

Proposal for:

Union County Educational Services Commission

2024 Fleet Replacement
NASPO vs OMNIA pricing

Revised: August 12th, 2024



Presented By:

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Major Account Executive

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Canon

CANON SOLUTIONS AMERICA



Locations:

Printer #15 - 45 Cardinal, 2nd Floor – Administration Hallway

Current Model - Savin MP9003 / Serial Number - G679C100015

Total Meter – 583,925 / Current PPM – 90

ImageRunner Advance 6870

- 70 Pages per Minute Black/White
- (4) Universal Size Paper Cassettes
- (1) 3,500-Sheet Letter-Size Paper Deck
- PCL & PostScript (**Printing**)
- Color Universal Send (**Color Scan to E-Mail/Desktop/Shared Folder**)
- External Staple Finisher w/ Puncher Unit
- Keyboard & Utility Tray
- 150- Sheet Single Pass Duplexing Automatic Document Feeder
- 100- Sheet Stack Bypass
- ESP Network Power Filter



**Locations:****Printer # TBD - 899 Mountain, Office****Current Model - Savin C4500 / Serial Number - 3128MC01108****Total Meter – 364,882 / Current PPM – 45****Printer # 2 - Hillcrest North, Main Office****Current Model - Savin C4500 / Serial Number - 3128MC01110****Total Meter – 520,005 / Current PPM – 45****ImageRunner Advance C5850**

- 50 Pages per Minute Black/White & Color
- (4) Universal Size Paper Cassettes
- PCL & PostScript (**Printing**)
- Color Universal Send (**Color Scan to E-Mail/Desktop/Shared Folder**)
- Internal Staple Finisher w/ Puncher Unit
- Keyboard & Utility Tray
- 150- Sheet Single Pass Duplexing Automatic Document Feeder
- 100- Sheet Stack Bypass
- ESP Network Power Filter



**Location:**

Printer # 7 - 45 Cardinal, Room 203 (transportation)

Current Model - Savin MP2504 / Serial Number - G155RA30143

Total Meter – 368,650 / Current PPM - 25

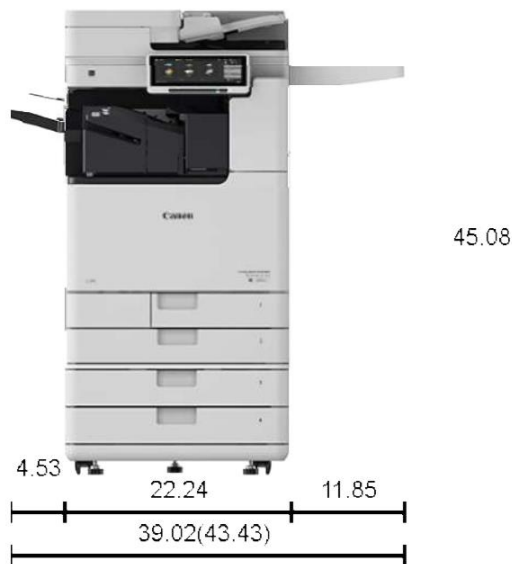
ImageRunner Advance 4945

- 45 Pages per Minute Black/White
- (4) Universal Size Paper Cassettes
- PCL & PostScript (**Printing**)
- Color Universal Send (**Color Scan to E-Mail/Desktop/Shared Folder**)
- Internal Staple Finisher w/ Puncher Unit
- Keyboard & Utility Tray
- 150- Sheet Single Pass Duplexing Automatic Document Feeder
- 100- Sheet Stack Bypass
- ESP Network Power Filter



**Location:****Printer #39 – Crossroads, Principal****Current Model – Savin MP4055 / Serial Number - C329R300998****Total Meter - 104,368 / Current PPM – 40****ImageRunner Advance 4935**

- 35 Pages per Minute Black/White
- (4) Universal Size Paper Cassettes
- PCL & PostScript **(Printing)**
- Color Universal Send **(Color Scan to E-Mail/Desktop/Shared Folder)**
- Internal Staple Finisher w/ Puncher Unit
- Keyboard & Utility Tray
- 150- Sheet Single Pass Duplexing Automatic Document Feeder
- 100- Sheet Stack Bypass
- ESP Network Power Filter



Location:

Printer # 20 – Holy Spirit, Room 13

Current Model – Savin IM2500 / Serial Number - 4412R230609

Total Meter – 73,339 / Current PPM – 25

Notes – Machine is approximately 20 years old. Copier only.

Black & White OptionImageRunner Advance 4925

- 25 Pages per Minute Black/White
- (4) Universal Size Paper Cassettes
- PCL & PostScript (**Printing**)
- Color Universal Send (**Color Scan to E-Mail/Desktop/Shared Folder**)
- Internal Staple Finisher w/ Puncher Unit
- Keyboard & Utility Tray
- 150- Sheet Single Pass Duplexing Automatic Document Feeder
- 100- Sheet Stack Bypass
- ESP Network Power Filter
- * WIFI Board = \$0.93/month (not included in pricing)

Color OptionImageRunner Advance C3926

- 26 Pages per Minute Black/White & Color
- (4) Universal Size Paper Cassettes
- PCL & PostScript (**Printing**)
- Color Universal Send (**Color Scan to E-Mail/Desktop/Shared Folder**)
- Internal Staple Finisher w/ Puncher Unit
- Keyboard & Utility Tray
- 150- Sheet Single Pass Duplexing Automatic Document Feeder
- 100- Sheet Stack Bypass
- ESP Network Power Filter
- * WIFI Board = \$0.93/month (not included in pricing)



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**Locations:**

Printer #34 – Crossroads, Room 120

Current Model – Savin MP4055 / Serial Number - C329R301007

Total Meter - 288,116 / Current PPM – 40

ImageRunner Advance C5840

- 40 Pages per Minute Black/White & Color
- (4) Universal Size Paper Cassettes
- PCL & PostScript (**Printing**)
- Color Universal Send (**Color Scan to E-Mail/Desktop/Shared Folder**)
- Internal Staple Finisher w/ Puncher Unit
- Keyboard & Utility Tray
- 150- Sheet Single Pass Duplexing Automatic Document Feeder
- 100- Sheet Stack Bypass
- ESP Network Power Filter





NASPO Pricing

Hardware

60 Months

(1) ImageRunner Advance C5870 (Cardinal, 2nd Fl Hallway)

(3) ImageRunner Advance C5850 (Cardinal -
Transportation, 899 Mountain, & Hillcrest North)

(3) ImageRunner Advance C5840 (Holy Spirit, Crossroads
Principal, Crossroads Room 120)

(13) Card Readers

\$1,596.39

Uniflow Online

36 Months

36-Month Uniflow Online Subscription
Uniflow On-line Remote Implementation

\$452.75

Maintenance Includes:

- No Volume Commitment
- Usage at 0.0078 BW & 0.05466 Color
- Monthly or Quarterly Meter Reads
- Automatic Toner Fulfillment
- Predictive Maintenance
- Parts & Labor



OMNIA Pricing – All Color Copiers

Hardware

60 Months

(1) ImageRunner Advance C5870 (Cardinal, 2nd Fl Hallway) (3) ImageRunner Advance C5850 (Cardinal - Transportation, 899 Mountain, & Hillcrest North) (3) ImageRunner Advance C5840 (Holy Spirit, Crossroads Principal, Crossroads Room 120) (13) Card Readers	\$1,535.71
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* WIFI Board for Holy Spirit = \$0.93/month (not included in pricing)

Uniflow Online

36 Months

36-Month Uniflow Online Subscription Uniflow On-line Remote Implementation	\$441.29
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Maintenance Includes:

- No Volume Commitment
- Usage at 0.00742 BW & 0.04304 Color
- Monthly or Quarterly Meter Reads
- Automatic Toner Fulfillment
- Predictive Maintenance
- Parts & Labor



OMNIA Pricing – BW & Color Copiers (Color at Holy Spirit)

Hardware

60 Months

(1) ImageRunner Advance 6870 (Cardinal, 2nd Fl Hallway) (1) ImageRunner Advance 4945 (Cardinal, Transportation) (1) ImageRunner Advance 4935 (Crossroads, Principal) (1) ImageRunner Advance C3926 (Holy Spirit) (2) ImageRunner Advance C5850 (Hillcrest N & 899 Mntn) (1) ImageRunner Advance C5840 (Crossroads, Room 120) (13) Card Readers	\$1,306.80
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* WIFI Board for Holy Spirit = \$0.93/month (not included in pricing)

Uniflow Online

36 Months

36-Month Uniflow Online Subscription Uniflow On-line Remote Implementation	\$441.29
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Maintenance Includes:

- No Volume Commitment
- Usage at 0.00655 BW & 0.04483 Color
- Monthly or Quarterly Meter Reads
- Automatic Toner Fulfillment
- Predictive Maintenance
- Parts & Labor



OMNIA Pricing – BW & Color Copiers (BW at Holy Spirit)

Hardware

60 Months

(1) ImageRunner Advance 6870 (Cardinal, 2nd Fl Hallway)
 (1) ImageRunner Advance 4945 (Cardinal, Transportation)
 (1) ImageRunner Advance 4935 (Crossroads, Principal)
 (1) ImageRunner Advance 4925 (Holy Spirit)
 (2) ImageRunner Advance C5850 (Hillcrest N/899 Mntn)
 (1) ImageRunner Advance C5840 (Crossroads, Room 120)
 (13) Card Readers

\$1,323.39

* WIFI Board for Holy Spirit = \$0.93/month (not included in pricing)

Uniflow Online

36 Months

36-Month Uniflow Online Subscription
 Uniflow On-line Remote Implementation

\$441.29

Maintenance Includes:

- No Volume Commitment
- Usage at 0.00668 BW & 0.04334 Color
- Monthly or Quarterly Meter Reads
- Automatic Toner Fulfillment
- Predictive Maintenance
- Parts & Labor