am at Eaton Elementary. Any modifications or special instructions (e.g., parking, sign in requirements) will be announced via RFP Amendment

	Event	Address
1	Eaton Elementary School (morning)	20220 Suisun Dr, Cupertino, CA 95014
2	Miller Middle School (morning)	6151 Rainbow Dr, San Jose, CA 95129
3	Cupertino Middle School (morning)	1650 S Bernardo Ave, Sunnyvale, CA 94087
4	Montclair Elementary School (afternoon)	1160 St. Joseph Ave, Los Altos, CA 94024
5	Stevens Creek Elementary School (afternoon)	10300 Ainsworth Dr, Cupertino, CA 95014

**Floor Plan for Cabling Projects**

A site map will be made available to Vendors at walk through.

**Other Category 2 Technical Specifications:**

- Vendor will provide all E-Rate Category 2 eligible services and equipment necessary for the proposed solution to function
- Vendor to provide detailed specifications for any additional equipment required for a complete and working solution (e.g., transceivers, power adapters)
- **Vendor to provide authorized reseller documentation for proposed products**

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**Other Category 2 Proposal Specifications:**

- Provide a brief summary, in non-technical terms, of what the solution provides
- The Pricing Form attached to the Form 470 is the *strongly preferred* form for submission of proposal pricing. **Please return the completed Pricing Form in the original Excel format (do not PDF!).** To be sure you have provided all the required data elements for your proposal to be favorably considered, please use the Pricing Form. **No deviation may be introduced between the submitted pricing and any resulting contract**
- Provide pre-discount pricing for:
  - E-Rate *eligible* items including taxes, shipping, and installation/configuration
  - Items *not eligible* for E-Rate support including taxes, shipping, and installation
  - Other expenses as appropriate
- Provide separate line item subtotals for *eligible* vs. *ineligible* product, taxes, shipping, and initial installation/configuration, if applicable
- Taxes: Include sales taxes based on tax rate for site listed in RFP (explicitly for zip code of installation site)
- Confirm that no products or components from any “covered company,” as designated by the FCC, are included in the proposal
- Submission of a proposal acknowledges:
  - Applicant reserves the right to award all, part, or none of the services set forth in this procurement
  - Proposal is valid through the close of the application window and will be honored through completion of any associated documentation
- Proposals that include generic price lists will be considered non-responsive and will not be included in the evaluation.
- Provide installation/configuration pricing, *as a separate optional line item*, allowing Applicant to choose self-installation or installation by vendor with or without purchasing products
- Provide estimated implementation schedule

**Other Category 2 Contract Specifications:**

- All Vendor pricing, including installation, must remain valid through the E-Rate application window, including through necessary extension periods, until all products/services are delivered to Applicant
- Confirm that no products or components from any “covered company,” as designated by the FCC, are included in the proposal
- Service Provider Invoicing [SPI]: unless expressly negotiated otherwise, Applicant selects Service Provider Invoicing via this notice and prior to the submission of the Form 471, consistent with FCC regulation §54.514 **Payment for discounted service**
- **To coincide with allowable E-Rate delivery dates**, Applicant requires that contract expiration date be exactly and explicitly:
  - 9/30 for Internal Connections with the option to extend for up to two (2) additional 1-year periods as may be required to complete the full project
  - 6/30 for Basic Maintenance of Internal Connections or Managed Internal Broadband Service, with the option to extend for up to two (2) additional 1-year periods at Applicant’s discretion

### C. Vendor Conference / Walk Through

Vendor Conference Call and/or Walk Through information follows.

**ONLY X'd items (☒) apply.**

- A Vendor Conference Call will NOT be held. Please do not request a special appointment.
- A Vendor Walk Through will NOT be held. Please do not request a special appointment.
- A Vendor Conference Call will be held at the **date** and **time** to be announced via RFP Amendment. Please RSVP via email to the email address on the cover page above. This will allow us to notify all interested parties of the call-in details, and any unanticipated, last-minute changes in scheduling. Please do not request a special appointment for a different time; all vendors should attend at the same time to help ensure that everyone has the same information.

Attendance is *optional*.

Attendance is **mandatory**.<sup>1</sup>

- A Vendor Walk Through will be held at **date** and **time** and **location** to be announced via RFP Amendment. **Applicant's safety measures must be followed.**

Please RSVP via email to the email address on the cover page above. This will allow us to notify all interested parties of any unanticipated, last-minute changes in scheduling or starting location. Please do not request a special appointment for a different time; all vendors should attend at the same time to help ensure that everyone has the same information.

Attendance is *optional*.

Attendance is **mandatory**.<sup>2</sup>

Sign-in and a printed business card or similar contact information will be expected upon arrival. Answers to clarifying questions not adequately explained in the existing RFP materials will be posted as RFP Addenda or Amendments on the same web site as this document and available to all vendors. Please note that, depending on the bid evaluation criteria indicated herein, where attendance is optional, non-attendance might still affect scoring on a secondary proposal evaluation factor. Vendors should never offer gifts or favors of any kind, however small, to anyone associated with the Applicant or Applicant's family members. Submission of a proposal constitutes a presumptive certification that there is no conflict of interest.

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<sup>1</sup> In the event less than 3 responsive bidders have complied, Applicant, in its sole discretion, reserves the right to waive this requirement if it is deemed in its best interest.

<sup>2</sup> In the event less than 3 responsive bidders have complied, Applicant, in its sole discretion, reserves the right to waive this requirement if it is deemed in its best interest.



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**D. Evaluation Criteria**

Each responsive proposal meeting the minimum qualifications will be evaluated using weighted criteria including price of the eligible products and services as the highest weighted factor. In the best interest of the Applicant, the following secondary factors may be considered, as further described below:

<b>Category 2 Criteria</b>
<b>Price of eligible products/services<sup>3</sup></b>
Functionality/completeness/specifications of proposed solution <sup>4</sup>
Unit price of the eligible products/services <sup>5</sup>
Low cost of <i>ineligible</i> products and services <sup>6</sup>
Projected implementation timeline based on prior performance <sup>7</sup>
Vendor qualifications <sup>8</sup>
Contract terms and conditions <sup>9</sup>
Extent to which a single-provider, turnkey solution is provided <sup>10</sup>
Quality of proposal document(s) <sup>11</sup>

For any given solution, after elimination of proposals that are disqualified, the proposal that is deemed to most cost-effectively meet the stated Applicant requirements, and therefore in the best interest of the Applicant, will be selected.

<sup>3</sup> This criterion is required and must be the most heavily weighted, per E-Rate program rules. For recurring services, average annual price over the full initial term (not just the first year) will be taken into consideration.

<sup>4</sup> For Category 2, consideration is given to: completeness of solution; realism of estimates; soundness of technical approach; scope of work described in a way that indicates clear understanding of the project requirements; quality and functionality of proposed components; compatibility with existing solutions; installation complexity; installation timetable. Solutions that emphasize safety, privacy, and security are strongly preferred. If self-installation is required, sample instructions should be provided. For maintenance services, location of nearest vendor service depot may be considered.

<sup>5</sup> For example, quantity discounts.

<sup>6</sup> Such as: firewall services, bid bonds, Applicant labor to modify existing configurations.

<sup>7</sup> Vendor proven ability to install efficiently and timely with minimal disruption to student services

<sup>8</sup> Factors to be considered: industry experience, references, technical credentials, staff certifications, ability to serve all sites/address all requirements (use of qualified subcontractors is acceptable), E-Rate compliance/experience/track record.

<sup>9</sup> Applicant-friendly terms and conditions: commitment to SPI invoicing; favorable renewal terms for service agreements; contract expiration date that is exactly 9/30 for one-time purchases with option for extension if needed; contract expiration date that is exactly 6/30 for recurring services; flexibility to not proceed at all, or reduce project scope, contingent on E-Rate funding

<sup>10</sup> *Turnkey* means within a given category, Applicant has a preference, but not a requirement, for a solution wherein a single contract/single vendor mostly/completely addresses all of the requirements (use of qualified subcontractors is acceptable).

<sup>11</sup> Factors to be considered include: customized to Applicant’s needs, clarity (e.g., legibility, explanation of any deviation from RFP), complete (explanation of any deviation from RFP), consistent, accurate (e.g., shipping and taxes included, correct tax percentage used, correct math), adherence to RFP requirements. Vendor responsiveness during bid evaluation, attendance at any optional walk-through/bidders’ conference, are also favorable.

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Disqualification factors include:

- Non-compliance with E-Rate program rules or with state or local regulations
- Failure to meet stated required vendor qualifications
- Failure to submit the Pricing Form attached to the Form 470 (or very similar format); Excel spreadsheet is ***strongly preferred***
- Deviation between the submitted Pricing Form, Products/Services and any resulting contract form
- Failure to address at least 90% of stated scope of section for which proposal is submitted
- Failure to submit a complete solution to any numbered group of **Products And Services Sought** in section B above. (For example, if Applicant seeks a full complement of Network Components and vendor proposes only the firewall, the firewall proposal will be disqualified unless ***no*** reasonably complete solutions have been received.)
- Failure to meet minimum specifications for key components of solution (such as port speed of switches)
- “Budgetary” pricing: prices for products and services must be firm commitments; surprise special construction costs are not acceptable


In the event that the Applicant receives less than two (2) responsive bids, the Applicant, at its sole discretion, reserves the right, but is not obligated, to waive individual disqualification factors (other than program/legal non-compliance) for any other bids received in an effort to further ensure fair and open competitive bidding.

**E. Other Specifics**

For SEALED BIDS, Vendor must include a USB drive containing all documents, including Signature Page, and the Pricing Form(s).

## REQUEST FOR PROPOSALS

### Proposal Signature Page

	<b>Applicant</b>	<b>Cupertino Union School District</b>
	<b>Billed Entity Number</b>	<b>144278</b>
	<b>Establishing Form 470</b>	<b>250001620</b> (Nickname: cusdk8_2025_470_c2)
	<b>CUSDK8 RFP #</b>	<b>25-B10-01</b>

**For the Vendor:**

---

Signature \_\_\_\_\_

Printed Name and Title \_\_\_\_\_ Vendor Name \_\_\_\_\_

Date \_\_\_\_\_ SPIN \_\_\_\_\_

This proposal is submitted in response to **SPECIFIC INFORMATION**, section B. \_\_\_\_  
 \_\_\_\_\_  
 (for clarity, please provide name of section as well)

**CERTIFICATION:** Submission of this proposal certifies all equipment and services are compliant with the FCC Order (FCC 19-121) prohibiting the sale, provision, maintenance, modification, or other support of equipment or services provided or manufactured by Huawei, ZTE, or any other “covered company” deemed a national security threat.

Further, I acknowledge that the required Pricing Form supersedes any other documentation submitted with this proposal.

**An email acknowledgment will be sent to Vendor after emailed proposal is received; if acknowledgment email has not been received within 3 business days, please send inquiry to [erate.cusdk8@learningtech.org](mailto:erate.cusdk8@learningtech.org) for confirmation.**

**For the Applicant:**

If Vendor’s proposal is selected for award, Applicant will execute below to confirm acceptance.

Applicant Authorized Signature	mm/dd/yy
Signature	Date
Name	Title
Printed Name	Title

## Additional Category 2 Provisions (Vendor Signature Required)

As described in the Request For Proposals [RFP] for “Applicant” (noted below) for E-Rate Eligible Products and Services Funding Year 2025: 7/1/2025 - 6/30/2025, the RFP and all addenda issued pursuant to it shall be incorporated by reference into the final contract. The following additional provisions are also incorporated.

The parties shall have the right to mutually agree to amend the original contract within the constraints of Applicant’s local procurement rules, Applicant’s State’s procurement regulations, and the E-Rate program rules.

Vendor will provide the completed USAC standard upload template for contracted products/services (available here: <https://www.usac.org/e-rate/applicant-process/applying-for-discounts/fcc-form-471-filing/>), ready for upload to the Form 471 application, with: proper SPIN; properly categorized description of products/services; quantities; itemized taxes, fees, surcharges, shipping; ineligible costs clearly isolated.

Applicant reserves the right to:

- 1) Not proceed with contracted products/services unless approved by Applicant Board
- 2) Not proceed with contracted products/services unless E-Rate funding is approved
- 3) Not proceed with contracted products/services if E-Rate funding is lower than requested
- 4) Optionally proceed with contracted products/services with a reduced scope of work consistent with the level of funding approved, if determined by the Applicant to be in its best interest
- 5) Optionally proceed with contracted products/services with ‘same functionality’ products as needed (service substitution)

After written notification of contract award and before the start of work, the Vendor will receive purchase order(s) [POs], carrier service order(s) [CSOs] or similar written instructions to begin providing the products/services pursuant to the contract awarded as a result of the RFP. Vendors must not deliver products or start work before being so advised in writing, and in no case prior to April 1 preceding the start of the funding year.

Vendor will invoice Applicant only for its Applicant share of cost, regardless of: when the project is initiated or whether FCDL has been issued before project start. All invoices will show the following: Vendor’s SPIN, E-Rate funding year, E-Rate Funding Request Number, the full amount of the services, the discount amount of the services and the Applicant share. Vendor will invoice USAC for reimbursement of the E-Rate discounted amount via the Service Provider Invoicing (SPI) method. *Invoices for non-recurring costs must not be dated prior to July 1 of the relevant funding year*, even if Applicant authorizes early implementation.

In the event of significant delays, such as due to late FCDL, should the project eventually proceed, Vendor agrees to use best efforts as necessary to substitute equivalent or better parts or services at equivalent or better pricing, so as to enable compliant Service Substitutions where

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necessary (such as due to “product end of life” situations caused by the delay). Labor rates, where applicable, will not increase by more than is justifiable by an objective third-party measure of inflation such as the Consumer Price Index [CPI] during the period of delay. Additionally, Applicant has the right to conduct acceptance procedures such as equipment testing or a walk through before payment. Applicant will strictly enforce contract quality provisions including applicable industry and/or manufacturer standards.

Contract expiration date is explicitly 9/30/2025 for Internal Connections, 6/30/2025 for Managed Internal Broadband Services and Basic Maintenance of Internal Connections. The parties shall have the right to mutually agree to extend the delivery and expiration date of this project in the event of delayed FCDL or as needed for Applicant convenience for up to two 1-year extensions.

Vendors providing installation services will furnish detailed asset summary upon completion of installation to include (as applicable): serial number, location of equipment, configuration documentation, and test results.

Executed on the date(s) set forth below, by duly authorized agents for the respective parties.

	<b>Applicant</b>	<b>Vendor</b>
Name of Organization	Cupertino Union School District	
E-Rate ID	BEN: 144278	SPIN:
<b>Establishing Form 470</b>	#250001620	
Address	10301 Vista Drive	
Address	Cupertino, CA 95014	
Phone	408-252-3000 x61338	
Authorized Signer Name	Mahmoud Abed	
Authorized Signer Title	Chief Technology Officer	
Authorized Signer Email	abed_mahmoud@cusdk8.org	
Signature		
Date		