



To: **Darin Crawford**
Assistant Superintendent for Support Services

From: **James Briscoe**
Director of Procurement Services

Date: **May 30, 2024**

Re: **Floor Care Machine Replacement Parts**
Annual Contract #24-06-6370RFP

The following proposals were received and opened at 10:00 a.m., Thursday, April 25, 2024, as advertised and specified in documents concerning **Annual Contract #24-06-6370RFP Floor Care Machine Replacement Parts**. The proposals received and the final evaluation summary are located on pages 2-3.

^aAward contracts to each of the vendors listed at the discount noted.

Recommendation is based on user department's evaluation of overall best value to the District.

Recommendation: **Buckeye Cleaning Center-Houston**
Guardian Repair & Parts (Scrubber Doctor LLC,)
Ridleys Vacuum and Janitorial Supply (cordell Inc)

Funding: **Multiple Funds**

Estimated Expenditure: **\$75,000.00**

Contract Term: **September 12 , 2024 - May 31, 2025**

Renewal: **2 years**

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Line 1 ADVANCE brand Floor Care Replacement Parts

<u>SUPPLIER</u>	<u>PERCENT OFF</u>	<u>SUPPLIER NOTES</u>
<u>Guardian Repair & Parts (Scrubber Doctor LLC.)</u>	<u>30.0%</u> ^a	
<u>Buckeye Cleaning Center-Houston</u>	<u>30.0%</u> ^a	
Batteries Plus (Kingdom Alliance LLC)	30.0%	Batteries only
<u>Ridleys Vacuum and Janitorial Supply (cordell Inc)</u>	<u>21.0%</u> ^a	
Pollock Investments DBA Pollock Paper Distributors	10.0%	discount range of 10-20%
Miner Material Handling	10.0%	
HD Supply Facilities Maintenance, Ltd. (HD Supply Inc.)	10.0%	

Line 2 CLARKE brand Floor Care Replacement Parts

<u>SUPPLIER</u>	<u>PERCENT OFF</u>	<u>SUPPLIER NOTES</u>
<u>Guardian Repair & Parts (Scrubber Doctor LLC.)</u>	<u>30.0%</u> ^a	
<u>Buckeye Cleaning Center-Houston</u>	<u>30.0%</u> ^a	
Batteries Plus (Kingdom Alliance LLC)	30.0%	Batteries only
<u>Ridleys Vacuum and Janitorial Supply (cordell Inc)</u>	<u>21.0%</u> ^a	
Pollock Investments DBA Pollock Paper Distributors	10.0%	discount range of 10-20%
Miner Material Handling	10.0%	
HD Supply Facilities Maintenance, Ltd. (HD Supply Inc.)	10.0%	

Line 3 PRO TEAM brand Floor Care Replacement Parts

<u>SUPPLIER</u>	<u>PERCENT OFF</u>	<u>SUPPLIER NOTES</u>
<u>Guardian Repair & Parts (Scrubber Doctor LLC.)</u>	<u>40.0%</u> ^a	
Batteries Plus (Kingdom Alliance LLC)	30.0%	Batteries only
<u>Ridleys Vacuum and Janitorial Supply (cordell Inc)</u>	<u>21.0%</u> ^a	
Pollock Investments DBA Pollock Paper Distributors	10.0%	discount range of 10-20%
Miner Material Handling	10.0%	
HD Supply Facilities Maintenance, Ltd. (HD Supply Inc.)	10.0%	

Line 4 TORNADO brand Floor Care Replacement Parts

<u>SUPPLIER</u>	<u>PERCENT OFF</u>	<u>SUPPLIER NOTES</u>
Batteries Plus (Kingdom Alliance LLC)	30.0%	Batteries only
<u>Ridleys Vacuum and Janitorial Supply (cordell Inc)</u>	<u>21.0%</u> ^a	
<u>Guardian Repair & Parts (Scrubber Doctor LLC.)</u>	<u>20.0%</u> ^a	
Pollock Investments DBA Pollock Paper Distributors	10.0%	discount range of 10-20%
Miner Material Handling	10.0%	
HD Supply Facilities Maintenance, Ltd. (HD Supply Inc.)	10.0%	

Line 5 VIPER brand Floor Care Replacement Parts

<u>SUPPLIER</u>	<u>PERCENT OFF</u>	<u>SUPPLIER NOTES</u>
<u>Guardian Repair & Parts (Scrubber Doctor LLC.)</u>	<u>30.0%</u> ^a	
<u>Buckeye Cleaning Center-Houston</u>	<u>30.0%</u> ^a	
Batteries Plus (Kingdom Alliance LLC)	30.0%	Batteries only
Ridleys Vacuum and Janitorial Supply (cordell Inc)	<u>21.0%</u> ^a	
Pollock Investments DBA Pollock Paper Distributors	10.0%	discount range of 10-20%
Miner Material Handling	10.0%	
HD Supply Facilities Maintenance, Ltd. (HD Supply Inc.)	10.0%	

Line 6 Other manufacturers floor care replacement parts not listed above

<u>SUPPLIER</u>	<u>PERCENT OFF</u>	<u>SUPPLIER NOTES</u>
<u>Buckeye Cleaning Center-Houston</u>	<u>30.0%</u> ^a	
Batteries Plus (Kingdom Alliance LLC)	30.0%	Batteries only
<u>Ridleys Vacuum and Janitorial Supply (cordell Inc)</u>	<u>21.0%</u> ^a	
<u>Guardian Repair & Parts (Scrubber Doctor LLC.)</u>	<u>20.0%</u> ^a	
Pollock Investments DBA Pollock Paper Distributors	10.0%	discount range of 10-20%
Miner Material Handling	10.0%	
HD Supply Facilities Maintenance, Ltd. (HD Supply Inc.)	10.0%	

24-06-6370RFP Floor Care Machine Replacements Parts

TEAM SCORE SUMMARY

Company/Vendor Name	Evaluator 1	Evaluator 2	Evaluator 3	Average Score	Ranking
Batteries Plus (Kingdom Alliance LLC)	20.00	12.00	91.00	41.00	5.00
Buckeye Cleaning Center-Houston*	100.00	95.00	89.50	94.83	1.00
Guardian Repair & Parts*	60.00	36.00	92.50	62.83	3.00
HD Supply Facilities Maintenance, Ltd. (HD Supply Inc.)	40.00	6.00	58.00	34.67	6.00
Miner Material Handling	6.00	6.00	51.00	21.00	7.00
Pollock Investments DBA Pollock Paper Distributors	6.00	73.00	57.00	45.33	4.00
Ridleys Vacuum and Janitorial Supply*	80.00	73.00	57.00	70.00	2.00

Award Responders Ranking 1 to 3*

Memo:

To: Darin Crawford, *Assist Superintendent for Support Services*

From: James Briscoe, *Director of Procurement Services*

Subject: *Awarding of 24-06-6370RFP Flooring Vendors for Floor Care Machine Replacement Parts*

Date: 08/19/2024

The Operations Department is in the process of procuring replacement parts for the floor care machines. Upon thorough evaluation, the procurement department has recommended the following vendors for providing the best value to the district: Buckeye Cleaning Center-Houston, Guardian Repair & Parts (Scrubber Doctors LLC), and Ridleys Vacuum and Janitorial Supply (Cordell Inc).

The Cypress-Fairbanks Independent School District (CFISD, the District, and/or Owner) is seeking to establish an annual contract, on an as-needed basis, for floor care machine replacement parts. This contract is intended to remain firm for one (1) year through May 31, 2025, with automatic annual renewal for two (2) additional one-year terms through May 31, 2027, unless the vendor or CFISD provides thirty (30) days written notice of non-renewal prior to the renewal date. Upon mutual agreement, proposed prices may be extended beyond the firm price offer date on a month-to-month basis for up to 6 months.

Should you require any clarifications or further information, please do not hesitate to contact the procurement department. We appreciate your attention to this matter.

Sincerely,

James Briscoe

Director of Procurement Services Cypress-Fairbanks ISD