

BOARD OF EDUCATION REPORT N.J.S.A. 18A:18A-4.5(d)

On behalf of the Cherry Hill Twp Board of Education Board of Education, the Evaluation

SFA Name

Committee accepted the Food Service Management Company (FSMC) proposal from

Aramark

FSMC Name

There were 6 companies that requested the RFP and 4 responded.

Insert Number

Insert Number

Evaluation Committee Member Name		Position
1.	LS	Asst. Superintendent - Business
2.	JB	Principal
3.	JP	Principal
4.	RM	Principal
5.	BKA	School Nurse

Provide a narrative for choosing the successful FSMC that includes the following required information per N.J.S.A. 18A:18A-4.5(d):

- (1) List the names of all FSMCs who submitted proposals.
- (2) Summarize the proposals of each FSMC.
- (3) Rank FSMCs in order of evaluation.
- (4) Provide reasons why the winning FSMC was selected over the others.
- (5) Detail the terms, conditions, scope of services, fees, and other matters to be included in the contract.

(1) The following companies submitted proposals in response to the District's RFP for FSMC:
 Aramark
 Nutri Serv Food Management
 Pomptonian Food Service
 Whitsons Culinary Group

2) Aramark provided a comprehensive program for food service management. They included 193 days for staff to provide for training and program set up, and adequate management personnel. Their price per meal was \$1.20 for breakfast and \$1.45 for lunch. The flat management fee is \$225,000. The return on investment is \$268,179.
 NutriServ provided a fairly comprehensive program for food service management. They included only two people on the management team, which is not sufficient for a District with 18 schools to serve. Their price per meal was \$1.00 for breakfast and \$1.37 for lunch. Their hourly staff is scheduled for 182 days. The flat management fee is \$249,000. The return on investment is \$297,092.
 Pomptonian provided a fairly comprehensive program for food service management. Their proposal included the most spent on food, but the least price per meal for breakfast of \$.90. They had the highest price per meal for lunch at \$1.90. Their hourly staff is scheduled for 182 days. Their current clients are mostly North Jersey school districts. The flat management fee is \$195,747. The return on investment is \$376,848.
 Whitsons provided a fairly comprehensive program for food service management. Their proposal included the least amount to be spent on food and had a heavy management presence while spending the least amount on hourly staff which were scheduled for 182 days. The flat management fee is \$197,800 and the return on investment is \$373,167.

3) The FSMCs are ranked as follows:
 Aramark – 16.5
 NutriServ – 13.9
 Whitsons – 13.8
 Pomptonian - 13.7

4) The District has worked with Aramark for many years and has had a long-standing relationship with the company. They presented a realistic proposal that reflected the realities and expectations of the District. By changing the contract from a price per meal to a cost reimbursement model, Aramark will have more flexibility and opportunities to tailor the food service program to the District's needs.

5) This contract is for one year with four one-year renewals. The FSMC will be required to adequately staff and manage the District's food service program; provide meals that meet the requirements of the HHFKA, and are nutritious, tasty and appealing to students and staff; submit all required meal reimbursement documentation to the State and Federal government for reimbursements; and manage the food service program in a cost effective manner.