Montgomery County Schools

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TO: Board of Education

FROM: Frank Fiorella, Child Nutrition Director

DATE: June 6, 2011

SUBJ: 2011-2012 Child Nutrition Bids - ACTION ITEM

Attached is a copy of the 2011-2012 Child Nutrition Bids Summary.
Upon recommendation, The Montgomery County Schools Board of Education approves the 2011-2012 Child Nutrition Services bids as presented in attached bid summary report. I will be happy to answer any questions you may have.

Montgomery County Bid Analysis Summary Sheet
2009/2010

Yellow Highlight indicates the Vendor Awarded for 2010/2011
Blue Highlight indicates the vendor Awarded for 2011/2012

	Bid Price for 2010/2011		Bid Price for 2011/2012	
Description of Items	**US Foodservice Fort Mill**	**No Second Bidder**	**US Foodservice Fort Mill**	
All Food and Kitchen Supply Items & Snacks	$ 623,037.93		Bid Rolled Over. Manufacturer Prices are used.	

2011-2012 Pre-Bid Roll over to US Foodservice Fort Mill. Price of Snack fixed fee dropped from $2.49 -$1.78 Montgomery County Schools is part of the NC Alliance bid.

Montgomery County Bid Analysis Summary Sheet
2009/2010

	Bid Price for 2010/2011		Bid Price for 2011/2012	
Description of Items	**Pet Dairy**	**Maola**	**Maola**	
Milk, Sweet Low Fat 1%	$ 0.24	$ 0.21	$ 0.24	
Milk,Skim %	$ 0.24	$ 0.21	$ 0.24	
Milk, Chocolate NON Fat	$ 0.24	$ 0.21	$ 0.24	
Milk, Strawberry Low Fat	$ 0.25	$ 0.21	$ 0.24	
Milk, Buttermilk Fat Free 1/2 Gallon	$ 1.99	$ 1.78	$ 1.78	Bid Rolled Over. Increase in pricing is based from current USDA raw milk pricing.

2011-2012 Pre-Bid roll Over to Maola.

Montgomery County Bid Analysis Summary Sheet
2009/2010

	Bid Price for 2010/2011				Bid Price for 2011/2012	
Description of Items	**ALCO**	**SFSPAC**	**SAFFELLE**	**SANITECH**	**ALCO**	
Hand Soap in dispenser foam soap						
Hand Lotion in dispenser					Slight increase. Less than all bids from 2010-2011. Also couldn't obtain a lower quote	
All Purpose Cleaner						
Sanitizer & Disinfectant Cleaner						
Window Cleaner						
Stainless Steel Cleaner	This is a service that will provide chemicals and the support materials along with training					
Stainless Steel Polisher		for a fixed fee.				
Degreaser						
Floor Cleaner	The monthly trainings will include but not be limited to all chemical use and general food safety					
Oven Cleaner (jell)	and sanitation.					
Spray Bottles						
Bathroom Cleaner						
Bathroom Deodorizer Spray						
Cleaner (for non skid floors)						
Descaler for Dishwasher						
Quat Paper						
Dish Detergent for Dishwasher						
Rinse Aide w/Drying Agent for Dishwasher						
Dish Detergent for Sink (pot&pan tilly)						
Liquid Bacteria/Digester Spotter						
Laundry Detergent, Powder						
Laundry Detergent, Liquid						
Small Wash Buckets						
Bottom Line Total	**$1590 per month**	**$2026.25 per month**	**$4150 per month**	**$2466.80 per month**	**$1669.50 per month**	

2011-2012 Pre-Bid roll Over to ALCO.

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Montgomery County Bid Analysis Summary Sheet
2009/2010

	Bid Price for 2010/2011		Bid Price for 2011/2012	
Priced Per Dozen	**HERSHEY**	**Blue Bell**	**Blue Bell**	
Ice Cream, Cup low-fat 4 oz.	Final amount is based on	estimated usage for the	estimated usage for the	No price increase for 2011-2012
Juice Bar on a Stick w/ Real Fruit Juice	products listed for the	2010-2011 school year	2011-2012 school year	
Ice Cream, Fudge Bar Low Fat				
Ice Cream, Choc. Covered on Stick Low Fat				
Ice Cream, Sandwich Low Fat				
	$ 129,672.00	$ 87,381.36	$ 87,381.36	

2011-2012 Pre-Bid roll Over to Blue Bell.

Montgomery County Bid Analysis Summary Sheet
2009/2010

	Bid Price for 2010/2011		Bid Price for 2011/2012	
Description of Items	**Sara Lee**	**Flowers Bakery**	**Flowers Bakery**	
Bread, Thick Wheat 20 oz.	$1.34	1.39	1.39	No price increase for 2011-2012
Bread, Wheat Hot Dog Buns	$0.99	1.08	1.08	
Bread, Wheat Hamburger Buns	$1.15	1.08	1.08	
Bread, Wheat Subs 3 oz.	$1.50	1.30	1.30	
TOTAL	**$4.98**	**$4.85**	**$4.85**	

2011-2012 Pre-Bid roll Over to Flowers Bakery.

Montgomery County Bid Analysis Summary Sheet
2009/2010

	Bid Price for 2010/2011		Bid Price for 2011/2012	
Description of Items	**Montgomery Pest Control**	**No Second Bidder**	**Montgomery Pest Control**	
Spraying each cafeteria per month and keeping pest and rodent problems under control	$28.00 per month per school		$28.00 per month per school	No price increase for 2011-2012

2011-2012 Pre-Bid roll Over to Montgomery Pest Control.

Montgomery County Bid Analysis Summary Sheet
2009/2010

	Bid Price for 2010/2011		Bid Price for 2011/2012	
Description of Items	**Kearns Pumping Service**	**No Second Bidder**	**Kearns Pumping Service**	Increase due to Fuel cost. Pricing is tiered. 2011-2012
Remove and Clean Grease Traps in School Cafeteria	$3,900.00		$4,200.00	
			estimate	

2011-2012 Pre-Bid roll Over to Kerns Pumping Service.

Montgomery County Bid Analysis Summary Sheet
2009/2010

	Bid Price for 2010/2011		Bid Price for 2011/2012	
Description of Items	**Coke**	**Pepsi Cola**	**Coke**	**Pepsi Cola**
Juice 100% 10 oz. Bottles/24	$ 11.75	$ 13.15	$ 11.75	$ 13.15
Sports Drinks 12 oz./24	$ 10.75	$ 10.01	$ 10.75	$ 10.01
Water 20 oz.	$ 6.75	$ 7.15	$ 6.75	$ 7.15
Water 12 oz.	N/A	$ 6.15	N/A	$ 6.15
Flavored Water 16 oz.	$ 6.75	$ 8.15	$ 6.75	$ 8.15

2011-2012 Pepsi and Coke pre bid rollover the bid based on the NC Alliance Bid stating beverages are awarded by line item.

Montgomery County Bid Analysis Summary Sheet
2009/2010

	Bid Price for 2010/20011				Bid Price for 2011/2012	
Description Of Item	**Layton's Produce**	**Piedmont Produce**	**Ford's Produce**	**Fresh Point Produce**	**Piedmont Produce**	
Bids for produce are based on market value at the time of purchase. We get market value quotes for produce per week and use both of these vendors to purchase produce.	$115,226.50	$98,986.35	$117,916.05	$109,845.75	$98,986.35	No price increase for 2011-2012

2011-2012 Pre-Bid roll Over to Piedmont Produce.

Montgomery County Bid Analysis Summary Sheet
2009/2010

	Bid Price for 2010/2011		Bid Price for 2011/2012	
Description of Items	**Juice Alive**	**Tarheel Distributing Frozen Fruit Juice Drink Mix 100%**	**Tarheel Distributing Frozen Fruit Juice Drink Mix 100%**	No price increase for 2011-2012
Slushie 100 % Fruit Juice Drink Mix Product equals 1/4 cup of Fruit Serving	$84.00	$65.00	$65.00	

2011-2012 Pre-Bid roll Over to Tarheel.