



(717) 957-2775

[www.hornhospital.com](http://www.hornhospital.com)

## How to obtain your Musical Instrument

### Online: FAST – EASY – CONVENIENT

Complete your contract online in just a few clicks.

Visit us online at [www.hornhospital.com](http://www.hornhospital.com)

- **Click** on Instrument Lease-to-Purchase: GET LEASE INFO
- **Click** “Click Here to Lease An Instrument”
- **Click** the Initial Payment plan that is best for you
- **Select** your District, School, and choice of Instrument
- **Complete and submit** the contract via our secure website

We then deliver the instrument and necessary accessories DIRECTLY to your child’s school.

Your child is **NOW** ready to begin lessons.



[Check out our videos for more information:](#)



**HORN HOSPITAL, L.L.C**  
Band and Orchestra Instruments

Work with the company that gives you  
**100%** credit towards your  
purchase and/or instrument size up\*

\*See contract online for details

# Lease – to – Purchase Program

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**LEASE PROGRAM:** With this program, each regular monthly lease payment of your child’s instrument goes towards the purchase price of a new, like new or used instrument. For instance, if you lease an instrument at \$27 per month, after 10 months you will have \$270 (less sales tax) to use towards the purchase of an instrument of the type that you are leasing.

**INSTRUMENT RETURN:** Anytime your child decides to stop playing, contact us and we will pick up the instrument at your child’s school. Once the instrument is returned, there are no additional payments or obligations.

**SWITCHING INSTRUMENTS:** Anytime the lease contract is current, if the same student needs to switch to another type instrument or different size instrument (string instruments), no problem: contact us and we’ll get your child set up with a different instrument and deliver it to the school. **100%** of the lease credit is transferred to the different instrument.

**WEEKLY SCHOOL SERVICE:** We provide to you weekly service to your child’s school, and we have an ongoing relationship with your school’s music educators. We pick up and drop off your instruments, repairs, and accessory purchases consistently every week.

*This is what sets our instrument lease-to-purchase plan apart from all others:*

- *100% credit of lease payment (less sales tax) applied towards purchase price*
- *You choose a purchase price point from Horn Hospital inventory*
- *You choose for purchase a New, Like New, or Used instrument*

## **Risk Free Highlights:**

- Educator recommended brands
- Low monthly lease rates
- No interest charges or lease fees
- Equal monthly payments
- All lease payments apply to purchase price
- Damage & Replacement coverage available
- Weekly service provided to your school
- Loaner instruments available
- You may cancel your contract at any time

# Initial Payment Options

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## BEST VALUE! – Pay 3 Months Upfront

- Instrument, **FREE** lesson book & **FREE** music stand
- 3 months advance payment credited toward instrument purchase
- Damage & Replacement (D&R)\* coverage is optional

## Starter Kit Special – Pay \$39.95:

- Instrument, lesson book & music stand
- **NO** credit from the *initial* payment goes toward instrument purchase
- Damage & Replacement (D&R)\* coverage is optional

## \*Damage & Replacement Coverage (D&R):

While you are leasing an instrument with us, if you choose Damage & Replacement (D&R) Coverage, we will do any necessary maintenance/repairs to keep the leased instrument in proper playing condition. Simply contact us for a repair pick up, and we will pick up, repair, and return the instrument to the school.

Additionally, with D&R Coverage, in the event of loss by theft or fire, the instrument will be replaced with a like condition instrument. See instrument contract for details.

**Loaner Instrument:** Loaner Instruments available at no charge if one is needed while leased instrument is being repaired.

Instrument Choice	Initial Payment			Regular Monthly Payment
	Best Value! (w/ D&R)	Best Value! (No D&R)	Starter Kit Special (D&R Optional)	
Flute, Clarinet, Trumpet, Trombone, Drum Kit, Percussion Kit, Violin, Viola	\$90.00	\$81.00	\$39.95	D&R: \$30.00 No D&R: \$27.00
Alto Saxophone, Baritone, Cello	\$156.00	\$141.00	\$39.95	D&R: \$52.00 No D&R: \$47.00
Oboe, Tenor Sax, French Horn	\$183.00	\$168.00	\$39.95	D&R: \$61.00 No D&R: \$56.00

# Instruments

All leased instruments provided in our program are New or Like New.

However....lease credit may be used towards the purchase of a New, Like New or Used instrument in Horn Hospital's inventory. We have several price points of school quality instruments.

The instrument you purchase must be of the type you are leasing.

*Used* and *Like New* instruments are subject to availability.

ALL our instrument brands are approved by your child's music director.

**Band Instruments (including, but not limited to) -**

Conn, Getzen, Eastman, Holton, Jupiter (including Cxl models), Leblanc, Ludwig, Mapex, Selmer, and Vito

**Orchestral Strings (including, but not limited to) -**

Amati's Fine Instruments, Eastman Strings, Germantown Violin Company, and Lewis and Sons

**HORN HOSPITAL L.L.C.**

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