

# Pleasanton Unified School District

2023/24 Unaudited Actuals

Board of Trustees Meeting

September 12, 2024

# Presentation Summary

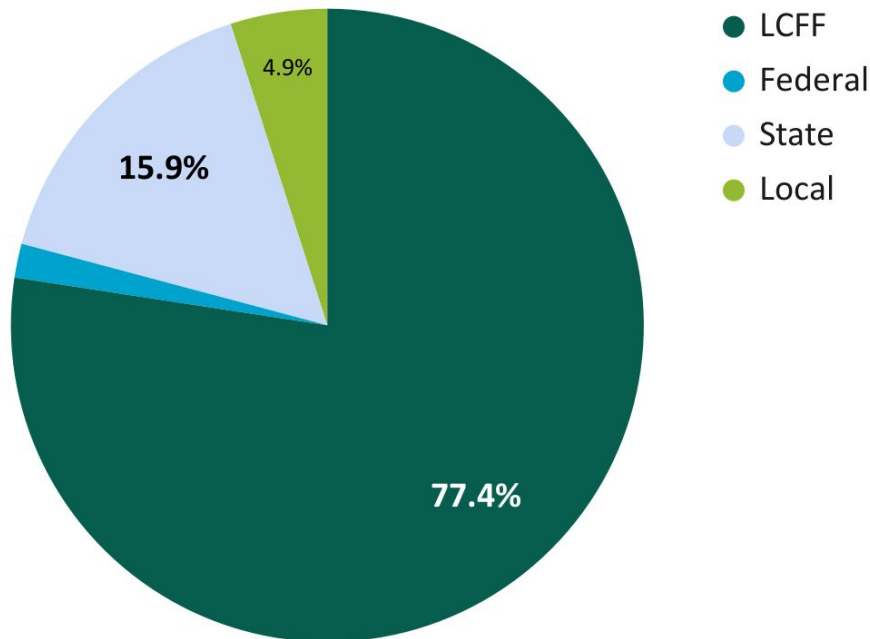
- Key Findings
- Review 2023/24 Unaudited Actuals Revenue
- Review 2023/24 Unaudited Actuals Expenditures
- 2023/24 Variance Reports
- Comparison between 2022/23 and 2023/24
- All Funds Report
- Components of the Ending Fund Balance
- Next Steps
- Appendix

# Key Findings -2023/24 Unaudited Actuals

- Unrestricted General Fund Reserve at 4.01% or \$9,248,369
  - Unrestricted **deficit** of \$4.38M
  - Contribution to restricted programs has increased by \$7.78M
- Total Ending Fund Balance: \$22,303,250
  - Drawdown of \$12.77M from 22/23
  - Support student learning and reduce cuts
  - Use of one-time funds to reduce impact to unrestricted funds
- Increased Expenditures
  - Salaries and Benefits - 10% compensation and increased health benefits
  - Special Education - 8.5% increase from 22/23
- 2023/24 COLA was 8.22%; however our LCFF revenues grew only by 5.95% due to declining enrollment

# 2023/24 Unaudited Actuals Revenues

2023/24 Unaudited Actuals Revenue Sources

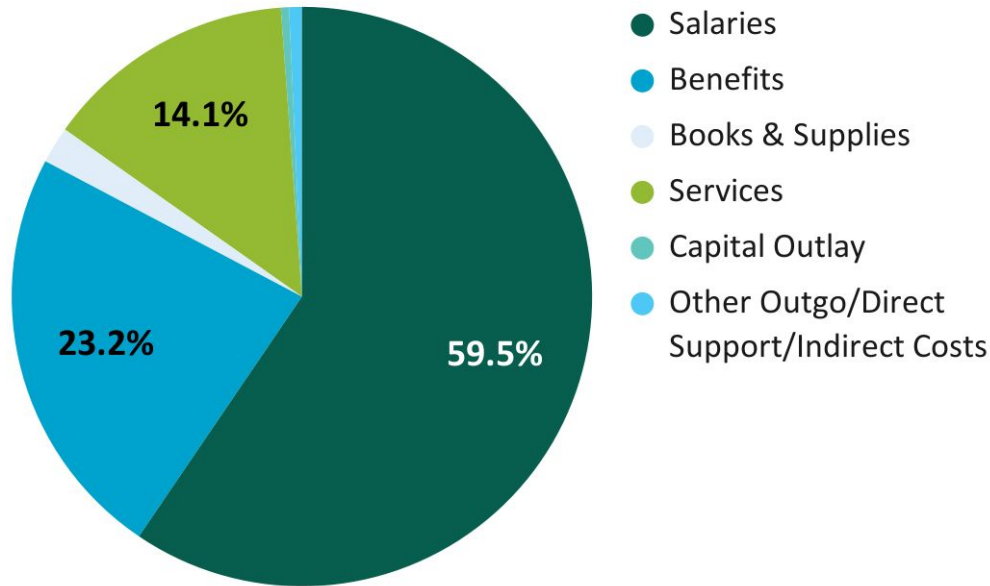


**Total Revenues:**  
**\$216,111,089**

- LCFF revenues grew by 5.95%
- COLA for 23/24: 8.22%
- LCFF revenue based on 3-year average ADA
- Enrollment has declined 1,200 students since 2019/20 (CBED)
- Includes \$41.4M of restricted revenues

# 2023/24 Unaudited Actuals Expenditures

2023/24 Unaudited Actuals Expenditures



## Total Expenditures: \$230,437,967

- Salaries and Benefits represents 82.7% of total expenditures
- Includes increased compensation and benefits for 2023/24
- Includes increased restricted expenditures from one times funds
- \$7.25M increased contribution towards Special Education from 22/23
- Reduced expenditures on Book and Supplies from prior years

**PLEASANTON UNIFIED SCHOOL DISTRICT**  
**Variance Report - 2023/24**

**Variance Reports**

Unrestricted & Restricted General Fund	Original Budget	First Interim	Second Interim	Estimated Actuals	Unaudited Actuals	Increase / (Decrease)	Percentage
<b>BEGINNING FUND BALANCE</b>	\$ 35,074,249	\$ 35,074,249	\$ 35,074,249	\$ 35,074,249	\$ 35,074,249		
<b>REVENUE</b>							
LCFF Sources/Property Taxes	\$ 167,118,748	\$ 167,155,192	\$ 167,215,380	\$ 167,264,693	\$ 167,299,695	\$ 35,002	0.02%
Federal Revenues	\$ 3,226,848	\$ 3,614,974	\$ 3,902,476	\$ 3,912,484	\$ 3,747,754	\$ (164,730)	-4.22%
Other State Revenue (1)	\$ 31,323,074	\$ 34,242,620	\$ 34,327,975	\$ 33,717,132	\$ 34,374,786	\$ 657,654	1.92%
Other Local Revenue (2)	\$ 3,356,462	\$ 5,024,714	\$ 5,857,219	\$ 7,741,132	\$ 10,688,853	\$ 2,947,721	50.33%
<b>TOTAL REVENUE</b>	<b>\$ 205,025,132</b>	<b>\$ 210,037,500</b>	<b>\$ 211,303,050</b>	<b>\$ 212,635,441</b>	<b>\$ 216,111,089</b>	<b>\$ 3,475,648</b>	<b>1.64%</b>
<b>EXPENDITURES</b>							
Certificated Salaries (3)	\$ 100,408,390	\$ 101,563,676	\$ 103,107,667	\$ 102,911,913	\$ 105,646,390	\$ 2,734,477	2.65%
Classified Salaries (4)	\$ 29,810,542	\$ 29,191,563	\$ 29,392,924	\$ 30,195,201	\$ 31,442,164	\$ 1,246,963	4.24%
Employee Benefits	\$ 52,890,352	\$ 53,208,549	\$ 53,680,802	\$ 53,168,387	\$ 53,572,051	\$ 403,664	0.75%
Books and Supplies (5)	\$ 5,856,894	\$ 8,384,699	\$ 7,841,128	\$ 7,403,686	\$ 4,720,170	\$ (2,683,516)	-34.22%
Services, Operating Expenses	\$ 20,306,269	\$ 28,113,062	\$ 31,235,289	\$ 31,767,421	\$ 32,379,736	\$ 612,315	1.96%
Capital Outlay	\$ 610,000	\$ 973,893	\$ 849,979	\$ 1,089,029	\$ 1,045,161	\$ (43,868)	-5.16%
Other Outgo	\$ 1,677,062	\$ 1,891,201	\$ 1,846,686	\$ 1,846,686	\$ 1,878,340	\$ 31,654	1.71%
Direct Support/Indirect Costs	\$ (442,798)	\$ (442,798)	\$ (442,798)	\$ (315,244)	\$ (246,045)	\$ 69,199	-15.63%
<b>TOTAL EXPENDITURES</b>	<b>\$ 211,116,711</b>	<b>\$ 222,883,845</b>	<b>\$ 227,511,677</b>	<b>\$ 228,067,079</b>	<b>\$ 230,437,967</b>	<b>\$ 2,370,888</b>	<b>1.04%</b>
<b>OTHER FINANCING SOURCES</b>							
Transfers In	\$ 80,000	\$ 1,080,000	\$ 1,080,000	\$ 1,580,000	\$ 1,556,533	\$ (23,467)	-2.17%
Contributions	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
Transfers Out and Other Uses	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
<b>INCOME minus EXPENSES &amp; TRANSFERS</b>	<b>\$ (6,011,579)</b>	<b>\$ (11,766,345)</b>	<b>\$ (15,128,627)</b>	<b>\$ (13,851,638)</b>	<b>\$ (12,770,345)</b>	<b>\$ 1,081,293</b>	<b>-7.15%</b>
<b>ENDING FUND BALANCE</b>	<b>\$ 29,062,670</b>	<b>\$ 23,307,904</b>	<b>\$ 19,945,622</b>	<b>\$ 21,222,611</b>	<b>\$ 22,303,904</b>	<b>\$ 1,081,293</b>	<b>5.42%</b>

1 Additional Lottery Funds

2 Adding to funds for Local Revenue when received

3 Additional cost from the Final Compensation Agreement with APT

4 Classified "Me Too" Agreement

5 Cost reductions achieved



# Variance Reports

Unrestricted General Fund	Original Budget	First Interim	Second Interim	Estimated Actuals	Unaudited Actuals	Increase / (Decrease)	Percentage
<b>BEGINNING FUND BALANCE</b>	\$ 14,080,577	\$ 14,080,577	\$ 14,080,577	\$ 14,080,577	\$ 14,080,577		
<b>REVENUE</b>							
LCFF Sources/Property Taxes	\$ 166,014,441	\$ 166,028,290	\$ 166,037,506	\$ 166,086,819	\$ 166,121,001	\$ 34,182	0.02%
Federal Revenues	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
Other State Revenue	\$ 3,144,190	\$ 3,425,149	\$ 3,359,904	\$ 3,359,904	\$ 3,979,138	\$ 619,234	18.43%
Other Local Revenue	\$ 1,914,452	\$ 2,319,109	\$ 2,353,859	\$ 3,799,418	\$ 4,576,680	\$ 777,262	33.02%
<b>TOTAL REVENUE</b>	<b>\$ 171,073,083</b>	<b>\$ 171,772,548</b>	<b>\$ 171,751,269</b>	<b>\$ 173,246,141</b>	<b>\$ 174,676,819</b>	<b>\$ 1,430,678</b>	<b>0.83%</b>
<b>EXPENDITURES</b>							
Certificated Salaries	\$ 80,277,536	\$ 82,364,016	\$ 82,491,043	\$ 82,462,269	\$ 82,969,360	\$ 507,091	0.61%
Classified Salaries	\$ 16,297,998	\$ 16,241,665	\$ 15,682,658	\$ 16,296,167	\$ 16,573,191	\$ 277,024	1.77%
Employee Benefits	\$ 30,168,935	\$ 30,123,118	\$ 29,013,186	\$ 29,101,242	\$ 29,067,336	\$ (33,906)	-0.12%
Books and Supplies	\$ 3,387,006	\$ 3,006,179	\$ 2,429,330	\$ 2,479,194	\$ 2,013,906	\$ (465,288)	-19.15%
Services, Operating Expenses	\$ 10,703,204	\$ 11,468,431	\$ 11,689,678	\$ 12,200,623	\$ 12,352,591	\$ 151,968	1.30%
Capital Outlay	\$ 160,000	\$ 169,948	\$ 51,914	\$ 97,090	\$ 115,737	\$ 18,647	35.92%
Other Outgo	\$ 1,477,062	\$ 1,691,201	\$ 1,646,686	\$ 1,646,686	\$ 1,638,309	\$ (8,377)	-0.51%
Transfers of Indirect Costs	\$ (2,262,718)	\$ (2,257,231)	\$ (2,263,888)	\$ (2,136,334)	\$ (2,725,489)	\$ (589,155)	26.02%
<b>TOTAL EXPENDITURES</b>	<b>\$ 140,209,023</b>	<b>\$ 142,807,327</b>	<b>\$ 140,740,607</b>	<b>\$ 142,146,937</b>	<b>\$ 142,004,942</b>	<b>\$ (141,995)</b>	<b>-0.10%</b>
<b>OTHER FINANCING SOURCES</b>							
Transfers In/Out	\$ 80,000	\$ 1,080,000	\$ 1,080,000	\$ 1,580,000	\$ 1,556,533	\$ (23,467)	-2.17%
Other Sources/Uses						\$ -	
Contributions	\$ (31,980,045)	\$ (34,235,313)	\$ (35,776,378)	\$ (36,088,171)	\$ (38,611,197)	\$ (2,523,026)	7.05%
Categorical Programs						\$ -	
Special Education	\$ (25,928,630)	\$ (28,183,898)	\$ (29,724,963)	\$ (29,730,067)	\$ (31,959,291)	\$ (2,229,224)	7.50%
Restricted Routine Repair	\$ (6,051,415)	\$ (6,051,415)	\$ (6,051,415)	\$ (6,358,104)	\$ (6,651,906)	\$ (293,802)	4.86%
Transfers Out and Other Uses	\$ -					\$ -	
<b>TOTAL - OTHER FINANCING</b>	<b>\$ (31,900,045)</b>	<b>\$ (33,155,313)</b>	<b>\$ (34,696,378)</b>	<b>\$ (34,508,171)</b>	<b>\$ (37,054,664)</b>	<b>\$ (2,546,493)</b>	<b>7.34%</b>
<b>INCOME minus EXPENSES &amp; TRANSFERS</b>	<b>\$ (1,035,985)</b>	<b>\$ (4,190,092)</b>	<b>\$ (3,685,716)</b>	<b>\$ (3,408,967)</b>	<b>\$ (4,382,786)</b>	<b>\$ (973,819)</b>	<b>26.42%</b>
<b>ENDING FUND BALANCE</b>	<b>\$ 13,044,592</b>	<b>\$ 9,890,485</b>	<b>\$ 10,394,861</b>	<b>\$ 10,671,610</b>	<b>\$ 9,697,791</b>	<b>\$ (973,819)</b>	<b>-9.37%</b>

# Variance Reports

Restricted General Fund	Original Budget	First Interim	Second Interim	Estimated Actuals	Unaudited Actuals	Increase / (Decrease)	Percentage
<b>BEGINNING FUND BALANCE</b>	\$ 20,993,672	\$ 20,993,672	\$ 20,993,672	\$ 20,993,672	\$ 20,993,672		
<b>REVENUE</b>							
LCFF Sources/Property Taxes	\$ 1,104,307	\$ 1,126,902	\$ 1,177,874	\$ 1,177,874	\$ 1,178,694	\$ 820	0.07%
Federal Revenues	\$ 3,226,848	\$ 3,614,974	\$ 3,902,476	\$ 3,912,484	\$ 3,747,754	\$ (164,730)	-4.22%
Other State Revenue	\$ 28,178,884	\$ 30,817,471	\$ 30,968,071	\$ 30,357,228	\$ 30,395,648	\$ 38,420	0.12%
Other Local Revenue	\$ 1,442,010	\$ 2,705,605	\$ 3,503,360	\$ 3,941,714	\$ 6,112,173	\$ 2,170,459	61.95%
<b>TOTAL REVENUE</b>	<b>\$ 33,952,049</b>	<b>\$ 38,264,952</b>	<b>\$ 39,551,781</b>	<b>\$ 39,389,300</b>	<b>\$ 41,434,270</b>	<b>\$ 2,044,970</b>	<b>5.17%</b>
<b>EXPENDITURES</b>							
Certificated Salaries	\$ 20,130,854	\$ 19,199,660	\$ 20,616,624	\$ 20,449,644	\$ 22,677,030	\$ 2,227,386	10.80%
Classified Salaries	\$ 13,512,544	\$ 12,949,898	\$ 13,710,266	\$ 13,899,034	\$ 14,868,973	\$ 969,939	7.07%
Employee Benefits	\$ 22,721,417	\$ 23,085,431	\$ 24,667,616	\$ 24,067,145	\$ 24,504,714	\$ 437,569	1.77%
Books and Supplies	\$ 2,469,888	\$ 5,378,520	\$ 5,411,798	\$ 4,924,492	\$ 2,706,264	\$ (2,218,228)	-40.99%
Services, Operating Expenses	\$ 9,603,065	\$ 16,644,631	\$ 19,545,611	\$ 19,566,798	\$ 20,027,145	\$ 460,347	2.36%
Capital Outlay	\$ 450,000	\$ 803,945	\$ 798,065	\$ 991,939	\$ 929,424	\$ (62,515)	-7.83%
Other Outgo	\$ 200,000	\$ 200,000	\$ 200,000	\$ 200,000	\$ 240,031	\$ 40,031	20.02%
Direct Support/Indirect Costs	\$ 1,819,920	\$ 1,814,433	\$ 1,821,090	\$ 1,821,090	\$ 2,479,444	\$ 658,354	36.15%
<b>TOTAL EXPENDITURES</b>	<b>\$ 70,907,688</b>	<b>\$ 80,076,518</b>	<b>\$ 86,771,070</b>	<b>\$ 85,920,142</b>	<b>\$ 88,433,026</b>	<b>\$ 2,512,884</b>	<b>2.90%</b>
<b>OTHER FINANCING SOURCES</b>							
Transfers In	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
Contributions	\$ 31,980,045	\$ 34,235,313	\$ 35,776,378	\$ 36,088,171	\$ 38,611,197	\$ 2,523,026	7.05%
Categorical Programs*						\$ -	
Special Education	\$ 25,928,630	\$ 28,183,898	\$ 29,724,963	\$ 29,730,067	\$ 31,959,291	\$ 2,229,224	7.50%
Restricted Routine Repair	\$ 6,051,415	\$ 6,051,415	\$ 6,051,415	\$ 6,358,104	\$ 6,651,906	\$ 293,802	4.86%
Transfers Out and Other Uses						\$ -	
<b>INCOME minus EXPENSES &amp; TRANSFERS</b>	<b>\$ (4,975,594)</b>	<b>\$ (7,576,253)</b>	<b>\$ (11,442,911)</b>	<b>\$ (10,442,671)</b>	<b>\$ (8,387,559)</b>	<b>\$ 2,055,112</b>	<b>-17.96%</b>
<b>ENDING FUND BALANCE</b>	<b>\$ 16,018,078</b>	<b>\$ 13,417,419</b>	<b>\$ 9,550,761</b>	<b>\$ 10,551,001</b>	<b>\$ 12,606,113</b>	<b>\$ 2,055,112</b>	<b>21.52%</b>

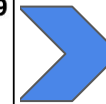


# Components of the Ending Fund Balance

<b>Restricted Programs</b>	<b>\$12,605,349</b>
Expanded Learning Opportunities Program	\$876,430
Other Restricted Federal	\$3,063
Educator Effectivness, FY 2021-22	\$744,736
Lottery: Instructional Materials	\$312,871
Special Education	\$466,221
Special Education Early Intervention Preschool Grant	\$0
Art, Music, and Instr. Materials Discretionary Block Grant	\$3,360,637
Arts and Music in Schools (Proposition 28)	\$1,621,818
Child Nutrition: Food Service Staff Training Funds	\$14,070
A-G Access/Success Grant	\$197,307
A-G Learning Loss Mitigation Grant	\$61,761
Expanded Learning Opportunities Grant (Paraprofessional)	\$47,702
Learning Recovery Emergency Block Grant	\$0
Other Restricted State	\$119,749
Ongoing & Major Maintenance Account (RMA)	\$1,962,945
Other Restricted Local	\$2,816,039
<b>Unrestricted Assigned Fund Balances</b>	<b>\$0</b>
Program Carryover	\$0
<b>Reserves</b>	<b>\$9,248,369</b>
Economic Uncertainty	\$6,913,139
AR 3100	
Unassigned/Unappropriated	\$2,335,230
<b>Non-Spendable Cash</b>	<b>\$450,186</b>
<b>Total Ending Fund Balance</b>	<b>\$22,303,904</b>



Long list of State Restricted and Categorical Programs. One-time funds have been drawn down in the past few years to support student learning and avoid cuts.



4.01% of GF expenditures, is less then one month of operating expenses

# Comparison between 22/23 and 23/24

Key Indicators	2022/23	2023/24	% Change
Ending Fund Balance	\$35,074,250	\$22,303,905	-36.41%
Total Reserves	\$12,170,122	\$9,248,369	-24.01%
Reserves as % of Total Expenditures	5.62%	4.01%	-28.53%
Total Revenues	\$223,166,724	\$216,111,089	-3.16%
Revenues from LCFF (unrestricted)	\$156,792,524	\$166,121,001	5.95%
Other State Revenues	\$50,471,143	\$34,374,786	-31.89%
Federal Revenues	\$6,915,514	\$3,747,754	-45.81%
Total Expenditures	\$216,716,200	\$230,437,967	6.33%
Total Salaries and Benefits	\$173,876,270	\$190,660,605	9.65%
Unrestricted Salaries and Benefits	\$121,715,050	\$128,609,887	5.66%
Unrestricted Books and Supplies	\$3,144,314	\$2,013,906	-35.95%
Unrestricted Services and Operations	\$15,408,514	\$12,352,591	-19.83%
Restricted Salaries and Benefits	\$52,161,220	\$62,050,718	18.96%
Restricted Books and Supplies	\$4,195,461	\$2,706,264	-35.50%
Restricted Services and Operations	\$18,061,655	\$20,027,145	10.88%
Contribution to Special Education	\$24,704,452	\$31,959,291	29.37%

- Total Ending Fund balance and reserve continue to decline due to deficit spending and use of one time funds.
- Salary and benefit cost have increased.
- Reduced spending in materials and supplies.
- Services and Operations cost increase due to inflationary pressures.
- Special Education cost continue to increase significantly.

Fund	Description	2022-23	2023-24
01	General Fund (Operating Budget)	\$35,074,250	\$22,303,905
11	Adult Education	\$194,921	\$891,171
12	Child Development	0	0
13	Cafeteria (Child Nutritional Services)	\$5,658,614	\$7,017,738
14	Deferred Maintenance	\$116,199	\$16,904
17	Non-capital	\$0	\$0
21	Facility Bond Program (Measure I & II)	\$156,623,442	\$136,804,058
25	Capital Facilities (Developer Fees)	\$2,173,175	\$2,290,999
40	Capital	\$7,011,553	\$2,635,970
41	Capital Sycamore	\$7,249,810	\$7,353,969
63	Enterprise (Kids Club, Steam, Horizon)	\$2,958,887	\$3,364,986
71	Retiree Benefit	\$6,467,474	\$5,882,905

# All Funds Ending Balance

Key:

Blue: funds where revenues come from grants, tuition, reimbursements or sales

Red: facility and maintenance related funds

# Next Steps

- Independent financial audit of 2023/24 Unaudited Actuals
- Update 2024/25 Budget based on the Unaudited Actuals
- Reduction Planning and Budget Advisory Committee Work
- Prepare Resolution to Commit to Reductions for 2025/26
- First Interim Report - December 2024 Board Meeting
- Reduction in Force Resolution and Potential Layoff Notice - January - March 2025

# Appendix: Budget Calendar

- **September 2024: Unaudited Actuals FY 23/24**
- December 2024: First Interim Report, as of 10/31/24
- January 2025: Audited Financial Statements for FY 23/24
- January 2025: Governor's Budget Proposal for FY 25/26
- March 2025: Second Interim Report, as of 1/31/25
- March-April 2025: Staff Review and prepare for Budget Development
- May 2025: Governor's May Revise Budget Proposal
- June 2025: Estimated Actuals FY 24/25 & Budget Adoption for FY 25/26