



Brownsville Independent School District
Board Meeting of November 4, 2024
RFP # 25-026 Theater Equipment Services & Supplies District-Wide

1 PERCENTAGE DISCOUNT ON SOUND BOARDS

Supplier	QTY	UOM	% Discount	Recommendation
Theatre House (Fourth Wall LLC)	1	EA	5.0%	Recommended
Norcostco, Inc.	1	EA	0.0%	Recommended
Sweetwater Sound INC	1	EA	0.0%	Recommended
Unit Sets Unlimited	1	EA	0.0%	Recommended

2 PERCENTAGE DISCOUNT FOR SOUND BOARD SUPPLIES AND MATERIALS

Supplier	QTY	UOM	% Discount	Recommendation
Theatre House (Fourth Wall LLC)	1	EA	5.0%	Recommended
Norcostco, Inc.	1	EA	0.0%	Recommended
Sweetwater Sound INC	1	EA	0.0%	Recommended
Unit Sets Unlimited	1	EA	0.0%	Recommended

3 HOURLY RATE - REPAIR AND OR REPLACE SOUND BOARDS

Supplier	QTY	UOM	Price
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4 HOURLY RATE - FOR AFTER REGULAR HOURS OR WEEKENDS TO REPAIR AND OR REPLACEMENT OF SOUND BOARDS

Supplier	QTY	UOM	Price
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5 PERCENTAGE DISCOUNTS ON LIGHTING BOARDS

Supplier	QTY	UOM	% Discount	Recommendation
Theatre House (Fourth Wall LLC)	1	EA	5.0%	Recommended
Norcostco, Inc.	1	EA	0.0%	Recommended
Sweetwater Sound INC	1	EA	0.0%	Recommended
Unit Sets Unlimited	1	EA	0.0%	Recommended

6 PERCENTAGE DISCOUNT FOR LIGHTING BOARDS SUPPLIES AND MATERIALS

Supplier	QTY	UOM	% Discount	Recommendation
Theatre House (Fourth Wall LLC)	1	EA	5.0%	Recommended
Norcostco, Inc.	1	EA	0.0%	Recommended
Sweetwater Sound INC	1	EA	0.0%	Recommended
Unit Sets Unlimited	1	EA	0.0%	Recommended



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7	HOURLY RATE - REPAIR AND OR REPLACE LIGHTING BOARDS
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Supplier	QTY	UOM	Price
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8	HOURLY RATE - FOR AFTER REGULAR HOURS OR WEEKENDS TO REPAIR AND OR REPLACEMENT OF LIGHTING BOARDS
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Supplier	QTY	UOM	Price
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9	PERCENTAGE DISCOUNT FOR UNIT SETS/WRAPS/STORAGE CART
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Supplier	QTY	UOM	% Discount	
Unit Sets Unlimited	1	EA	0.0%	Recommended
Norcostco, Inc.	1	EA	0.0%	Recommended

10	PERCENTAGE DISCOUNT FOR STAGE CURTAINS/CYCLORAMA/SCRIM
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Supplier	QTY	UOM	% Discount	
Theatre House (Fourth Wall LLC)	1	EA	5.0%	Recommended
Norcostco, Inc.	1	EA	0.0%	Recommended
Unit Sets Unlimited	1	EA	0.0%	Recommended

11	HOURLY RATE - INSTALLATION FOR STAGE CURTAINS/CYCLORAMA/SCRIM
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Supplier	QTY	UOM	Price
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12	HOURLY RATE - CLEANING FOR STAGE CURTAINS/CYCLORAMA/SCRIM
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Supplier	QTY	UOM	Price
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13	HOURLY RATE - REPAIRS FOR STAGE CURTAINS/CYCLORAMA/SCRIM
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Supplier	QTY	UOM	Price
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14	PERCENTAGE DISCOUNT FOR LIGHT FIXTURES & SUPPLIES
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Supplier	QTY	UOM	% Discount	
Theatre House (Fourth Wall LLC)	1	EA	5.0%	Recommended
Norcostco, Inc.	1	EA	0.0%	Recommended
Sweetwater Sound INC	1	EA	0.0%	Recommended
Unit Sets Unlimited	1	EA	0.0%	Recommended



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15	HOURLY RATE - INSTALLATION FOR LIGHT FIXTURES & SUPPLIES			
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Supplier	QTY	UOM	Price	
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16	HOURLY RATE - REPAIRS FOR LIGHT FIXTURES & SUPPLIES			
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Supplier	QTY	UOM	Price	
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17	PERCENTATE DISCOUNT FOR AUDITORIUM SOUND SYSTEMS SPEAKERS, MICROPHONES, AND OTHER OSUND EQUIPMENT			
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Supplier	QTY	UOM	% Discount	
Unit Sets Unlimited	1	EA	0.0%	Recommended
Sweetwater Sound INC	1	EA	0.0%	Recommended
Norcostco, Inc.	1	EA	0.0%	Recommended

18	HOURLY RATE - INSTALLATION FOR AUDITORIUM SOUND SYSTEMS: SPEAKERS, MICROPHONES, AND OTHER SOUND EQUIPMENT			
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Supplier	QTY	UOM	Price	
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19	HOURLY RATE: REPAIRS FOR AUDITORIUM SOUND SYSTEMS: SPEAKERS, MICROPHONES, AND OTHER SOUND EQUIPMENT			
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Supplier	QTY	UOM	Price	
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20	PERCENT DISCOUNT FOR AUDITORIUM SEATING/CARPETING/CLEANING & TOUCH UP PRODUCTS			
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Supplier	QTY	UOM	% Discount	
Unit Sets Unlimited	1	EA	0.0%	Recommended

21	HOURLY RATE - INSTALLATION FOR AUDITORIUM SEATING/CARPETING/CLEANING & TOUCH UP PRODUCTS			
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Supplier	QTY	UOM	Price	
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22	HOURLY RATE - REPAIRS FOR AUDITORIUM SEATING/CARPETING/CLEANING & TOUCH UP PRODUCTS			
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Supplier	QTY	UOM	Price	
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23	HOURLY RATE - RESTORATION FOR AUDITORIUM SEATING/CARPETING/CLEANING & TOUCH UP PRODUCTS			
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Supplier	QTY	UOM	Price	
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24 PERCENTAGE DISCOUNT FOR THEATRICAL RIGGING SYSTEMS: DEAD HUNG, MANUALLY OPERATED, OR MOTORIZED (AUTOMATED)

Supplier	QTY	UOM	% Discount	
Unit Sets Unlimited	1	EA	0.0%	Recommended
Norcostco, Inc.	1	EA	0.0%	Recommended

25 HOURLY RATE - REPAIRS FOR THEATRICAL RIGGING SYSTEMS: DEAD HUNG, MANUALLY OPERATED, OR MOTORIZED (AUTOMATED)

Supplier	QTY	UOM	Price
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26 PERCENTAGE DISCOUNT FOR POWER CONTROLS (RACKS AND PANELS, LED DRIVERS, DISTRIBUTED, EMERGENCY LIGHTING, REACEWAY, TRACK & POWER DISTRIBUTION, COMPANY SWITCHES)

Supplier	QTY	UOM	% Discount	
Unit Sets Unlimited	1	EA	0.0%	Recommended
Norcostco, Inc.	1	EA	0.0%	Recommended

27 HOURLY RATE - INSTALLATION FOR POWER CONTROLS (RACKS AND PANELS, LED DRIVERS, DISTRIBUTED, EMERGENCY LIGHTING, RACEWAY, TRACK & POWER DISTRIBUTION, COMPANY SWITCHES)

Supplier	QTY	UOM	Price
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28 HOURLY RATE - REPAIRS FOR POWER CONTROLS (RACKS AND PANELS, LED DRIVERS, DISTRIBBUTED, EMERGENCY LIGHTING, RACEWAY, TRACK & POWER DISTRIBUTION, COMPANY SWITCHES)

Supplier	QTY	UOM	Price
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29 EPS FOAM CAPITALS, BASES, TRIM ELEMENTS, PANELS, CUSTOMIZATIONS

Supplier	QTY	UOM	Price
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30 PERCENTAGE DISCOUNT ON YOU LATEST LIST/CATALOG, OR WEBSITE ON RELATED ITEMS FOR THEATRE EQUIPMENT, SUPPLIES AND MATERIALS

Supplier	QTY	UOM	% Discount	
Valley Keyboards, Inc. (Valley Keyboards)	1	EA	25.0%	Recommended
Theatre House (Fourth Wall LLC)	1	EA	5.0%	Recommended
Unit Sets Unlimited	1	EA	0.0%	Recommended
Sweetwater Sound INC	1	EA	0.0%	Recommended
Norcostco, Inc.	1	EA	0.0%	Recommended
A.M. Designs LLC	1	EA	0.0%	Recommended