BID FORM

NAME OF BIDDER: A3 Communications, Inc. dba Blue Violet Networks

The undersigned, hereby declare that we have carefully examined the location of the proposed Work, and have read and examined the Contract Documents, including all plans, specifications, and all addenda, if any, for the following Project:

Bid # 132-24 Security Camera Systems and Installation

A. BID SCHEDULE

We hereby propose to furnish all labor, materials, equipment, tools, transportation, and services, and to discharge all duties and obligations necessary and required to perform and complete the Project for the following TOTAL BID PRICE:

	BID PRICE + ALLOWANCE (IN WRITTEN FORM)	BID PRICE + ALLOWANCE (IN NUMBERS)
TOTAL BID PRICE + ALLOWANCE	Five million five hundred forty-seven thousand seven hundred ninety dollars and seventy cents	$5,547,790.70

In case of discrepancy between the written price and the numerical price, the written price shall prevail.

The undersigned agrees that this Bid Form constitutes a firm offer to the District which cannot be withdrawn for the number of calendar days indicated in the Notice Inviting Bids from and after the bid opening, or until a Contract for the Work is fully executed by the District and a third party, whichever is earlier.

The successful bidder hereby agrees to sign the contract and furnish the necessary bonds and certificates of insurance within ten (10) working days after the District provides the successful bidder with the Notice of Award.

Upon receipt of the signed contract and other required documents, the contract will be executed by the District, after which the District will prepare a letter giving Contractor Notice to Proceed. The official starting date shall be the date of the Notice to Proceed, unless otherwise specified. The undersigned agrees to begin the Work within ten (10) working days of the date of the Notice to Proceed, unless otherwise specified.

The undersigned has examined the location of the proposed work and is familiar with the Drawings and Specifications and the local conditions at the place where work is to be done.

If awarded the contract, the undersigned agrees that there shall be paid by the undersigned and by all subcontractors to all laborers, workers and mechanics employed in the execution of such contract no less than the prevailing wage rate within Orange County for each craft, classification,

or type of worker needed to complete the Work contemplated by this contract as established by the Director of the Department of Industrial Relations. A copy of the prevailing rate of per diem wages are on file at the District's Administration Office and shall be made available to interested parties upon request.

Enclosed find cash, bidder's bond, or cashier's or certified check No. BI-10124g from the Berkley Ins Co Bank in the amount of $5,500,000, which is not less than ten percent (10%) of this bid, payable to Newport-Mesa Unified School District as bid security and which is given as a guarantee that the undersigned will enter into a contract and provide the necessary bonds and certificates of insurance if awarded the Work.

The bidder furthermore agrees that in case of bidder's default in executing said contract and furnishing required bonds and certificates of insurance, the cash, bidder's bond, or cashier's or certified check accompanying this proposal and the money payable thereon shall become and shall remain the property of the Newport-Mesa Unified School District.

Bidder is an individual _____, or corporation X, or partnership _____, organized under the laws of the State of _____.

Bidder confirms that license(s) required by California State Contractor's License Law for the performance of the subject project are in full effect and proper order. The following are the Bidder's applicable license number(s), with their expiration date(s) and class of license(s):

C-7, C-10 #1090056 Exp 06/30/2025

If the Bidder is a joint venture, each member of the joint venture must include the required licensing information.

Sureties that will furnish the Faithful Performance Bond and the Labor and Material Payment Bond, in the form specified herein, in an amount equal to one hundred percent (100%) of the contract price within ten (10) working days from the date the District provides the successful bidder the Notice of Award. Sureties must meet all of the State of California bonding requirements, as defined in California Code of Civil Procedure Section 995.120 and must be authorized by the State of California.

The insurance company or companies to provide the insurance required in the contract documents must have a Financial Strength Rating of not less than "A-" and a Financial Size Category of not less than "Class VII" according to the latest Best Key Rating Guide. At the sole discretion of the District, the District may waive the Financial Strength Rating and the Financial Size Category classifications for Workers' Compensation insurance.

The undersigned acknowledges receipt, understanding and full consideration of the following addenda to the Contract Documents.

Addenda No. 1

Addenda No. 2

Addenda No. 3

Newport-Mesa
Unified School District

NEWPORT-MESA UNIIFED SCHOOL DISTRICT

ADDENDUM NO. 1
Security Camera Systems and Integration

BID No. 132-24

NEWPORT-MESA UNIFIED SCHOOL DISTRICT
2985 BEAR ST., BLDG.-A
COSTA MESA, CA 92626

July 3, 2024

The following revisions and/or clarifications shall be made to the BID documents for the above-named work. All work described in the original BID documents and all applicable Sections of the original BID documents shall be included in the contract, except as herein modified:
Acknowledgement of this Addendum shall be made below and submitted with the BID submission. If acknowledgement is not made the proposal may be considered non-responsive.

1) ***Add:*** Add optional on-site job walks on July 8, July 9, July10. Job walk routes are attached. Job walks will start promptly at 8:00 am at the following sites.

   a) ***July 8 Newport Coast (TK-6) 6655 Ridge Park Rd, Newport Beach, CA 92657***
   b) ***July 9 California (TK-6) 3232 California St, Costa Mesa, CA 92626***
   c) ***July 10 Newport (TK-6) 1327 W Balboa Blvd, Newport Beach, CA 92661***

All other provisions of the BID remain unchanged.

BELOW, PLEASE ACKNOWLEDGE RECEIPT OF THIS ADDENDUM AND SUBMIT IT WITH YOUR PROPOSAL.

Name: Dave Samson

Signature:

Firm Name: A3 Communications, Inc. dba Blue Violet Networks

Address: 17815 Newhope St, Suite M

Fountain Valley, CA 92708

Telephone #: 949-870-5025

Email: DSamson@blueviolet.net

(END OF ADDENDUM NO.1)

Newport-Mesa
Unified School District

NEWPORT-MESA UNIIFED SCHOOL DISTRICT

ADDENDUM NO. 2
Security Camera Systems and Integration

BID No. 132-24

NEWPORT-MESA UNIFIED SCHOOL DISTRICT
2985 BEAR ST., BLDG.-A
COSTA MESA, CA 92626

July 24, 2024

The following revisions and/or clarifications shall be made to the BID documents for the above-named work. All work described in the original BID documents and all applicable Sections of the original BID documents shall be included in the contract, except as herein modified:
Acknowledgement of this Addendum shall be made below and submitted with the BID submission. If acknowledgement is not made the proposal may be considered non-responsive.

1) ***Change:*** Change bid opening date to Thursday August 8, 2024 at 2:30 P.M.

All other provisions of the BID remain unchanged.

BELOW, PLEASE ACKNOWLEDGE RECEIPT OF THIS ADDENDUM AND SUBMIT IT WITH YOUR PROPOSAL.

Name:	Dave Samson
Signature:	
Firm Name:	A3 Communications, Inc. dba Blue Violet Networks
Address:	17815 Newhope St, Suite M
	Fountain Valley, CA 92708
Telephone #:	949-870-5025
Email:	DSamson@blueviolet.net

(END OF ADDENDUM NO.2)

Newport-Mesa
Unified School District

NEWPORT-MESA UNIIFED SCHOOL DISTRICT

ADDENDUM NO. 3
Security Camera Systems and Integration

BID No. 132-24

NEWPORT-MESA UNIFIED SCHOOL DISTRICT
2985 BEAR ST., BLDG.-A
COSTA MESA, CA 92626

August 1, 2024

The following revisions and/or clarifications shall be made to the BID documents for the above-named work. All work described in the original BID documents and all applicable Sections of the original BID documents shall be included in the contract, except as herein modified:
Acknowledgement of this Addendum shall be made below and submitted with the BID submission. If acknowledgement is not made the proposal may be considered non-responsive.

1) ***Change:*** Change bid opening date to Wednesday August 14, 2024, at 2:00 P.M.
2) ***Add*:** Add Genetec Professional Services Scope of Work. Scope of Work refers to Customer, Customer being the bidder.
3) ***Add:*** Add Genetec BOM
4) ***Add*:** Add Dell Pro-Deploy Scope of Work
5) ***Add*:** Add Monte Vista Independent Study drawings
6) ***Replace*:** Replace bid documents special conditions with latest version attached
7) ***Replace*:** Replace Div 28 Specifications with latest version attached

All other provisions of the BID remain unchanged.

BELOW, PLEASE ACKNOWLEDGE RECEIPT OF THIS ADDENDUM AND SUBMIT IT WITH YOUR PROPOSAL.

Name:	Dave Samson
Signature:	
Firm Name:	A3 Communications, Inc. dba Blue Violet Networks
Address:	17815 Newhope St, Suite M
	Fountain Valley, CA 92708
Telephone #:	949-870-5025
Email:	DSamson@blueviolet.net

(END OF ADDENDUM NO.3)

Attached is the required bid security in the amount of not less than 10% of the Total Bid Price.

1. Attached is the completed Contractor's Certificate Regarding Workers' Compensation form.
2. Attached is the completed Iran Contracting Act Certificate form.
3. Attached is the completed Public Works Contractor Registration Certification form.
4. Attached is the completed Designation of Subcontractors form.
5. Attached is the completed Information Required of Bidders form.
6. Attached is the Asbestos-Free Material Certification.
7. Attached is the Recycled Content Certification.
8. Attached is the Contractor & Subcontractor Fingerprinting Requirements form.
9. Attached is the Drug-Free Workplace Certificate.
10. Attached is the Contractor's Certificate Regarding Alcoholic Beverage and Tobacco-Free Campus Policy.
11. Attached is the fully executed Non-Collusion Declaration form
12. Attached is the fully executed Fleet Compliance Certification.
13. Attached is completed Special Conditions Article 7
14. Attached is completed Special Conditions Article 8

I hereby certify under penalty of perjury under the laws of the State of California, that all of the information submitted in connection with this Bid and all of the representations made herein are true and correct.

Name of Bidder A3 Communications, Inc. DBA Blue Violet Networks

Signature 

Name and Title David Kim

Dated 07/29/2024

BID BOND

The makers of this bond are, A3 COMMUNICATIONS, INC. DBA BLUE VIOLET, as Principal, and BERKLEY INSURANCE COMPANY, as Surety and are held and firmly bound unto the NEWPORT-MESA UNIFIED SCHOOL DISTRICT, hereinafter called the District, in the penal sum of TEN PERCENT (10%) OF THE TOTAL BID PRICE of the Principal submitted to District for the work described below, for the payment of which sum in lawful money of the United States, well and truly to be made, we bind ourselves, our heirs, executors, administrators, successors and assigns, jointly and severally, firmly by these presents.

THE CONDITION OF THIS OBLIGATION IS SUCH that whereas the Principal has submitted the accompanying bid dated August 8, 20 24, for Bid # 132-24 Security Camera Systems and Installation.

If the Principal does not withdraw its bid within the time specified in the Contract Documents; and if the Principal is awarded the Contract and provides all documents to the District as required by the Contract Documents; then this obligation shall be null and void. Otherwise, this bond will remain in full force and effect.

Surety, for value received, hereby stipulates and agrees that no change, extension of time, alteration or addition to the terms of the Contract Documents shall in affect its obligation under this bond, and Surety does hereby waive notice of any such changes.

In the event a lawsuit is brought upon this bond by the District and judgment is recovered, the Surety shall pay all litigation expenses incurred by the District in such suit, including reasonable attorneys' fees, court costs, expert witness fees and expenses.

IN WITNESS WHEREOF, the above-bound parties have executed this instrument under their several seals this 29th day of July, 2024, the name and corporate seal of each corporation.

(Corporate Seal)



(Corporate Seal)

A3 COMMUNICATIONS, INC. DBA BLUE VIOLET
Contractor/Principal

By: _____

Title: David Kim, General Manager

BERKLEY INSURANCE COMPANY
Surety

By: Megan K. Douaire
Attorney-in-Fact

(Attach Attorney-in-Fact Certificate)

Title: Megan K. Douaire, Attorney-in-Fact

The rate of premium on this bond is N/A per thousand.
The total amount of premium charges, $ N/A.
(The above must be filled in by corporate attorney)

THIS IS A REQUIRED FORM
Any claims under this bond may be addressed to:

(Name and Address of Surety)	Berkley Surety Group; Attention: Surety Claims Department 412 Mount Kemble Ave., Suite 301N Morristown, NJ 07960
(Name and Address of Agent or Representative for service of process in California, if different from above)	N/A
(Telephone number of Surety and Agent or Representative for service of process in California)	(203) 542-3800

No. BI-10124g

POWER OF ATTORNEY
BERKLEY INSURANCE COMPANY
WILMINGTON, DELAWARE

KNOW ALL MEN BY THESE PRESENTS, that BERKLEY INSURANCE COMPANY (the "Company"), a corporation duly organized and existing under the laws of the State of Delaware, having its principal office in Greenwich, CT, has made, constituted and appointed, and does by these presents make, constitute and appoint: ***Elizabeth K. Sterling; Benjamin Stahl; or Megan K. Douaire of Aon Risk Services South, Inc. of Atlanta, GA*** its true and lawful Attorney-in-Fact, to sign its name as surety only as delineated below and to execute, seal, acknowledge and deliver any and all bonds and undertakings, with the exception of Financial Guaranty Insurance, providing that no single obligation shall exceed **Fifty Million and 00/100 U.S. Dollars (U.S.$50,000,000.00),** to the same extent as if such bonds had been duly executed and acknowledged by the regularly elected officers of the Company at its principal office in their own proper persons.

This Power of Attorney shall be construed and enforced in accordance with, and governed by, the laws of the State of Delaware, without giving effect to the principles of conflicts of laws thereof. This Power of Attorney is granted pursuant to the following resolutions which were duly and validly adopted at a meeting of the Board of Directors of the Company held on January 25, 2010:

RESOLVED, that, with respect to the Surety business written by Berkley Surety, the Chairman of the Board, Chief Executive Officer, President or any Vice President of the Company, in conjunction with the Secretary or any Assistant Secretary are hereby authorized to execute powers of attorney authorizing and qualifying the attorney-in-fact named therein to execute bonds, undertakings, recognizances, or other suretyship obligations on behalf of the Company, and to affix the corporate seal of the Company to powers of attorney executed pursuant hereto; and said officers may remove any such attorney-in-fact and revoke any power of attorney previously granted; and further

RESOLVED, that such power of attorney limits the acts of those named therein to the bonds, undertakings, recognizances, or other suretyship obligations specifically named therein, and they have no authority to bind the Company except in the manner and to the extent therein stated; and further

RESOLVED, that such power of attorney revokes all previous powers issued on behalf of the attorney-in-fact named; and further

RESOLVED, that the signature of any authorized officer and the seal of the Company may be affixed by facsimile to any power of attorney or certification thereof authorizing the execution and delivery of any bond, undertaking, recognizance, or other suretyship obligation of the Company; and such signature and seal when so used shall have the same force and effect as though manually affixed. The Company may continue to use for the purposes herein stated the facsimile signature of any person or persons who shall have been such officer or officers of the Company, notwithstanding the fact that they may have ceased to be such at the time when such instruments shall be issued.

IN WITNESS WHEREOF, the Company has caused these presents to be signed and attested by its appropriate officers and its corporate seal hereunto affixed this 2nd day of May, 2024.

Attest:

(Seal)

By _____
Philip S. Welt
Executive Vice President & Secretary

Berkley Insurance Company

By _____
Jeffrey M. Hafter
Senior Vice President

STATE OF CONNECTICUT)
) ss:
COUNTY OF FAIRFIELD)

Sworn to before me, a Notary Public in the State of Connecticut, this 2nd day of May, 2024, by Philip S. Welt and Jeffrey M. Hafter who are sworn to me to be the Executive Vice President and Secretary, and the Senior Vice President, respectively, of Berkley Insurance Company.

MARIA C. RUNDBAKEN
NOTARY PUBLIC
CONNECTICUT
MY COMMISSION EXPIRES 04-30-2029

_____
Notary Public, State of Connecticut

CERTIFICATE

I, the undersigned, Assistant Secretary of BERKLEY INSURANCE COMPANY, DO HEREBY CERTIFY that the foregoing is a true, correct and complete copy of the original Power of Attorney; that said Power of Attorney has not been revoked or rescinded and that the authority of the Attorney-in-Fact set forth therein, who executed the bond or undertaking to which this Power of Attorney is attached, is in full force and effect as of this date.

Given under my hand and seal of the Company, this 29th day of July, 2024.

(Seal)

_____
Vincent P. Forte

WARNING – Any unauthorized reproduction or alteration of this document is prohibited. This power of attorney is void unless seals are readable and the certification seal at the bottom is embossed. The background imprint, warning and **verification instructions** (on reverse) must be in blue ink.

Notary Acknowledgment

A notary public or other officer completing this certificate verifies only the identity of the individual who signed the document to which this certificate is attached, and not the truthfulness, accuracy, or validity of that document.

STATE OF CALIFORNIA
COUNTY OF ORANGE

On 8.14.24, 20___, before me, BRIJ PRASAD, Notary Public, personally appeared DAVID KIM, who proved to me on the basis of satisfactory
Name(s) of Signer(s)
evidence to be the person(s) whose name(s) is/are subscribed to the within instrument and acknowledged to me that he/she/they executed the same in his/her/their authorized capacity(ies), and that by his/her/their signature(s) on the instrument the person(s), or the entity upon behalf of which the person(s) acted, executed the instrument.

I certify under PENALTY OF PERJURY under the laws of the State of California that the foregoing paragraph is true and correct.

BRIJ PRASAD
COMM...2358214
NOTARY PUBLIC-CALIFORNIA
ORANGE COUNTY
Exp. May 19, 2025

Signature of Notary Public

WITNESS my hand and official seal.

OPTIONAL

Though the information below is not required by law, it may prove valuable to persons relying on the document and could prevent fraudulent removal and reattachment of this form to another document.

CAPACITY CLAIMED BY SIGNER

- ☐ Individual
- ☑ Corporate Officer — GENERAL MANAGER
  Title(s)
- ☐ Partner(s) ☐ Limited ☐ General
- ☐ Attorney-In-Fact
- ☐ Trustee(s)
- ☐ Guardian/Conservator
- ☐ Other:

Signer is representing:
Name Of Person(s) Or Entity(ies)

A3 COMMUNICATIONS, INC. DBA
BLUE VIOLET NETWORKS

DESCRIPTION OF ATTACHED DOCUMENT

BID BOND
Title or Type of Document

2
Number of Pages

7/29/24
Date of Document

Signer(s) Other Than Named Above

NOTE: This acknowledgment is to be completed for Contractor/Principal.

Notary Acknowledgment

A notary public or other officer completing this certificate verifies only the identity of the individual who signed the document to which this certificate is attached, and not the truthfulness, accuracy, or validity of that document.

STATE OF ~~CALIFORNIA~~ Georgia
COUNTY OF Fulton

On July 29, 2024, before me, Elizabeth K. Sterling, Notary Public, personally appeared Megan K. Douaire, who proved to me on the basis of satisfactory evidence to be the person(s) whose name(s) is/are subscribed to the within instrument and acknowledged to me that he/she/they executed the same in his/her/their authorized capacity(ies), and that by his/her/their signature(s) on the instrument the person(s), or the entity upon behalf of which the person(s) acted, executed the instrument.

Name(s) of Signer(s)

I certify under PENALTY OF PERJURY under the laws of the State of California that the foregoing paragraph is true and correct.

ELIZABETH K STERLING NOTARY PUBLIC FULTON COUNTY, GEORGIA

Signature of Notary Public

WITNESS my hand and official seal.

Elizabeth K Sterling

Elizabeth K. Sterling

OPTIONAL

Though the information below is not required by law, it may prove valuable to persons relying on the document and could prevent fraudulent removal and reattachment of this form to another document.

CAPACITY CLAIMED BY SIGNER

- ☐ Individual
- ☐ Corporate Officer

Title(s)

- ☐ Partner(s) ☐ Limited ☐ General
- ☑ Attorney-In-Fact
- ☐ Trustee(s)
- ☐ Guardian/Conservator
- ☐ Other:

Signer is representing:
Name Of Person(s) Or Entity(ies)

A3 COMMUNICATIONS DBA BLUE VIOLET NETWORKS

DESCRIPTION OF ATTACHED DOCUMENT

BID BOND
Title or Type of Document

2
Number of Pages

7/29/24
Date of Document

Signer(s) Other Than Named Above

NOTE: This acknowledgment is to be completed for Contractor/Principal.

CONTRACTOR'S CERTIFICATE REGARDING WORKERS' COMPENSATION

I am aware of the provisions of Section 3700 of the Labor Code which require every employer to be insured against liability for workers' compensation or to undertake self-insurance in accordance with the provisions of that code, and I will comply with such provisions before commencing the performance of the work of this Contract.

Name of Bidder A3 Communications, Inc. DBA Blue Violet Networks

Signature 

Name and Title David Kim

Dated 07/29/2024

IRAN CONTRACTING ACT CERTIFICATION
(Public Contract Code section 2200 et seq.)

As required by California Public Contract Code Section 2204, the Contractor certifies subject to penalty for perjury that the option checked below relating to the Contractor's status in regard to the Iran Contracting Act of 2010 (Public Contract Code Section 2200 *et seq.*) is true and correct:

☒ The Contractor is not:

(1) identified on the current list of person and entities engaged in investment activities in Iran prepared by the California Department of General Services in accordance with subdivision (b) of Public Contract Code Section 2203; or

(2) a financial instruction that extends, for 45 days or more, credit in the amount of $20,000,000 or more to any other person or entity identified on the current list of persons and entities engaging in investment activities in Iran prepared by the California Department of General Services in accordance with subdivision (b) of Public Contract Code Section 2203, if that person or entity uses or will use the credit to provide goods or services in the energy sector in Iran.

☐ The District has exempted the Contractor from the requirements of the Iran Contracting Act of 2010 after making a public finding that, absent the exemption, the District will be unable to obtain the goods and/or services to be provided pursuant to the Contract.

☐ The amount of the Contract payable to the Contractor for the Project does not exceed $1,000,000.

Signature: _____

Printed Name: David Kim

Title: General Manager

Firm Name: A3 Communications, Inc. DBA Blue Violet Networks

Date: 07/29/2024

Note: In accordance with Public Contract Code Section 2205, false certification of this form shall be reported to the California Attorney General and may result in civil penalties equal to the greater of $250,000 or twice the Contract amount, termination of the Contract and/or ineligibility to bid on contracts for three years.

FLEET COMPLIANCE CERTIFICATION

Bidder hereby acknowledges that they have reviewed the California Air Resources Board's policies, rules and regulations and are familiar with the requirements of Title 13, California Code of Regulations, Division 3, Chapter 9, effective on January 1, 2024 (the "Regulation"). Bidder hereby certifies, subject to penalty for perjury, that the option checked below relating to the Bidder's fleet, and/or that of their subcontractor(s) ("Fleet") is true and correct:

- ☐ The Fleet is subject to the requirements of the Regulation, and the appropriate Certificate(s) of Reported Compliance have been attached hereto.

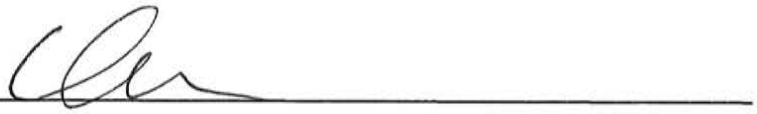
- ☐ The Fleet is exempt from the Regulation under section 2449.1(f)(2), and a signed description of the subject vehicles, and reasoning for exemption has been attached hereto.

- ☐ Bidder and/or their subcontractor is unable to procure R99 or R100 renewable diesel fuel as defined in the Regulation pursuant to section 2449.1(f)(3). Bidder shall keep detailed records describing the normal refueling methods, their attempts to procure renewable diesel fuel and proof that shows they were not able to procure renewable diesel (i.e., third party correspondence or vendor bids).

- ☐ The Fleet is exempt from the requirements of the Regulation pursuant to section 2449(i)(4) because this Project has been deemed an Emergency, as defined under section 2449(c)(18). Bidder shall only operate the exempted vehicles in the emergency situation and records of the exempted vehicles must be maintained, pursuant to section 2449(i)(4).

- ☐ The Fleet does not fall under the Regulation or are otherwise exempted, and a detailed reasoning is attached hereto.

Name of Bidder: A3 Communications, Inc. DBA Blue Violet Networks

Signature: 

Name: David Kim

Title: General Manager

Date: 07/29/2024

PUBLIC WORKS CONTRACTOR REGISTRATION CERTIFICATION

If this bid is due on or after March 1, 2015, then pursuant to Labor Code sections 1725.5 and 1771.1, all contractors and subcontractors that wish to bid on, be listed in a bid proposal, or enter into a contract to perform public work must be registered with the Department of Industrial Relations. See http://www.dir.ca.gov/Public-Works/PublicWorks.html for additional information.

No bid will be accepted, nor will any contract be entered into without proof of the contractor's and subcontractors' current registration with the Department of Industrial Relations to perform public work.

Bidder hereby certifies that it is aware of the registration requirements set forth in Labor Code sections 1725.5 and 1771.1 and is currently registered as a contractor with the Department of Industrial Relations.

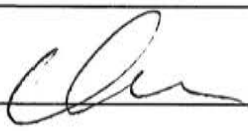
Name of Bidder: A3 Communications, Inc. DBA Blue Violet Networks

DIR Registration Number: 1000885730

Bidder further acknowledges:

1. Bidder shall maintain a current DIR registration for the duration of the project.
2. Bidder shall include the requirements of Labor Code sections 1725.5 and 1771.1 in its contract with subcontractors and ensure that all subcontractors are registered at the time of bid opening and maintain registration status for the duration of the project.
3. Failure to submit this form or comply with any of the above requirements may result in a finding that the bid is non-responsive.

Name of Bidder A3 Communications, Inc. DBA Blue Violet Networks

Signature 

Name and Title David Kim

Dated 07/29/2024

DESIGNATION OF SUBCONTRACTORS

In compliance with the Subletting and Subcontracting Fair Practices Act of the Public Contract Code of the State of California, each bidder shall set forth below: (a) the name and the location of the place of business, (b) CSLB contractor license number, (c) DIR registration number, and (d) the portion of the work which will be done by each subcontractor who will perform work or labor or render service to the Contractor in or about the construction of the work in an amount in excess of one-half of one percent (1/2%) of the Contractor's Total Bid Price. Notwithstanding the foregoing, if the work involves the construction of streets and highways, then the Contractor shall list each subcontractor who will perform work or labor or render service to Contractor in or about the work in an amount in excess of one-half of one percent (1/2%) of the Contractor's Total Bid Price. No additional time shall be granted to provide the below requested information.

If no subcontractor is specified, for a portion of the work, or if more than one subcontractor is specified for the same portion of Work, to be performed under the Contract in excess of one-half of one percent (1/2%) of the Contractor's Total Bid Price or $10,000, whichever is greater if the work involves streets or highways, then the Contractor shall be deemed to have agreed that it is fully qualified to perform that Work, and that it shall perform that portion itself.

Work to be done by Subcontractor	Name of Subcontractor	Location of Business	CSLB Contractor License Number	DIR Registration Number
Installation, termination Testing of category cable to CCTV cameras	Schofield Electrical Systems, Inc.	9 Via Onagro Rancho Santa Margarita, CA 92688	1089085 C-10	1001010828
Mounting of cameras and connection to cabling	Schofield Electrical Systems, Inc.	9 Via Onagro Rancho Santa Margarita, CA 92688	1089085 C-10	1001010828

Work to be done by Subcontractor	Name of Subcontractor	Location of Business	CSLB Contractor License Number	DIR Registration Number

Name of Bidder A3 Communications, Inc. DBA Blue Violet Networks

Signature

Name and Title David Kim General Manager

Dated 07/29/2024

INFORMATION REQUIRED OF BIDDERS

A. INFORMATION ABOUT BIDDER

[**Indicate not applicable ("N/A") where appropriate. **]

NOTE: Where Bidder is a joint venture, pages shall be duplicated, and information provided for all parties to the joint venture.

1.0 Name of Bidder: A3 Communications, Inc. DBA Blue Violet Networks

2.0 Type, if Entity: Corporation

3.0 Bidder Address: 17815 Newhope St, Fountain Valley, CA 92708

NA — Facsimile Number

714-754-4000 — Telephone Number

4.0 How many years has Bidder's organization been in business as a Contractor?
1979 as Blue Violet Networks acquired by A3 Dec. 2021 who started business in 1990

5.0 How many years has Bidder's organization been in business under its present name?
3 Years

5.1 Under what other or former names has Bidder's organization operated?
Blue Violet Networks

6.0 If Bidder's organization is a corporation, answer the following:

6.1 Date of Incorporation: 10/24/1996

6.2 State of Incorporation: South Carolina

6.3 President's Name: David Eisner

6.4 Vice-President's Name(s): Jason Jones

6.5 Secretary's Name: David Eisner

6.6 Treasurer's Name: David Eisner

7.0 If an individual or a partnership, answer the following:

7.1 Date of Organization: NA

7.2 Name and address of all partners (state whether general or limited partnership): NA

8.0 If other than a corporation or partnership, describe organization and name principals:

NA

9.0 List other states in which Bidder's organization is legally qualified to do business.

All

10.0 What type of work does the Bidder normally perform with its own forces?

Electronics, Communications, Safety, Security, Doors, Frames, Hardware

General Low Voltage, Electrical, Data cabling, General electrical

11.0 Has Bidder ever failed to complete any work awarded to it? If so, note when, where, and why: NA

12.0 Within the last five years, has any officer or partner of Bidder's organization ever been an officer or partner of another organization when it failed to complete a contract? If so, attach a separate sheet of explanation: NA

13.0 List Trade References

Scan Source, Anixter/Weco, ADI. Greybar, Motorola

14.0 List Bank References (Bank and Branch Address): Bank of America, 100 Federal St, Boston

MA, 02110

15.0 Name of Bonding Company and Name and Address of Agent:

Aon Risk services South, INC.

Liz Sterling

B. LIST OF CURRENT PROJECTS (BACKLOG)

[**Duplicate Page if needed for listing additional current projects. **]

Project	Description of Bidder's Work	Completion Date	Cost of Bidder's Work
Irvine USD	Camera Install, 48 School Sites	10/30/2024	$1,033,398.42
Paramount USD	Install Acess Control, including materials & integration all 20 school sites	TBD	$6,700,000
Wiseburn	Labor & Installation, 400 Allegion AD400s throughout the District	09//2025	$1,015,873.33
Tustin USD Heideman Elem	Camera Upgrades	07/31/2024	$238,289.87

C. LIST OF COMPLETED PROJECTS - LAST THREE YEARS

[**Duplicate Page if needed for listing additional completed projects. **]

Please include only those projects which are similar enough to demonstrate Bidder's ability to perform the required Work.

Project Client	Description of Bidder's Work	Period of Performance		Cost of Bidder's Work
Fullerton SD	Avigilon Camera Upgrade	10/09/2020	07/07/2023	$701,186.32
Tulare Joint Union SD	Camera System Install, 13 School Sites	04/20/2023	12/19/2023	$1,078,178.77
Banning USD	Camera Install, Cloud Connector for entire District	08/16/2023	11/30/2023	$293,780.62
Mt. San Jaciento College	Access Control	02/29/2023	05/24/2023	$3,521,640.04
Irvine Valley College	Camera Install Phase 3, 48 locations	01/25/2023	11/05/2023	$1,033,398.42

D. EXPERIENCE AND TECHNICAL QUALIFICATIONS QUESTIONNAIRE

Personnel:

The Bidder shall identify the key personnel to be assigned to this project in a management, construction supervision or engineering capacity.

1. List each person's job title, name, and percent of time to be allocated to this project:

   Jaime Briceno, Sr Project Manager, 25%

   Omar Gonzalez, Project Manager, 25%

   Dave Samson, Enterprise Sales Executive, 25%

2. Summarize each person's specialized education:

   Jaime Briceno, Lenel OnGuard Master Certified, knowledgeable in Genetec, Bosch

   Omar Gonzalez, Bosch, Genetec, Axis, Avigilon, i-Pro, ACTI, Acecont Vision, Pelco, Verint

   Dave Samson, MBA, Post-grad project management certificate

3. List each person's years of construction experience relevant to the project:

   Jaime Briceno, 16 years installation experience

   Omar Gonzalez, 19 years technical experience

   Dave Samson, 21 years sales/project experience

4. Summarize such experience:

   Jaime Briceno, video surveillance and access control installation experience

   Omar Gonzalez, video surveillance and access control installation experience

   Dave Samson, technical solutions and sales experience

Bidder agrees that personnel named in this Bid will remain on this Project until completion of all relevant Work, unless substituted by personnel of equivalent experience and qualifications approved in advance by the District.

Changes Occurring Since Prequalification

If the District conducted a prequalification and if any substantive changes have occurred since Bidder submitted its prequalification package for this Project, Bidder shall list them below. If none are listed, Bidder certifies that no substantive changes have occurred.

N/A

Additional Bidder's Statements:

If the Bidder feels that there is additional information which has not been included in the questionnaire above, and which would contribute to the qualification review, it may add that information in a statement here or on an attached sheet, appropriately marked:

E. VERIFICATION AND EXECUTION

These Bid Forms shall be executed only by a duly authorized official of the Bidder:

I declare under penalty of perjury under the laws of the State of California that the foregoing information is true and correct:

Name of Bidder A3 Communications, Inc. DBA Blue Violet Networks

Signature 

Name and Title David Kim General Manager

Dated 07/29/2024

Type text here

ASBESTOS-FREE MATERIALS CERTIFICATION

The undersigned declares that he or she is the person who executed the bid for the Newport Mesa USD Security Camera Systems and Integration (hereinafter referred to as the "Project"), and submitted it to the **NEWPORT-MESA UNIFIED SCHOOL DISTRICT** (hereinafter referred to as the "District") on behalf of A3 Communications, Inc. DBA Blue Violet Networks (hereinafter referred to as the "Contractor").

To the best of my knowledge, information, and belief, in completing the Contractor's Work for the Project, no material furnished, installed, or incorporated into the Project will contain, or in itself be composed of, any materials listed by the federal or state EPA or federal or state health agencies as a hazardous material.

Any disputes involving the question of whether or not material installed with asbestos-containing equipment are settled by electron microscopy; the cost of any such tests shall be paid by the Contractor.

All work or materials installed by the Contractor which is found to contain asbestos, or work or material installed with asbestos-containing equipment, will be immediately rejected and this work shall be removed and replaced by the Contractor at no additional cost to the District.

Decontamination and removal of work found to contain asbestos, or work installed with asbestos-containing equipment shall be done only under supervision of a qualified consultant, knowledgeable in the field of asbestos abatement and accredited by the Environmental Protection Agency.

The ASBESTOS REMOVAL CONTRACTOR shall be an EPA accredited contractor qualified in the removal of asbestos and shall be chosen and approved by the Asbestos Consultant who shall have sole discretion and final determination in this matter.

The asbestos consultant shall be chosen and approved by the Architect or the District who shall have sole discretion and final determination in this matter. The work will not be accepted until asbestos contamination is reduced to levels deemed acceptable by the Asbestos Consultant.

I declare under penalty of perjury under the laws of the State of California that the foregoing is true and correct.

Executed on this 29 day of July , 20 24 at 11:30am .

Name of Bidder A3 Communications, Inc. DBA Blue Violet Networks

Signature 

Name and Title David Kim General Manager

Dated 07/29/2024

Notary Acknowledgment

A notary public or other officer completing this certificate verifies only the identity of the individual who signed the document to which this certificate is attached, and not the truthfulness, accuracy, or validity of that document.

STATE OF CALIFORNIA
COUNTY OF ORANGE

On 8.14-24, 20__, before me, BRIJ PRASAD, Notary Public, personally appeared DAVID KIM, who proved to me on the basis of satisfactory evidence to be the person(s) whose name(s) is/are subscribed to the within instrument and acknowledged to me that he/she/they executed the same in his/her/their authorized capacity(ies), and that by his/her/their signature(s) on the instrument the person(s), or the entity upon behalf of which the person(s) acted, executed the instrument.

I certify under PENALTY OF PERJURY under the laws of the State of California that the foregoing paragraph is true and correct.

BRIJ PRASAD
COMM...2358214
NOTARY PUBLIC-CALIFORNIA
ORANGE COUNTY
My Term Exp. May 19, 2025

WITNESS my hand and official seal.

Signature of Notary Public

OPTIONAL

Though the information below is not required by law, it may prove valuable to persons relying on the document and could prevent fraudulent removal and reattachment of this form to another document.

CAPACITY CLAIMED BY SIGNER

- ☐ Individual
- ☑ Corporate Officer — GENERAL MANAGER
  Title(s)
- ☐ Partner(s) ☐ Limited ☐ General
- ☐ Attorney-In-Fact
- ☐ Trustee(s)
- ☐ Guardian/Conservator
- ☐ Other:

Signer is representing:
Name Of Person(s) Or Entity(ies)

AB COMMUNICATIONS DBA
BLUE VIOLET NETWORKS

DESCRIPTION OF ATTACHED DOCUMENT

ASBESTOS-FREE MATERIALS CERTIFICATION
Title or Type of Document

1
Number of Pages

7/29/24
Date of Document

Signer(s) Other Than Named Above

RECYCLED CONTENT CERTIFICATION

The undersigned declares that he or she is the person who executed the bid for the Newport Mesa USD, Security Systems And Integration (hereinafter referred to as the "Project"), and submitted it to the **NEWPORT-MESA UNIFIED SCHOOL DISTRICT** (hereinafter referred to as the "District") on behalf of hereinafter referred to as the "Contractor").

Pursuant to Public Contract Code Section 10308.5, all contractors are required to certify in writing under penalty of perjury the minimum (if not exact) percentage of recycled content in materials, goods, or supplies offered or products used in the performance of their contract, regardless of whether the product meets the required recycled product percentage as defined in Sections 12161 and 12200. The recycled content shall include both post-consumer material and secondary material as defined in Public Contract Code Sections 12161 and 12200 shall apply.

I declare under penalty of perjury under the laws of the State of California that the following percentages of Post-consumer Material and Secondary Material is in the materials, goods or supplies offered for, or products used in, the performance of the Contract for the Project:

0 % Post consumer Material 0 % Secondary Material.

Executed on this 29 day of July, 2024 at 3:00.

Name of Bidder A3 Communications, Inc. DBA Blue Violet Networks

Signature

Name and Title David Kim General Manager

Dated 07/29/2024

Notary Acknowledgment

A notary public or other officer completing this certificate verifies only the identity of the individual who signed the document to which this certificate is attached, and not the truthfulness, accuracy, or validity of that document.

STATE OF CALIFORNIA
COUNTY OF ORANGE

On 24th July, 2024, before me, BRIJ PRASAD, Notary Public, personally appeared DAVID KIM, who proved to me on the basis of satisfactory evidence to be the person(s) whose name(s) is/are subscribed to the within instrument and acknowledged to me that he/she/they executed the same in his/her/their authorized capacity(ies), and that by his/her/their signature(s) on the instrument the person(s), or the entity upon behalf of which the person(s) acted, executed the instrument.

I certify under PENALTY OF PERJURY under the laws of the State of California that the foregoing paragraph is true and correct.

BRIJ PRASAD
COMM...2358214
NOTARY PUBLIC-CALIFORNIA
ORANGE COUNTY
My Term Exp. May 19, 2025

WITNESS my hand and official seal.

Signature of Notary Public

OPTIONAL

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- ☐ Attorney-In-Fact
- ☐ Trustee(s)
- ☐ Guardian/Conservator
- ☐ Other:

Signer is representing:
Name Of Person(s) Or Entity(ies)

AT COMMUNICATIONS, INC. DBA BLUE VIOLET NETWORKS

DESCRIPTION OF ATTACHED DOCUMENT

RECYCLED CONTENT CERTIFICATION
Title or Type of Document

1
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7/29/24
Date of Document

Signer(s) Other Than Named Above

RECYCLED CONTENT CERTIFICATION

DRUG-FREE WORKPLACE CERTIFICATION

This Drug-Free Workplace Certification form is part of the Contract made by and between the **NEWPORT-MESA UNIFIED SCHOOL DISTRICT** (hereinafter referred to as the "District") and A3 Communications, Inc. dba Blue Violet Networks (hereinafter referred to as the "Contractor") for the #132-24 Security Camera Systems and Integration Project (hereinafter referred to as the "Project"). This form is required from all successful bidders pursuant to the Drug-Free Workplace Act of 1990 (Government Code Section 8350 et seq.) The Drug-Free Workplace Act of 1990 requires that every person or organization awarded a contract or grant for procurement of any property or service from any State agency must certify that it will provide a drug-free workplace by doing certain specified acts. In addition, the Act provides that each contract or grant awarded by a State agency may be subject to suspension of payments or termination, and the contractor or grantee may be subject to debarment from future contracting, if the contracting agency determines that specified acts have occurred.

Pursuant to Government Code Section 8355, every person or organization awarded a contract or grant from a State agency shall certify that it will provide a drug-free workplace by doing all of the following:

A. Publishing a statement notifying employees that the unlawful manufacture, distribution, dispensation, possession, or use of a controlled substance is prohibited in their workplace and specifying actions which will be taken against employees for violations of the prohibition.

B. Establishing a drug-free awareness program to inform employees about all of the following:

   1. The dangers of drug abuse in the workplace.

   2. The person's or organization's policy of maintaining a drug-free workplace.

   3. The availability of drug counseling, rehabilitation, and employee-assistance programs; and

   4. The penalties that may be imposed upon employees for drug abuse violations.

C. Requiring that each employee engaged in the performance of the contract or grant be given a copy of the statement required by subdivision "A," and that, as a condition of employment on the contract or grant, the employee agrees to abide by the terms of the statement.

I, the undersigned, agree to fulfill the terms and requirements of the Drug-Free Workplace Act as it now exists or may hereinafter be amended. Particularly, I shall abide by Government Code Section 8355 when performing the Contract for the Project by:

A. Publishing a statement notifying employees concerning the prohibition of controlled substance at my workplace.

B. Establishing a drug-free awareness program; and

C. Requiring that each employee engaged in the performance of the contract be given a copy of the statement required by Section 8355(a) and agree to abide by the terms of that statement.

I also understand that if the District determines that I have either: (a) made a false certification herein; or (b) violated this certification by failing to carry out the requirements of Section 8355, the Contract awarded herein is subject to termination, suspension of payments, or both. I further understand that if I violate the terms of the Drug-Free Workplace Act of 1990, I may be subject to debarment in accordance with the requirements of the Act.

I acknowledge that I am aware of the provisions of Government Code Section 8350 et seq., and hereby certify that I will adhere to the requirements of the Drug-Free Workplace Act of 1990.

Executed on this 29 day of July, 2024 at 11:30am.

Name of Bidder A3 Communications, Inc. DBA Blue Violet Networks

Signature 

Name and Title David Kim General Manager

Dated 07/29/2024

Notary Acknowledgment

A notary public or other officer completing this certificate verifies only the identity of the individual who signed the document to which this certificate is attached, and not the truthfulness, accuracy, or validity of that document.

STATE OF CALIFORNIA
COUNTY OF ORANGE

On 14 AUG, 2024, before me, BRIJ PRASAD, Notary Public, personally appeared DAVID KIM, who proved to me on the basis of satisfactory evidence to be the person(s) whose name(s) is/are subscribed to the within instrument and acknowledged to me that he/she/they executed the same in his/her/their authorized capacity(ies), and that by his/her/their signature(s) on the instrument the person(s), or the entity upon behalf of which the person(s) acted, executed the instrument.

I certify under PENALTY OF PERJURY under the laws of the State of California that the foregoing paragraph is true and correct.

BRIJ PRASAD
COMM...2358214
NOTARY PUBLIC-CALIFORNIA
ORANGE COUNTY
My Term Exp. May 19, 2025

Signature of Notary Public

WITNESS my hand and official seal.

OPTIONAL

Though the information below is not required by law, it may prove valuable to persons relying on the document and could prevent fraudulent removal and reattachment of this form to another document.

CAPACITY CLAIMED BY SIGNER

- ☐ Individual
- ☑ Corporate Officer — GENERAL MANAGER
  Title(s)
- ☐ Partner(s) ☐ Limited ☐ General
- ☐ Attorney-In-Fact
- ☐ Trustee(s)
- ☐ Guardian/Conservator
- ☐ Other:

Signer is representing:
Name Of Person(s) Or Entity(ies)

A3 COMMUNICATIONS, INC. DBA BLUE VIOLET NETWORKS

DESCRIPTION OF ATTACHED DOCUMENT

DRUG FREE WORKPLACE CERTIFICATION
Title or Type of Document

2
Number of Pages

7/29/24
Date of Document

Signer(s) Other Than Named Above

DRUG FREE WORKPLACE CERTIFICATION

CONTRACTOR'S CERTIFICATE REGARDING ALCOHOLIC BEVERAGE AND TOBACCO-FREE CAMPUS POLICY

The Contractor agrees that it will abide by and implement the District's Alcoholic Beverage and Tobacco-Free Campus Policy, which prohibits the use of alcoholic beverages and tobacco products, of any kind and at any time, in District-owned or leased buildings, on DISTRICT property and in DISTRICT vehicles. The Contractor shall procure signs stating, "ALCOHOLIC BEVERAGE AND TOBACCO USE IS PROHIBITED" and shall ensure that these signs are prominently displayed in all entrances to school property at all times.

A3 Communications, Inc. DBA Blue Violet Networks

Contractor Name



Signature

07/29/2024

Date

NON-COLLUSION DECLARATION

The undersigned declares:

I am the General Manager of A3 Communications, Inc. DBA Blue Violet Networks, the party making the foregoing Bid.

The Bid is not made in the interest of, or on behalf of, any undisclosed person, partnership, company, association, organization, or corporation. The Bid is genuine and not collusive or sham. The Bidder has not directly or indirectly induced or solicited any other Bidder to put in a false or sham bid. The Bidder has not directly or indirectly colluded, conspired, connived, or agreed with any Bidder or anyone else to put in a sham bid, or to refrain from bidding. The Bidder has not in any manner, directly or indirectly, sought by agreement, communication, or conference with anyone to fix the Bid Price of the Bidder or any other Bidder, or to fix any overhead, profit, or cost element of the Bid Price, or of that of any other Bidder. All statements contained in the Bid are true. The Bidder has not, directly or indirectly, submitted his or her Bid Price or any breakdown thereof, or the contents thereof, or divulged information or data relative thereto, to any corporation, partnership, company, association, organization, bid depository, or to any member or agent thereof to effectuate a collusive or sham bid, and has not paid, and will not pay, any person or entity for such purpose.

Any person executing this declaration on behalf of a Bidder that is a corporation, partnership, joint venture, limited liability company, limited liability partnership, or any other entity, hereby represents that he or she has full power to execute, and does execute, this declaration on behalf of the Bidder.

I declare under penalty of perjury under the laws of the State of California that the foregoing is true and correct, and that this declaration is executed on 07/29/2024 [date], at Fountain Valley [city], CA [state].

Name of Bidder A3 Communications, Inc. DBA Blue Violet Networks

Signature

Name David Kim

Title General Manager

ARTICLE 7 **QUALIFIED INSTALLERS/INTEGRATORS LIST – REQUIRED AT THE TIME OF BID**

The Specifications contain minimum qualifications to provide support to this project. Bidder must provide information for each of the items listed. This is not related to or in place of the Designated Subcontractors List. It is likely that one or more providers will be listed on both forms.

The District reserves the right to request additional information and proof of qualifications post-bid. If requested, Bidder shall provide additional information including the required lists of projects, and/or other reasonable proof satisfactory to the District within 3 working days of the request, including resumes, references from projects similar in scope and complexity. Failure to provide qualified installers/integrators or references to the satisfaction of the District will be cause for the Bid to be rejected as non-responsive.

Where names are required, it is understood that a substitution of staff may be needed. Any substitution of the named individuals or firms will require re-validation of mandatory qualifications.

Specification Reference & Short Description	Firm or Person Meeting this Requirement	CA License# or Certification Information as Applicable
Minimum 5 years of experience with procurement, design, assembly, installation, and support of systems of similar or greater magnitude and complexity to those identified in this bid.	Jaime Briceno, Omar Gonzalez	N/A
Project Experience – Minimum 5 recent system integration projects over $2,000,000 and of similar in size and complexity.	Irvine Valley College, Paramount USD, Mt. San Jacinto College, North Carolina Department of Transportation Florence County School District One	N/A
Bidder shall be a Dealer for Genetec (Genetec Certified, Elite or Unified Elite).	A3 Communications, Inc.	See attached
Bidder must have minimum of two qualified technicians on this project. Qualified technicians performing the work shall have at least 2 years' experience as factory certified technicians working on similar systems (Genetec Omnicast VMS).	Jan Milan, Scott Sheeks, Spencer Kim	See attached
A resume of qualifications including: 1) test equipment proposed for this project, 2) technical resume of experience for the Contractor's project manager and on-site installation supervisor, 3) a list of technical product training attended by	Elizabeth Paskoff, Joshua Pollock, Keith Payne, Noah Smith, Scott Comstock, Brian Gayle	See attached

the contractor's personnel or subcontractor assigned to this project.		
Bosch Gold (or Platinum or Diamond) Partner Status	A3 Communications, Inc.	See attached

MANUFACTURER AUTHORIZED AND CERTIFIED: Proposer shall certify that it currently is a Manufacturer-Authorized Partner for all proposed systems/equipment that is has the certification/specialization level required by Manufacturer(s) to support product sale, product pricing, product installation and ongoing product support in the southern California geographic area in accordance with the applicable Manufacturer certification/specialization requirements. The contractor selected for this project must adhere to manufacturer specified engineering, installation and testing procedures and utilize the authorized manufacturer components and distribution channels in provisioning this project.

Genetec
Global Headquarters

Genetec Inc.
2280 Alfred Nobel Blvd.
Montreal, Quebec, H4S 2A4
Canada

T: +1 514.332.4000
F: +1 514.332.1692

Wednesday, May 17, 2023

Genetec Unified Elite Channel Partner

A3 Communications HQ (Irmo/Columbia CAE)
1038 Kinley Rd.
Building B
Irmo (Columbia), SC 29063
United States

Dear Sirs,

This affirms that **A3 Communications HQ (Irmo/Columbia CAE)** is a member in good standing of the Genetec Channel Partner Program, with **Unified Elite** level status, valid until March 31, 2024. Members of the Genetec Channel Partner Program are recommended for the installation, service, and support of Genetec solutions.

For more information on the Genetec Channel Partner Program or to learn what this partner's status level entails, please visit https://www.genetec.com/partners/channel-partner-program.

Should you have any questions, please contact the Genetec Sales Administration team.

Regards,

Chantale Cadieux
Sales Administration & GSA Manager
salesadmin@genetec.com

June 30, 2024

This certificate is hereby presented to:

Jan Abelard Milan

to certify the completion of:
***Security Center Omnicast™ Technical Certification**
SC-OTC-001-5.12

Certification Number: 517096
Valid until: December 31, 2025

Genetec

Genetec
Security Center.

May 22, 2024

This certificate is hereby presented to:

Scott Sheeks

to certify the completion of:

***Security Center Omnicast™ Technical Certification**

SC-OTC-001-5.12

Certification Number: 292441

Valid until: November 30, 2025

Genetec

Genetec Security Center.

June 30, 2024

This certificate is hereby presented to:

Spencer Kim

to certify the completion of:
***Security Center Omnicast™ Technical Certification**
SC-OTC-001-5.12

Certification Number: 315541
Valid until: December 31, 2025

Genetec

Genetec
Security Center.

blueviolet
NETWORKS



Jaime Briceno

Senior Project Manager

Jaime Briceno has over 20 years of experience in the security industry. Through his work, he has been the lead operational resource for Enterprise security systems programs throughout Southern California. He is known for providing excellent customer support, technical proficiency, and as a leader in the field.

PROFESSIONAL EXPERIENCE

Senior Project Manager March 2020 - Present

Blue Violet Networks | *Fountain Valley, CA*

Operations leader responsible for the successful execution of project-based work, including project workflows, coordination with subordinates, and providing direct client care.

Project Highlights:

Irvine Valley College – Campus Wide Access Control Project

750-door access control revitalization project including AD300 locks, electrified locksets and panic hardware, lifesafety power enclosures, replacement doors and windows, and management of a complicated installation schedule.

California Science Center – Video Surveillance Refresh Project

Provision and installation of (100) new Avigilon cameras to replace legacy technology. Project included ethernet over coax, (4) new 96TB servers, fiber connections across (4) buildings, (5) edge switches, and (2) workstations. Key cameras to be used with analytics, including Avigilon Occupancy Counting, Appearance Search, and Virtual Fence Line for use by the Security Operations Center (SOC).

Director of Installation 2008 – March 2012

Ollivier Corporation | *Los Angeles, CA*

Project Highlights:

Arvato – Distribution warehouse project including a brand new installation of 60 readers and 80 cameras onto Avigilon systems, vehicle gate controls, turnstiles, and X-ray detectors as monitored access points.

Kilroy Realty – Over $1,000,000 project for Lenel Access Control and Video mixed use residential building.

Orange County Transit Authority – Multi-project effort to provide Lenel, Milestone video, Axis cameras, building access control, and securing perimeter gates.

Technical Qualifications: Lenel OnGuard Master Certified, knowledgeable in Avigilon, AiPhone, Stentofon, Boon Edam, AMAG, Milestone, Alvarado, and various other integrated systems.

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Omar Gonzalez

Lead Technician

Omar is a highly technical, experienced project lead with 15+ years in the security industry and 9+ years as a lead technician managing projects and installation crews. He is known for project diligence, value engineering, technical proficiency, and effectiveness as a team leader.

PROFESSIONAL EXPERIENCE

Lead Technician June 2020 - Present

Blue Violet Networks | *Fountain Valley, CA*

Team leader responsible for executing project work, management of crew, procurement of materials, coordination with subordinates, fulfillment of project guidelines, installation success, and client satisfaction.

Project Highlights:

California Science Center – Video Surveillance Refresh Project

Provision and installation of (100) new Avigilon cameras with analytics (4) new 96TB servers, fiber connections across (4) buildings, (5) edge switches, and (2) workstations.

Lead Technician 2013 – June 2020

Ollivier Corporation | *Los Angeles, CA*

Project Highlights:

Red Bull - Provision of access control and IP video surveillance for warehouses and corporate office in Santa Monica. Project included challenging cable runs and wall penetrations to make connections, temperature monitoring via I/Os for refrigerated areas, and the implementation of a Security Operations Center (SOC).

Kaiser Permanente – Lead technician running all projects throughout Southern California for Hospitals, Medical Outpatient Buildings (MOBs), Pharmacies, Behavioral Health Centers, Dispatch Center. Work had to meet stringent OSPHD requirements and was implemented in coordination with Kaiser IT.

Bronson Studios – Project to provide Avigilon video surveillance system, highly coordinated to prevent noise and work during filming. Upgraded all analog cameras to IP technology, running new Cat6e cabling.

Lead Technician 2005 – 2010

Enterprise Security | *Tustin, CA*

Project Highlights:

Yuma Casino - Project lead for a 70-door SoftwareHouse Access Control Expansion Project. Work included complex video surveillance integrations, relay logic to create mantraps, and systems compliance.

Technical Qualifications: AXIS, Avigilon, ACTI, Arecont Vision, Toshiba, Panasonic, Pelco, OSSNI, Verint, Bosch, American Dynamics, Keyscan, Lenel, Bosch, S2, Hirsh, Software House, Identicard, AMAG, Maxxess, Allied, Telesis, Linksys, Wireless, Terango, Ademco, Bosch, DSC, DMP, Simplex, EST, Fire Lite.

DAVID SAMSON

SUMMARY OF QUALIFICATIONS

MBA graduate and seasoned professional with over 20 years of experience in Sales, Business Development and Project Management. Demonstrated achievements in diverse industries, including Residential Real Estate Construction, Retail Merchant Services, and Private Education. Key accomplishments encompass:

- Consistently achieved impressive annual Technology/Low Voltage retail sales averaging $2.5 million within a span of 6 years at e4 Control Systems.
- Received prominent company-wide recognition at Scotia Bank for the successful completion of a comprehensive installation project, encompassing over 300 locations, while efficiently managing a team of over 100 associates, all while adhering to budgetary constraints.
- Innovated a more user-friendly and robust Microsoft Excel pro forma model at Cook Hill Properties, enhancing operational efficiency.
- Provided effective leadership at 5 Talents Academy while managing business operations and staff.

KEY COMPETENCIES

Strategic Planning • Cost Reduction and Containment • Process Improvements • Systems Implementation
Customer Satisfaction • Analytical • Enthusiastic Team Builder • Fluent in verbal and written French

EXPERIENCE

Enterprise Sales Executive, Blue Violet Networks, Fountain Valley, CA, April 2024 – Present

- Provides technology and low voltage solutions for school districts, city and government entities, and commercial end users. Key clients include City of Bakersfield, Oak Park USD.

Account Manager, e4 Control Systems, Corona, CA, April 2017 – April 2024

- Distinguished performance as an Account Manager responsible for technology and low voltage sales to residential real estate builders. Achieved company record-breaking sales figures, including a $4 million annual milestone, $1.1 million monthly sales, and $200,000 sales for a single project.

Sales Engineer, JWE Corporation, Irvine, CA, Feb 2013 – April 2017

- Contributed as a Sales Engineer within a residential real estate construction company, specializing in software, IP networks, smart home systems, home theater, intrusion alarm, and structured wiring. Engaged with diverse stakeholders, from executives to home buyers, to present tailored solutions.

Operations Manager, 5 Talents Academy, La Habra, CA, Apr 2009 – Feb 2013

- Oversaw operations after acquiring an existing preschool business. Streamlined processes, managed staff, and implemented efficient systems, including Microsoft Access/Excel for accounting, inventory, and CRM database.

Senior Project Associate, Cook Hills Properties, Newport Beach, CA, May 2006 – Apr 2009

- Led land entitlement projects, involving extensive engagement with City Council members, regulatory agencies, and upper management. Conducted community outreach and training presentations, ensuring the successful progression of projects.

Solutions Consultant, Chase Paymentech, Toronto, Canada, May 2003 – May 2006

- Presented technical solutions to a diverse portfolio of retail customers, including prominent brands such as Tim Horton's, Air Canada, and Chapters/Indigo Books.

EDUCATION

Masters of Business Administration
University of California Irvine – Merage School of Business, Irvine, CA

Certificate in Project Management
Ryerson University – Chang School of Continuing Education, Toronto, Canada

Honors Bachelor of Science, Cognitive Science and Artificial Intelligence
University of Toronto, Toronto, Canada



ELIZABETH PASKOFF

Sales Engineer

A3 communications

A DIVISION OF THE COOK & BOARDMAN GROUP, LLC

Professional Summary: Elizabeth Paskoff brings over 30 years of professional experience to A3. She has a wide range of systems integration knowledge including video management, access control, security, infant protection, fire and wireless. Liz works closely with our sales team and customers to evaluate outdated systems and determine the best solution to satisfy their current technology needs. As her customer, you are guaranteed excellent consumer-focused services as well as fair and balanced estimates.

CONTACT

office (843) 767-7773 x 5051
mobile (516) 523-1762
fax (843) 767-7775
epaskoff@a3communications.com

CERTIFICATIONS

- Genetec Security Center: Omnicast and Synergis

RELEVANT EXPERIENCE

A3 Communications, Inc., *Sales Engineer*
Charleston, SC | 2022 - Present

LPC Incorporated, *Senior Estimator*
North Amityville, NY | 2002- 2022

- Reviewed blueprints and drawings for devices quantities, wiring specifications and types of systems to be installed.
- Compiled material costs for these systems and labor units for the workforce installation in new and existing construction.
- Created proposals and bid paperwork to General Contractors, Electrical Contractors, State Entities and Facility Managers.
- Reviewed and kept pricing up to date from various manufacturers, distributors, and labor rates from trades.
- Coordinated bid tracking for monthly and yearly forecasts for future projects.

ADI, *Inside Sales*
Bohemia, NY | 1995-2002

- Assisted customers with merchandise for wholesale purchase.
- Helped with any design or specialized criteria required for the installations customers may require.
- Updated credit limits for existing customers when their outlook forecasts are larger than normal purchasing due to new buying needs.

ADI, *Purchasing*
Melville, NY | 1990-1995

- Compiled stock requirements for over 97 distribution locations throughout the continental US, Hawaii and Puerto Rico monthly.

ADI, *Lead Technician*
Melville, NY | 1987-1990

- Matched vendor invoices with received material orders to approve for payment.



JOSHUA POLLOCK

Physical Security Engineer

A3 communications

A DIVISION OF THE COOK & BOARDMAN GROUP, LLC

Professional Summary: Josh Pollock is an experienced locksmith with extensive access control knowledge and education in computer technologies. Josh was promoted to field supervisor at A3 in 2019, overseeing 13 technicians across 3 divisions, and has since been promoted to physical security engineer. Josh has proven longevity to companies, works well with customers and has accrued a multitude of skills across many facets of the industry.

CONTACT

office (207) 829-8631
fax (803) 731- 6046
jpollock@a3communications.com

CERTIFICATIONS

- Genetec Omnicast
- Genetec Synergis
- Hanwha Wisenet

RELEVANT EXPERIENCE

A3 Communications, Inc., *Physical Security Engineer*
Cumberland, ME | 2016 - Present

Fortiers Locksmith, *Locksmith*
Lewiston, ME | 2011 - 2016

- Apprenticed and learned to master electrified hardware, mechanical and electronic safe locks, duplication and impression of keys and re-keying of basic locks and master key locks with multiple systems
- Assisted with new project intake and service call structuring
- Worked with basic access control and single relay system operations including Schlage (Vanderbilt) Express, Lite Blue, and Bright Blue

Central Maine Community College, *Associates in Computer Technologies*
Auburn, ME | 2017

- Required classes in SQL, networking and PEN testing



KEITH PAYNE

Physical Security Engineer

A3 communications

A DIVISION OF THE COOK & BOARDMAN GROUP, LLC

Professional Summary: As a physical security engineer, Keith is responsible for all phases of physical security system design including access control, video surveillance, visitor management, incident management and VOIP systems. He deploys, services and maintains a multitude of security solutions with extensive knowledge of integrated solutions including Axis Communications, exacqVision, Isonas and LenelS2.

CONTACT

office (704) 253-4020
fax (803) 731-6046
kpayne@a3communications.com

CERTIFICATIONS

- OSHA 30
- Axis ACP
- S2 Security
- Open Options - Fusion
- Genetec ClearID Level 2
- Qognify Ocularis
- Access it! Essentials Software Certified
- Siemon Authorized
- Genetec: Security Center: Omnicast, Synergis and Enterprise
- LenelS2 - Elements

RELEVANT EXPERIENCE

A3 Communications, Inc., *Multiple Positions*
2014 - Present
Physical Security Engineer, 2020 - Present
Lead Field Technician, 2014 - 2020

- Led installation crews of up to 10 individuals
- Acted as a liaison between project manager and technicians
- Installed low voltage systems including cameras, access control, wireless access points, Cat5e, Cat6, fiber and the required cabling to support each device
- Pulled cable in floors and ceiling, dresses the cable in racks, terminates, test and labels each network cable, as well as mounts and tests hardware

Cochran, Inc., *Lead Field Technician*
Charlotte, NC | 2013 - 2014

Professional Teleconcepts, *Lead Field Technician*
Charlotte, NC | 2000 - 2013

Teksystems, *Lead Field Technician*
Tampa, FL | 2000 - 2000



NOAH SMITH

Sales Engineer

A3 communications

A DIVISION OF THE COOK & BOARDMAN GROUP, LLC

Professional Summary: Noah Smith brings over 20 years of professional experience to A3. Noah has a wide range of systems integration knowledge including video management, access control, security, infant protection, fire and wireless. Noah works closely with our sales team and customers to evaluate outdated systems and determine the best solution to satisfy their current technology needs. As a customer of Noah's, you are guaranteed excellent consumer-focused services as well as fair and balanced estimates.

CONTACT

office (404) 382-9490
fax (803) 731-6046
nsmith@a3communications.com

CERTIFICATIONS

- Galaxy Control Systems Certified Technician
- Genetec Security Center: Omnicast and Synergis

RELEVANT EXPERIENCE

A3 Communications, Inc., *Sales Engineer*
Atlanta, GA | 2022 - Present

Pathway Technologies, *Operations Manager*
Norcross, GA | 2020 - 2022

- Responsible for day-to-day operations including project, service department, warehouse, fleet and safety management.
- Worked with the sales department to design and implement solutions for customers' specific needs.
- Developed and maintained relationships with customers, vendors, distributors and manufacturers.
- Created reports and advised corporate executives on budgets and profits.

PTR Controlled Access, *Director of Operations*
Norcross, GA | 2018 - 2019

- Responsible for day-to-day operations including project, service department, warehouse, fleet and safety management.
- Created and implemented processes of daily duties and responsibilities of all company employees, departments and procedures.
- Responsible for employee hiring, training and development.
- Provided customer service and was responsible for being the final decision maker for all projects and invoices and all company financial decisions.

Southeastern Security Professionals, LLC, *Service Manager/Service Technician*
Norcross, GA | 2012 - 2018

- Assisted with engineering, sales support, implementation, customer training, systems integration, employee training and development and maintenance and service support.
- Responsible for design, estimation and project management of local and national projects.
- Reported on financials while observing and researching into creating processes to minimize cost. Maintained and oversaw process to maximize profit..



SCOTT COMSTOCK

Physical Security Engineer

A3 communications

A DIVISION OF THE COOK & BOARDMAN GROUP, LLC

Professional Summary: Scott Comstock oversees a team of field technicians and installs low voltage systems including cameras, access control, wireless access points, Cat5e, Cat6, fiber and the required cabling to support each device. He is cross-trained in multiple technologies, including wireless, cabling (voice, data, fiber), surveillance, access control and network infrastructures, and provides on-site training for customers, as well as new employees.

CONTACT

office (843) 767-7773
fax (843) 767-7775
scomstock@a3communications.com

CERTIFICATIONS

- Genetec: Omnicast and Synergis
- Lenel Certified Associate
- S2 Security
- Milestone Certified Integration Technician

RELEVANT EXPERIENCE

A3 Communications, Inc., *Physical Security Engineer*
Charleston, SC | 2017 - Present

- Leads installation crews of up to 10 individuals.
- Acts as a liaison between Project Manager and technicians.
- Installs low voltage systems including cameras, access control, wireless access points Cat5e, Cat6, fiber and the required cabling to support each device.
- Pulls cable in floors and ceilings, dresses the cable in racks, terminates, tests and labels each network cable, as well as mounts and tests hardware.



BRIAN GAYLE

Physical Security Engineer

A3 communications

A DIVISION OF THE COOK & BOARDMAN GROUP, LLC

Professional Summary: Brian Gayle oversees a team of field technicians and installs low voltage systems including cameras, access control, wireless access points, Cat5e, Cat6, fiber and the required cabling to support each device. He is cross-trained in multiple technologies, including wireless, cabling (voice, data, fiber), surveillance, access control and network infrastructures, and provides on-site training for customers, as well as new employees.

CONTACT

office (404) 382-9490
fax (803) 731-6046
bgayle@a3communications.com

CERTIFICATIONS

- Avigilon
- Fiber Optic Technician
- EPA Lead Sampling Technician
- Genetec Security Center: Omnicast and Synergis
- Galaxy Control Systems Certified Technician

RELEVANT EXPERIENCE

A3 Communications, Inc., *Physical Security Engineer*
Duluth, GA | 2022 - Present

- Leads installation crews of up to 10 individuals.
- Acts as a liaison between Project Manager and technicians.
- Installs low voltage systems including cameras, access control, wireless access points Cat5e, Cat6, fiber and the required cabling to support each device.
- Pulls cable in floors and ceilings, dresses the cable in racks, terminates, tests and labels each network cable, as well as mounts and tests hardware.

BOSCH – is a leading global supplier of technology and services. Bosch offers innovative solutions for smart homes, smart cities, connected mobility and connected industry. It uses its expertise in sensor technology, software and services, as well as its own IoT cloud, to offer its customers connected, cross-domain solutions from a single source. A3 Communications is authorized to supply, install and service Bosch products.



ARTICLE 8 **LIST OF CERTIFICATIONS**

PROPOSER shall attest to the following that it can provide the requested certifications. District reserves the right to request additional information and proof of qualifications, licenses and certifications POST BID. Bidders shall provide information within 3 working days of the request.

C-7 License (Yes/No)	Yes
C-10 License (Yes/No)	Yes
Genetec Security Center Omnicast Technical Certification (Yes/No)	Yes
Genetec Security Center Enterprise (Yes/No)	Yes
Bosch Camera Technical Certification awarded contractor will be required to submit proof of certification prior to start of work. (Yes/No)	Yes



blueviolet
NETWORKS

A DIVISION OF THE COOK & BOARDMAN GROUP, LLC

17815 Newhope Street Suite M
Fountain Valley, Ca 92708
(714) 754-4000

Cover Page

Project:

NEWPORT-MESA UNIFIED SCHOOL DISTRICT

SECURITY CAMERA SYSTEMS AND INTEGRATION

BID # 132-24

Subcontractor:
Schofield Electrical Systems
949-207-4326