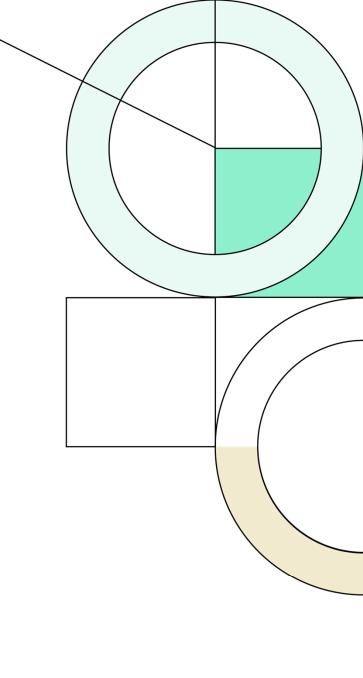


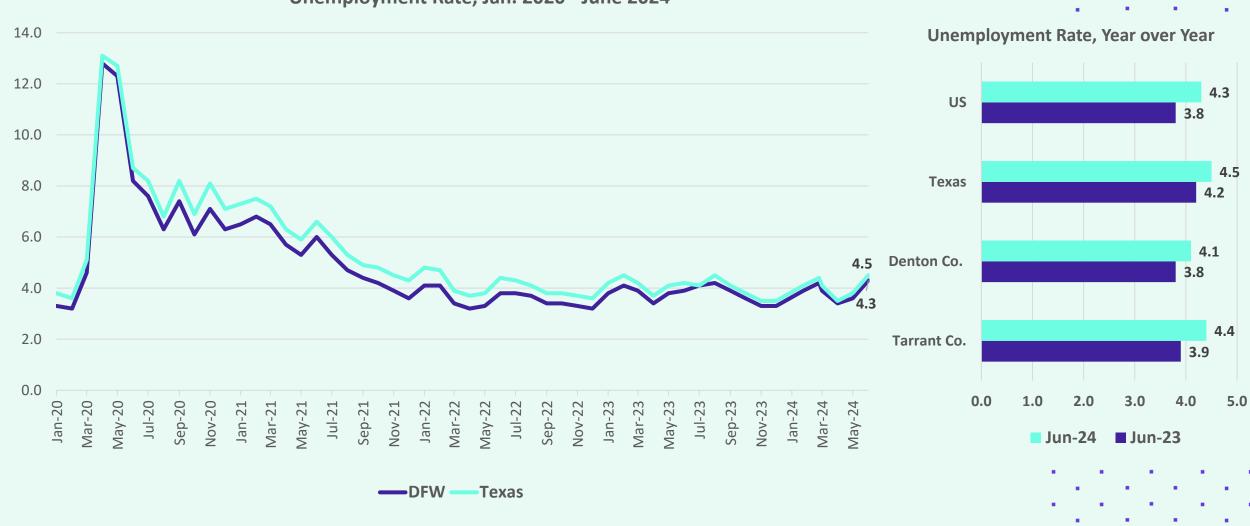
2Q24

Demographic Report



### **Local Economic Conditions**

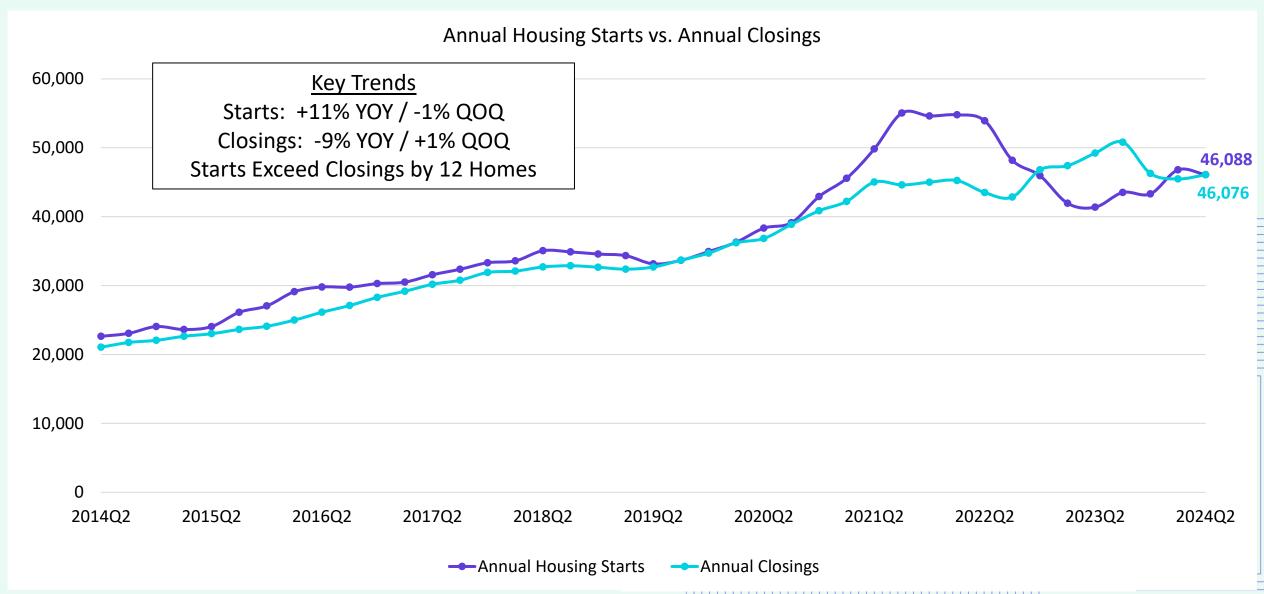








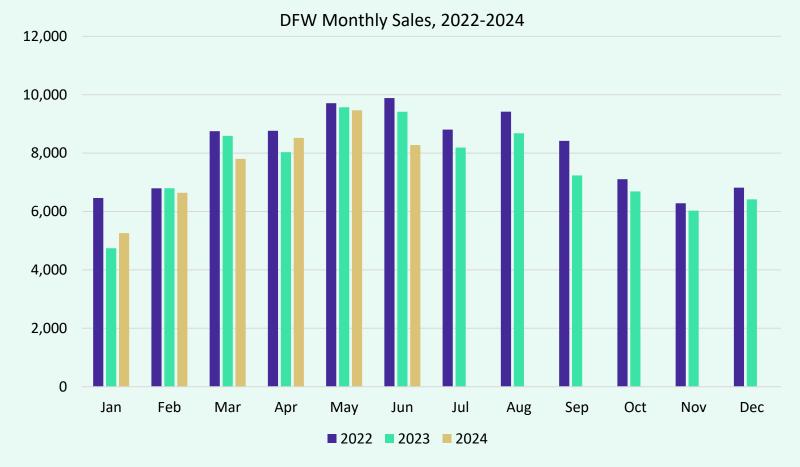
### **DFW New Home Starts & Closings**







### **DFW Housing Market Trends**



- Median and average home prices increased in the first half of 2024 as the number of listings increased over the same period in 2023
- After a solid start to the year, buyer confidence has tempered, and sales have followed
- Inventory is increasing across the DFW region as sales have slowed due to price increases



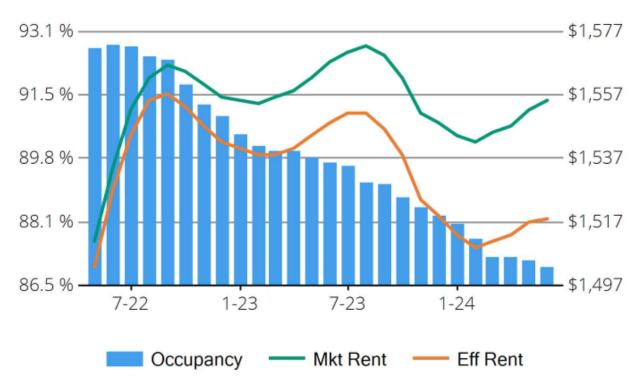


### Housing Market Trends: Multi-family Market-June 2024

### Stabilized and Lease-up Properties

| Conventional Properties | Jun 2024 | Annual<br>Change |
|-------------------------|----------|------------------|
| Occupancy               | 86.9     | -3.1%            |
| Unit Change             | 38,095   |                  |
| Units Absorbed (Annual) | 10,627   |                  |
| Average Size (SF)       | 877      | +0.3%            |
| Asking Rent             | \$1,555  | -0.7%            |
| Asking Rent per SF      | \$1.77   | -1.1%            |
| Effective Rent          | \$1,518  | -1.9%            |
| Effective Rent per SF   | \$1.73   | -2.3%            |
| % Offering Concessions  | 34%      | +67.4%           |
| Avg. Concession Package | 6.3%     | +28.4%           |

### Dallas/Fort Worth, TX





### **DFW New Home Ranking Report**

ISD Ranked by Annual Closings – 2Q24

| Rank | District Name  | <b>Annual Starts</b> | <b>Annual Closings</b> | Inventory | VDL   | Future |
|------|----------------|----------------------|------------------------|-----------|-------|--------|
| 1    | PROSPER ISD    | 2,734                | 3,124                  | 1,598     | 2,391 | 17,294 |
| 2    | NORTHWEST ISD  | 3,006                | 3,067                  | 1,530     | 4,028 | 38,537 |
| 3    | DENTON ISD     | 2,576                | 2,766                  | 1,380     | 3,136 | 26,965 |
| 4    | PRINCETON ISD  | 2,784                | 2,668                  | 1,345     | 3,406 | 11,487 |
| 5    | EMS ISD        | 1,925                | 2,120                  | 892       | 1,906 | 10,984 |
| 6    | AUBREY ISD     | 2,160                | 2,081                  | 1,022     | 1,359 | 9,420  |
| 7    | MCKINNEY ISD   | 2,019                | 1,856                  | 1,134     | 2,837 | 8,873  |
| 8    | FORNEY ISD     | 2,031                | 1,608                  | 1,295     | 4,024 | 22,798 |
| 9    | DALLAS ISD     | 931                  | 1,427                  | 1,230     | 2,018 | 4,641  |
| 10   | MELISSA ISD    | 1,016                | 1,366                  | 522       | 1,007 | 1,596  |
| 11   | CROWLEY ISD    | 941                  | 1,222                  | 703       | 2,838 | 14,583 |
| 12   | ROYSE CITY ISD | 1,054                | 1,180                  | 597       | 2,406 | 15,647 |
| 13   | ANNA ISD       | 1,220                | 1,134                  | 671       | 1,299 | 9,829  |
| 14   | COMMUNITY ISD  | 1,492                | 1,121                  | 982       | 2,302 | 10,011 |
| 15   | CELINA ISD     | 995                  | 1,072                  | 612       | 3,521 | 46,258 |
| 16   | ROCKWALL ISD   | 976                  | 1,012                  | 753       | 3,214 | 12,275 |
| 17   | GARLAND ISD    | 730                  | 1,004                  | 442       | 886   | 2,083  |
| 18   | FRISCO ISD     | 1,003                | 996                    | 699       | 2,042 | 8,192  |
| 19   | MANSFIELD ISD  | 928                  | 991                    | 642       | 2,240 | 6,989  |
| 20   | MIDLOTHIAN ISD | 1,011                | 821                    | 687       | 2,416 | 11,037 |

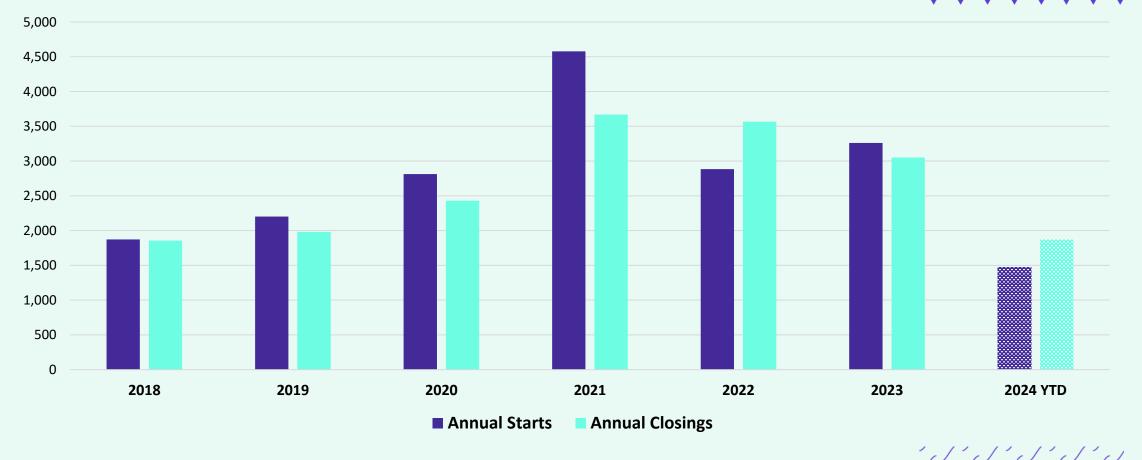
**<sup>%</sup>** Zonda...

<sup>\*</sup> Based on additional research by Zonda Education

<sup>\*\*</sup> Totals **DO NOT** include age-restricted communities



### District New Home Activity



| Starts | 2018  | 2019  | 2020  | 2021  | 2022  | 2023  | 2024  |
|--------|-------|-------|-------|-------|-------|-------|-------|
| 1Q     | 493   | 493   | 630   | 720   | 700   | 555   | 688   |
| 2Q     | 471   | 490   | 557   | 1,156 | 1,015 | 1,069 | 731   |
| 3Q     | 501   | 599   | 560   | 1,409 | 487   | 956   |       |
| 4Q     | 407   | 619   | 1,066 | 1,293 | 682   | 631   |       |
| Total  | 1,872 | 2,201 | 2,813 | 4,578 | 2,884 | 3,211 | 1,419 |

| Closings | 2018  | 2019  | 2020  | 2021  | 2022  | 2023  | 2024  |
|----------|-------|-------|-------|-------|-------|-------|-------|
| 1Q       | 417   | 402   | 511   | 786   | 698   | 654   | 739   |
| 2Q       | 517   | 504   | 710   | 1,024 | 1,037 | 1,158 | 1,093 |
| 3Q       | 549   | 513   | 614   | 923   | 867   | 613   |       |
| 4Q       | 373   | 562   | 594   | 935   | 964   | 622   |       |
| Total    | 1,856 | 1,981 | 2,429 | 3,668 | 3,566 | 3,047 | 1,832 |



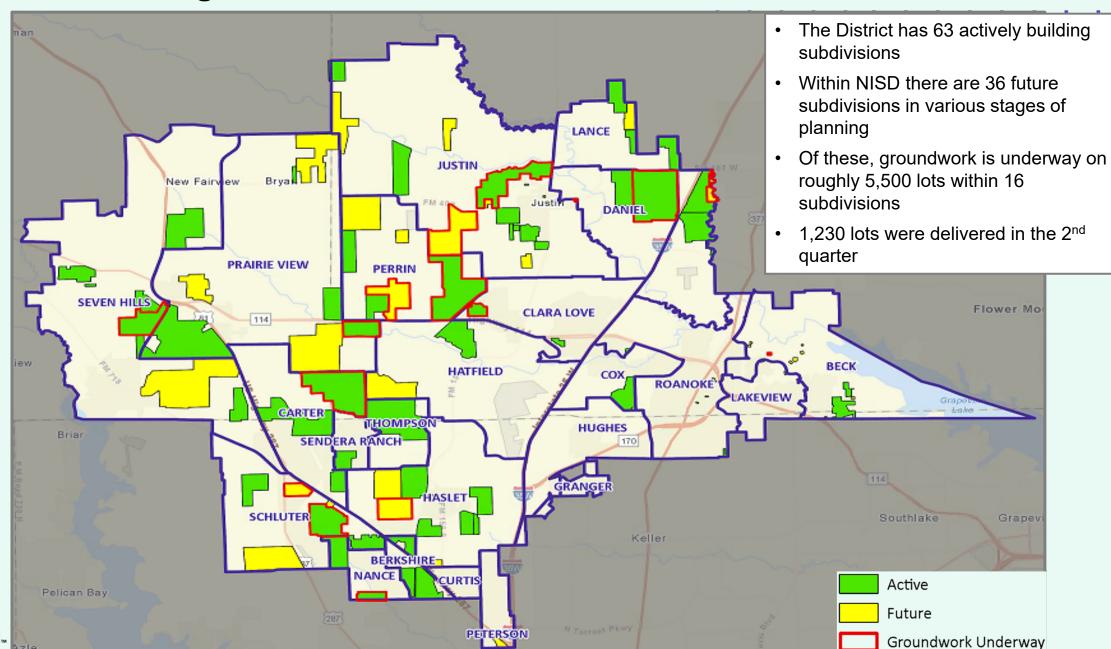


## District Housing Overview by Elementary Zone

| Elementary Zone    | Annual<br>Starts | Quarter<br>Starts | Annual Closings | Quarter<br>Closings | Under<br>Construction | Inventory | Vacant<br>Dev. Lots | Future<br>Lots | * * * * * * * * * * * * * * * * * * * |
|--------------------|------------------|-------------------|-----------------|---------------------|-----------------------|-----------|---------------------|----------------|---------------------------------------|
| ВЕСК               | 2                | 2                 | 7               | 0                   | 5                     | 6         | 18                  | 94             | * * * * * * * * *                     |
| BERKSHIRE          | 0                | 0                 | 0               | 0                   | 0                     | 0         | 4                   | 372            |                                       |
| CARTER             | 627              | 213               | 466             | 275                 | 235                   | 355       | 394                 | 4,959          |                                       |
| CLARA LOVE         | 1                | 0                 | 8               | 0                   | 0                     | 0         | 0                   | 530            |                                       |
| COX                | 0                | 0                 | 5               | 0                   | 0                     | 0         | 15                  | 0              |                                       |
| CURTIS             | 176              | 6                 | 212             | 104                 | 6                     | 28        | 1                   | 0              | Highest activity in the               |
| DANIEL             | 313              | 25                | 358             | 103                 | 126                   | 166       | 380                 | 1,063          | category                              |
| GRANGER            | 0                | 0                 | 0               | 0                   | 0                     | 0         | 4                   | 0              |                                       |
| HASLET             | 334              | 64                | 296             | 121                 | 98                    | 181       | 620                 | 2,312          | Second highest activity in            |
| HATFIELD           | 190              | 73                | 140             | 40                  | 84                    | 97        | 18                  | 0              | the category                          |
| HUGHES             | 0                | 0                 | 0               | 0                   | 0                     | 0         | 0                   | 0              | Third highest activity in             |
| JUSTIN             | 227              | 85                | 131             | 69                  | 127                   | 169       | 957                 | 4,695          | the category                          |
| LAKEVIEW           | 4                | 3                 | 0               | 0                   | 4                     | 4         | 12                  | 0              |                                       |
| LANCE              | 124              | 12                | 166             | 50                  | 31                    | 58        | 13                  | 369            |                                       |
| NANCE              | 36               | 30                | 3               | 1                   | 27                    | 35        | 746                 | 191            |                                       |
| PERRIN             | 446              | 77                | 513             | 131                 | 121                   | 145       | 397                 | 6,163          | 1. [1. [1. [1.]                       |
| PETERSON           | 0                | 0                 | 0               | 0                   | 0                     | 0         | 0                   | 40             |                                       |
| PRAIRIE VIEW       | 310              | 117               | 278             | 100                 | 134                   | 173       | 234                 | 10,361         |                                       |
| ROANOKE            | 19               | 6                 | 9               | 1                   | 21                    | 18        | 53                  | 80             |                                       |
| SCHLUTER           | 1                | 1                 | 2               | 0                   | 1                     | 1         | 7                   | 1,554          |                                       |
| SENDERA RANCH      | 2                | 0                 | 84              | 13                  | 0                     | 6         | 2                   | 44             |                                       |
| SEVEN HILLS        | 103              | 6                 | 231             | 67                  | 23                    | 67        | 139                 | 5,340          |                                       |
| THOMPSON           | 91               | 11                | 158             | 18                  | 13                    | 21        | 14                  | 370            |                                       |
| <b>Grand Total</b> | 3,006            | 731               | 3,067           | 1,093               | 1,056                 | 1,530     | 4,028               | 38,537         |                                       |

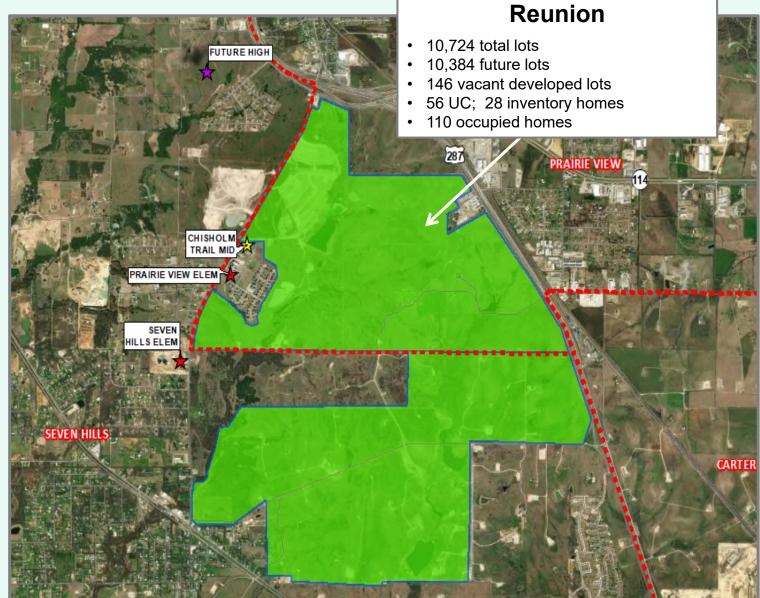


### **District Housing Overview**



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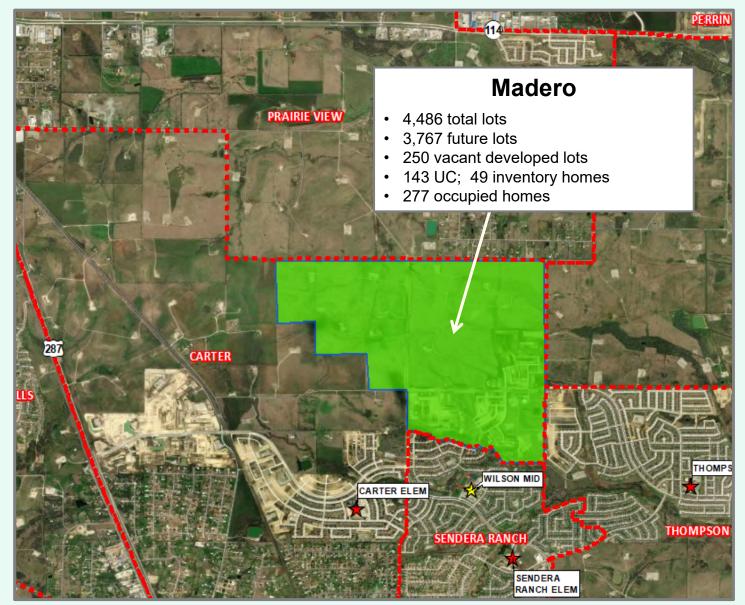




#### June 2024





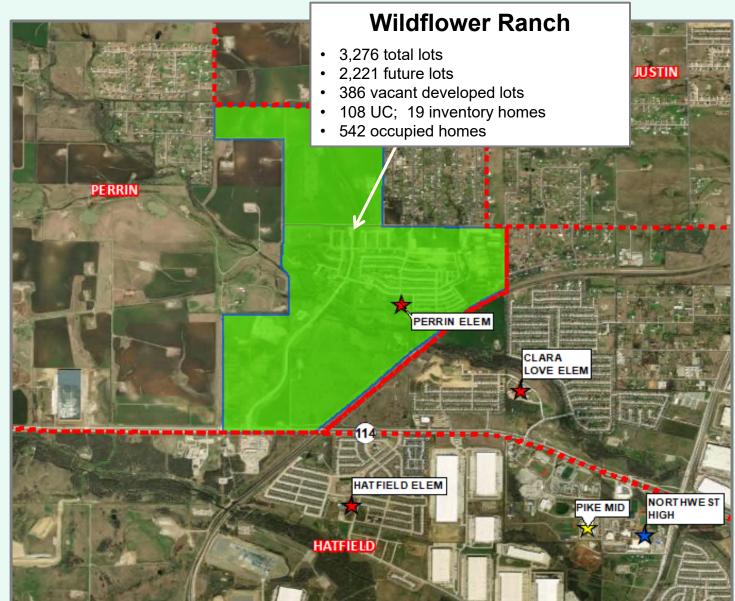


#### June 2024



Education

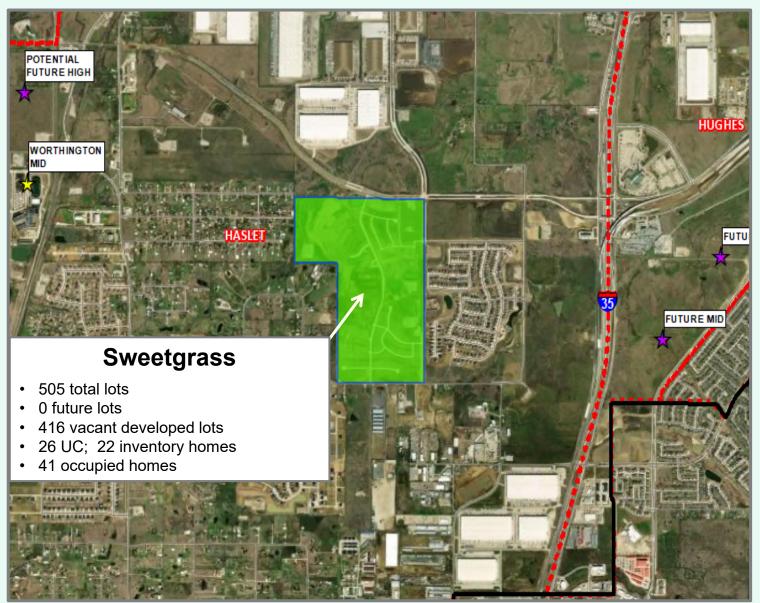




#### February 2024



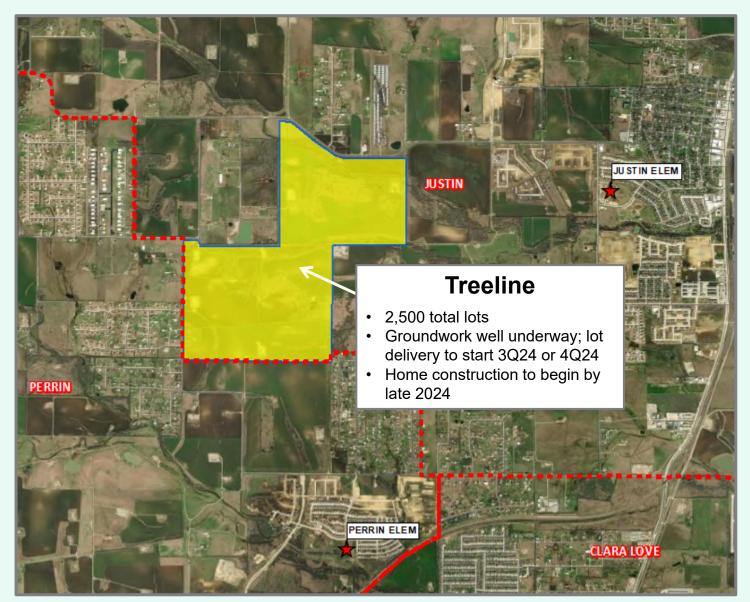




#### June 2024



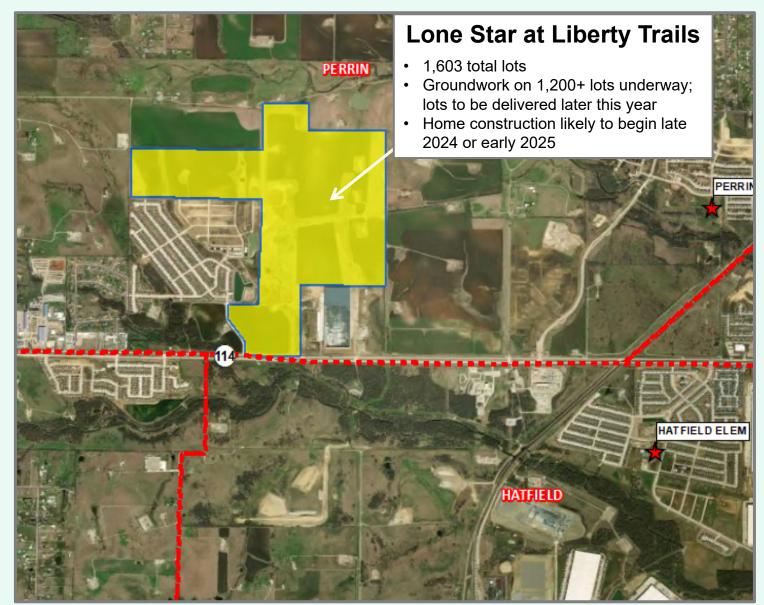




### February 2024



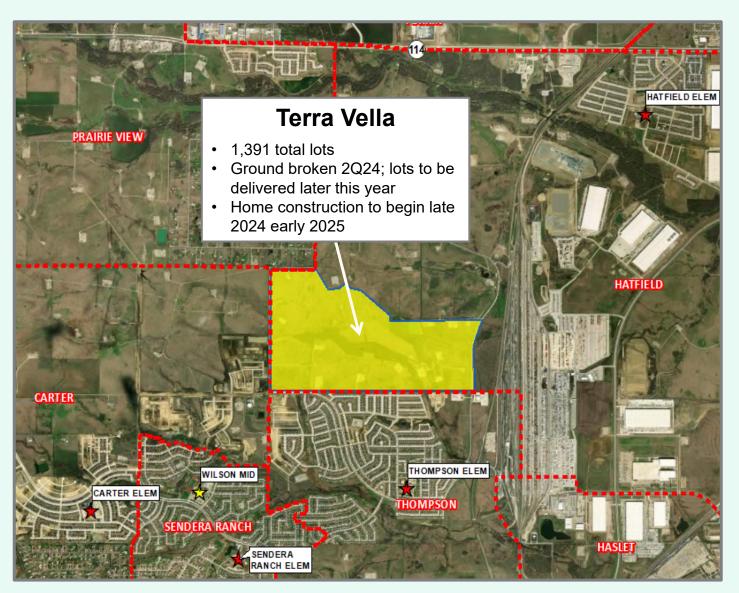




#### **April 2024**







June 2024







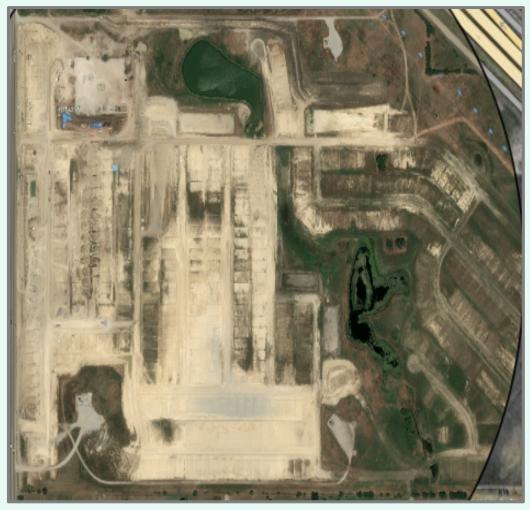
June 2024





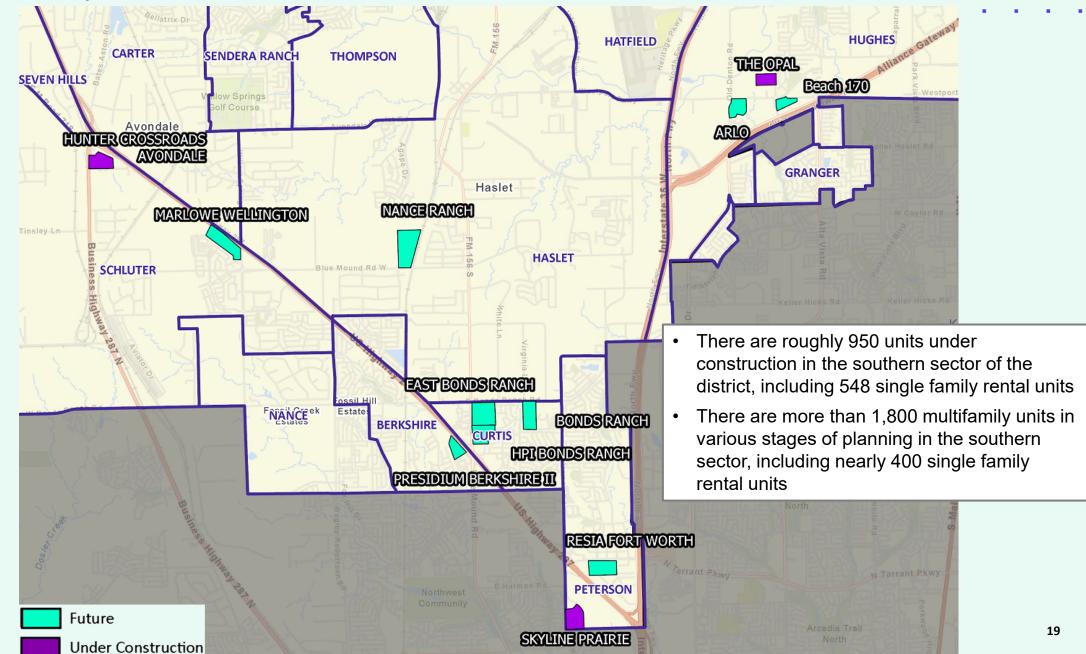


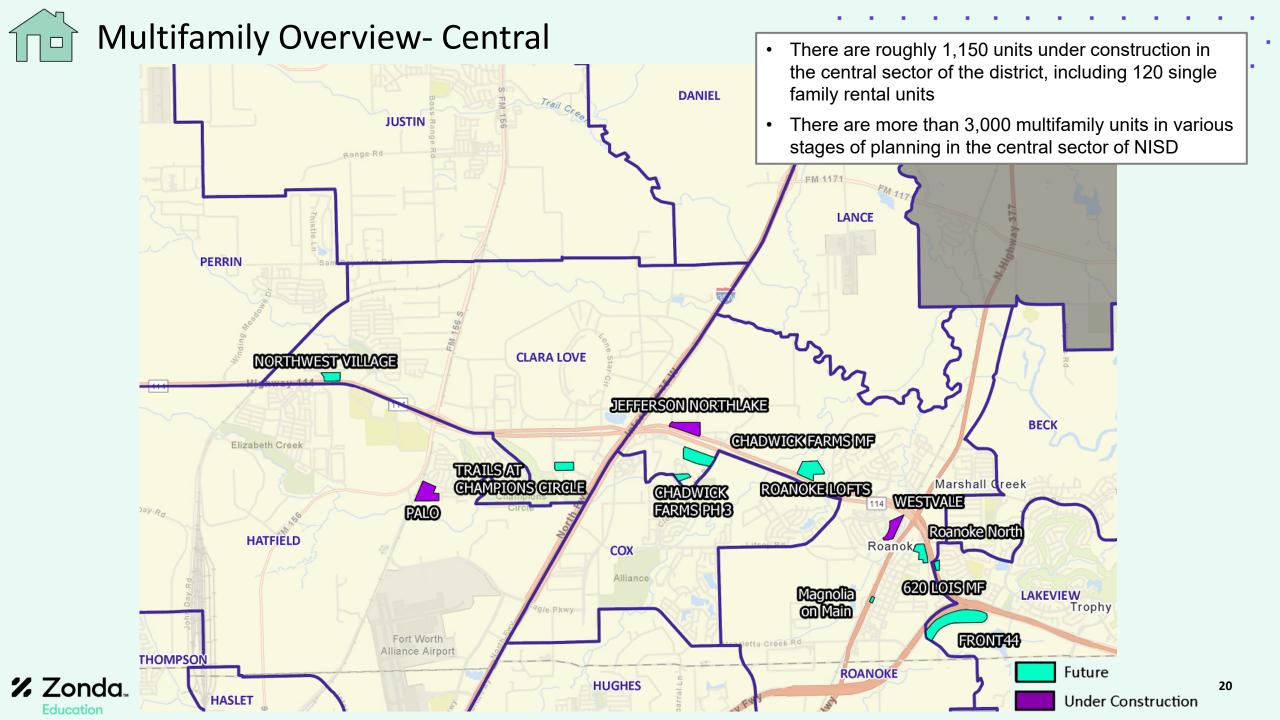
June 2024



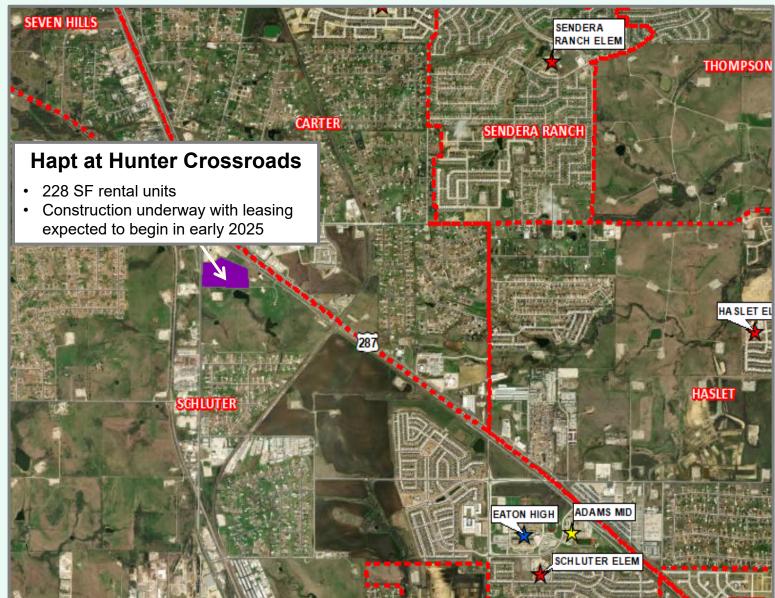


### Multifamily Overview- South

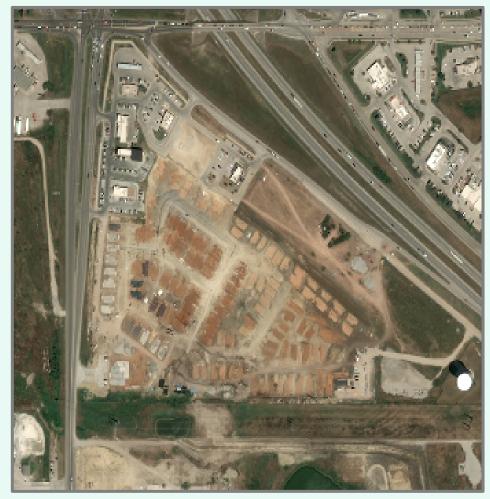




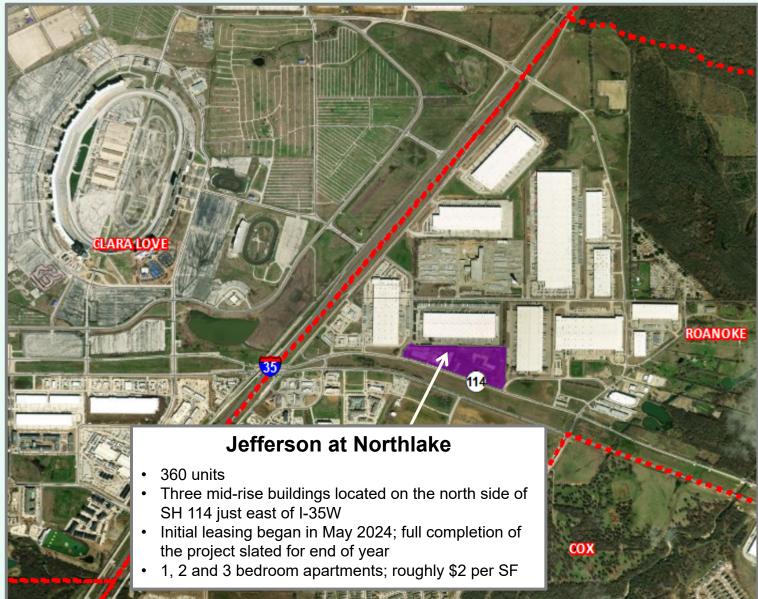




#### June 2024



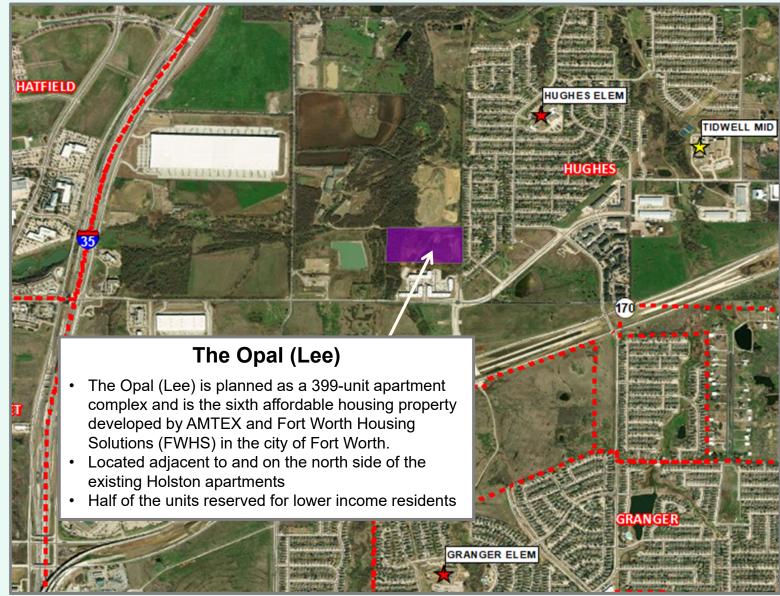




#### June 2024



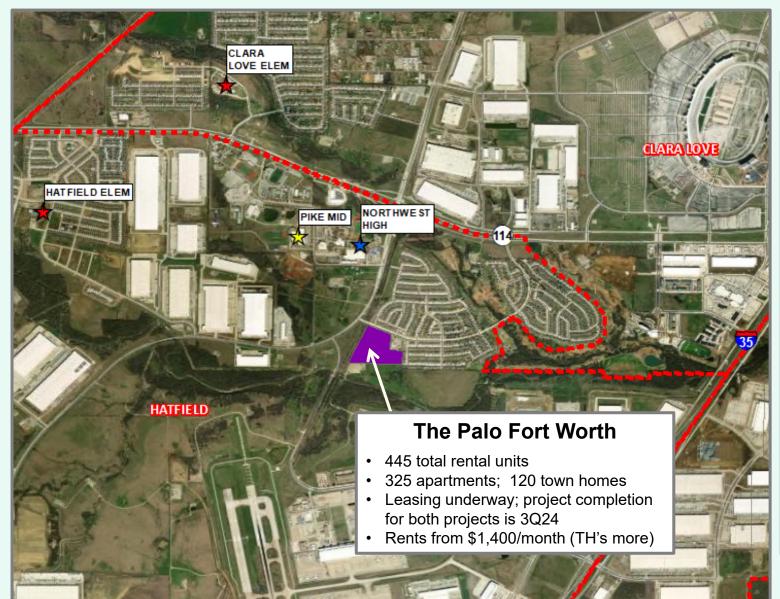




June 2024



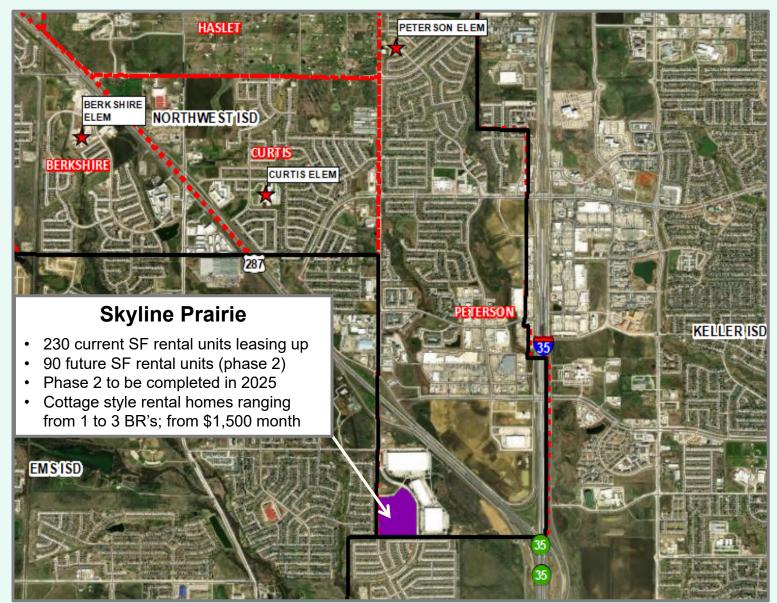




June 2024







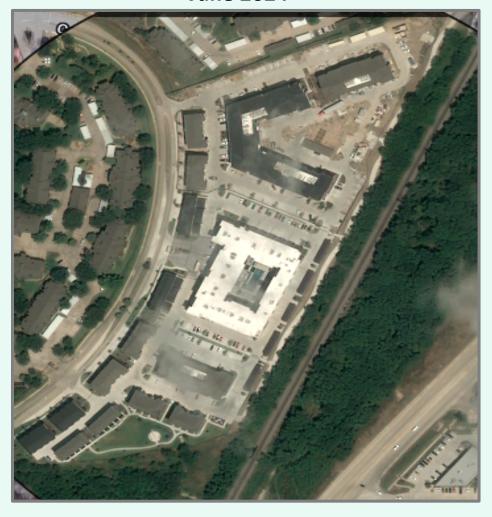
#### June 2024







June 2024



### Ten Year Forecast by Grade Level

| V (0.1)     | 1   | DI  |       |       | 2 1   | -     |       | <b>-</b> | CIL   | 7.1   | 0.1   | 0.1   | 4011  | 4411  | 42.1  | +      | 6 1    | %      |
|-------------|-----|-----|-------|-------|-------|-------|-------|----------|-------|-------|-------|-------|-------|-------|-------|--------|--------|--------|
| Year (Oct.) | EE  | PK  | K     | 1st   | 2nd   | 3rd   | 4th   | 5th      | 6th   | 7th   | 8th   | 9th   | 10th  | 11th  | 12th  | Total  | Growth | Growth |
| 2019/20     | 183 | 384 | 1,791 | 1,883 | 1,956 | 1,894 | 1,923 | 1,958    | 1,968 | 2,014 | 1,933 | 2,011 | 1,923 | 1,722 | 1,497 | 25,040 | 899    | 3.7%   |
| 2020/21     | 176 | 339 | 1,675 | 1,808 | 1,912 | 1,983 | 1,910 | 1,963    | 1,968 | 2,020 | 2,079 | 2,078 | 2,017 | 1,820 | 1,635 | 25,383 | 343    | 1.4%   |
| 2021/22     | 189 | 449 | 1,982 | 1,969 | 2,060 | 2,116 | 2,170 | 2,101    | 2,128 | 2,126 | 2,164 | 2,324 | 2,133 | 1,929 | 1,743 | 27,583 | 2,200  | 8.7%   |
| 2022/23     | 209 | 565 | 2,081 | 2,180 | 2,141 | 2,241 | 2,267 | 2,300    | 2,197 | 2,235 | 2,229 | 2,399 | 2,318 | 2,044 | 1,842 | 29,248 | 1,665  | 6.0%   |
| 2023/24     | 254 | 903 | 2,116 | 2,249 | 2,313 | 2,249 | 2,384 | 2,342    | 2,416 | 2,231 | 2,341 | 2,421 | 2,429 | 2,169 | 1,984 | 30,801 | 1,553  | 5.3%   |
| 2024/25     | 254 | 905 | 2,285 | 2,323 | 2,393 | 2,450 | 2,389 | 2,509    | 2,460 | 2,558 | 2,350 | 2,386 | 2,383 | 2,317 | 2,133 | 32,095 | 1,294  | 4.2%   |
| 2025/26     | 254 | 929 | 2,402 | 2,475 | 2,445 | 2,534 | 2,600 | 2,503    | 2,536 | 2,598 | 2,692 | 2,421 | 2,352 | 2,264 | 2,283 | 33,288 | 1,193  | 3.7%   |
| 2026/27     | 254 | 932 | 2,502 | 2,616 | 2,599 | 2,580 | 2,688 | 2,725    | 2,540 | 2,694 | 2,762 | 2,740 | 2,410 | 2,237 | 2,221 | 34,500 | 1,212  | 3.6%   |
| 2027/28     | 254 | 935 | 2,629 | 2,745 | 2,759 | 2,749 | 2,731 | 2,825    | 2,756 | 2,716 | 2,861 | 2,803 | 2,710 | 2,294 | 2,199 | 35,966 | 1,466  | 4.2%   |
| 2028/29     | 254 | 947 | 2,748 | 2,856 | 2,878 | 2,906 | 2,901 | 2,853    | 2,827 | 2,912 | 2,858 | 2,902 | 2,773 | 2,581 | 2,254 | 37,450 | 1,485  | 4.1%   |
| 2029/30     | 254 | 957 | 2,844 | 2,973 | 2,993 | 3,025 | 3,055 | 3,022    | 2,845 | 2,985 | 3,070 | 2,906 | 2,877 | 2,644 | 2,529 | 38,979 | 1,528  | 4.1%   |
| 2030/31     | 254 | 963 | 2,955 | 3,089 | 3,125 | 3,155 | 3,185 | 3,190    | 2,992 | 3,021 | 3,144 | 3,114 | 2,874 | 2,744 | 2,592 | 40,397 | 1,419  | 3.6%   |
| 2031/32     | 254 | 973 | 3,081 | 3,204 | 3,239 | 3,291 | 3,327 | 3,338    | 3,146 | 3,164 | 3,184 | 3,226 | 3,078 | 2,742 | 2,688 | 41,935 | 1,537  | 3.8%   |
| 2032/33     | 254 | 982 | 3,188 | 3,339 | 3,361 | 3,408 | 3,465 | 3,475    | 3,258 | 3,313 | 3,332 | 3,240 | 3,188 | 2,940 | 2,687 | 43,430 | 1,496  | 3.6%   |
| 2033/34     | 254 | 991 | 3,300 | 3,469 | 3,501 | 3,535 | 3,594 | 3,627    | 3,367 | 3,430 | 3,476 | 3,407 | 3,200 | 3,046 | 2,879 | 45,076 | 1,645  | 3.8%   |

Yellow box = largest grade per year Green box = second largest grade per year

### Ten Year Forecast by Elementary Campus

|                                  |          | Fall    |         |         |         | ENF     | ROLLMENT | PROJECTIO | ONS     |         | ,       |         |
|----------------------------------|----------|---------|---------|---------|---------|---------|----------|-----------|---------|---------|---------|---------|
| Campus                           | Capacity | 2023/24 | 2024/25 | 2025/26 | 2026/27 | 2027/28 | 2028/29  | 2029/30   | 2030/31 | 2031/32 | 2032/33 | 2033/34 |
| Beck Elementary                  | 850      | 681     | 655     | 626     | 602     | 573     | 575      | 587       | 593     | 593     | 594     | 594     |
| Berkshire Elementary             | 850      | 735     | 765     | 822     | 841     | 859     | 907      | 941       | 976     | 1,019   | 1,059   | 1,099   |
| Carter elementary                | 850      | 530     | 631     | 712     | 806     | 867     | 933      | 1,006     | 1,084   | 1,165   | 1,250   | 1,338   |
| Clara Love Elementary            | 850      | 898     | 516     | 545     | 577     | 597     | 599      | 605       | 618     | 621     | 618     | 613     |
| Cox Elementary                   | 850      | 730     | 745     | 735     | 721     | 737     | 713      | 725       | 735     | 741     | 745     | 746     |
| Curtis Elementary                | 850      | 729     | 791     | 824     | 854     | 888     | 910      | 909       | 900     | 896     | 895     | 893     |
| Daniel Elementary                | 850      | 422     | 505     | 589     | 662     | 731     | 816      | 886       | 958     | 1,038   | 1,123   | 1,216   |
| Granger Elementary               | 850      | 717     | 694     | 674     | 662     | 658     | 655      | 660       | 663     | 665     | 665     | 664     |
| Haslet Elementary                | 850      | 633     | 687     | 751     | 819     | 877     | 938      | 1,011     | 1,062   | 1,121   | 1,147   | 1,166   |
| Hatfield Elementary              | 850      | 714     | 751     | 773     | 815     | 834     | 853      | 883       | 900     | 922     | 943     | 961     |
| Hughes Elementary                | 850      | 662     | 694     | 719     | 723     | 758     | 776      | 784       | 786     | 778     | 772     | 777     |
| Justin Elementary                | 650\850  | 639     | 640     | 708     | 776     | 831     | 910      | 980       | 1,052   | 1,115   | 1,174   | 1,226   |
| Lakeview Elementary              | 650      | 515     | 509     | 497     | 498     | 499     | 500      | 503       | 510     | 519     | 524     | 527     |
| Lance Elementary                 | 850      | 622     | 673     | 709     | 755     | 780     | 826      | 840       | 848     | 851     | 854     | 853     |
| Nance Elementary                 | 650\850  | 532     | 557     | 585     | 621     | 655     | 678      | 713       | 750     | 784     | 824     | 870     |
| Perrin Elementary                | 850      |         | 522     | 612     | 718     | 835     | 917      | 1,002     | 1,114   | 1,218   | 1,333   | 1,456   |
| Peterson Elementary              | 850      | 670     | 657     | 637     | 646     | 660     | 673      | 683       | 690     | 691     | 689     | 683     |
| Prairie View Elementary          | 650\850  | 681     | 763     | 831     | 941     | 1,041   | 1,138    | 1,267     | 1,408   | 1,557   | 1,707   | 1,860   |
| Roanoke Elementary               | 850      | 702     | 723     | 734     | 747     | 779     | 778      | 785       | 787     | 788     | 786     | 782     |
| Sendera Ranch Elementary         | 850      | 829     | 829     | 806     | 799     | 788     | 796      | 789       | 787     | 792     | 793     | 791     |
| Seven Hills Elementary           | 850      | 687     | 713     | 734     | 757     | 782     | 799      | 867       | 935     | 1,000   | 1,073   | 1,157   |
| Schluter Elementary              | 850      | 725     | 716     | 734     | 755     | 773     | 803      | 843       | 888     | 957     | 1,019   | 1,101   |
| Thompson Elementary              | 850      | 757     | 772     | 785     | 802     | 825     | 851      | 854       | 872     | 875     | 885     | 897     |
| ELEMENTARY SCHOOL TOTALS         | 16,800   | 14,810  | 15,508  | 16,142  | 16,896  | 17,627  | 18,343   | 19,123    | 19,916  | 20,707  | 21,472  | 22,271  |
| Elementary Absolute Growth       |          | 826     | 698     | 634     | 754     | 731     | 717      | 779       | 794     | 790     | 766     | 798     |
| <b>Elementary Percent Growth</b> |          | 5.91%   | 4.71%   | 4.09%   | 4.67%   | 4.32%   | 4.07%    | 4.25%     | 4.15%   | 3.97%   | 3.70%   | 3.72%   |



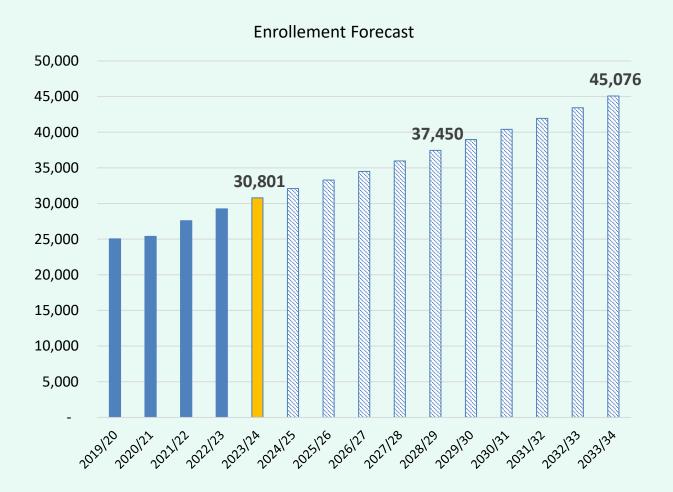
### Ten Year Forecast by Secondary Campus

|                                  |          | Fall    |         |         |         | EN      | ROLLMENT | PROJECTIO | NS      | \       |         |         |
|----------------------------------|----------|---------|---------|---------|---------|---------|----------|-----------|---------|---------|---------|---------|
| Campus                           | Capacity | 2023/24 | 2024/25 | 2025/26 | 2026/27 | 2027/28 | 2028/29  | 2029/30   | 2030/31 | 2031/32 | 2032/33 | 2033/34 |
| Adams Middle School              | 1,200    | 990     | 989     | 1,033   | 1,031   | 1,062   | 1,131    | 1,181     | 1,213   | 1,249   | 1,317   | 1,378   |
| Chisholm Trail Middle School     | 1,100    | 823     | 908     | 986     | 1,005   | 1,069   | 1,146    | 1,203     | 1,267   | 1,324   | 1,437   | 1,528   |
| Gene Pike Middle School          | 1,200    | 1,071   | 1,159   | 1,254   | 1,375   | 1,539   | 1,678    | 1,839     | 1,986   | 2,154   | 2,289   | 2,421   |
| Medlin Middle School             | 1,200    | 1,077   | 1,101   | 1,135   | 1,146   | 1,168   | 1,129    | 1,115     | 1,104   | 1,125   | 1,151   | 1,172   |
| Tidwell Middle School            | 1,200    | 1,053   | 1,097   | 1,150   | 1,132   | 1,103   | 1,098    | 1,071     | 1,096   | 1,081   | 1,110   | 1,126   |
| Wilson Middle School             | 1,200    | 952     | 985     | 1,095   | 1,124   | 1,157   | 1,115    | 1,135     | 1,099   | 1,150   | 1,130   | 1,138   |
| Worthington Middle School        | 1,200    | 1,022   | 1,129   | 1,173   | 1,183   | 1,235   | 1,300    | 1,356     | 1,392   | 1,411   | 1,469   | 1,510   |
| MIDDLE SCHOOL TOTALS             | 8,300    | 6,988   | 7,368   | 7,826   | 7,996   | 8,333   | 8,597    | 8,900     | 9,157   | 9,494   | 9,903   | 10,273  |
| Middle School Absolute Growth    |          | 327     | 380     | 458     | 170     | 337     | 264      | 303       | 257     | 337     | 409     | 370     |
| Middle School Percent Growth     |          | 4.91%   | 5.44%   | 6.22%   | 2.17%   | 4.21%   | 3.17%    | 3.52%     | 2.89%   | 3.68%   | 4.31%   | 3.74%   |
| Northwest High School            | 3,200    | 2,551   | 2,611   | 2,638   | 2,722   | 2,835   | 3,030    | 3,238     | 3,495   | 3,767   | 4,034   | 4,356   |
| Byron Nelson High School         | 3,200    | 2,891   | 2,929   | 2,964   | 3,061   | 3,113   | 3,251    | 3,321     | 3,284   | 3,324   | 3,254   | 3,247   |
| Eaton High School                | 3,200    | 3,266   | 3,384   | 3,423   | 3,530   | 3,763   | 3,934    | 4,102     | 4,250   | 4,348   | 4,472   | 4,634   |
| Steele Early College High School | 450      | 257     | 257     | 257     | 257     | 257     | 257      | 257       | 257     | 257     | 257     | 257     |
| Denton County JJAEP              |          | 1       | 1       | 1       | 1       | 1       | 1        | 1         | 1       | 1       | 1       | 1       |
| Legacy Learning Center           |          | 37      | 37      | 37      | 37      | 37      | 37       | 37        | 37      | 37      | 37      | 37      |
| HIGH SCHOOL TOTALS               | 10,050   | 9,003   | 9,219   | 9,320   | 9,608   | 10,006  | 10,510   | 10,956    | 11,324  | 11,734  | 12,055  | 12,532  |
| High School Absolute Growth      |          | 429     | 216     | 101     | 288     | 398     | 504      | 446       | 368     | 410     | 321     | 477     |
| High School Percent Growth       |          | 5.00%   | 2.40%   | 1.10%   | 3.09%   | 4.14%   | 5.04%    | 4.24%     | 3.36%   | 3.62%   | 2.74%   | 3.96%   |
| DISTRICT TOTALS                  | 35,150   | 30,801  | 32,095  | 33,288  | 34,500  | 35,966  | 37,450   | 38,979    | 40,397  | 41,935  | 43,430  | 45,076  |
| District Absolute Growth         |          | 1,582   | 1,294   | 1,193   | 1,212   | 1,466   | 1,485    | 1,528     | 1,419   | 1,537   | 1,496   | 1,645   |
| District Percent Growth          |          | 5.4%    | 4.2%    | 3.7%    | 3.6%    | 4.2%    | 4.1%     | 4.1%      | 3.6%    | 3.8%    | 3.6%    | 3.8%    |

Yellow box = > 5% over capacity Green box = within 5% of capacity



# Key Takeaways



- Annual start rate is down appx. 12% YTD versus 2023 numbers, however, housing market may pick up steam as interest rates are forecast to decline later this year
- Groundwork is currently underway on roughly 5,500 lots within 16 subdivisions
- Multifamily construction continues strong pace with over
  2,000 units under construction
- Overall enrollment numbers in-line with projections

