



To: America William
Procurement Contract Manager

From: Haidy Beshay
Buyer

Date: October 11, 2024

Re: VPAC/MHAB Turf Care and Maintenance
Annual Contract #24-10-6925R-IB

The following proposals were received and opened at 10:00 a.m., Thursday, October 10, 2024, as specified in documents concerning **Annual Contract #24-10-6925R-IB VPAC/MHAB Turf Care and Maintenance**. The proposals received are located on page 2-3.

^a Bid price converted to per service fee.

^b No Award

Recommendation: IMS Landscape Services, Inc.

Estimated Expenditure: \$35,000.00

Contract Term: October 14, 2024 - September 30, 2025

Renewal: 4 years

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Line 1 Turf Care:**Line 2 Charge for Mowing**

| <u>SUPPLIER</u> | <u>QTY</u> | <u>UOM</u> | <u>Price</u> |
|---|-----------------|---------------------------|-------------------------------------|
| BrightView Landscape Services, Inc. | 1 | Per Service | \$289.87 |
| Rotolo Consultants, Inc. | 1 | Per Service | \$392.99 |
| AGIS (AMERICAN GENERAL INFRASTRUCTURE SERVICES) | 1 | Per Service | \$600.00 |
| Innate Services LLC | 1 | Per Service | \$2,000.00 |
| <u>IMS Landscape Services, Inc.</u> | <u>1</u> | <u>Per Service</u> | <u>\$164.74</u> ^a |

Line 3 Charge for Edging

| <u>SUPPLIER</u> | <u>QTY</u> | <u>UOM</u> | <u>Price</u> |
|---|-----------------|---------------------------|-------------------------------------|
| Rotolo Consultants, Inc. | 1 | Per Service | \$188.30 |
| BrightView Landscape Services, Inc. | 1 | Per Service | \$235.54 |
| AGIS (AMERICAN GENERAL INFRASTRUCTURE SERVICES) | 1 | Per Service | \$500.00 |
| Innate Services LLC | 1 | Per Service | \$600.00 |
| <u>IMS Landscape Services, Inc.</u> | <u>1</u> | <u>Per Service</u> | <u>\$109.41</u> ^a |

Line 4 Charge for Manicured Edge/Soil Bed, Tree

| <u>SUPPLIER</u> | <u>QTY</u> | <u>UOM</u> | <u>Price</u> |
|---|-----------------|---------------------------|------------------------------------|
| BrightView Landscape Services, Inc. | 1 | Per Service | \$55.55 |
| Rotolo Consultants, Inc. | 1 | Per Service | \$173.50 |
| AGIS (AMERICAN GENERAL INFRASTRUCTURE SERVICES) | 1 | Per Service | \$350.00 |
| Innate Services LLC | 1 | Per Service | \$500.00 |
| <u>IMS Landscape Services, Inc.</u> | <u>1</u> | <u>Per Service</u> | <u>\$24.03</u> ^a |

Line 5 Charge for Monofilament Trim

| <u>SUPPLIER</u> | <u>QTY</u> | <u>UOM</u> | <u>Price</u> |
|---|-----------------|---------------------------|-------------------------------------|
| Rotolo Consultants, Inc. | 1 | Per Service | \$79.02 |
| BrightView Landscape Services, Inc. | 1 | Per Service | \$241.59 |
| AGIS (AMERICAN GENERAL INFRASTRUCTURE SERVICES) | 1 | Per Service | \$350.00 |
| Innate Services LLC | 1 | Per Service | \$650.00 |
| <u>IMS Landscape Services, Inc.</u> | <u>1</u> | <u>Per Service</u> | <u>\$160.13</u> ^a |

Line 6 Soil Bed / Tree Ring Care:**Line 7 Charge for Weed Control (Manual)**

| <u>SUPPLIER</u> | <u>QTY</u> | <u>UOM</u> | <u>Price</u> |
|---|-----------------|---------------------------|-------------------------------------|
| BrightView Landscape Services, Inc. | 1 | Per Service | \$113.56 |
| AGIS (AMERICAN GENERAL INFRASTRUCTURE SERVICES) | 1 | Per Service | \$300.00 |
| Rotolo Consultants, Inc. | 1 | Per Service | \$310.58 |
| Innate Services LLC | 1 | Per Service | \$900.00 |
| <u>IMS Landscape Services, Inc.</u> | <u>1</u> | <u>Per Service</u> | <u>\$208.95</u> ^a |

Line 8 Charge for Mowing / Far Retention Pond

| <u>SUPPLIER</u> | <u>QTY</u> | <u>UOM</u> | <u>Price</u> |
|---|-----------------|---------------------------|------------------------------------|
| Rotolo Consultants, Inc. | 1 | Per Service | \$47.16 |
| AGIS (AMERICAN GENERAL INFRASTRUCTURE SERVICES) | 1 | Per Service | \$400.00 |
| BrightView Landscape Services, Inc. | 1 | Per Service | \$418.75 |
| Innate Services LLC | 1 | Per Service | \$750.00 |
| <u>IMS Landscape Services, Inc.</u> | <u>1</u> | <u>Per Service</u> | <u>\$41.12</u> ^a |

Line 9 Charge for Monofilament Trim / Far Retention Pond

| <u>SUPPLIER</u> | <u>QTY</u> | <u>UOM</u> | <u>Price</u> |
|---|-----------------|---------------------------|------------------------------------|
| Rotolo Consultants, Inc. | 1 | Per Service | \$41.86 |
| AGIS (AMERICAN GENERAL INFRASTRUCTURE SERVICES) | 1 | Per Service | \$200.00 |
| BrightView Landscape Services, Inc. | 1 | Per Service | \$337.81 |
| Innate Services LLC | 1 | Per Service | \$650.00 |
| <u>IMS Landscape Services, Inc.</u> | <u>1</u> | <u>Per Service</u> | <u>\$50.74</u> ^a |

Line 10 Charge for Fire Ant Control Spot

| <u>SUPPLIER</u> | <u>QTY</u> | <u>UOM</u> | <u>Price</u> |
|---|-----------------|---------------------------|------------------------------------|
| Rotolo Consultants, Inc. | 1 | Per Service | \$33.60 |
| BrightView Landscape Services, Inc. | 1 | Per Service | \$35.57 |
| Innate Services LLC | 1 | Per Service | \$50.00 |
| AGIS (AMERICAN GENERAL INFRASTRUCTURE SERVICES) | 1 | Per Service | \$150.00 |
| <u>IMS Landscape Services, Inc.</u> | <u>1</u> | <u>Per Service</u> | <u>\$58.87</u> ^a |

Line 11 Charge for Debris Removal / Artificial Turf

| <u>SUPPLIER</u> | <u>QTY</u> | <u>UOM</u> | <u>Price</u> |
|---|-----------------|---------------------------|-----------------------------------|
| Rotolo Consultants, Inc. | 1 | Per Service | \$25.28 |
| BrightView Landscape Services, Inc. | 1 | Per Service | \$40.26 |
| AGIS (AMERICAN GENERAL INFRASTRUCTURE SERVICES) | 1 | Per Service | \$200.00 |
| <u>IMS Landscape Services, Inc.</u> | <u>1</u> | <u>Per Service</u> | <u>\$8.80</u> ^a |
| Innate Services LLC | 1 | Per Service | \$400.00 |

Line 12 Charge for Debris Removal

| <u>SUPPLIER</u> | <u>QTY</u> | <u>UOM</u> | <u>Price</u> |
|---|-----------------|---------------------------|-------------------------------------|
| BrightView Landscape Services, Inc. | 1 | Per Service | \$120.78 |
| Rotolo Consultants, Inc. | 1 | Per Service | \$188.30 |
| AGIS (AMERICAN GENERAL INFRASTRUCTURE SERVICES) | 1 | Per Service | \$300.00 |
| Innate Services LLC | 1 | Per Service | \$400.00 |
| <u>IMS Landscape Services, Inc.</u> | <u>1</u> | <u>Per Service</u> | <u>\$100.82</u> ^a |

Line 13 Miscellaneous Related Services ^b

| <u>SUPPLIER</u> | <u>QTY</u> | <u>UOM</u> | <u>Percent Off</u> |
|-------------------------------------|------------|-------------|--------------------|
| Rotolo Consultants, Inc. | 1 | Percent Off | 15.0% |
| Innate Services LLC | 1 | Percent Off | 5.0% |
| BrightView Landscape Services, Inc. | 1 | Percent Off | 5.0% |