



**Brownsville Independent School District**  
**Board Meeting of November 4, 2024**  
**RFP # 25-007 Music Supplies & Accessories District-Wide**

1	<b>% discount on Brass Instrument mutes for trumpet, horn, trombone, euphonium and tuba.</b>			
<b>Supplier</b>	<b>QTY</b>	<b>UOM</b>	<b>% Discount</b>	<b>Recommendation</b>
Mr. Music (Joseph H. Sevier)	1	EA	25.0%	Recommended
Melhart Music Center (Jim Melhart Piano & Organ Co.)	1	EA	20.0%	Recommended
Texas Band and Orchestra	1	EA	10.0%	Recommended
Hermes Trading Co.	1	EA	10.0%	Recommended
Alamo Music Center	1	EA	5.0%	Recommended
ADORAMA INC.	1	EA	5.0%	Recommended
Edmund Nielsen Woodwinds	1	EA	0.0%	Recommended
WASHINGTON MUSIC SALES CENTER, INC.	1	EA	0.0%	Recommended
Sweetwater Sound INC	1	EA	0.0%	Recommended
J. W. PEPPER & SON INC.	1	EA	0.0%	Recommended
Music & Arts (Guitar Center Stores Inc)	1	EA	0.0%	Recommended
Armonia Music Academy	1	EA	0.0%	Recommended
West Music Company	1	EA	0.0%	Recommended

2	<b>% discount on Brass Instrument mouthpieces for trumpet, horn, trombone, euphonium and tuba.</b>			
<b>Supplier</b>	<b>QTY</b>	<b>UOM</b>	<b>% Discount</b>	<b>Recommendation</b>
Mr. Music (Joseph H. Sevier)	1	EA	25.0%	Recommended
Melhart Music Center (Jim Melhart Piano & Organ Co.)	1	EA	20.0%	Recommended
Texas Band and Orchestra	1	EA	20.0%	Recommended
Alamo Music Center	1	EA	10.0%	Recommended
Hermes Trading Co.	1	EA	10.0%	Recommended
ADORAMA INC.	1	EA	5.0%	Recommended
Edmund Nielsen Woodwinds	1	EA	0.0%	Recommended
WASHINGTON MUSIC SALES CENTER, INC.	1	EA	0.0%	Recommended
Sweetwater Sound INC	1	EA	0.0%	Recommended
J. W. PEPPER & SON INC.	1	EA	0.0%	Recommended
Music & Arts (Guitar Center Stores Inc)	1	EA	0.0%	Recommended
Armonia Music Academy	1	EA	0.0%	Recommended
West Music Company	1	EA	0.0%	Recommended



**Brownsville Independent School District  
Board Meeting of November 4, 2024  
RFP # 25-007 Music Supplies & Accessories District-Wide**

**3 % discount on Woodwind Instrument mouthpieces for all clarinet and saxophone instruments.**

Supplier	QTY	UOM	% Discount	
Mr. Music (Joseph H. Sevier)	1	EA	25.0%	Recommended
Melhart Music Center (Jim Melhart Piano & Organ Co.)	1	EA	20.0%	Recommended
Texas Band and Orchestra	1	EA	20.0%	Recommended
Alamo Music Center	1	EA	10.0%	Recommended
Hermes Trading Co.	1	EA	10.0%	Recommended
ADORAMA INC.	1	EA	5.0%	Recommended
Edmund Nielsen Woodwinds	1	EA	0.0%	Recommended
WASHINGTON MUSIC SALES CENTER, INC.	1	EA	0.0%	Recommended
Sweetwater Sound INC	1	EA	0.0%	Recommended
J. W. PEPPER & SON INC.	1	EA	0.0%	Recommended
Music & Arts (Guitar Center Stores Inc)	1	EA	0.0%	Recommended
Armonia Music Academy	1	EA	0.0%	Recommended
West Music Company	1	EA	0.0%	Recommended

**4 % discount on Woodwind Instrument ligatures for all clarinets and saxophone instruments.**

Supplier	QTY	UOM	% Discount	
Mr. Music (Joseph H. Sevier)	1	EA	25.0%	Recommended
Melhart Music Center (Jim Melhart Piano & Organ Co.)	1	EA	20.0%	Recommended
Texas Band and Orchestra	1	EA	10.0%	Recommended
Hermes Trading Co.	1	EA	10.0%	Recommended
Alamo Music Center	1	EA	5.0%	Recommended
ADORAMA INC.	1	EA	5.0%	Recommended
Edmund Nielsen Woodwinds	1	EA	0.0%	Recommended
WASHINGTON MUSIC SALES CENTER, INC.	1	EA	0.0%	Recommended
Sweetwater Sound INC	1	EA	0.0%	Recommended
J. W. PEPPER & SON INC.	1	EA	0.0%	Recommended
Music & Arts (Guitar Center Stores Inc)	1	EA	0.0%	Recommended
Armonia Music Academy	1	EA	0.0%	Recommended
West Music Company	1	EA	0.0%	Recommended



**Brownsville Independent School District  
Board Meeting of November 4, 2024  
RFP # 25-007 Music Supplies & Accessories District-Wide**

**5 % discount on Woodwind Instruments reeds for all clarinets, saxophones and double reed instruments.**

Supplier	QTY	UOM	% Discount	
Mr. Music (Joseph H. Sevier)	1	EA	25.0%	Recommended
Melhart Music Center (Jim Melhart Piano & Organ Co.)	1	EA	20.0%	Recommended
Texas Band and Orchestra	1	EA	10.0%	Recommended
Hermes Trading Co.	1	EA	10.0%	Recommended
ADORAMA INC.	1	EA	5.0%	Recommended
Alamo Music Center	1	EA	3.0%	Recommended
Edmund Nielsen Woodwinds	1	EA	0.0%	Recommended
WASHINGTON MUSIC SALES CENTER, INC.	1	EA	0.0%	Recommended
Sweetwater Sound INC	1	EA	0.0%	Recommended
J. W. PEPPER & SON INC.	1	EA	0.0%	Recommended
Music & Arts (Guitar Center Stores Inc)	1	EA	0.0%	Recommended
Armonia Music Academy	1	EA	0.0%	Recommended
West Music Company	1	EA	0.0%	Recommended

**6 % discount on Brass & Woodwind Instrument lubricants to include oils and greases for all instruments.**

Supplier	QTY	UOM	% Discount	
Mr. Music (Joseph H. Sevier)	1	EA	25.0%	Recommended
Melhart Music Center (Jim Melhart Piano & Organ Co.)	1	EA	20.0%	Recommended
Texas Band and Orchestra	1	EA	20.0%	Recommended
Hermes Trading Co.	1	EA	10.0%	Recommended
ADORAMA INC.	1	EA	5.0%	Recommended
Alamo Music Center	1	EA	3.0%	Recommended
Edmund Nielsen Woodwinds	1	EA	0.0%	Recommended
WASHINGTON MUSIC SALES CENTER, INC.	1	EA	0.0%	Recommended
Sweetwater Sound INC	1	EA	0.0%	Recommended
J. W. PEPPER & SON INC.	1	EA	0.0%	Recommended
Music & Arts (Guitar Center Stores Inc)	1	EA	0.0%	Recommended
Sweet Pipes (BRBM Publishing LLC dba Sweet Pipes)	1	EA	0.0%	Recommended
Armonia Music Academy	1	EA	0.0%	Recommended
West Music Company	1	EA	0.0%	Recommended



**Brownsville Independent School District  
Board Meeting of November 4, 2024  
RFP # 25-007 Music Supplies & Accessories District-Wide**

**7 % discount on replacement instrument cases for all Woodwind & Brass instruments.**

Supplier	QTY	UOM	% Discount	
Mr. Music (Joseph H. Sevier)	1	EA	25.0%	Recommended
Melhart Music Center (Jim Melhart Piano & Organ Co.)	1	EA	20.0%	Recommended
Texas Band and Orchestra	1	EA	20.0%	Recommended
Carolyn Nussbaum Music Company LLC	1	EA	10.0%	Recommended
Hermes Trading Co.	1	EA	10.0%	Recommended
Alamo Music Center	1	EA	10.0%	Recommended
ADORAMA INC.	1	EA	5.0%	Recommended
Sweet Pipes (BRBM Publishing LLC dba Sweet Pipes)	1	EA	0.0%	Recommended
WASHINGTON MUSIC SALES CENTER, INC.	1	EA	0.0%	Recommended
Sweetwater Sound INC	1	EA	0.0%	Recommended
West Music Company	1	EA	0.0%	Recommended
Music & Arts (Guitar Center Stores Inc)	1	EA	0.0%	Recommended
Armonia Music Academy	1	EA	0.0%	Recommended

**8 % discount on instrument stands and pegs for all Woodwind and Brass instruments.**

Supplier	QTY	UOM	% Discount	
Mr. Music (Joseph H. Sevier)	1	EA	25.0%	Recommended
Melhart Music Center (Jim Melhart Piano & Organ Co.)	1	EA	20.0%	Recommended
Texas Band and Orchestra	1	EA	10.0%	Recommended
Carolyn Nussbaum Music Company LLC	1	EA	10.0%	Recommended
Hermes Trading Co.	1	EA	10.0%	Recommended
ADORAMA INC.	1	EA	5.0%	Recommended
Alamo Music Center	1	EA	3.0%	Recommended
Edmund Nielsen Woodwinds	1	EA	0.0%	Recommended
WASHINGTON MUSIC SALES CENTER, INC.	1	EA	0.0%	Recommended
Sweetwater Sound INC	1	EA	0.0%	Recommended
J. W. PEPPER & SON INC.	1	EA	0.0%	Recommended
Music & Arts (Guitar Center Stores Inc)	1	EA	0.0%	Recommended
Armonia Music Academy	1	EA	0.0%	Recommended
West Music Company	1	EA	0.0%	Recommended



**Brownsville Independent School District  
Board Meeting of November 4, 2024  
RFP # 25-007 Music Supplies & Accessories District-Wide**

**9 % discount on Percussion sticks, mallets and implements for both marching and concert applications.**

Supplier	QTY	UOM	% Discount	
Mr. Music (Joseph H. Sevier)	1	EA	25.0%	Recommended
Melhart Music Center (Jim Melhart Piano & Organ Co.)	1	EA	20.0%	Recommended
Texas Band and Orchestra	1	EA	20.0%	Recommended
Hermes Trading Co.	1	EA	10.0%	Recommended
Alamo Music Center	1	EA	5.0%	Recommended
ADORAMA INC.	1	EA	5.0%	Recommended
Edmund Nielsen Woodwinds	1	EA	0.0%	Recommended
WASHINGTON MUSIC SALES CENTER, INC.	1	EA	0.0%	Recommended
Sweetwater Sound INC	1	EA	0.0%	Recommended
J. W. PEPPER & SON INC.	1	EA	0.0%	Recommended
Music & Arts (Guitar Center Stores Inc)	1	EA	0.0%	Recommended
Sweet Pipes (BRBM Publishing LLC dba Sweet Pipes)	1	EA	0.0%	Recommended
Armonia Music Academy	1	EA	0.0%	Recommended
West Music Company	1	EA	0.0%	Recommended

**10 % discount on Percussion hardware to include cymbal stands, drum stands, pedals and drum racks.**

Supplier	QTY	UOM	% Discount	
Mr. Music (Joseph H. Sevier)	1	EA	25.0%	Recommended
Melhart Music Center (Jim Melhart Piano & Organ Co.)	1	EA	20.0%	Recommended
Texas Band and Orchestra	1	EA	20.0%	Recommended
Alamo Music Center	1	EA	10.0%	Recommended
Hermes Trading Co.	1	EA	10.0%	Recommended
ADORAMA INC.	1	EA	5.0%	Recommended
Edmund Nielsen Woodwinds	1	EA	0.0%	Recommended
WASHINGTON MUSIC SALES CENTER, INC.	1	EA	0.0%	Recommended
Sweetwater Sound INC	1	EA	0.0%	Recommended
J. W. PEPPER & SON INC.	1	EA	0.0%	Recommended
Music & Arts (Guitar Center Stores Inc)	1	EA	0.0%	Recommended
Armonia Music Academy	1	EA	0.0%	Recommended
West Music Company	1	EA	0.0%	Recommended



**Brownsville Independent School District  
Board Meeting of November 4, 2024  
RFP # 25-007 Music Supplies & Accessories District-Wide**

**11 % discount on Latin Percussion replacement heads for timbales, bongos and congas.**

Supplier	QTY	UOM	% Discount	
Mr. Music (Joseph H. Sevier)	1	EA	25.0%	Recommended
Melhart Music Center (Jim Melhart Piano & Organ Co.)	1	EA	20.0%	Recommended
Texas Band and Orchestra	1	EA	20.0%	Recommended
Hermes Trading Co.	1	EA	10.0%	Recommended
Sweet Pipes (BRBM Publishing LLC dba Sweet Pipes)	1	EA	5.0%	Recommended
ADORAMA INC.	1	EA	5.0%	Recommended
Edmund Nielsen Woodwinds	1	EA	0.0%	Recommended
WASHINGTON MUSIC SALES CENTER, INC.	1	EA	0.0%	Recommended
West Music Company	1	EA	0.0%	Recommended
Sweetwater Sound INC	1	EA	0.0%	Recommended
Music & Arts (Guitar Center Stores Inc)	1	EA	0.0%	Recommended
Armonia Music Academy	1	EA	0.0%	Recommended

**12 % discount on Concert Percussion replacement heads for snare, toms, bass drum and timpani.**

Supplier	QTY	UOM	% Discount	
Mr. Music (Joseph H. Sevier)	1	EA	25.0%	Recommended
Melhart Music Center (Jim Melhart Piano & Organ Co.)	1	EA	20.0%	Recommended
Texas Band and Orchestra	1	EA	20.0%	Recommended
Hermes Trading Co.	1	EA	10.0%	Recommended
Sweet Pipes (BRBM Publishing LLC dba Sweet Pipes)	1	EA	5.0%	Recommended
Alamo Music Center	1	EA	5.0%	Recommended
ADORAMA INC.	1	EA	5.0%	Recommended
Edmund Nielsen Woodwinds	1	EA	0.0%	Recommended
WASHINGTON MUSIC SALES CENTER, INC.	1	EA	0.0%	Recommended
West Music Company	1	EA	0.0%	Recommended
Sweetwater Sound INC	1	EA	0.0%	Recommended
Music & Arts (Guitar Center Stores Inc)	1	EA	0.0%	Recommended
Armonia Music Academy	1	EA	0.0%	Recommended



**Brownsville Independent School District  
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RFP # 25-007 Music Supplies & Accessories District-Wide**

**13 % discount on Marching Percussion replacement heads for snare, tenor drums, and bass drum.**

Supplier	QTY	UOM	% Discount	
Mr. Music (Joseph H. Sevier)	1	EA	25.0%	Recommended
Melhart Music Center (Jim Melhart Piano & Organ Co.)	1	EA	20.0%	Recommended
Texas Band and Orchestra	1	EA	20.0%	Recommended
Hermes Trading Co.	1	EA	10.0%	Recommended
Sweet Pipes (BRBM Publishing LLC dba Sweet Pipes)	1	EA	5.0%	Recommended
Alamo Music Center	1	EA	5.0%	Recommended
ADORAMA INC.	1	EA	5.0%	Recommended
Edmund Nielsen Woodwinds	1	EA	0.0%	Recommended
WASHINGTON MUSIC SALES CENTER, INC.	1	EA	0.0%	Recommended
West Music Company	1	EA	0.0%	Recommended
Sweetwater Sound INC	1	EA	0.0%	Recommended
Music & Arts (Guitar Center Stores Inc)	1	EA	0.0%	Recommended
Armonia Music Academy	1	EA	0.0%	Recommended

**14 % discount on Percussion replacement parts and supplies to include straps, felts, lugs, hardware and drum hoops.**

Supplier	QTY	UOM	% Discount	
Mr. Music (Joseph H. Sevier)	1	EA	25.0%	Recommended
Melhart Music Center (Jim Melhart Piano & Organ Co.)	1	EA	20.0%	Recommended
Texas Band and Orchestra	1	EA	10.0%	Recommended
Hermes Trading Co.	1	EA	10.0%	Recommended
Sweet Pipes (BRBM Publishing LLC dba Sweet Pipes)	1	EA	5.0%	Recommended
ADORAMA INC.	1	EA	5.0%	Recommended
Edmund Nielsen Woodwinds	1	EA	0.0%	Recommended
WASHINGTON MUSIC SALES CENTER, INC.	1	EA	0.0%	Recommended
West Music Company	1	EA	0.0%	Recommended
Sweetwater Sound INC	1	EA	0.0%	Recommended
Music & Arts (Guitar Center Stores Inc)	1	EA	0.0%	Recommended
Armonia Music Academy	1	EA	0.0%	Recommended



**Brownsville Independent School District  
Board Meeting of November 4, 2024  
RFP # 25-007 Music Supplies & Accessories District-Wide**

<b>15 % discount on instrument cleaners, polishes, and polishing cloths for Brass, Woodwind and Percussion instruments.</b>				
<b>Supplier</b>	<b>QTY</b>	<b>UOM</b>	<b>% Discount</b>	
Mr. Music (Joseph H. Sevier)	1	EA	25.0%	Recommended
Melhart Music Center (Jim Melhart Piano & Organ Co.)	1	EA	20.0%	Recommended
Texas Band and Orchestra	1	EA	10.0%	Recommended
Carolyn Nussbaum Music Company LLC	1	EA	10.0%	Recommended
Hermes Trading Co.	1	EA	10.0%	Recommended
ADORAMA INC.	1	EA	5.0%	Recommended
Alamo Music Center	1	EA	3.0%	Recommended
Sweet Pipes (BRBM Publishing LLC dba Sweet Pipes)	1	EA	0.0%	Recommended
WASHINGTON MUSIC SALES CENTER, INC.	1	EA	0.0%	Recommended
Sweetwater Sound INC	1	EA	0.0%	Recommended
J. W. PEPPER & SON INC.	1	EA	0.0%	Recommended
Music & Arts (Guitar Center Stores Inc)	1	EA	0.0%	Recommended
Edmund Nielsen Woodwinds	1	EA	0.0%	Recommended
West Music Company	1	EA	0.0%	Recommended
Armonia Music Academy	1	EA	0.0%	Recommended

<b>16 % discount on instrument repair supplies for Woodwind &amp; Brass instrument to include replacement pad sets, felts, cork, springs, cork cement, mouthpiece tools and pullers.</b>				
<b>Supplier</b>	<b>QTY</b>	<b>UOM</b>	<b>% Discount</b>	
Mr. Music (Joseph H. Sevier)	1	EA	25.0%	Recommended
Melhart Music Center (Jim Melhart Piano & Organ Co.)	1	EA	20.0%	Recommended
Carolyn Nussbaum Music Company LLC	1	EA	10.0%	Recommended
Hermes Trading Co.	1	EA	10.0%	Recommended
ADORAMA INC.	1	EA	5.0%	Recommended
West Music Company	1	EA	0.0%	Recommended
WASHINGTON MUSIC SALES CENTER, INC.	1	EA	0.0%	Recommended
J. W. PEPPER & SON INC.	1	EA	0.0%	Recommended
Music & Arts (Guitar Center Stores Inc)	1	EA	0.0%	Recommended
Texas Band and Orchestra	1	EA	0.0%	Recommended
Edmund Nielsen Woodwinds	1	EA	0.0%	Recommended
Armonia Music Academy	1	EA	0.0%	Recommended





**Brownsville Independent School District**  
**Board Meeting of November 4, 2024**  
**RFP # 25-007 Music Supplies & Accessories District-Wide**

<b>17 % discount on Piano/Keyboard stands, benches and pedals.</b>					
<b>Supplier</b>	<b>QTY</b>	<b>UOM</b>	<b>% Discount</b>	<b></b>	<b></b>
Mr. Music (Joseph H. Sevier)	1	EA	25.0%	Recommended	
Melhart Music Center (Jim Melhart Piano & Organ Co.)	1	EA	20.0%	Recommended	
Texas Band and Orchestra	1	EA	10.0%	Recommended	
Hermes Trading Co.	1	EA	10.0%	Recommended	
Valley Keyboards, Inc. (Valley Keyboards)	1	EA	10.0%	Recommended	
Alamo Music Center	1	EA	7.0%	Recommended	
ADORAMA INC.	1	EA	5.0%	Recommended	
Steinway Piano Gallery (Sea Chord Group Inc)	1	EA	5.0%	Recommended	
Edmund Nielsen Woodwinds	1	EA	0.0%	Recommended	
WASHINGTON MUSIC SALES CENTER, INC.	1	EA	0.0%	Recommended	
Sweetwater Sound INC	1	EA	0.0%	Recommended	
J. W. PEPPER & SON INC.	1	EA	0.0%	Recommended	
Music & Arts (Guitar Center Stores Inc)	1	EA	0.0%	Recommended	
Armonia Music Academy	1	EA	0.0%	Recommended	
West Music Company	1	EA	0.0%	Recommended	



**Brownsville Independent School District**  
**Board Meeting of November 4, 2024**  
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<b>18 % discount on classroom music stands and portable wire framed music stands.</b>				
<b>Supplier</b>	<b>QTY</b>	<b>UOM</b>	<b>% Discount</b>	
Mr. Music (Joseph H. Sevier)	1	EA	25.0%	Recommended
Melhart Music Center (Jim Melhart Piano & Organ Co.)	1	EA	20.0%	Recommended
Texas Band and Orchestra	1	EA	20.0%	Recommended
Carolyn Nussbaum Music Company LLC	1	EA	10.0%	Recommended
Hermes Trading Co.	1	EA	10.0%	Recommended
Music in Motion	1	EA	6.0%	Recommended
Wenger Corporation	1	EA	5.0%	Recommended
ADORAMA INC.	1	EA	5.0%	Recommended
Alamo Music Center	1	EA	3.0%	Recommended
West Music Company	1	EA	0.0%	Recommended
WASHINGTON MUSIC SALES CENTER, INC.	1	EA	0.0%	Recommended
Sweetwater Sound INC	1	EA	0.0%	Recommended
J. W. PEPPER & SON INC.	1	EA	0.0%	Recommended
Music & Arts (Guitar Center Stores Inc)	1	EA	0.0%	Recommended
Armonia Music Academy	1	EA	0.0%	Recommended
Edmund Nielsen Woodwinds	1	EA	0.0%	Recommended



**Brownsville Independent School District  
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RFP # 25-007 Music Supplies & Accessories District-Wide**

**19 % discount on handheld tuners and metronomes.**

Supplier	QTY	UOM	% Discount	
Mr. Music (Joseph H. Sevier)	1	EA	25.0%	Recommended
Melhart Music Center (Jim Melhart Piano & Organ Co.)	1	EA	20.0%	Recommended
Texas Band and Orchestra	1	EA	20.0%	Recommended
Carolyn Nussbaum Music Company LLC	1	EA	10.0%	Recommended
Valley Keyboards, Inc. (Valley Keyboards)	1	EA	10.0%	Recommended
Hermes Trading Co.	1	EA	10.0%	Recommended
Music in Motion	1	EA	6.0%	Recommended
Alamo Music Center	1	EA	5.0%	Recommended
ADORAMA INC.	1	EA	5.0%	Recommended
Sweet Pipes (BRBM Publishing LLC dba Sweet Pipes)	1	EA	0.0%	Recommended
WASHINGTON MUSIC SALES CENTER, INC.	1	EA	0.0%	Recommended
Sweetwater Sound INC	1	EA	0.0%	Recommended
J. W. PEPPER & SON INC.	1	EA	0.0%	Recommended
Music & Arts (Guitar Center Stores Inc)	1	EA	0.0%	Recommended
West Music Company	1	EA	0.0%	Recommended
Edmund Nielsen Woodwinds	1	EA	0.0%	Recommended
Armonia Music Academy	1	EA	0.0%	Recommended

**20 % discount on Rosin for Violin, Viola, Cello, String Bass**

Supplier	QTY	UOM	% Discount	
Mr. Music (Joseph H. Sevier)	1	EA	25.0%	Recommended
Melhart Music Center (Jim Melhart Piano & Organ Co.)	1	EA	20.0%	Recommended
Texas Band and Orchestra	1	EA	20.0%	Recommended
Hermes Trading Co.	1	EA	10.0%	Recommended
ADORAMA INC.	1	EA	5.0%	Recommended
Alamo Music Center	1	EA	3.0%	Recommended
Edmund Nielsen Woodwinds	1	EA	0.0%	Recommended
WASHINGTON MUSIC SALES CENTER, INC.	1	EA	0.0%	Recommended
Sweetwater Sound INC	1	EA	0.0%	Recommended
J. W. PEPPER & SON INC.	1	EA	0.0%	Recommended
Music & Arts (Guitar Center Stores Inc)	1	EA	0.0%	Recommended
Armonia Music Academy	1	EA	0.0%	Recommended
West Music Company	1	EA	0.0%	Recommended



**Brownsville Independent School District**  
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**21 % discount on Bow for Violin, Viola, Cello, String Bass**

Supplier	QTY	UOM	% Discount	
Mr. Music (Joseph H. Sevier)	1	EA	25.0%	Recommended
Melhart Music Center (Jim Melhart Piano & Organ Co.)	1	EA	20.0%	Recommended
Texas Band and Orchestra	1	EA	20.0%	Recommended
Hermes Trading Co.	1	EA	10.0%	Recommended
Alamo Music Center	1	EA	5.0%	Recommended
ADORAMA INC.	1	EA	5.0%	Recommended
Edmund Nielsen Woodwinds	1	EA	0.0%	Recommended
WASHINGTON MUSIC SALES CENTER, INC.	1	EA	0.0%	Recommended
Sweetwater Sound INC	1	EA	0.0%	Recommended
J. W. PEPPER & SON INC.	1	EA	0.0%	Recommended
Music & Arts (Guitar Center Stores Inc)	1	EA	0.0%	Recommended
Armonia Music Academy	1	EA	0.0%	Recommended
West Music Company	1	EA	0.0%	Recommended

**22 % discount on Double Hole Mute for Violin**

Supplier	QTY	UOM	% Discount	
Mr. Music (Joseph H. Sevier)	1	EA	25.0%	Recommended
Melhart Music Center (Jim Melhart Piano & Organ Co.)	1	EA	20.0%	Recommended
Hermes Trading Co.	1	EA	10.0%	Recommended
ADORAMA INC.	1	EA	5.0%	Recommended
Music & Arts (Guitar Center Stores Inc)	1	EA	0.0%	Recommended
Edmund Nielsen Woodwinds	1	EA	0.0%	Recommended
West Music Company	1	EA	0.0%	Recommended
Armonia Music Academy	1	EA	0.0%	Recommended
WASHINGTON MUSIC SALES CENTER, INC.	1	EA	0.0%	Recommended
Sweetwater Sound INC	1	EA	0.0%	Recommended
J. W. PEPPER & SON INC.	1	EA	0.0%	Recommended
Texas Band and Orchestra	1	EA	0.0%	Recommended



**Brownsville Independent School District  
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<b>23</b>	<b>% discount on Clip on tuner for Guitar/String Bass</b>				
<b>Supplier</b>	<b>QTY</b>	<b>UOM</b>	<b>% Discount</b>		
Mr. Music (Joseph H. Sevier)	1	EA	25.0%	Recommended	
Melhart Music Center (Jim Melhart Piano & Organ Co.)	1	EA	20.0%	Recommended	
Texas Band and Orchestra	1	EA	10.0%	Recommended	
Hermes Trading Co.	1	EA	10.0%	Recommended	
Music in Motion	1	EA	6.0%	Recommended	
Alamo Music Center	1	EA	5.0%	Recommended	
ADORAMA INC.	1	EA	5.0%	Recommended	
West Music Company	1	EA	0.0%	Recommended	
WASHINGTON MUSIC SALES CENTER, INC.	1	EA	0.0%	Recommended	
Sweetwater Sound INC	1	EA	0.0%	Recommended	
J. W. PEPPER & SON INC.	1	EA	0.0%	Recommended	
Music & Arts (Guitar Center Stores Inc)	1	EA	0.0%	Recommended	
Armonia Music Academy	1	EA	0.0%	Recommended	
Edmund Nielsen Woodwinds	1	EA	0.0%	Recommended	

<b>24</b>	<b>% discount on strings for Violin, Viola, Cello, String Bass</b>				
<b>Supplier</b>	<b>QTY</b>	<b>UOM</b>	<b>% Discount</b>		
Mr. Music (Joseph H. Sevier)	1	EA	25.0%	Recommended	
Melhart Music Center (Jim Melhart Piano & Organ Co.)	1	EA	20.0%	Recommended	
Texas Band and Orchestra	1	EA	20.0%	Recommended	
Hermes Trading Co.	1	EA	10.0%	Recommended	
Alamo Music Center	1	EA	5.0%	Recommended	
ADORAMA INC.	1	EA	5.0%	Recommended	
Edmund Nielsen Woodwinds	1	EA	0.0%	Recommended	
WASHINGTON MUSIC SALES CENTER, INC.	1	EA	0.0%	Recommended	
Sweetwater Sound INC	1	EA	0.0%	Recommended	
J. W. PEPPER & SON INC.	1	EA	0.0%	Recommended	
Music & Arts (Guitar Center Stores Inc)	1	EA	0.0%	Recommended	
Armonia Music Academy	1	EA	0.0%	Recommended	
West Music Company	1	EA	0.0%	Recommended	



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<b>25</b>	<b>% discount on strings for Guitar, Guitarron, Vihuela, Guitarra de Golpe, Mandolin and Harp</b>				
<b>Supplier</b>	<b>QTY</b>	<b>UOM</b>	<b>% Discount</b>		
Mr. Music (Joseph H. Sevier)	1	EA	25.0%		Recommended
Melhart Music Center (Jim Melhart Piano & Organ Co.)	1	EA	20.0%		Recommended
Texas Band and Orchestra	1	EA	10.0%		Recommended
Hermes Trading Co.	1	EA	10.0%		Recommended
Alamo Music Center	1	EA	5.0%		Recommended
ADORAMA INC.	1	EA	5.0%		Recommended
Edmund Nielsen Woodwinds	1	EA	0.0%		Recommended
WASHINGTON MUSIC SALES CENTER, INC.	1	EA	0.0%		Recommended
Sweetwater Sound INC	1	EA	0.0%		Recommended
J. W. PEPPER & SON INC.	1	EA	0.0%		Recommended
Music & Arts (Guitar Center Stores Inc)	1	EA	0.0%		Recommended
Armonia Music Academy	1	EA	0.0%		Recommended
West Music Company	1	EA	0.0%		Recommended

<b>26</b>	<b>% discount on Guitar, Guitarra de Golpe and Guitarron strap</b>				
<b>Supplier</b>	<b>QTY</b>	<b>UOM</b>	<b>% Discount</b>		
Mr. Music (Joseph H. Sevier)	1	EA	25.0%		Recommended
Melhart Music Center (Jim Melhart Piano & Organ Co.)	1	EA	20.0%		Recommended
Texas Band and Orchestra	1	EA	10.0%		Recommended
Hermes Trading Co.	1	EA	10.0%		Recommended
ADORAMA INC.	1	EA	5.0%		Recommended
Alamo Music Center	1	EA	3.0%		Recommended
Edmund Nielsen Woodwinds	1	EA	0.0%		Recommended
WASHINGTON MUSIC SALES CENTER, INC.	1	EA	0.0%		Recommended
Sweetwater Sound INC	1	EA	0.0%		Recommended
J. W. PEPPER & SON INC.	1	EA	0.0%		Recommended
Music & Arts (Guitar Center Stores Inc)	1	EA	0.0%		Recommended
Armonia Music Academy	1	EA	0.0%		Recommended
West Music Company	1	EA	0.0%		Recommended



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<b>27</b>	<b>% discount on Mariachi print music from your latest catalog and and price list.</b>				
<b>Supplier</b>	<b>QTY</b>	<b>UOM</b>	<b>% Discount</b>		
Mr. Music (Joseph H. Sevier)	1	EA	25.0%	Recommended	
Melhart Music Center (Jim Melhart Piano & Organ Co.)	1	EA	20.0%	Recommended	
Carolyn Nussbaum Music Company LLC	1	EA	10.0%	Recommended	
Sweet Pipes (BRBM Publishing LLC dba Sweet Pipes)	1	EA	10.0%	Recommended	
Hermes Trading Co.	1	EA	10.0%	Recommended	
ADORAMA INC.	1	EA	5.0%	Recommended	
West Music Company	1	EA	0.0%	Recommended	
WASHINGTON MUSIC SALES CENTER, INC.	1	EA	0.0%	Recommended	
Sweetwater Sound INC	1	EA	0.0%	Recommended	
J. W. PEPPER & SON INC.	1	EA	0.0%	Recommended	
Music & Arts (Guitar Center Stores Inc)	1	EA	0.0%	Recommended	
Edmund Nielsen Woodwinds	1	EA	0.0%	Recommended	
Armonia Music Academy	1	EA	0.0%	Recommended	

<b>28</b>	<b>% discount on Guitar supplies and equipment from your latest catalog and price list.</b>				
<b>Supplier</b>	<b>QTY</b>	<b>UOM</b>	<b>% Discount</b>		
Mr. Music (Joseph H. Sevier)	1	EA	25.0%	Recommended	
Melhart Music Center (Jim Melhart Piano & Organ Co.)	1	EA	20.0%	Recommended	
Texas Band and Orchestra	1	EA	10.0%	Recommended	
Sweet Pipes (BRBM Publishing LLC dba Sweet Pipes)	1	EA	10.0%	Recommended	
Hermes Trading Co.	1	EA	10.0%	Recommended	
Alamo Music Center	1	EA	5.0%	Recommended	
ADORAMA INC.	1	EA	5.0%	Recommended	
Edmund Nielsen Woodwinds	1	EA	0.0%	Recommended	
WASHINGTON MUSIC SALES CENTER, INC.	1	EA	0.0%	Recommended	
Sweetwater Sound INC	1	EA	0.0%	Recommended	
J. W. PEPPER & SON INC.	1	EA	0.0%	Recommended	
Music & Arts (Guitar Center Stores Inc)	1	EA	0.0%	Recommended	
Armonia Music Academy	1	EA	0.0%	Recommended	
West Music Company	1	EA	0.0%	Recommended	



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**29 % discount on Mariachi supplies and equipment from your latest catalog and price list.**

Supplier	QTY	UOM	% Discount	
Mr. Music (Joseph H. Sevier)	1	EA	25.0%	Recommended
Melhart Music Center (Jim Melhart Piano & Organ Co.)	1	EA	20.0%	Recommended
Hermes Trading Co.	1	EA	10.0%	Recommended
Alamo Music Center	1	EA	5.0%	Recommended
ADORAMA INC.	1	EA	5.0%	Recommended
Edmund Nielsen Woodwinds	1	EA	0.0%	Recommended
WASHINGTON MUSIC SALES CENTER, INC.	1	EA	0.0%	Recommended
Sweetwater Sound INC	1	EA	0.0%	Recommended
J. W. PEPPER & SON INC.	1	EA	0.0%	Recommended
Music & Arts (Guitar Center Stores Inc)	1	EA	0.0%	Recommended
Armonia Music Academy	1	EA	0.0%	Recommended
West Music Company	1	EA	0.0%	Recommended

**30 % discount on your latest catalog on price on printed music.**

Supplier	QTY	UOM	% Discount	
Mr. Music (Joseph H. Sevier)	1	EA	25.0%	Recommended
Melhart Music Center (Jim Melhart Piano & Organ Co.)	1	EA	20.0%	Recommended
Carolyn Nussbaum Music Company LLC	1	EA	10.0%	Recommended
Sweet Pipes (BRBM Publishing LLC dba Sweet Pipes)	1	EA	10.0%	Recommended
ADORAMA INC.	1	EA	5.0%	Recommended
West Music Company	1	EA	0.0%	Recommended
Sweetwater Sound INC	1	EA	0.0%	Recommended
J. W. PEPPER & SON INC.	1	EA	0.0%	Recommended
Music & Arts (Guitar Center Stores Inc)	1	EA	0.0%	Recommended
Texas Band and Orchestra	1	EA	0.0%	Recommended
Pender's Music Company (Betrol Enterprises Inc.)	1	EA	0.0%	Recommended
WASHINGTON MUSIC SALES CENTER, INC.	1	EA	0.0%	Recommended
Edmund Nielsen Woodwinds	1	EA	0.0%	Recommended
Armonia Music Academy	1	EA	0.0%	Recommended





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31	% discount on your latest catalog on prices list on music supplies and accessories.
Supplier	QTY UOM % Discount
Mr. Music (Joseph H. Sevier)	1 EA 25.0% Recommended
Valley Keyboards, Inc. (Valley Keyboards)	1 EA 25.0% Recommended
Melhart Music Center (Jim Melhart Piano & Organ Co.)	1 EA 20.0% Recommended
Hermes Trading Co.	1 EA 10.0% Recommended
Sweet Pipes (BRBM Publishing LLC dba Sweet Pipes)	1 EA 10.0% Recommended
Carolyn Nussbaum Music Company LLC	1 EA 10.0% Recommended
Music in Motion	1 EA 6.0% Recommended
Steinway Piano Gallery (Sea Chord Group Inc)	1 EA 5.0% Recommended
ADORAMA INC.	1 EA 5.0% Recommended
Alamo Music Center	1 EA 5.0% Recommended
Wenger Corporation	1 EA 5.0% Recommended
Armonia Music Academy	1 EA 0.0% Recommended
WASHINGTON MUSIC SALES CENTER, INC.	1 EA 0.0% Recommended
Sweetwater Sound INC	1 EA 0.0% Recommended
J. W. PEPPER & SON INC.	1 EA 0.0% Recommended
Music & Arts (Guitar Center Stores Inc)	1 EA 0.0% Recommended
Texas Band and Orchestra	1 EA 0.0% Recommended
West Music Company	1 EA 0.0% Recommended
Edmund Nielsen Woodwinds	1 EA 0.0% Recommended
A.M. Designs LLC	1 EA 0.0% Recommended