

### **Marketing Representative**

Promote and sell franchise services in assigned territory, which results in meeting or exceeding assigned sales goals. Grow and develop customer base by utilizing a systematic process to identify new prospects and to routinely contact and follow up with customers. Conduct repetitive contact calls to build relationships and educate the customer on why our company is the best cleaning and restoration company. Utilize the quarterly Marketing Media Kit to market our company's services and to sell the benefits. Provide and communicate clear and accurate pretesting, scoping of services, and job estimates. Monitor and follow-up on all assigned jobs ensuring that customer needs are met.

Resumes to: [BBSIConnectSJ@bbsihq.com](mailto:BBSIConnectSJ@bbsihq.com)