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**To:** America Williams  
Procurement Contract Manager

**From:** Haidy Beshay  
Buyer

**Date:** October 11, 2024

**Re:** VPAC/MHAB Ancillary Landscape and Maintenance  
Annual Contract # 24-10-6926R-IB

The following proposals were received and opened at 10:00 a.m., Thursday, October 10, 2024, as specified in documents concerning **Annual Contract # 24-10-6926R-IB VPAC/MHAB Ancillary Landscape and Maintenance**. The proposals received are located on page 2-3.

<sup>a</sup> Bid price converted to per service fee.

<sup>b</sup> Bid Error - currency not percent off

**Recommendation:** IMS Landscape Services, Inc.

**Estimated Expenditure:** \$35,000.00

**Contract Term:** October 14, 2024 - September 30, 2025

**Renewal:** 4 years

hb

**Line 1 Turf Care:****Line 2 Charge for Weed Control / Pre-emergent**

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>Price</u>
DTK Facility Services (Mayer)	1	Per Service	\$510.44
<b><u>IMS Landscape Services, Inc.</u></b>	<b><u>1</u></b>	<b><u>Per Service</u></b>	<b><u>\$710.42</u></b> <sup>a</sup>
Rotolo Consultants, Inc.	1	Per Service	\$2,166.68

**Line 3 Charge for Weed Control / Post-emergent**

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>Price</u>
DTK Facility Services (Mayer)	1	Per Service	\$510.44
<b><u>IMS Landscape Services, Inc.</u></b>	<b><u>1</u></b>	<b><u>Per Service</u></b>	<b><u>\$710.42</u></b> <sup>a</sup>
Rotolo Consultants, Inc.	1	Per Service	\$1,637.24

**Line 4 Charge for Fertilization**

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>Price</u>
DTK Facility Services (Mayer)	1	Per Service	\$638.05
Rotolo Consultants, Inc.	1	Per Service	\$1,430.30
<b><u>IMS Landscape Services, Inc.</u></b>	<b><u>1</u></b>	<b><u>Per Service</u></b>	<b><u>\$742.71</u></b> <sup>a</sup>

**Line 5 Shrub and Ground Cover:****Line 6 Charge for Shrub Pruning**

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>Price</u>
DTK Facility Services (Mayer)	1	Per Service	\$802.00
Rotolo Consultants, Inc.	1	Per Service	\$2,980.98
<b><u>IMS Landscape Services, Inc.</u></b>	<b><u>1</u></b>	<b><u>Per Service</u></b>	<b><u>\$297.34</u></b> <sup>a</sup>

**Line 7 Charge for Ground Cover Trimming**

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>Price</u>
Rotolo Consultants, Inc.	1	Per Service	\$156.89
DTK Facility Services (Mayer)	1	Per Service	\$513.40
<b><u>IMS Landscape Services, Inc.</u></b>	<b><u>1</u></b>	<b><u>Per Service</u></b>	<b><u>\$58.89</u></b> <sup>a</sup>

**Line 8 Charge for Shrub/Groundcover Fertilization**

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>Price</u>
<b><u>IMS Landscape Services, Inc.</u></b>	<b><u>1</u></b>	<b><u>Per Service</u></b>	<b><u>\$21.24</u></b> <sup>a</sup>
Rotolo Consultants, Inc.	1	Per Service	\$231.95
DTK Facility Services (Mayer)	1	Per Service	\$688.65

**Line 9 Tree Care:****Line 10 Charge for Fertilization**

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>Price</u>
Rotolo Consultants, Inc.	1	Per Service	\$343.87
DTK Facility Services (Mayer)	1	Per Service	\$2,362.50
<b><u>IMS Landscape Services, Inc.</u></b>	<b><u>1</u></b>	<b><u>Per Service</u></b>	<b><u>\$1,468.50</u></b> <sup>a</sup>

**Line 11 Charge for Pruning 6" Caliper and Below**

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>Price</u>
DTK Facility Services (Mayer)	1	Per Service	\$876.93
Rotolo Consultants, Inc.	1	Per Service	\$1,010.05
<b><u>IMS Landscape Services, Inc.</u></b>	<b><u>1</u></b>	<b><u>Per Service</u></b>	<b><u>\$1,418.33</u></b> <sup>a</sup>

**Line 12 Charge for Prune Crape Myrtles**

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>Price</u>
DTK Facility Services (Mayer)	1	Per Service	\$657.70
<b><u>IMS Landscape Services, Inc.</u></b>	<b><u>1</u></b>	<b><u>Per Service</u></b>	<b><u>\$956.67</u></b> <sup>a</sup>
Rotolo Consultants, Inc.	1	Per Service	\$1,450.79

**Line 13 Soil Bed / Tree Ring Care:****Line 14 Charge for Mulch**

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>Price</u>
Rotolo Consultants, Inc.	1	Per Service	\$6,754.17
<b><u>IMS Landscape Services, Inc.</u></b>	<b><u>1</u></b>	<b><u>Per Service</u></b>	<b><u>\$5,674.54</u></b> <sup>a</sup>
DTK Facility Services (Mayer)	1	Per Service	\$14,623.40

**Line 15 Miscellaneous Care:****Line 16 Charge for Spray Lines**

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>Price</u>
Rotolo Consultants, Inc.	1	Per Service	\$61.63
DTK Facility Services (Mayer)	1	Per Service	\$200.20
<b><u>IMS Landscape Services, Inc.</u></b>	<b><u>1</u></b>	<b><u>Per Service</u></b>	<b><u>\$97.52</u></b> <sup>a</sup>

**Line 17 Charge for Fire Ant Control Bait**

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>Price</u>
DTK Facility Services (Mayer)	1	Per Service	\$183.44
<b><u>IMS Landscape Services, Inc.</u></b>	<b><u>1</u></b>	<b><u>Per Service</u></b>	<b><u>\$338.32</u></b> <sup>a</sup>
Rotolo Consultants, Inc.	1	Per Service	\$719.33

**Line 18 Charge for Irrigation Inspection**

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>Price</u>
Rotolo Consultants, Inc.	1	Per Service	\$554.70
DTK Facility Services (Mayer)	1	Per Service	\$996.00
<b><u>IMS Landscape Services, Inc.</u></b>	<b><u>1</u></b>	<b><u>Per Service</u></b>	<b><u>\$255.00</u></b> <sup>a</sup>

**Line 19 Miscellaneous Related Services**

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>Percent Off</u>
<b><u>IMS Landscape Services, Inc.</u></b>	<b><u>1</u></b>	<b><u>Percent Off</u></b>	<b><u>3500.0%</u></b> <sup>b</sup>
Rotolo Consultants, Inc.	1	Percent Off	15.0%