

**Contact:**

Ruth Floyd, Executive Director of Business Services
Stanwood-Camano School District
26920 Pioneer Highway, Stanwood, WA 98292
360-629-1200
rfloyd@stanwood.wednet.edu

TO: Board of Directors

FROM: Ruth Floyd, Executive Director of Business Services

SUBJECT: Purchase Authorization – Fire Alarm System at Port Susan Middle School

DATE: November 5, 2024

TYPE: Action Required

The expired Facilities and Technology Levy has remaining funds to replace the fire alarm system control panels and some alarm devices in Port Susan Middle School. These systems are no longer supported by the manufacturers and need to be replaced.

On July 2, 2024, the board authorized the District to research small works and cooperative agreement options for this project. Staff requested bids from two authorized vendors to do this work through a Department of Enterprise Services (DES) cooperative agreement. One of the vendors does not sell Silent Knight, a non-proprietary system that is used in other buildings and recommended by Maintenance Manager Kevin Cruse. Everon LLC (previously ADT) works with Silent Knight, and provided the attached proposal.

It is recommended that the Board accept the proposal submitted by Everon in the amount of \$128,875.34, excluding sales tax. This is well under the \$380,000 that was originally estimated.

This work, subject to board approval, will begin summer 2025.

Recommendation: It is recommended that the Board award the Port Susan Middle School fire alarm project to Everon LLC and approve the execution of Capital Projects Fund purchase orders and agreements with Everon.

Every student is empowered to learn in an inclusive setting
and is prepared for the future of their choice

www.stanwood.wednet.edu



Proposal prepared for:

STANWOOD-CAMANO SCHOOL DISTRICT

Presented by:

Jared Hansen

10.16.2024

Sales Agreement ID: 891914858

Proposal pricing is valid for 30 days

everonsolutions.com

©2024 Everon, LLC. All rights reserved.



October 16, 2024

STANWOOD-CAMANO SCHOOL DISTRICT
26920 PIONEER HWY
STANWOOD, WA 98292

Thank you for allowing us the opportunity to provide you with a proposal for your system. I am pleased to propose a cost-effective solution for your organization that will allow you to help mitigate your risks and reduce losses.

At Everon we pride ourselves in providing our commercial customers with attentive service, proven security solutions, and the highest level of professional installation and monitoring.

I look forward to discussing this proposal with you. Should you have any questions, please do not hesitate to contact me.

Sincerely,

Jared Hansen
Systems Integration Rep
Everon



1. Executive summary

1.1. Powered by Experience. Driven by Excellence.

Everon is a leading national integrator and premier service provider of commercial security, fire and life safety. We support more than 300,000 customer locations backed by our national strength and local knowledge of over 5,000 employees – including 2,300 technicians – across 100 offices, and two dedicated monitoring and operations centers. Our corporate offices are based in Boca Raton, Florida with our Innovation & Operations HQ in Dallas, Texas.

Everon draws on an outstanding legacy of service excellence that is strengthened by over a decade of industry expertise – with many leaders having spent the majority of their careers in the industry. Our organization was built over the last decade by some of the most trusted names in commercial security that include ADT Commercial, Protection 1, and Red Hawk Fire & Security. In that time, we focused on providing comprehensive, scalable solutions to address unique needs of mid-market, national and large-scale organizations, and established a new industry standard for customer-driven service excellence and delivery. With GTCR's acquisition of ADT Commercial in 2023, we've now emerged as an innovator and service excellence champion protecting commercial people, property, and assets across industries. Through our predecessor companies, we built a reputation as one of the nation's best commercial security providers, with decades of experience and a proven record of excellence in customer service.

Today, we are Everon. We are ever focused on being game-changers and innovators, breaking new ground to propel the industry forward with a customer-focused approach to optimizing your security and life safety ecosystem. We are ever committed to being the dedicated partner and security advisor you can trust.

Everon is committed to protecting your organization at every level. Engaging with us gives you access to an industry-leading range of security, fire, and life safety offerings, backed by our state-of-the-art, national-scale 24/7/365 monitoring infrastructure. And it means you will benefit from our commitment to innovation: Ongoing investment in new technologies and new capabilities, including cutting-edge technology in unique applications, AI-powered solutions, enterprise-level systems for complex environments, and much more.

Our commitment to our customers is based on a foundational principle: We commit to the protection of your facilities and assets as though they are our own. And we respond to your dedication to your people's safety with our own tenacity. We consistently deliver a great customer experience—making us a trusted

300,000+
Customer Locations

100+
Locations with Local
Leadership

2,300+
Technicians

2
Company-Owned UL Listed
Monitoring and Operations
Centers



partner across industries and solutions. Our experienced security, fire, and life safety experts, paired with our innovative approach to providing best-in-class service, allow us to deliver exceptional customer service across your enterprise, whether you have one location or 1,000.

Our specialized commercial team members have deep technical knowledge, complex design skillsets, and multiple enterprise-level technology, security, and fire certifications. Our Integrated Solutions team provides design development oversight, technical support and engineering, and cross-discipline project management for your complex commercial environments. Our National Fire & Life Safety Team provides fire alarm, sprinkler, and suppression system expertise from NICET and NFPA certified specialists; voice evacuation and mass notification solutions; and in-house system design-build services. The experts at our Network Operations Center design, deploy, and manage security networks, as well as provide hosted infrastructure (IaaS), cloud device health and environmental monitoring, and managed administrative services. And our industry experts have decades of specialized experience and in-depth understanding of the unique solutions and technologies needed to address your specific business challenges.

We know standard, off-the-shelf solutions don't work for leading-edge, complex organizations. We can help you build a flexible and customizable security, fire, and life safety program to meet your unique business challenges, and to help protect your people, property, and assets—while minimizing risk to your organization. We aim to build customer-driven partnerships by helping identify the products and services that work best for your business needs and meet your security, fire, and life safety objectives in the most effective manner. Building solutions to meet your enterprise-level objectives is our specialty—we'll help you find the best combination of products and services from our comprehensive suite of security, fire, and life safety technologies to cover your locations inside and out.

1.2 Our Guiding Principles

- **Customers Are Our True North:** We know that our reputation is based on how we serve our customers.
- **Our People Are the Difference:** We strive to be the best technically trained team in the business.
- **Dedicated to Commercial:** We are purposefully built to serve the integrated security, fire, and life safety needs of our customers.
- **One Ideal Partner:** We are a full-service national company with nimble local delivery teams.

Equipment and Investment Statement for: Port Susan Middle School

Addressable System Retro

Site Information: Port Susan Middle School, 26920 Pioneer Hwy, STANWOOD, WA 98292

Theory of Operation:

- Provide owner with a turnkey fire alarm system replacement/upgrade.
- Replacement of the existing fire alarm control panel (FACP) with an addressable fire alarm control panel.
- Replacement of annunciator and remote FACP interface.
- Only one excepted vendor. Nonproprietary Honeywell, Silent Knight.
- Replacement of all existing smoke detectors (including duct smoke detectors) with addressable smoke detectors.
- Replacement of all existing horn/strobes with horn/strobes.
- Replacement of all pull stations with dual action manual pull stations.
- Installation of new exterior horn/strobes on the outside of the three portables. There are currently no horns/strobes on the exterior of the portables.
- All initiation devices shall be labeled in the FACP as the type of device and room number/name installed in (i.e. Smoke Room 10).
- All duct smoke detectors shall report as a supervisory signal in the FACP.
- The current FACP vendor is "Simplex" all devices associated with the fire alarm system that are proprietary to simplex shall be removed from the system.
- Sprinkler water flow and tamper devices will not be replaced.
- All existing devices which are removed from the current system shall be saved and turned over to the owner.
- Installer to provide submittals and apply for permit.
- The installer will program, test and provide owner with manuals and training.
- Provide owner with battery calculations.
- Performance and payment bond
- Installer will provide all necessary permits.

(4) Portables will require new wire runs for outside horn strobes. (4) Indoor Horn strobes for the divided rooms. (Please note there are existing in the rooms already we just need to add for if the rooms are divided)

All existing wire is assumed to be useable and in working order.

Scope of Work:

- Provide owner with a turn key fire alarm system replacement/upgrade.
- Replacement of the existing fire alarm control panel (FACP) with an addressable fire alarm control panel.
- Replacement of annunciator and remote FACP interface.
- Only one excepted vendor. Nonproprietary Honeywell, Silent Knight.
- Replacement of all existing smoke detectors (including duct smoke detectors) with addressable smoke detectors.
- Replacement of all existing horn/strobes with horn/strobes.
- Replacement of all pull stations with dual action manual pull stations.
- Installation of new exterior horn/strobes on the outside of the three portables. There are currently no horns/strobes on the exterior of the portables.
- All initiation devices shall be labeled in the FACP as the type of device and room number/name installed in (i.e. Smoke Room 10).
- All duct smoke detectors shall report as a supervisory signal in the FACP.

- The current FACP vendor is "Simplex" all devices associated with the fire alarm system that are proprietary to simplex shall be removed from the system.
- Sprinkler water flow and tamper devices will not be replaced.
- All existing devices which are removed from the current system shall be saved and turned over to the owner.
- Installer to provide submittals and apply for permit.
- The installer will program, test and provide owner with manuals and training.
- Provide owner with battery calculations.
- Performance and payment bond
- Installer will provide all necessary permits.

All existing wire is assumed to be useable and in working order.

Inclusions/Exclusions:

CUSTOMER will be responsible for providing any 110VAC required for the proper operation of the security equipment.

CUSTOMER will be responsible for providing and installing one telephone line and jack (RJ31X) within 6 feet of the intrusion alarm panels, unless using IP DACT or Sole path Cellular unit or Radio.

CUSTOMER will be responsible for providing updated drawings of the facilities. If the new drawings reflect changes not identified in the original proposal additional charges will be incurred by the CUSTOMER.

Everon will perform the installation, conduct tests and inspections during normal business hours and days: 8AM to 5 PM Mon-Fri. using standard labor rates excluding Union and prevailing wage rates.

CUSTOMER will be responsible for providing two dedicated loop start telephone lines at location of Fire Alarm Control Panel per NFPA 72 guidelines.

CUSTOMER will be responsible for providing a dedicated 120 VAC Power Circuit at location of Fire Alarm Control Panel per NFPA 72 guidelines

Equipment changes or location changes due to CUSTOMER request, or if necessary for the system to operate properly, will be considered a change order from the original scope of work and billed accordingly at the labor and material rates already in effect on this contract.

Connection To Existing Equipment: It is mutually understood and agreed that Everon assumes no responsibility whatsoever for the maintenance, operation, non-operation, actuation, non-actuation or needless or erroneous actuation of the existing equipment; that service may be terminated by Everon in the event the existing equipment is not in good working operating condition and Everon shall not be liable for any damage of subject to any penalty as a result of such termination. Any repairs to or replacement of existing equipment at the time of reconnection will be charged to the customer on a time and materials basis at the prevailing rates.

CUSTOMER is responsible for any patching, painting, replacement of ceiling tiles, and wall coverings.

Fire Alarm Monitoring

Everon will respond to fire alarm signals received from customer premise. Fire alarm signals can be generated by approved devices on the customers fire alarm panel. Fire alarm signals may also be received from sprinkler system activation.

FIRE ALARM RESPONSE PROTOCOL

1. Dispatch fire department
2. Call premise for signal verification.

If contact made with proper passcode and authorization to cancel, cancel dispatch and full clear.

If no contact or improper passcode

3. Call contact list following notification procedures.

If no contact with live person or invalid passcode, partial clear to delay signal for 60 minutes, to re-attempt notification. Must make 3 attempts to notify a live person.

4. If contact made with live person on contact list

5. Full clear

Process Assumptions

Must notify even if a restore or cancel has been received

Commercial fire signals require "Confirmed Notification" before full clear. Up to 3 attempts will be made to attempt live notification with the customer.

When calling fire department and the operator states "they" are at the premises testing, representative should still proceed with calling the premises and contact list to notify of alarm. Advise that the fire marshal is testing the fire system, the monitoring company's time of alarm receipt, time of call to fire department, and time premises was called.

eSuite Online Services

eSuite is an online portal that gives customers access to information, video, and hosted service subscriptions. eSuite offerings include:

eSuite 1Data Manager Burglary and fire signal account management, reporting, and management subscription service available in two levels:

Primary Available to all monitored commercial customers for no additional fee. Includes the ability to manage site contacts and to view site level signal activity.

Premier Includes open and close signal logging services, ad hoc and scheduled reporting options and access to the Business Partner tabs and functions including daily dashboards.

PIN MANAGEMENT SERVICES

PIN (Personal Identification Number) Management service is provided on a subscription-basis only and must be purchased as an addition to eSuite 1Data Manager Premier level service. PIN Management refers to the ability to request edits to actual site level user panel codes. PIN Management service allows an authorized customer user to request PIN code changes to their on-site panels via the 1Data Manager Premier portal. PIN code edits are then downloaded to the customer site panels as requested as soon as possible. The PIN Management subscription entitles the customer to one (1) PIN code change request per month, per subscribed site. Site PIN Management change request maximums may be aggregated across the total number of customer sites, not to exceed the total number of two per site. Everon reserves the right to charge for PIN Management change requests that exceed the two per site maximum per month, per download.

TERMS OF PAYMENT:

It is understood and agreed by and between the parties hereto, that the payment terms for contracts less than five thousand dollars (\$5,000.00) will be 60% upon signing of the contract and 40% upon completion of the installation or delivery of equipment. Contracts for five thousand (\$5,000.00) dollars and over, payment terms are negotiable with a schedule of values as determined by the Project Manager from Everon and customer. All invoices are due NET30. Past due invoices are subject to finance charges.

Proposal Excludes:

Bonding

All Penetrations and Sleeves

Area of Refuge/Rescue

Conduit, raceway, wire supports and boxes

HVAC devices or cabling

120V connections

Smoke Dampers

Fire Proofing, cutting, patching or painting

Demolition/Underground Work

Fire Printer · UPS

Vesda, Door Holders, & Smoke Control

After Hours, Weekend, or Holiday Labor

Cable Trays & Knox Boxes

Any additional work not listed above

Proposal Includes:

Fire alarm includes (1) permit ONLY additional/revised permitting requires a change order.

Fire alarm price is subject to change per sprinkler system.

Engineering, including project drawings, equipment submittals, as-built drawings and Operation & Maintenance manuals.

Installation of wiring, devices, specialty back-boxes and panels during normal business hours.

One-year warranty on all components, material and installation.

(Includes on-site training only; No Travel is included; Training provided by Everon Staff)

Standard Freight and Delivery.

Everon is not responsible for any items or details not shown that may affect the system concept or design. Any changes in design concept, any additional devices required by State or Local Code, the Authority Having Jurisdiction or Fire Marshall will affect this price accordingly. AutoCAD Background Drawings shall be provided at no additional cost to Everon. There is an extra charge for after hours or weekend labor and any additional devices not shown. Additional devices and labor will be provided upon receipt of an approved change order.

CUSTOMER agrees that at this time, the availability and price of certain Materials and Commodities ("Material") worldwide, including but not limited to, chip components, oil, gasoline, steel, aluminum and plastic products can be extremely volatile. ADT Commercial guarantees the pricing in this proposal for no more than the next thirty (30) days from the date of this Proposal. Customer further agrees that should the cost to Everon of the Materials required for this Project rise after the thirty (30) day period, Everon reserves the right to reasonably reassess the cost differential and add any increase to the above pricing.

CUSTOMER agrees that at this time, the availability and price of certain Materials and Commodities ("Material") worldwide, including but not limited to, chip components, oil, gasoline, steel, aluminum and plastic products can be extremely volatile. Everon guarantees the pricing in this proposal for no more than the next thirty (30) days from the date of this Proposal. Customer further agrees that should the cost to Everon of the Materials required for this Project rise after the thirty (30) day period, Everon reserves the right to reasonably reassess the cost differential and add any increase to the above pricing.

Existing wire assumed to be in working condition and be re-used. No wire/cable is in this quote except portable areas.

Kit List:

Kit:

Quantity	Description	Unit Amount	Extended Amount
24	ADDR PULL STATION DUAL ACTION	\$134.16	\$3,219.84
96	LED HORN STROBE; WALL; RED; FIRE; 2-WIRE - REPLACES P2RL	\$70.59	\$6,776.64
13	(P2WHK) White Outdoor Horn Strobe, High Candela	\$111.87	\$1,454.31
95	Addressable Multi-criteria detector with three sensing elements (Photo, Thermal, IR) - BRIGHT WHITE	\$119.63	\$11,364.85
44	LED STROBE; WALL; RED; FIRE; 2-WIRE - REPLACES SRL	\$56.34	\$2,478.96
7	Addr. Relay Dd'S & Other	\$118.41	\$828.87
7	Addressable Duct Smoke Detector With Sk-Photo-R-W Head	\$314.43	\$2,201.01
1	Fire Alarm Control Panel, Maximum 1,110 point	\$2,289.38	\$2,289.38
1000	16-04 FPLP Multi-Conductor Non-Shielded Plenum Fire Alarm Cable, Red Jacket, 1000 Ft	\$487.94	\$487.94
1	Liquid-Tight Corrugated Conduit: 1/2 in Trade Size, Gray, 50 ft Nominal Lg	\$86.66	\$86.66
1	3/4IN CONDUIT HANGER 100 Count	\$101.09	\$101.09
3	CONDUIT J-BOX W/CVR 4x4x4	\$28.82	\$86.46
3	(INDIRECT) CONDUIT COUP-1	\$0.26	\$0.78
3	CONDUIT J-BOX W/CVR 6X6X6	\$35.94	\$107.82
1	Honeywell Hw-Av-Lte-M Clss Pathway Dual-Path Lte Communicator With Dial Capture Interface, At&T & Ve	\$215.97	\$215.97
2	Lcd Remote Annunciator, 80 Char Display, Red Bezel	\$598.96	\$1,197.92
6	BATTERY 12V 7A	\$22.87	\$137.22
1	12V 4AH BATTERIES	\$26.69	\$26.69
1	Firepower 5496 Distributed Power Module	\$672.21	\$672.21
7	Control Module, Addressable, Provides Supervised Monitoring Of W	\$112.26	\$785.82
20	Monitor Module	\$160.85	\$3,217.00
46	Addrssable Heat Detector (Ror); White	\$90.35	\$4,156.10

Sub Total Equipment Cost: \$41,893.54

Summary of Charges for: Port Susan Middle School Addressable System Retro	
Installation Price	\$128,875.34
Estimated Install Taxes	\$11,985.41
Total Installation Price*	\$140,860.75
Total Monthly Recurring Services Charges*	\$0.00
*Plus applicable tax	
Schedule of Values : Manual Schedule of Values used.	
Proposal pricing is valid for 30 days	

Investment Summary

Total Proposal Option

Installation Price	\$128,875.34
Estimated Install Taxes	\$11,985.41
Total Installation Price*	\$140,860.75

Total Monthly Recurring Services Charges* **\$0.00**

*Plus applicable tax

Proposal pricing is valid for 30 days

If Everon and Customer are parties to a mutually signed, written agreement, then the terms of that agreement control. If Everon and Customer are not parties to a signed contract, then the scope of work and prices set forth above are based upon and subject to the Everon Terms and Conditions ("Terms") available at <https://www.everonsolutions.com/terms-and-conditions-sale>. Any modifications to the Terms may result in pricing changes. Any other terms and conditions are rejected by Everon unless in a document signed by an authorized representative of Everon.